



PREMANAND JHA

General Manager - Supply
Chain Management -
Demand & Supply Plan

Details

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AHMEDABAD, INDIA 380058

Education

ADVANCE-EXCEL / AUTOCAD- VER2018

ED-24 /CUBE CAD CENTRE - AHMEDABAD,
INDIA

ED-24 / CUBE CAD CENTRE

Apr 2021

MBA-PHARMACEUTICALS & OPERATIONS

NATIONAL INSTITUTE OF BUSINESS
MANAGEMENT - CHENNAI, INDIA

NIBM CHENNAI

Dec 2017

MBA- LOGISTICS AND SUPPLY CHAIN MANAGEMENT

NATIONAL INSTITUTE OF BUSINESS
MANAGEMENT - CHENNAI, INDIA

NIBM CHENNAI

Dec 2015

POST GRADUATE DIPLOMA - LOGISTICS & SUPPLY CHAIN MANAGEMENT

All India Institute of Management studies -
CHENNAI, INDIA

AIIMS

Dec 2006

DIPLOMA IN - MATERIALS- MANAGEMENT

All India Institute of Management Tech. -
CHENNAI, INDIA

AIIMT

Dec 2005

DIPLOMA - SALES AND MARKETING MANAGEMENT

All India Institute of Management studies -
CHENNAI, INDIA

AIIMS

Dec 2002

DIPLOMA- DCA BASICS OF COMPUTERS

APTECH - SILVASSA, INDIA

APTECH

Profile Summary

Highly accomplished and results-driven General Manager with over 26 years and 6 months of experience in supply chain management, specifically in demand and supply planning. Proven track record of successfully leading cross-functional teams and implementing strategic initiatives to optimize supply chain operations and drive business growth. Skilled in forecasting, inventory management, and demand planning, with a strong focus on customer satisfaction and cost reduction. Adept at analyzing market trends, identifying opportunities, and developing innovative solutions to enhance operational efficiency. Excellent leadership and communication abilities, combined with a deep understanding of supply chain best practices, make me a valuable asset to any organization.

Skills

- **Materials Management System, Warehousing, Distribution/Dispatch/Shipping, Logistics, Inventory-Control, Capacity-Plan, Demand-Plan & Supply-Plan (SCM)/PPIC, Central & State Excise,GST, Prohibition, Customs.**
- In depth knowledge of industry best practices and trends in supply chain planning and management.
- Proactive and results oriented mindset, with a focus on continuous improvement and driving cost savings initiatives
- Strong knowledge of supply chain principles, including demand forecasting, inventory management, and production planning
- Proven track record of successfully leading and managing cross-functional teams to achieve operational excellence
- Proficient in using supply chain management software and tools to optimize processes and improve efficiency
- Demonstrated ability to develop and implement strategic supply chain plans that align with organizational goals and objectives

Employment History

General Manager Supply Chain - Demand & Supply Plan

Cadila Pharmaceuticals Ltd | AHMEDABAD , India

Jan 2023 - May 2023

- Lead and develop a team of supply chain professionals, providing guidance and support as to built towards achieving organisation goals.
- Conduct regular analysis and reporting on key supply chain metrics, such as forecast accuracy and inventory turnover
- Implement and maintain effective inventory management systems and processes
- Identify and resolve any supply chain issues or bottlenecks that may impact production or customer satisfaction
- Coordinate with suppliers and vendors to ensure timely delivery of materials and products
- Monitor inventory levels and ensure optimal stock levels are maintained to meet customer demands
- Collaborate with sales, marketing, and production teams to develop and execute demand and supply plans
- Analyze market trends and customer demand to forecast future demand and create accurate sales forecasts
- Develop and implement demand and supply planning strategies to meet business objectives
- Lead and develop a team of supply chain professionals, providing guidance,

Dec 2001

**B.Sc.-
BOTANY(Hons.),Chemistry,Zoology**

ANUGRAH NARAYAN COLLEGE PATNA -
PATNA BIHAR, INDIA

MAGADH UNIVERSITY BODH GAYA BIHAR

Apr 1994

Languages

HINDI - Bilingual or Proficient (C2)

ENGLISH - Bilingual or Proficient (C2)

