

SHAHID SHAIKH



Contact

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GF B-104, SAIYEDVILLA, B/S A-ONE PRIMARY SCHOOL, JUHAPURA, AHMEDABAD-380055.

Skills

Team bonding with positive impact 100%
Ms office ,Excel, Pivot table, outlook
mails

Languages

→ English → Hindi → Gujarati Very well
know all of three languages

Interests

Participating social activities

Activities

Listening music Traveling Watching
documentaries and sports over the
weekend

OBJECTIVE

To work in an environment which encourages me to succeed and grow professionally where I can utilize my skills and knowledge appropriately.

EXPERIENCE

Katariya Automobile Maruti Suzuki

16-12-

Sales Executive

2016 - 14-

Im Sales executive in Katariya automatically maruti suzuki.

08-2018

I stand in show room and approach to the new walking customer for car sell.

Also we go for leads in a market for a finding a new customer leads and approaching to them for our cars and product.

HDFC Life Insurance

16-12-

Sales development manager

2019 - 26-

In HDFC life I'm handling the HDFC branch and banking.

05-2021

Full time I'm sitting down in a branch and approaching to the branch and banking customer for a Life Insurance and some times branch manager also provide us HNI customer leads for closing.

Aditya Birla Sun Life Insurance

21-06-

Senior Associate Sales Manager

2021 - 16-

In Aditya Birla Sun Life insurance I handle 10 branch in ahmedabad location.

06-2022

I managed indian Bank

Discussion with branch manager about monthly target

Managing the team for sourcing LI policy in the branch and open market

Drive business on daily basis

Offer to FLS sport incentives

Give them training on products weekly and motivated to them for business

Report to cluster manager and send him to DSR report on daily basis.

SBI credit card

20-10-

Sale's Trainer

2022 - Till

In SBI credit card I'm taking a NHO (New Hire Orientation) Class room training for Card proccess.

Guid them to how they can sell the products and improve their productivity.

We took the 3 days training program with caller's.

And for 3 month observation.

Azure knowledge centre

10-06-

Customer executive (Inbond)

2014 - 10-

Reliance Inbond proccess , taking a call as a customer representative and satisfied the customer query.

10-2016

EDUCATION

	Swami Narayan School	2009
	S.S.C	
	55%	
	Swami Narayan School	2011
	H.S.C	
	53%	
	Gujarat University	2014
	B.Com	
	Second Class	
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	HOBBIES	
	Watching movies & web series	
	Watching cricket	