

Curriculum Vitae

**Subhashchandra R Shah**

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*Career Objective:*

*To achieve excellence in the areas of Materials Management/Purchase and thereby progressing in the hierarchy of the organization.*

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TOTAL EXPERIENCE: More than 38 Years & 9 Months which includes the Areas of:

* Production, Planning & Control (P P C) - PROJECT MANAGEMENT - About 10 Years.
* Materials Management  Includes Project Purchase, Stores, Finished goods Stores Management - More than 29 Years, it includes more than 17 Years in EPC Purchase, in *M/s Doshion Water Solutions Pvt. Limited (M/s DWSPL),* *( Since January 2001 till date) , PRESENTLY*  known as Doshion Water Solution Pvt Limited ( DWSPL)
* Experience Break-up:

(A) Present Job: MORETHAN 17 Years, EPC Purchase (Since January, 2001 till to day)

* I am at present working with M*/s Doshion Water Solution Private Limited M/s DWSPL ) at Vatva,Ahmedabad, Gujarat, India,*

A well-known and reputed group of Company, engaged in the field of Water Treatment including

Waste Water Management with GROUP TOTAL Annual Turn Over of *more than Rs 700.00 CRORES*.

* I am working as GENERAL MANAGER ( Purchase) looking after Project Procurement.

& procurement of services and all Purchases of PCD

* I have looked after *Import Purchase* in this (M/s DVWSPL) Organization for more than 9 Years & also as and when needed I provide my services for negotiation/ finalization of Ordering.& ALSO PRESENTLY looking after Import Purchase of PCD Division of DWSPL.
* I have looked after Purchases of Local Raw materials, Flanges, Plates, Structural Items , Ms ./ SS / DI/ PVC, CPVC Pipes & Fittings , Paints ,Fasteners, Media ( Sand / Pebbles/ Anthracite/ Carbon ), Packing Boxes , Packing Materials for more than 8 Years in *M/s DVWSPL*. Also at Present I am involved in finalizing / negotiating/ arranging these items for the Projects.
* I am presently involved in Procurement of materials , Electrical & Instruments Items & components & services of Major Projects like RCF , Sagardighi, Gadak , SSNNL , Rajacanal & many other Projects .
* I am also Heading & looking after Procurement of Raw materilas , Components, chemicals, Services, maintenance items etc for the PCD of DWSPL .
* In additions to above I am having experience of finalizing Contractors (Electrical/ Mechanical / Some times Civil Work) for Sites Work of the Projects

* We are supplying Water Treatment Plants to Private& Government Sectors & provide Total Water Treatment Solutions to Customers.
* As GENERAL MANAGER (Purchase), I am responsible to manage Procurement of Indigenous Materials/ components / Instruments. Major purchases are related to:
* Mechanical Items - e.g. Flanges, Gaskets, Elbows, Pipes, pipefitting etc.
* Electrical Items - e.g. Cables Wires, Panels, MCC, PLC, Earthing Materials, Accessories etc.
* Electrical Instruments - e.g. Conductivity Analyzer, UV Sterilizers, Transmitters, Silica Analyzer,

Chlorinators etc.

* Other Items / Sub Assemblies - Valves, Pressure Gauges, Pressure Switches, Electrical Motors,

Pumps, Blowers, Agitators etc.

All above together I am required to control Procurement of More than 3000 Items within stipulated time to

Meet Project Tight Schedule Under heavy Pressure of Management.

Moreover, as a part of my job I look after following areas under me:

* Negotiations
* Order Placement & Follow up
* Rate Contracts finalization.
* Vendor Development
* Co- ordinations with Projects & Indenters ,Vendors , Finance
* Meetings with Management & Projects People

In addition , I am having Good working knowledge of LC related matter & Bank liaisoning for LC matter.

(B) PAST EXPERIENCE:

Worked for more than Twenty One (21) Years in various Capacities and various Departments of M/s Gujarat Communications & Electronics Limited - Vadodara, (GCEL) one of the reputed ISO - 9001 Professional company leading in Electronics Industry, Manufacturing Professional Grade Electronic Equipments at Vadodara, Gujarat, India.

* MATERIALS MANAGEMENT ( MM ) : (About 12 years)
* MARCH, 1989 - DECEMBER 2000- I was in the function of Materials Management (MM).
* August' 95 - DECEMBER 2000 - I was working as SENIOR MANAGER (MATERIALS).

My areas of working / experience In MM Department included following functions :

* Indigenous/Global Sourcing & Procurement
* Negotiations/discussions with suppliers
* Liasioning & Co-ordination
* To make RATE CONTRACTS
* Vendor development
* Disposal
* *FOREIGN VISIT*: Selected by Management to visit Germany and meet our Collaborator, M/S Robert Bosch to

Sort out various issues related to supplies made by them and finalization of new business .I successfully

Completed this special task assigned to me.

* ACHIEVEMENTS IN AREAS OF MATERIALS MANAGEMENT :
* Developed many new vendors for many varieties of items.
* Controlled purchases of more than 10,000 items.
* Saved Lakhs of Rupees of the Company by way getting heavy discounts and increasing credit limits.
* Helped in achieving sales worth Crores of Rupees by getting materials in time at Competitive Rates.
* PRODUCTION, PLANNING & CONTROL (PPC): ( 10 Years)

Main activities/experience are as follows:

* Study of Drawing and Production Documents.
* Preparation of Bill of Materials, Material Plan, Project Plan and launching them on floor.
* Liasioning with Engineering Department, Works, Sub contract, Assembly Shop, Purchase, Stores etc for timely execution of the Project. Take necessary corrective actions to meet Project Schedule.
* To keep Management informed about latest status of the Projects.
* ADDITIONAL EXPERIENCE DETAILS:
* ISO - 9001 STD: Our Company (GCEL) was an "ISO-9001" company .I was actively involved in stream lining the Procedures and implementing the same in Materials Management. I was actively involved in "Internal Auditing" of other departments of the Company.

Personal Details:

Date of Birth : 8th July 1955. Languages Known : Gujarati, English & Hindi

Nationality & Cast : Indian, Jain (Vania)

Educational Qualification

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| SR NO. | DEGREE/DIPLOMA | UNI/INSTITUTE | YEAR | % / CLASS |
| 1 | DEGREE IN ENGG.  B.E. (MECH) | GUJARAT  UNIVERSITY  AHMEDABAD | 1978 | 64.56 %  FIRST |
| 2 | P.G. DIPLOMA IN  BUSINESS MGT. | BHAVANS  VADODARA | 1981 | 62.10 %  FIRST |
| 3 | P.G.DIPLOMA IN  EXPORT MKTG.MGT. | B P C  VADODARA | 1997 | 76.00 %  Distinction. |

1. COMPUTER KNOWLEDGE
2. Basic working knowledge of MS office, E- mail & Internet surfing.
3. Total integrated Materials Management & PPC / ERP functions through on line computer system.
4. Salary Drawn: (CTC Per Annum)

At present I am getting CTC Per Annum of Rs 12.96 Lacs Package.

1. Expected Salary: (CTC Per Annum)

Rs 18.00 Lacs, CTC per Annum (Negotiable)

(Subhashchandra. R. Shah)