

HIMANSHU MISHRA

Senior Procurement and Operations Engineer

|| B.Tech (Mechanical Engineering) ||

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Career Objective:

To pursue a challenging career in allied areas of Mechanical Engineering having vast growth potential to contribute my skills and expertise for the growth of organization.

Career Summary:

- 4 years of experience in various facets of procuring materials from national and international markets.
- Expertise in developing Suppliers, reducing the cost of procurement of material.
- Successfully implemented vendor development programs including training for vendors.
- Experienced with implementing systems of inventory management avoiding over-stocking or wastage.
- Inventory analysis.
- Working knowledge of ERP.JDE

Professional Experience:

Milacron India Private Limited (Milacron India is part of Milacron LLC, USA. Milacron India (MI) is the Leading Manufacturer of Plastics Injection Molding Machines & Blow Molding Machines in India, serving the entire gamut of Plastics Applications in 40 countries across the world in SAARC, Middle East & Africa including USA.)

Duration: 21st July 2014 – Till Date

Designation: Senior Engineer

Department: Procurement and Shared Services

Roles & Responsibilities:

- Member of Global Sourcing/Procurement , New Product Development
- Vendor Development, Alternate Sourcing Strategies
- Identifying Cost Reduction Avenues & Making MIS for Cost Reduction Achieved & In progress
- Float inquiry/ Negotiation/ Cost analysis for Global & Local Parts
- New Product Development activities starting from supplier selection to finalizing Purchase orders, Ensure timely delivery & Quality of parts.
- Follow Procurement procedures & Update Purchasing Masters.
- Procurement of Parts – Commodities ranging from Hydraulics, Pneumatics, Mechanical, Electrical & Electronics, Machining, Fabrication & Sheet metal.
- Reduce Waste & Activities to accelerate Procurement Processes.
- ABC classification of vendors on the basis of criteria like cost, quality, timely delivery etc.

Key Skills:

For Purchase management:

- Setting up the weekly, monthly, quarterly procurement plan.
- Procurement of required product from national and international market.
- Development of alternative local sources for imported products which helps in cost saving.
- Planning and budgeting of purchase functions, involving cost estimation.
- To Maintain Effective Supply Chain to avoid any delay to the Project
- Implementing systems to avoid situations like over-stocking or out-of-stock which cause production and financial losses.

For Vendor Development:

- Effective management of vendor database.
 - ABC classification of vendors on the basis of criteria like cost, quality, timely delivery etc.
 - Developing long-term partnerships with suppliers and managing day-to-day supplier performance to ensure meeting of service, cost, delivery & quality norms.
 - Executing vendor evaluation, vendor rating calculation and necessary actions for under performance.
 - Consistently evaluating vendor performance to ensure adherence to predefined specifications and supply of quality material / execution of job works.
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Projects Undertaken:

- Analysis of the cost of various fabrication parts used in the machine and implementing the revised cost in order to achieve the target for the cost reduction target value.
 - Re-engineering or the conversion of the Mechanical components to convert the slow moving and nonmoving inventory into active inventory.
 - Setting up the alternate sources for various international market products and finding the local sources in order to achieve the cost reduction target.
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Training and Courses

1. Four Months of Training at **Milacron LLC ,USA**
 - Inventory analysis, Calculating inventory quality Ratio with webfocus analysis software.
 - Aftermarket Procurement analysis.
 - Conversion and Reengineering of parts from slow moving and nonmoving inventory to active inventory
 2. Currently pursuing **Certified Procurement Professional (CPP)** course from **International Institute of Procurement and Market Research (IIPMR)**.
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Industrial Training:

Hitachi Home and Life Solutions (JCI Hitachi India)

Duration: 4 Weeks

Details: Air conditioning manufacturing process (Air conditioning processes, testing, assembling)

Academia:

- **Bachelor of Technology (Mechanical Engineering)**
August 2010 - July 2014
Hindustan College of Science & Technology, Mathura (India)
 - **Senior High School (Science and Mathematics)**
June 2010
KC Public School, Jammu (India)
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Achievements:

- Certificate of Participation in NSSC 13 (National Student Space Challenge), IIT Kharagpur in lift off event.
 - Awarded for various participation in English debates & group discussions.
 - Gold and silver medalist at college level football tournaments.
 - Awarded certificates for various Musical events for singing and playing instruments.
 - Organized various successful events including Alumni Functions and College fest in college.
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Skill Set:

- AutoCAD 2D, PTC Windchill , Webfocus
 - Microsoft office
 - JD Edwards – Oracle ERP
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Date of Birth: 12th October 1992

Citizenship: India

Language Proficiency: English and Hindi

References: Available on Request

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