- Implement and maintain inventory management systems and tools to track and monitor inventory levels, turnover, and accuracy
- Oversee the production planning process, ensuring efficient utilization of resources and adherence to production schedules
- Coordinate with suppliers and vendors to ensure timely delivery of raw materials and finished goods
- Monitor and manage inventory levels, ensuring sufficient stock availability while minimizing excess or obsolete inventory
- Analyze market trends, customer behavior, and historical data to forecast future demand and identify potential risks or opportunities
- Collaborate with cross-functional teams to forecast and plan product demand, ensuring accurate and timely delivery
- Develop and implement demand and supply planning strategies to optimize inventory levels and meet customer demand

Deputy General Manager- Supply Chain and Warehousing

Emcure Pharmaceuticals Limited | Pune, India

Nov 2021 - Jan 2023

- Identify and resolve any issues or bottlenecks in the easiest way backed from experiences.
- Conduct regular performance evaluations and provide feedback to team members
- Manage and mentor a team of supply chain and warehousing professionals
- Ensure compliance with regulatory requirements and industry standards for warehousing and transportation
- Collaborate with cross-functional teams to develop and implement process improvements and standard operating procedures
- Analyze market trends and demand patterns to forecast future supply chain requirements
- Monitor inventory levels and implement inventory control measures to minimize stockouts and excess inventory
- Coordinate with suppliers, vendors, and logistics partners to ensure timely and accurate delivery of goods
- Develop and implement strategies to optimize supply chain efficiency and reduce costs
- Oversee and manage the overall supply chain and warehousing operations

General Manager - Global Supply Chain

Time Cap Labs Inc.(Marksans Pharmaceuticals Limited) | New York-USA and Goa-India, USA & India

Dec 2019 - Oct 2021

- Ensure compliance with updated regulatory norms.
- Stay updated on industry trends and best practices to drive innovation and continuous improvement in supply chain processes
- Lead and mentor a team of supply chain professionals, providing guidance and support to achieve departmental goals
- Develop and maintain strong relationships with key stakeholders, including suppliers, customers, and internal teams
- Negotiate and manage contracts with suppliers and vendors to ensure quality, cost, and delivery requirements are met.
- Monitor and analyze key performance indicators to identify areas for improvement and cost reduction
- Coordinate and collaborate with cross-functional teams to ensure smooth and timely flow of goods and services
- Develop and implement strategic plans to optimize supply chain efficiency and effectiveness

- Oversee and manage the global supply chain operations of the company
- Lead and mentor a team of supply chain professionals, providing guidance and support to achieve departmental goals

Deputy General Manager - Warehousing, Distribution & Logistics

Zydus Cadila Healthcare Limited | AHMEDABAD, INDIA

Jan 2016 - Dec 2019

- Develop and implement cost-saving initiatives to improve profitability in the warehouse
- Coordinate and oversee the transportation and delivery of goods to customers
- Implement and maintain inventory control systems to ensure accurate stock levels
- Develop and maintain relationships with key vendors and suppliers
- Manage and lead a team of warehouse staff, including hiring, training, and performance evaluations
- Collaborate with cross-functional teams to develop and implement supply chain initiatives
- Monitor and analyze key performance indicators to identify areas for improvement
- Ensure compliance with all safety and regulatory requirements in the warehouse
- Develop and implement strategies to optimize efficiency and productivity in the warehouse
- Oversee and manage all aspects of warehousing, distribution, and logistics operations

Assistant General Manager - Materials and Inventory System.

Mylan Laboratories Limited(VIATRIS) | INDORE, INDIA

Jun 2014 - Dec 2015

- Identify and implement process improvements to enhance efficiency and accuracy in materials and inventory management.
- Train and supervise staff on proper inventory control procedures and best practices
- Implement and enforce standard operating procedures for materials and inventory management
- Collaborate with cross-functional teams to forecast demand and plan inventory requirements
- Analyze data and generate reports on inventory levels, stock movement, and cost analysis
- Develop and maintain relationships with key vendors and negotiate favorable terms and pricing
- Conduct regular inventory audits to identify discrepancies and implement corrective actions
- Coordinate with suppliers to ensure timely delivery of materials and inventory
- Monitor inventory levels and ensure optimal stock levels are maintained
- Oversee the development and implementation of materials and inventory management systems

Assistant General Manager - Materials, WMS & Distribution

Aurobindo Pharmaceuticals Limited | Hyderabad, India

Feb 2013 - Jun 2014

- Develop and maintain relationships with suppliers, vendors, and logistics partners to ensure timely delivery
- Implement and maintain safety protocols and procedures to ensure a safe working environment

