



Advait Waghmare

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Sales and customer support / supply chain system / Logistic/Warehouse Operation/Inventory Management/ppc.

PROFESSIONAL SYNOPSIS:

- ✓ A dynamic profession with 2.6 years of experience in Sales & Customer Support / Supply chain System.& 11 months in Process planning.
- ✓ Possess interpersonal, analytical & problem solving skills with proven track record of achieving numerous cost savings during the career span.
- ✓ Sound knowledge of ERP Having Exposure In Inventory Management System, Vendor Master Creation, Stores Transaction, Order Processing, Sales Optimization, Knowledge of Miracle soft.OF Accounting, KANBAN, POKA YOKE.
- ✓ **Experience of facing Customer/OEM's:** M&M, Ford India, Suzuki Motors, TATA Motors, MG Motors, JCB India, Bajaj Auto Badve Auto.

ACADEMICS

SR NO	QUALIFICATION	UNIVERSITY	PERCENTAGE	YEAR
1	Bachelor's Degree (BE) in Mechanical Engineering	Mumbai University	63.0 % First class	2014-15
2	Diploma in Mechanical Engineering	MSBTE	69.45 % First class	2011-12
3	SSC (10 TH)	Pune University	72.63 %	2008-09

CAREER FEATURES

May 2019 to Till Date : As Executive in Sales & Customer Support at Motherson Automotive Technology & Engg. (A Group of Motherson Sumi System LTD) Ahmedabad, Gujrat, India.

Working Knowledge in ERP;

- Inventory Management in ERP.
- Vendor Master Creation
- Stores Transactions
- Order Processing
- Knowledge in (ERP) Oracle
- KANBAN

CORE COMPETENCIES;

- ✓ **Logistics / Material management.**
 - Taking up timely customer orders by Checking the materials availability in time and coordinating the management for allotted circle from raw materials to dispatch
 - Ensuring the outbound logistics control for cost & on time delivery through proper management of Transporters
 - Liaising with Vendors as well as facilliating the best inventory management.
 - Audit of material dispatch documents/qty/quality/mode packing/stacking.

- ✓ **Process management**
 - Identifying the sales Requirement and converting demand into an order.
 - Maintaining healthy relationships with customer for updating information and offering best of service
- ✓ **WAREHOUSE / Inventory Management.**
 - Carrying out inventory / warehouse management of finished good; planning and coordinating of stock.
 - Conducting daily stock reconciliation physical v/s system count as well as carrying out monthly stock audit to all warehouse location.
- ✓ **Team management**
 - Exhibiting strong leadership quality and expertise in training and monitoring performance of the staff to ensure their efficiency
 - Addressing the concerns arising in the work processes and initiating team motivational activities to bring harmonious work culture.

JOB PROFILE:

- Evaluating The Sales Orders
- Ensuring Timely Dispatch By Following up with the transporters on daily basis and mapping vehicle route planning
- Liaising with sales, finance & stores team i.e FG Stores.
- Scrutinizing the optimum utilization of resources
- Managing the after dispatch consignment tracking and handling premium freight calculation.
- Following up with the production Plan for the next availability of FG stock.
- Logistic Daily/Monthly MIS Preparation.
- Preparation Daily Supply Shortage & Mail to ppc and other concern Dept.
- Maintain Logistic Records
- Reconciliation of Dispatch and Rej. Recd/clearance of customer with A/c. Dept.
- Assist the operations Manager In Managing and coordinating the day to day activities of Line feeding.
- Material Receiving From Quality Department.
- Feeding material According to the Process Flow.
- Manages Unloading Area with Specific Defined Area according to Materials.
- Improvement to Achieve the departments KRA.
- To Ensure Work processes are in compliance with documented procedures.
- Responsible for Quality aspect of the operation.
- Ensures to Maintain Efficiency of Process Flow.
- Supervises & monitors The Performance of Associates & Manpower to Ensure Standard Practices and Proper care of Using Equipments & material Handling.
- Time to Time feedback to the management for any irregularity in the operation.
- Ensures operation Safety and security.
- Assists the operations manager in implementation of work improvement projects.
- Reduce the customer complaints and service issue.
- Participation in customer meetings.
- Evaluate service levels processes and procedures, identify areas for improvement, and Establishment of execute action plans.
- Poka -Yoke and negative validation monitoring

