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**CURRICULUM VITAE**

**PAWAR YOGESHSINGH D.**

**A-22 Ashopalav Society Opp Manmohan Society Dmart Bapunagar Ahmedabad**.**Contact No. – 9998789108**

## E-YOGESHSINGHPAWAR@GMAILCOM

## CAREER OBJECTIVE:

* To work in an organization that provides ample opportunity forlearning.
* I’m interested in involved in company, where consistent learning along with performance is motivated. I also want to use my experience and skills to contribute for the growth of thecompany.
* Utilize my skills, knowledge and Honesty to achieveorganization objectives.

## Experience:

## *HDB FINANCIAL SERVICES LTD*

* + Designation: - “**SSO**” LoanDepartment
  + Duration: - **20 Oct 2016 to 13 feb2017.**

## Specific responsibilities comprised of the following:

* + Personalloan
  + Businessloan
  + Mortgageloan

## *JANA SMALL FINANCE BANK LTD*

* + Designation: - “**RO**” LoanDepartment
  + Duration: - **10th September2 018 to 1st August 2019.**

## Specific responsibilities comprised of the following:

* + Businessloan
  + Mortgageloan
  + Home Loan
* ***SHUBHAM HOUSING DEVELOPMENT FINANCE LTD***
  + Designation: - “**RO**” Sales Department
  + Duration: - **5th March 2020 to 16 July 2021.**

## Specific responsibilities comprised of the following:

* + Mortgageloan
  + Home Loan
* ***L & T FINANCIAL SERVICES***
  + Designation: - “**BE**” Sales Department
  + Duration: - **20 Dec 2021 to 14 March 2022.**

## Specific responsibilities comprised of the following:

* + Mortgageloan
  + Home Loan
* ***FINCARE SMALL FINANVE BANK LTD***
  + Designation: - “**DRM**” Sales Department
  + Duration: - **22 March 2022 to 24 Aug 2022.**

## Specific responsibilities comprised of the following:

* + Home Loan
* ***WONDER HOME FINANCE LIMITED***
  + Designation: - “**RM**” Sales Department
  + Duration: -**05 JAN 2023 to 9Aug 2023.**

## Specific responsibilities comprised of the following:

* + Mortgageloan
  + Home Loan
* ***PROTIUM FINANCE LTD***
  + Designation: - “**BSM**” Sales Department
  + Duration: -**22 Aug 2023 to Till Date.**

## Specific responsibilities comprised of the following:

* + **Product :- Mortgage loan**
  + Team Handling
  + Achieving targets by team
  + Creating sales strategy
  + Create sales forecast
  + Coaching sales team
  + Analyze the performance of team
  + Evaluating performance
  + Recruiting and hiring
  + Analyzing and managing sales figures
  + Developing marketing strategies
  + Cultivating customer relationships
  + Sales planning
  + Analyzes market trends and behaviors
  + Sales personnel

## Strengths:

* Good CommunicationSkill.
* Conversant with Microsoft office package and Internettools.
* Knowledge of Gujarati, Hindi & EnglishTyping.
* Ready to facechallenge.

## ACADEMIC QUALIFICATION:

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **NO/SEM** | **EXAM** | **BOARD/UNI...** | **PER** | **DIV** | **YEAR** |
| (1) | SSC | G.S.E.Bq | 51% | SECOND | MAR -2006 |
| (2) | HSC | G.H.S.E.B | 59 % | SECOND | MAR -2008 |
| (3) | BBA | Sikkim ManipalUni | 55 % | SECOND | FEB -2012 |
| (4) | MBA | MGU (IIPM) | 60% | FIRST | DEC-2013 |

* **Computerskills:-** MS-OFFICE

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **NO** | **NAME** | **INSTITUTE** | **PER %** | **YEAR** |
| 1 | MS-OFFICE | RETECH | 67% | 2006 |
| 2 | CCC | SEC | 78 % | 2010 |

* **Operating System Known:**window XP, window7.

## PERSONALDETAIL:

Name : PawarYogeshsinghD. FatherName : Devendrasingh

DOB : 29thMay1991

Gender : Male

Religion : Hindu (Rajput) MaritalStatus : Married

LanguageKnown : English, Hindi, And Gujarati Height : 175 cm

Hobby : I Like to Volley ball game and Books Reading is my BestHobbies.

## Declaration:

I hereby declare that above mentioned information is true to the best of my knowledge.

**Place: Ahmadabad**

**Date: / /20**

# Regard’s

**(PawarYogeshsingh)**