



ARVIND HUSHANGE

Area Manager Sales

Phone: +91.8733071177

Email: hushange.arvind@gmail.com

LinkedIn: <https://www.linkedin.com/in/arvind-hushange-83415130>



PROFILE

- Mechanical engineer with more than 7 years of experience in different work profile like project planning, execution and sales.
- Having experience in handling tenders with more than 50 Crores value.
- Expertise in preparation of pre-qualification documentation for various MEPF tenders.
- Expertise in preparation of QA/QC documentation for MEPF Projects.
- Having knowledge of, Auto **CAD**, **MS Projects** and **Primavera**.

EDUCATION

PGDM, Marketing Management

B. K School of Business Management Ahmedabad
Gujarat University
Ahmedabad, Gujarat

Completed, July 2017
3.35/5 [CGPA]
Division I

Bachelor of Technology, Mechanical Engineering

G.C.O.E. Amravati
Amravati University
Amravati, Maharashtra

Completed, May 2012
8.13/10 [CGPA]
Division I

Diploma, Mechanical Engineering

Govt. Polytechnic Arvi, Dist. Wardha
MSBTE
Mumbai, Maharashtra

Completed, July 2009
85.84%
Division I

WORK EXPERIENCE

April 2018 - Current

Area Manager Sales

Voltas Limited
Ahmedabad, Gujarat

- Current job profile includes price estimation, pre-bid & post bid activities for various tenders.
- Preparation of Pre-Qualification documents as per tender requirements.
- Detailed study of tender documents and drawings at bidding stage.
- Preparation of techno-commercial offer including equipment technical datasheets.
- Attending pre-bid and post bid meetings.
- Preparation of queries for pre-bid meeting.
- Preparation of post order documentation for GO opening.

March 2015 - April 2018

Sr. Engineer Sales

Voltas Limited

Ahmedabad, Gujarat

- Preparation of Pre-Qualification documents as per tender requirements.
- Detailed study of tender documents and drawings at bidding stage.
- Segregation of tender documents for floating inquiries to sub-vendors.
- Proper selection of vendors to float inquiries for various equipment's required for the projects.
- Cross verification of vendor quotations for different equipment's both commercially and technically, also negotiation with vendors for appropriate costing.

July 2012 - March 2015

Sr. Engineer Planning

Voltas Limited

Ahmedabad, Gujarat

- Project Execution along with Quality Assurance & Quality control documentation of materials and executed work at project site.
- Handling project site related activities like execution, testing, commissioning and handing over activities.
- Preparation of QA/QC documentation includes different activities like material inspection reports, site Installation work reports, testing & commissioning reports related to MEPF Services.
- Maintaining proper co-ordination among Engineering, procurement and project team to avoid any work stoppage at project site.
- Also having 6 months experience in Engineering & Planning activities for HVAC Services.

SALARY DETAILS

- **Current CTC: 6.9 LPA** Including PLA (Performance Linked Allowance) for last year.
- **Expected CTC (Non Metro Cities): 35-40 %** rise to present salary.
- **Expected CTC (Metro Cities): Minimum 45%** rise to present salary.

TRAINING AND CERTIFICATIONS

- Industrial Training at Thermal Power Station, 2011
- Pro-E , G.C.O.E. Amravati, 2011
- Project Management (Part of Junior Management Leadership Development Program), NICMAR, Pune.

AWARDS AND HONORS

- Appreciated by superiors for dedication towards work (given **High 5** certificate for 2 times)
- Qualified AFCAT-2012 and attended SSB at Mysore.
- Won 3rd prize for model exhibition in National level Technical festival in 2011-12.
- Successfully worked as an Athletics Secretary in 2010-11 at G.C.O.E. Amravati.
- Successfully worked as a General Secretary in Govt. Polytechnic, Arvi, Dist. Wardha
- District topper in diploma final year in 2008-09.

LANGUAGES

- English ●●●●●
- Hindi ●●●●●
- Marathi ●●●●●
- Gujarati ●●●●●

PROFESSIONAL AFFILIATIONS

- Member of ISHRAE-Ahmedabad Chapter.
- B-certificate" in NCC.
- Completed certificate course in MS-CIT with 72% score in 2006

INTERESTS

- Drawing and painting
- Sports,
- Social Service
- Music.

EXTRA CURRICULAR ACTIVITIES

- Successfully completed "B-certificate" in NCC with 80% marks (B-Grade) in year 2011.
- Participated in International Painting & Essay competition at School Level.
- Participated in National level Technical Festival for Paper Presentation and CAD drawing competition in 2011-12.
- Participated & Won different sports competitions at School, College & University Level.

PERSONAL DETAILS

Father's Name:	Mr. ASHOK K. HUSHANGE	Marital Status:	Married
Birthday:	August 02, 1988	Nationality:	India
Gender:	Male	Passport No.	K6325084, Expires 08/12/22

Address: AT.PO.SHIRPUR BOKE
TA. ARVI DIST. WARDHA
Wardha - 442201
Maharashtra

Declaration

I, ARVIND HUSHANGE, hereby declare that the information contained herein is true and correct to the best of my knowledge and belief.



ARVIND HUSHANGE