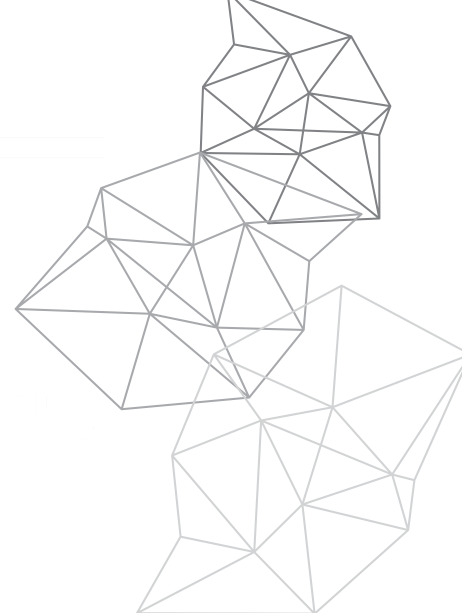


Vishwanath Mahawar



CONTACT ME

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Ahmedabad, Gujarat

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EDUCATION

B.A. Hospitality Management

University of West London
2013 - 2016

B.Sc. Catering Science and Hotel Management

Bharathiar University, Coimbatore
2013 - 2016

Diploma in Hotel Management

IIHM, Ahmedabad
2013 - 2008

SKILLS

Self-motivated ██████████

Communication ██████████

Team Leadership ██████████

Digital Literacy ██████████

Time Management ██████████

WORK EXPERIENCE

Marketing Manager 2019 - Present

Sahib Fine Foods | Ahmedabad

Liaising and negotiating with suppliers, manufacturers, retailers, and consumer
Directing, optimizing, and coordinating through sales-order cycle
Managing and controlling stock inventory and forecasting based on market requirement
Planning logistics and managing warehouse facilities
Building customer relationship
Forecast and track key account metrics
Team management and work allocation, Supporting employee opportunities for professional development through training, development

Owner, CEO 2017 - 2019

Alchemy Lab (Cafe & Restaurant) | Ahmedabad

Formulated and conceptualized the café theme keeping authenticity, health and hygiene as main motto
Responsible for all in-house procedures involving food purchasing, event scheduling, employment and training procedures and revenue & profit growth opportunities
Managing media handle & Digitization
Dealing with customer needs, feedback, complaints and suggestions persistently and drive customer satisfaction through superior service and execution
Innovating new in-house recipe, dressings, and marinades

Internship 2015 - 2017

Grand Hyatt | Goa

Ordering and inventory control
Responsible for guest satisfaction and upholding standards while handling live food counter at Vardena restaurant
Assure quality control and minimize waste and also responsible for food storage checking
Liaising and negotiating with suppliers for best the products at the lowest prices.
Handling Group queries and converting the leads into tangible sales

ACHIEVEMENTS

- Gold Medalist in Human Resource Management in the 3-year curricula of Advanced Diploma in International Hospitality Administration course
- Received appreciation for Chef Special by Mr. Anil Mulchandani (renowned Food Critic)
- Leading college events right from concept formulation to execution
- Selected among the Top 6 Regional Rookie Chef Finalist 2013 (IIHM)