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# **Hunting for dynamic challenges in Sales & Marketing to amplify my impact.**

* **Epitome: -**
* As a recent graduate in Computer Engineering, I am equipped with a keen analytical mindset, I am actively seeking opportunities to embark on a career in Marketing and Sales.
* Recognizing the importance of bridging the gap between technology and consumer needs, I aspire to leverage my engineering background to bring innovative and strategic solutions to the marketing landscape.
* **Although my professional experience is currently nascent, I am driven by a desire to learn, adapt, and contribute meaningfully to the field of Marketing and Sales.**
* I am particularly drawn to the MBA program's potential to nurture my leadership skills, enhance my strategic thinking, and broaden my perspective on the intersection of technology and business.
* **Projects: -**
* **Virtual Communities Using Cloud Technology**
* The environment that is created using cloud technology was an important part of the development of the virtual community.
* This collaborative approach to learning can be useful for students, teachers, and staff as an interactive collaborative approach to virtual education.
* It was useful in rural schools during the Covid-19 Lockdown Period.
* This project helped me to improvise my communication skills as I had to reach Parents, Teachers, Professionals working in Administration office of those schools and Students to make them understand the technologies and the service we were providing to them.
* **Customer Relationship Management for Real Estate**
* CRM for real estate is a powerful tool that can help real estate professionals improve their sales and marketing efforts, increase customer satisfaction, and gain a competitive advantage in the industry.
* Developed case studies highlighting successful CRM implementations.
* Report making of Project in context of Technical Submission with Web Application for Academic purpose.
* This project helped me to improvise my communication skills in professional manner. It helped me to gain more exposure and made my mind clear for pursuing MBA specialization in Marketing and Sales.
* **Skills: -**

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| * Marketing | * Database management | * Time management |
| * Collaboration | * Problem Solving | * Research |
| * Adaptability | * Creativity | * Effective Communication |
| * Multi-Lingual | * MS Word | * MS Excel |

* **Academia: -**
* **B.E. in Computer Engineering:** Gujarat Technological University 2023 **[CGPA 7.00 OR 65%]**
* **H.S.C (12th Science)**: Gujarat Secondary & Higher Secondary Education Board 2019 **[ 59.85 %]**
* **S.S.C (10th):** Gujarat Secondary & Higher Secondary Education Board 2017 **[ 75.50 %]**
* **Languages Known: -** English, Hindi, Gujarati, Bengali.
* **Interests: -** Cricket, Dance, Swimming, Gaming, Traveling