**Vishal Shah**

E204 galaxy ﬂates lunasan road chhatral 382729

Mobile No 9586612227

Email: [gvishal484@gmail.com](mailto:gvishal484@gmail.com)

**OBJECTIVE**

To reach the upper management level of any company and to provide all the required support to the company through my hard work, full commitment and through my acquired skill in management.

**EDUCATIONAL QUALIFICATION**

1 Graduated in B.Com from Gujarat University complete in 2020.

**PROFESSIONAL QUALIFICATION**

1. Certificate in Computer Software (BASIC)

WORK EXPERIENCE:

Company Name : Kotak life insurance

Designation. : Agency recruitment and development manager.

Duration. : 25 November 2022 to till

Sales and lA recruiter.

Company Name : **Patym Payment Service**

Designation : Field Sales Executive

Duration : July 2020 to 5 november.

Marketing of patym pos machines and sales executive.

Job Profile :

* Setting sales goals and developing sales strategies.
* `Researching prospects and generating leads.
* Contacting potential and existing customers on the phone, by email, and in person.
* Handling customer questions, inquiries, and complaints.
* Preparing and sending quotes and proposals.
* Managing the sales process through specific software programs.
* Building and maintaining a CRM database.
* Meeting daily, weekly, and monthly sales targets.
* Participating in sales team meetings.

**INTERESTS**

Listening to eastern music, visiting places, playing cricket, football, table tennis, surfing internet and making friends.

**SUMMARY**

Date of Birth. :25 June 1999

Place of Birth. : Ahmedabad (Gujarat)

Nationality : Indian

Religion : Gujarati

Marital Status : Unmarried

Languages Known : English Hindi Gujarati

Current Address. : E204 galaxy ﬂates lunasan road chhatral 382729

e mail Address :[gvishal484@gmail.com](mailto:gvishal484@gmail.com)

Mobile Number :9586612227

**DECLARATION**

I do hereby declare that the above mentioned statements are true to the best of my knowledge and belief.