

**Priyank Kasodariya**

**Regional Gold Loan Manager-Rural Lending**

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**PROFILE**

* **Competent professional with 13 years’ experience in loan and liabilities products. Presently working with Axis Bank Ltd. as Regional Gold Loan Manager-Rural Lending products.**
* **Demonstrated ability in handling large volume of Loan Transactions, Monitoring 28 people team, Back end process, Reconciliation and MIS Reporting to Central office.**
* **Hands on experience in marketing of CASA,FD,Mutual Funds,Life Insurance,corporate finance, SME, retails assets and farmer finance and other banking products.**
* **Possess good academic knowledge of JAIIB- Legal and Regulatory knowledge of banking principles and practices.**

**EXPERIENCE**

**Regional Gold Loan Manager –Rural Lending**

**Axis Bank Ltd.,Ahmedabad**.

* Manage Rural lending loan and gold loan products book of Gujarat I Region with branches level micro management.
* Develop branch level business through personal visits and provide them time on time motivational contest rewards.
* Recruit and manage people productivities to match the regional book growth
* Manage book profitability with giving competitive rate to the customers.

**2018 – till date**

Branch Head

**Axis Bank Ltd.**

* I had managed 3 branches like Botad , Samadhiyala no.1 and Talaja which deposits book were 100 crores and 90 crores advances book of agri finance, SME and retails assets,etc.
* During my tenure branches profitability grew more than 20 % year on year.

**2012 - 2018**

**Axis Bank Ltd., Bagasara**

* I had implemented 5 S filling systems in the branch and got A rating in operational Audit
* I handled wider part in operations like credit, cash management, clearing,customer service,etc.

Operation Head

**2010 - 2012**

**Axis Bank Ltd., Porbandar**

* I had worked as front desk officer in Porbandar branch and managed NRI and HNI portfolio of the branch.
* I handled wider part in operations like credit, cash management, clearing,customer service,etc.

Front Desk Officer

**2007 - 2010**

**EDUCATION**

**JAIIB (Banking)**

Indian Institute of Banking Finance, 2013

**PGDBA (Finance)**

Symbiosis University- Pune, 2012

**B.Com (Accounting and Finance)**

Bhavnagar University, 2005

**IT Skills**

MS Office, Tally, Finacle version 10 & 7.

**Awards and Recognition**

* Certificate of Achievement 'GI Ki Saruvat Number ke saath' in April 2018.
* Certificate of Achievement in 'GI Ke Khiladi' in May 2017 from Zonal Head.
* Rural lending contest achieved in Q4 FY 2017-18 and received award from bank MD-CEO
* Win Retail Lending Icon award in Q3 FY 2017-18 from ED of the bank

**Personal Details**

* Date of Birth : April 05, 1985
* Home address : Plot-368,Vibhusha Bunglow , Ghuma , Ahmedabad
* Languages known :English, Gujarati, Hindi