**SIDDHARTH SHAH**

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**SUMMARY**

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* Seeking the position of Business Analyst with supporting business solution software and analyzing business operations. Aiming to utilize my strong prioritization skills and analytical ability to achieve the goals of the organization
* Ability to support and sustain a positive work environment that fosters team performance with strong communication and relationship management skills.

**BUSINESS ANALYST**

* Gained knowledge of business Analysis. Intend to utilize sales Experience in the role of business Analyst.

**IT Skill’s**

* Requirement Gathering • Problem Solving
* Critical thinking • Business Analysis
* Documentation & Specification • Interpersonal Skills
* Wire-Frame/Mock-up Creation

**Business AnalysisTools**

• Axure RP 8 • MS Visio

• Balsamiq Mockup 3

**PROFESSIONAL EXPERIENCE**

**DHL Express India Pvt.ltd** Ahmedabad, Gujarat, India March’15-April’16

As a Sales Executive

**DHL Express** is a [division](https://en.wikipedia.org/wiki/Division_(business)) of the [German](https://en.wikipedia.org/wiki/Germany) [logistics](https://en.wikipedia.org/wiki/Logistics) company [Deutsche Post DHL](https://en.wikipedia.org/wiki/Deutsche_Post) providing international [express mail](https://en.wikipedia.org/wiki/Express_mail) services. Deutsche Post DHL is the world's largest logistics company operating around the world, particularly in sea and air mail.

Job Description: -

Sales & Activities

* Implemented “Hunting &Farming” Sales Strategy.
* Determined sales Requirement and Achieved optimum Result.
* Contributes to team effort by accomplishing related results as needed.

Customer Data Management

* Worked On POS System Comprehensively.
* Daily Maintained Customer Data on System as Well as in Excel sheets.

Additional Duties

* Enthusiastically Participated in the process of Automation of Working System as a representative of Store Management.
* Contributed in the phase of Requirement Analysis.
* Understood process of “As-Is” & “To-Be”

**EDUCATION**

**Pursuing M.B.A** The ICFAI University,sikkim**(Distance Learning**) June-2016- Present

**B.Com.**(Commerce) Som-Lalit Institute of Management Studies March,2013