- Train and supervise a team of materials, WMS, and distribution staff to ensure efficient and effective operations
- Monitor and analyze key performance indicators (KPIs) to identify areas for improvement and implement corrective actions
- Collaborate with cross-functional teams to forecast demand, plan production schedules, and manage inventory levels
- Ensure timely and accurate receipt, storage, and distribution of materials and products
- Develop and implement strategies to optimize inventory management, warehouse layout, and distribution processes
- Oversee the overall operations of the materials, warehouse management system (WMS), and distribution departments

Head & Senior Manager - Materials, Inventory and Distribution

Intas Pharmaceuticals Limited | AHMEDABAD, India

Jun 2010 - Feb 2013

- Identify and tracking each inventory as per Perpetual Cycle Count.
- Analyze and report on key performance indicators to senior management
- Monitor and ensure compliance with regulatory requirements and industry standards
- Develop and implement processes and procedures to improve overall supply chain efficiency
- Lead and mentor a team of materials, inventory, and distribution staff
- Implement and maintain inventory control systems and procedures to ensure accuracy and efficiency
- Establish and maintain relationships with suppliers and negotiate favorable terms and pricing
- Collaborate with cross-functional teams to forecast and plan for future inventory needs
- Monitor and analyze inventory levels, demand patterns, and sales forecasts to ensure adequate stock levels
- Develop and implement strategies to optimize inventory levels and reduce costs
- Oversee and manage all aspects of materials, inventory, and distribution operations
- Conduct regular audits to assess inventory accuracy and identify areas for improvement
- Ensure compliance with regulatory requirements and industry standards
- Develop and implement standard operating procedures to streamline processes and improve efficiency
- Lead a team of materials, inventory, and distribution professionals, providing guidance and support
- Negotiate contracts and terms with vendors to achieve cost savings and improve quality
- Establish and maintain relationships with suppliers to ensure timely delivery of materials
- Collaborate with cross-functional teams to forecast demand and plan production accordingly
- Monitor and analyze inventory data to identify trends and make informed decisions
- Develop and implement strategies to optimize inventory levels and minimize stockouts
- Analyze and report on key performance indicators to senior management
- Monitor and ensure compliance with regulatory requirements and industry standards

- Develop and implement processes and procedures to improve overall supply chain efficiency
- Lead and mentor a team of materials, inventory, and distribution staff
- Implement and maintain inventory control systems and procedures to ensure accuracy and efficiency
- Establish and maintain relationships with suppliers and negotiate favorable terms and pricing
- Collaborate with cross-functional teams to forecast and plan for future inventory needs
- Monitor and analyze inventory levels, demand patterns, and sales forecasts to ensure adequate stock levels
- Develop and implement strategies to optimize inventory levels and reduce costs
- Oversee and manage all aspects of materials, inventory, and distribution operations
- Continuously evaluate and prioritize periodically towards NM,SM,NE with stability/ accelerated stability data of edging inventories.

○ **Manager- Production Planning Inventory Control**

Sun Pharmaceuticals Industries Limited | Vadodara, India

Jun 2007 - Jun 2010

- Train and supervise production planning and inventory control staff to ensure adherence to demand-commits.
- Implement and maintain inventory control systems and procedures to minimize stock outs and excess inventory
- Monitor and control production costs to ensure adherence to budget and identify opportunities for cost savings
- Develop and maintain relationships with suppliers to ensure timely delivery of materials and resolve any issues or delays
- Manage inventory levels and ensure accuracy of inventory records through regular cycle counts and audits
- Coordinate with cross-functional teams to ensure timely availability of materials and resources for production
- Monitor and analyze production data to identify areas for improvement and implement corrective actions
- Develop and implement production planning strategies to optimize efficiency and meet production targets
- Collaborate with sales and marketing teams to forecast demand and plan production accordingly

○ **Senior Executive - Materials System, Warehousing and Dispatch**

Nicholas Piramal India Limited (ABBOTT) | BADDI, India

Jun 2005 - May 2007

- Monitor and analyze key performance indicators to identify areas for improvement and implement corrective
- Streamline dispatch processes to ensure timely and accurate delivery of goods to customers
- Ensure compliance with safety regulations and implement measures to prevent accidents and injuries in the warehouse
- Supervise and train warehouse staff on proper handling, storage, and distribution of materials
- Implement and maintain effective inventory control systems to minimize stock discrepancies and improve accuracy
- Collaborate with cross-functional teams to forecast material requirements and coordinate procurement activities