Notable milestone:

- Implement & Monitoring of 5"S, Safety rules, EHS, Compliance actions.
- Created MIS as per management requirement.
- Ensured cost Reduction through negotiations by streamlining the order executing time, sales plan Process, implementing 3PL in Organization.

PAST EXPERIENCE;

Feb 2018 to Sept. 2018 : Worked in Process Planning and control. In Technomech Industries

JOB PROFILE:

- Leading a team of 45 including operators & 3 Designers in Fixture making Industry.
- Communication with Customer about Work done and feedback on Daily basis.
- Resolving customer complaints through initiation of Root Cause Analysis, Corrective & Preventive action and feed back to customer, maintaining records & submit in MRM.
- Initiate ICA after any complaint at customer end and share the cut-off details to customer.
- To reduce In-house rejection PPM & Customer PPM up to zero as an overall quality In charge
- Pre Dispatch Inspection activities- To Ensure inspection of all lots before dispatch. Making a PDI report as per sampling plan.
- To get Action plan on rejection of supplier fixture, and verify the countermeasures given by supplier.
- Monitoring Suppliers based Process i.e. cast iron material.
- Responsible for monitoring sample inspection report of process flow.
- Proper follow-up & feedback to supplier & Customer.
- Attend the look out of operation of supplies.
- Monitoring Process of all manpowers and operators.
- Ensuring final product are produce to meet pre-determined specifications and quality attributes.
- Responsible for all supply related documents & planning.
- Proper communication with customer about issue & given the Immediate Action.

- Responsibility for making customer complaints zero
- Conducting internal planning audits & follow up with respective department for timely closure NC's.
- Carry out product & process audits as per plan. Monitoring & closing of NC's in systematic way.
- Handling Customer complaint.
- Monitoring SPC as per plan & take corrective action if required.
- Monitoring Work activities.
- Handling abnormal situation throughout the organization.
- Preparation of supplier Audit Plan & Execution with stores Dept.
- Monthly Customer & In-house PPM monitoring & make action plan against top 5 issues.
- Responsible for all the trails in plant and taking an approval from customer for the same.
- Closely monitoring the checking fixture inspection activity on daily basis.

TRAINING / PROGRAMES ATTENDED:

- Post Graduation Program In Product & Tool Design From MIT Pune.
- Technical Training From Hindustan Aeronautics LTD. Nasik Division
- Training on coordinate measuring Machine From Nasik Engg. Cluster.

ACHIEVEMENTS

- Achieved zero customer complaints for Continuous 4 months.
- Received Best Employee Awards for implemented innovative ideas consistently
- One of the most frequently awarded employee in suggestion and Kaizen scheme.

SKILL SET

- Ability to work and Lead The team
- Positive approach for finding solutions and sincerity in work.
- Good analytical, team & time management Skill

CUSTOMERS:

- Mahindra and Mahindra, Ford India, Suzuki Motors, TATA Motors, Bajaj Auto, MG Motors, JCB India, Badve auto

SOFTWARE SKILLS:-

- Proficiency in EMPRO
- Excel, Power Point & word
- Miracle.

PERSONAL DETAILS: -

Date of Birth : 25.03.1994
 Gender : Male
 Passport Details : Indian Passport-N2840563 (Valid till Aug.2025)
 Marital Status : u n m a r r i e d
 Languages Known : English, Hindi and Marathi & Deutsch (A1)
 Notice period : 1 Months

Your's Faithfully,
Advait Waghmare.