

Nikhil shivhare gupta

Mob No: 9723891739

External No: 9727091739

Email Id: shivharinikhil@gmail.com

Address: S-201 Madhuvan Glory Near Dharnidhar Bunglow Behind SRP Quarters Nava Naroda , Ahmedabad-382330.

Experience

- Core competency in Operation, General Business Management and Relationship Management
- An effective communicator with good presentation skills and abilities in forging business and establishing beneficial relationships with customers.
- Team player with strong analytical, problem solving & organizational abilities.
- Possess ability to adapt to changing market conditions & detail oriented attitude

Professional Experience

1 EFL(Electronica Finance limited)

August 2021 As a Sales Manager -Providing secured and Unsecured loan on solar power plants

Ticket size 3 lakh to 2 CR

Handling Ahmedabad City (Sep 2021 to April 2022)

2 Metafin Cleantech financial pvt Ltd

Nov 2019 - Business support officer - Providing Unsecured business loan To the customers on Solar Power plant

Ticket Size 5 to 50 lakh and handling entire Gujarat (15 - Oct 2019 to 20 - April 2020)

3 Capital Float

(NOV 2017 to SEP 2019)

Business support executive - Providing Unsecured business Loan to the Customer Handling two territory - Ahmedabad and Vadodara

- Responsible for relationship management with Clients & Dealers, while managing customer support activities to resolve various issues and ensuring total customer satisfaction.
- Responsible for interacting with customers, answering queries and solving problems by providing customized solution to client.
- Studying the new & amended policies and procedures of the products
- Manage the customer transition with utmost sensitivity.
- Ensure compliance with these policies and procedures on an ongoing basis.
- Awareness of all the policies and procedures issued in relation to money laundering prevention.

4 SBFC (Small business Fin Credit Pvt Ltd
Company) (Nov 2016 to Oct 2017)
As a Sales Officer Ahmedabad

- In this Company i handle LAP and ticket size should be 5 to 25 lakh Responsible for interacting with customers, answering queries and solving problems by providing customized solution to client.

5 Home Credit India
(Jan 2016 to July 2016)
Sales Executive (Consumer Durables
loans) Ahmedabad

- Handing Pos (Point of sale)
- Responsibility-The customer who need to buy product threw loan
- Check his documents if there is not issue in his documents process the loan

6 PAYTM Company
(Feb 2015 to Nov 2015) Associate sales
In Oil and gas Department meet with the Petrol Pump Owners And try to Convince him work with Paytm Onboard Petrol Pumps Trained the Petrol Pump staff Solve the queries they faces while using Paytm on Pumps

Education Details

1. (B.Sc)

From Agra University (Agra)
Sem-4: - April 2018

Result: - First Class

2. Higher Secondary

From A P S (Agra public School Agra) Agra.
HSC : - April 2014

Result: - First Class

3. Secondary

From Kids Corner Happy Sr Secondary School
SSC: - April 2012

Result: - Second Class

External Course

In a Graphics software like Photoshop , HTML Coding CAD Etc
In Ahmedabad

Personal Details

Date of Birth : - 30th May 1995
Age : - 24 Years
Place of Birth : - Ahmedabad
Gender : - Male
Marital Status : - Single
Languages : - English, Hindi (Speak, Read, Write)

Strength : - Loyal to Responsibility, Hard Working,
High pressure with-standing capacity
Hobbies : - Drawing, Football , Music

Nikhil Shivhare Gupta