- Monitor inventory levels and ensure adequate stock levels are maintained to meet production demands
- Develop and implement strategic plans and initiatives to optimize efficiency and productivity in materials management
- Oversee and manage all aspects of materials system, warehousing, and dispatch operations

Executive - Warehousing and Inventory Control

Macleods Pharmaceuticals Limited | Daman, India

Jul 2000 - May 2005

- Develop and maintain relationships with suppliers and vendors to ensure timely delivery of goods in good quality.
- Analyze data and generate reports to track key performance indicators and identify areas for improvement
- Collaborate with cross-functional teams to improve overall supply chain performance and customer satisfaction
- Train and supervise warehouse staff to ensure adherence to safety protocols and efficient workflow
- Implement and maintain inventory control systems and procedures to minimize loss and maximize efficiency
- Conduct regular audits and cycle counts to maintain inventory accuracy and identify discrepancies
- Monitor inventory levels and collaborate with procurement team to ensure timely replenishment of stock
- Oversee the receipt, storage, and distribution of goods to ensure efficient and accurate inventory management
- Develop and implement strategic plans to optimize warehouse operations and inventory control processes

Senior Stores Assistant

Naxpar Laboratories Private Limited | Silvassa, India

Jan 1996 - Jun 2000

- Handle and resolve any customer complaints or issues related to the stores department
- Train and onboard new store assistants, ensuring they are familiar with store policies and procedures
- Maintain a clean and organized store environment to facilitate efficient operations
- Collaborate with other departments to fulfill internal and external customer orders in a timely manner
- Develop and implement efficient and effective inventory management processes and procedures
- Conduct regular inventory audits to identify and resolve discrepancies
- Monitor inventory levels and coordinate with purchasing department to ensure adequate stock levels are maintained
- Ensure accurate and timely receipt, storage, and distribution of inventory and supplies
- Supervise a team of store assistants and provide guidance and support as needed
- Manage and oversee the daily operations of the stores department

Certifications

1. ROLE OF HONOR
2. SHE(NATIONAL SAFETY COUNCIL)
3. QUALIFIED GMP TRAINER(ICW)
4. FIRST AID FOR INJURY(ST JOHN AMBULANCE ASSOCIATION)

Accomplishments

- In last 05 years **30% Inventory volume-reduced and saved 15% cost** on total inventory.
- **12% reduction in labour cost** with good PPIC-process.
- **Return On Assets:** Utilisation of Machines and Equipments from **60% to 85%** which is **Approx +95% of OEM Rated capacity**
- Customer Service Enhancement: **90% of customers getting timely delivery against C.**
- **Plant Morale Improvement:** No rush behind orders because accurate **Firm -Plan in W1,W2,W3 and W4** in advance months as per forecast.
- **Idle Time Reduction:** Alternate day joint review with cross functional departments on initial agreed Demand,Supply,Manufacturing and Distribution.

REGULATORY AUDITS FACED:-

ISO-9002, WHO- India, WHO- Geneva, FDA-INDIA, US-FDA, ANVISA-BRAZIL, NDA- Romania& Uganda, MHRA-U.K., MCC-SA, CERA-INDIA.

Lately independently faced successfully regulated audits such as US FDA, WHO- Geneva, MHRA-UK ,ANSM, ANVISA TGA, NDA-Uganda, FDA-Kenya,FDA-TAIWAN,SUDAN, MCC-SA,UL & SOCIAL -USA for formulation facility.

FOREIGN VISA & PERMITS

USA-Visa Detail: **C.N.20193232000009,Type: B1/B2, Exp. Dt:18th November,2029**

INDIAN PASSSPORT DETAILS: **IND – X633 2334, Exp. Dt: 21st June,2033**

ERP & SOFTWARE SKILL

SAP (R/3-4.0,4-7,6.0-SAPPY, Hana), WMS, ITM, LOGISTICS, IESP, INVENTORY, WILLS , ORACLE and NAVISION.

PROJECTS HANDLED

SAP-MM, SD, PP, WAREHOUSES, DISTRIBUTION-HUBS, ASRS, TRACK, TRACE & BARCODE, WMS-Godrej/IBM -SAP Interface, Supply-Chain Setup.

TRAINING & SKILL DEVELOPMENT

BPC, EDM, WAB, TL, MILES, PACE, cGMP, FIRST-AID, Consultation on new set up of International-Distribution Hubs, Materials System and Warehousing.

Reference

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