



Date: 4 JULY ' 19

Name- Dasrath Rajput
Address- Ahmedabad, Gujarat.

Subject- OFFER LETTER

Dear Dasrath Rajput,

Following our recent discussions, we are delighted to offer you the position of "Relationship Manager" on retainer ship basis in our organization on the following Terms & Conditions.

- 1) Your Appointment date in the capacity of advisor shall be confirmed by HO over mail and your Emolument will start from your Date of assuming charge. With effect from date of association, you are governed and subject to the terms & conditions set out in the Advisor Hand Book including but not limited to terms of association, Duties & Obligations, Representation & Warranties, and Compliance with regard to performance standards.
- 2) Your gross Earnings will be up to Rs 1,92,000/-per annum. Annexure of the same will be provided separately.
- 3) Your present place of the work will be at Catalyst Insurance Brokers Pvt Ltd, but during the course of the above assignment, you might be asked to serve any of the Company's projects or any other establishment in India, at the sole discretion of the Management.
- 4) You will be governed by the Advisor service rules and regulations (which is part of Advisor Hand Book) of organisation as it exists today and as may be amended or modified from time to time. Your roles & responsibilities will be defined by your immediate superior advisor or person appointed by company and you will be evaluated on the same periodically.
- 5) Your hours of work shall be as may be notified from time to time by your reporting authority as defined by company in terms of Para 4. No extra compensation will be paid to you apart from your Emolument for overtime and extended period of work.
- 6) During the period of your association you shall not engaged yourself directly or indirectly, with or without monetary benefits in any other activity which the advisor in their sole discretion consider contrary or inconsistent with your duties and obligations here under and which may be prejudicial to the interest of the organisation. Further you shall not divulge any of the affairs or secret of the organisation to any person, firm or company without the previous written consent of neither the director nor you shall use or attempt to use any information which may injure or cause loss to the company.

Your services as Advisor are liable to terminated by the AIB Management Solutions Pvt. Ltd. without notice if you indulge in any act of misconduct or activities detrimental to the interest of organisation.



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412, Dhiraj Avenue Near Kalyan Jewellers Ambawadi, Ahmadabad 380 006

- 8) During the association with company, you will have access to the customer data of company, you are anticipated to not disclose it to any third party or person except with prior written permission of company through director/s. Please note that any Legal expense or responsibility pertaining to customer grievance or any issue related to negligence or fraud by you is going to be your responsibility solely. If any legal issue arises during the course of your association with the company or after your association related to your references/customers, then company shall have the right to recover such legal costs from you. Company reserves the rights to have Legal proceedings against you in case of any such frauds or miss selling. Any monetary loss pertaining to the same will be entirely borne by you.
- 9) Upon cessation of association, AIB Management Solutions Pvt Ltd will settle all the legal dues only when you hand over the charge and papers, materials, documents and equipment's which may be in possession, and refund to organisation any money due from you.
- 10) Your relationship with the company will be of professional in nature and there shall be no relationship of employee and employer between you and company. Considering your managerial responsibilities you will be solely responsible of the acts performed by you as the company anticipates you to work in legal and ethical manner.
- 11) You will obey all lawful orders of the AIB Management Solutions Pvt. Ltd. and the persons put in Authority over you by the organisation.

On the date of your joining, you are requested to submit below mentioned documents for the records: -

1. Education Certificates
2. Professional Certificates, if any
3. Experience Certificate from previous Organisation (If any)
4. Proof of Date of Birth

We look forward to the opportunity to work with you in an atmosphere that is successful and mutually challenging and rewarding.

Sincerely,

AIB Management Solutions Private Limited

With the signature below, I accept this offer.

me

Date

This is a system generated letter hence no signature/seal is required.



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ANNEXURE

Targets & Earnings- SALES TEAM			
Business	Income	Percentage Of Income	Total Earning
3 LAKH & ABOVE	16000	100%	16000
BELOW 3LAKH	8000	50%	8000

**Only Issued Business in the month will be considered for the same

Important Points to Achieve Success & Promising Career with AIB:

- 1) Well designed Advisor program which offers Reward, Recognition & Respect
- 2) Understand the Products and sell as per needs of the Clients
- 3) Attend Training & Development programs organized by the Company, specifically designed to meet your needs.
- 4) Achieve minimum business parameters & maintaining Customer Service & Persistency year on year as set out by the Company
- 5) Participate in Branch Activities

We wish you a Successful Career as Advisor and a long and happy Career with AIB Management Solutions Pvt Ltd

Sincerely

For

AIB MANAGEMENT SOLUTIONS PVT LTD