

# RESUME

## Nishant Shaileshbhai Panchal

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### CAREER OBJECTIVE:-

To be a part of an organization where I can fully utilize my skills and make a significant contribution to the success of the employer and at the same time my individual growth.

### EDUCATIONAL QUALIFICATION:-

| Course                 | School / College                          | Board / University               | Year Of Passing | C.P.I   |
|------------------------|---|----------------------------------|-----------------|---------|
| Bachelor in Mechanical | L.J institute of Engineering & Technology | Gujarat Technological University | 2018            | 9.09/10 |
| Diploma in Mechanical  | L.J. Polytechnic                          | Gujarat Technological University | 2015            | 8.49/10 |
| S.S.C                  | Trinity Higher Secondary School           | G.S.H.S.E.B.                     | March 2012      | 79%     |

### TECHNICAL SKILLS:-

- Familiar with MSOFFICE
- Familiar in working withAutoCAD
- Basic knowledge ofSolidworks
- Proficiency inEnglish

### PROJECT UNDERTAKEN:-

- Project in DIPLOMA-“**RAMMING VIBRATIONMACHINE**”  
Project Description:-  
This Machine is used for packaging chemical powders,dyes,etc.It uses vibration Produced by shaft belt mechanism to fill material with help of cramming. This Machine decrease manpower and increases filling capacity .
- Project in Degree-“**Waste Collection & liftingMachine**”  
Project Description:-This Machine is used for lifting up waste with the by rotating jaws mounted on chain mechanism. Chain and chain sprocket is mounted on shaft which is rotated by rolling of wheels.

- Project in Degree-“ **Innovative HandicapEquipment**”

Project Description:-This Equipment is a modification of wheelchair used shift patient to bed,sofa or car from wheelchair without lifting them.It decreases the effort of caretaker and also reduces the pain of patient. It is foldable and can be disassembled to fit in a car.

#### EXTRA CURRICULAR ACTIVITIES:-

- Recieved certificate for project-“**Ramming Vibration Machine**” in “**Technical Exhibition**” in Evencia at L.J.Polytechnic.
- Participated in “**Solidworks Workshop**” at L.J.Polytechnic.
- Paticipated in “**Autocad Workshop**” at Indo German ToolRoom.
- Completed Business Marketing course onUdemy.

#### WORK EXPERIENCE:-

- Company Name:-**Indiamart Intermesh PvtLtd**
- Position:-Marketing salesexecutive
- Tenure:-6 months (June 2018-Oct 2018)
- Responsiblites:-
  - Seek out new leads through cold calling ,networking andresearching.
  - Seeting up meetings with new clients and regular takefollowup
  - Doing presentation of product in front ofclient
  - Negotiating and closing the deal. Onboarding client onplatform
- Company Name:-**FrogmeeTech**
- Position:-AssistantManager
- Tenure:-3 years(Nov 2018- still running)
- Responsiblites:-
  - Onboarding of new clients into theplatform
  - Giving after sales service toclients
  - Providing after sales service to the client for contracttenure
  - Retention ofClients

**PERSONAL PROFILE:-**

|                      |   |
|----------------------|---|
| <b>Name</b>          | Nishant Shaileshbhai Panchal  |
| <b>Date of Birth</b> | 2 <sup>nd</sup> Feb 1997  |
| <b>Gender</b>        | Male  |
| <b>Address</b>       | 5/Murlidhar society, Near Chatako Hotel,<br>Opp. Baroda X-press highway,C.T.M,<br>Ahmedabad.-380026 |

**DECLARATION:-**

I hereby declare that the above-mentioned information is correct to the best of my knowledge and I bear the responsibility for the correctness of the above-mentioned particulars.

Nishant Shaileshbhai Panchal