



Parth Pankajkumar Parmar

C/8 Rajat Park Society Opposite AMTS Bus Stop Chandkheda
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Objective

Seeking a challenging position in a reputed organization where I can learn new skills, expand my knowledge, and leverage my learnings.

Experience

- Hiya Enterprise** 01/03/2019 - 31/12/2022
Sales And Marketing Engineer
 - Identified areas of growth within the desired market of electronics.
 - Generating and implementing sales and marketing plans for boosting sales.
 - R&D in projects according in customer requirement.
 - Researched product pricing and analyzed competitors data.
 - Managed customer relations and developed effective ways to engage with customer.
 - Designed and implement system hardware and accompanying control algorithms.
 - Performed component material operations to meet costomer specifications.
- The Royal Academy** 01/03/2017 - 31/01/2019
Administrative Assistant
 - Administrative activities at visa consultancy firm, Inventory management, Documentation verification for student application for abroad studies, customer support, external branding management
 - Maintaining employee performance reviews, safety guidelines and training, company communication, and students feedback.

Education

- Government Engineering College Gandhinagar** 2014
B.E - I.C Engineer
54%
- H.H Patel High school Ahmedabad** 2010
H.S.C - Science
63%

Skills

- Critical thinking and problem solving, Fast learner, Ability to work in a team, Ability to multitask, Work dedication, Self-motivational and positive thinking.
- Strong sales support engineering experience.
- Ability to negotiate business contracts with customers.

Personal Details

- GENDER : Male
DATE OF BIRTH : 20/08/1993
NATIONALITY : Indian
LANGUAGES KNOWN : English, Hindi & Gujarati (Read, Speak, Write)