



CONTACT

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📍 Indore, M.P.

EDUCATION

Bachelor of Commerce

Devi Ahilya Vishwavidyalaya

2018 - 2021

Indore, Madhya Pradesh

Post Graduation Diploma in Management

Narayana Business School

2021 - 2023 (Completed)

Ahmedabad, Gujarat

SKILLS

Sales Skills

Negotiation Skills

Project Management

Marketing

Lead Generation

VAIBHAVI RANPISE

Business Development Executive

As a dynamic and results-driven Business Development Executive in the IT services industry, I am passionate about driving growth and forging valuable partnerships. With a proven track record of success in expanding market presence and exceeding revenue targets, I thrive in fast-paced and competitive environments.

WORK EXPERIENCE

SUREKHA TECHNOLOGIES

Apr 23 - Aug 23

BUSINESS DEVELOPMENT EXECUTIVE

Possessing a strong understanding of market dynamics and a strategic approach to identifying and capturing new business prospects. Highly skilled in building and nurturing relationships with key stakeholders, negotiating contracts, and closing deals.

TALENTSERVE PVT LTD

May 22 - Jul 22

MARKETING, BUSINESS DEVELOPMENT EXECUTIVE

Results-driven Business Development Executive with a proven track record of driving revenue growth and expanding business opportunities.

VISUDH AJIVAM PVT LTD

Jul 21 -Aug 21

SALES EXECUTIVE

Results-oriented Sales Executive with a proven track record of exceeding sales targets and driving revenue growth. Exceptional ability to build and maintain strong relationships with clients, negotiate contracts, and close deals.

LANGUAGES

English

Hindi

Marathi