Career Objective: Willing to work under challenging and professional environment. To make optimum use of my strengths & capabilities in the organization and to contribute maximum to the success of the organization.

WORK EXPERIENCE

Designation: Operation Executive

Company Name: Prione Business Services (Amazon India)

Date of Joining: August 7th 2015

Job description

Aug 2015 – jun. 2017 Prione Business Services (Amazon JV)

- Lead generation Lead scouting (Online Offline)
- Pitch seller for amazon services.
- Creating MIF (minimum information file) which is required for listing the product on platform

July2017- Present

- · Consultative selling by guiding sellers on which stocks should be sent for FBA and in what quantities based on past sales history
- Prioritizing the right set of sellers for converting to FBA with a focus on reducing unhealthy inventory and increasing inventory turnover
- Shipment creation PAN India in creating maximum shipping plan.
- Visiting seller place and training them on a shipment creation process
- Teaching Varun in Shipment creation process

EDUCATION

B.Com(State) Grade: Second Percentages: 54% Aroma college of commerce

usmanpura Ahmedabad

Passing Year: 2015

H.S.C(Commerce Stream) Grade: Second Percentages: 60% *St. joseph high school* G H S E B, Gujrat Passing Year: April 2012

S.S.C Grade: Second Percentages: 50% *St. joseph high school*

G H S E B, Gujrat Passing Year: April 201

PERSONAL DETAILS

Name: Rohit Chandravanshi

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Sabarmati Ahmedabad Gujrat- 382470

Phone No.: +91 9033887499

e-mail id: <u>rohitchandravanshi392@gmail.com</u>

Birth Date: 23rd August 1993

Sex: MALE

Marital Status: SINGLE