



# Pulkit Jain

## Manager

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👤 Unmarried 🧑 Male 🌐 <https://www.linkedin.com/in/pulkit-jain-362743175/>

### Profile

- 1 year's & 5 Months of experience in Financial Service in Bajaj Finance Limited as a Sales Manager.
- 1 year's & 10 Months Experience as an Relationship Officer in Canara HSBC OBC Life Insurance.

### Education

**Master of Business Administration**, IPS Academy, DAVV University 2018 – 2020 | Indore  
**Bachelor of Commerce (B.Com)**,  
Seva Sadan Mahavidhalaya College, DAVV University 2015 – 2018 | Burhanpur

### Professional Experience

**Senior Sales Manager**, *Bajaj Finance Ltd* 2021 – present | Ahmedabad, India  
Managerial Roles & Supervised in Bajaj Finance Ltd.

- Looking Sales Finance of Consumer Durable Product & Cross sell product.
- Monitored National Key Account.
- Successfully Managed to achieve 10-15 Cr Business.
- Handling the Team size of 35 Sales Executive.
- Relationship with Dealers, Distributors & Manufactures.
- Working for increasing finance penetration in dealer business & growth of location.
- Monthly & Weekly meeting with our team & Business Partners for growth of Business.

**Relationship Officer**, *Canara HSBC OBC Life Insurance* 2020 – 2021 | Indore, India  
Experience in marketing of Insurance policies & plans of banks.

- Collecting leads from banks & closed that lead with help to bank Staff.
- Taking renewals from customer of policies.
- Prepare & submit sales documents as per bank norms.
- Ensuring proper servicing & after sales support to customers.

### Skill

- Leadership & Team Management
- Honesty & Integrity
- Strategy formulation & Implementation
- Effective Time Management

### Declaration

I hereby declare that all the information mentioned in my resume is true and correct to my knowledge and I take full responsibility for the accuracy of the particulars mentioned.

**Pulkit Jain**  
Pune