

# **SALONI BADIYANI**

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## **CAREER OBJECTIVE**

To secure a responsible career opportunity in a reputable organization to expand my learnings, knowledge, and skills, while making a significant contribution to the success of the company.

## **WORK EXPERIENCE**

**Company : TIPSONS CONSULTANCY SERVICES PRIVATE LIMITED**  
**Position : Relationship Manager in Primary Debt Market (Fixed Income)**  
**Duration : 1 Year and 7 Months**  
**Responsibility : Dealing with Commercial Papers and Bonds in Primary and Secondary Market. Maintaining relationship with issuers of NCD's for one of the Top 10 Bond Desk in India.**  
Inputs to maintain our ranking in Debt League Table by Prime.  
Ensuring placement of short term and long term debt instruments in the primary market.  
Managing and following up on Debt Empanelment for the company.  
Due diligence on debt proposals & structured credit transactions.

## **EDUCATIONAL QUALIFICATIONS**

Qualification	School/College	University/Board	Year	Specialization	Score
MBA	Som-Lalit Institute of Business Management Studies	Gujarat Technological University	2020	Finance	80.90%
BBA	Som-Lalit Institute of Business Administration	Gujarat University	2018	-	71.70%
Class XII	St. Kabir Higher Secondary School	Gujarat Board	2015	-	82.93%
Class X	Little Star English Medium School	Gujarat Board	2013	-	79.17%

## **ADDITIONAL CERTIFICATIONS**

Course Name	Institute/Trainer	Year
MS Office- Excel, Power Point and Word	TRIRID TECHNOLOGIES PRIVATE LIMITED	2020
Fundamental of Digital Marketing	Google Digital Unlocked	2020

## **SUMMER INTERNSHIP**

**Company** : Deloitte Touche Tohmatsu India LLP  
**Department** : Corporate Finance Department  
**Duration** : 6 Weeks

## **ACADEMIC PROJECTS**

- **Comprehensive Project Report on “Customers’ Perception about Bancassurance”**  
Academic Project in MBA
- **Multi-disciplinary Action Project (MAP) Report on Het-Chint Hospitality Pvt. Ltd.**  
Group Project in MBA
- **A study of perceptions about Homosexuality in Ahmedabad**  
Group Project in BBA
- **Reports on Industrial visits to Navjivan Press and Chiripal Industries**  
Academic Project in BBA

## **ACHIEVEMENTS & AWARDS**

- Topped Gujarat University in 4th semester of BBA
- Runner-up of MicDrop competition organized by SP Jain Institute of Management and Research

## **EXTRA-CURRICULAR ACTIVITIES**

- Participated in essay writing competition on “Eradicate Corruption-Build a New India” organized by Government of India.
- Participated in a national level management fest conducted by B.K. School of Management Studies.
- Participated in “Timeless Treasures 2K20” organized by DY Patil International University, Pune.

## **SKILLS**

- Attention to Detail
- Client Engagement
- Team Work

## **LANGUAGES**

English	:	Read	√	Write	√	Speak	√
Hindi	:	Read	√	Write	√	Speak	√
Gujarati	:	Read	√	Write	√	Speak	√

## **Web Presence**

**LinkedIn Profile** : <https://www.linkedin.com/in/saloni-badiyani-46a217189>