

# Mehul Prajapati

Assistant Territory Manager

mehul2dec@gmail.com

9712975376

Ahmedabad, India

linkedin.com/in/mehul-prajapati-1802b279

Sales managing with 9+ years of experience driving profitability through strategic growth, leading teams, quality control. Fiercely competitive in my approach to acquire business and able to handle complex situations from a strategic perspective.

## WORK EXPERIENCE

### Assistant Territory Manager Tulip Diagnostics PVT LTD.

04/2022 - Present Ahmedabad.

Tulip Diagnostics (P) Ltd. specializes in the research, development and design of specific systems and platforms within the assigned technological areas.

#### Achievements/Tasks

- Managing Ahmadabad territory
- Product availability of sufficient stock at the distribution end and maintain Distribution network.
- RRC base instrumentation sales, application and training

### Senior Sales Executive Tulip Diagnostics PVT LTD.

07/2019 - 03/2022 Ahmedabad..

#### Achievements/Tasks

- Month to month achievement like both Amount wise as well as Product wise.
- Generate Leads and follow up
- CME

### Senior Sales Officer Tulip Diagnostics PVT LTD.

10/2012 - 06/2019 Ahmedabad.

### Product Executive Medsorce Ozone Biomedicals PVT LTD

03/2012 - 09/2012 Surat.

### Project Coordinator Valsad Raktadan Kendra

01/2010 - 03/2012 Valsad

## EDUCATION

### Master of Science in BioTechonology HNG University

2008 Patan

## SKILLS

Technical and Customer support

Quality Control

Strong Leadership

Convincing Ability

Strong Analytical Skill

Troubleshooting

Business Management

Application

Lead Generation

Strategic Sales Planning

Dealer management

## HONOR AWARDS

### Platinum Club Award

Tulip Diagnostics PVT LTD

### Gold Club Award

Tulip Diagnostics PVT LTD

## LANGUAGES

Gujarati

Native or Bilingual Proficiency

Hindi

Native or Bilingual Proficiency

English

Professional Working  
Proficiency

## INTERESTS

Playing Cricket

Travelling

Reading