

CURRICULUM VITAE

Name : **Mehal Patel**

Permanent Address : 402, Vandemataram Apartment 2,
Sundarvan Society,
Jawaharnagar, Vasna,
Ahmedabad- 380 007.
Mobile No. 098250 82509

Email : mehal23in@gmail.com
mehal23in@yahoo.co.in

Date of Birth : 23rd November 1978

Educational Qualification : Bachelor of Engineering (Electrical)

Objective : Being a graduate in Electrical Engineering, I am looking for a job, which offers me challenges in my assignment and can effectively utilise my selling, managerial as well as technical skills.

PRESENT JOB

Duration : Since April 2011

Designation : Manager- Sales

Company : Siemens Limited

Job Profile

- Responsible for Low voltage switchgears & panel board business (SIEPAN 8PU/SIVACON S8) of Ahmedabad area office.
- To achieve sales budget for Panel builder & End user segment with an additional responsibility to handle industrial consultants of Ahmedabad region.
- The responsibility includes retaining of market leadership, high level of customer satisfaction.
- Promotion of new range of products through Inplant seminars, product demos & mega seminars to improve the visibility.
- Manage relationship with key accounts & to get new business by capitalising goodwill.
- Increasing the level of new business and addition augmenting list of new prospective customers.
- By root cause analysis to regain business of lost customer.
- Coordinating with Product group, business development team to provide solutions to key customers.

Functional change within Siemens:

- I was handling MV system house business (8BK88PLUS) of Ahmedabad office in Year 2013-2014.
- iMCC promoter for Ahmedabad area office since 2012.
- TTA Panel (IEC 61439 1-2) promoter for Ahmedabad Area office since 2016.

PROFESSIONAL EXPERIENCE:

Duration	:	August 2005 to April 2011.
Designation	:	Asst. Sales Manager
Company	:	Larsen & Toubro Limited
Company Profile	:	India's leading Engg Company
Duration	:	Feb 2005 to July 2005.
Designation	:	Marketing Engineer
Company	:	Prima Automation (India) Pvt. Ltd.
Company Profile	:	Leader in Automation panel- Siemens System house
Duration	:	Jan 2003 to Feb 2005
Designation	:	Sr. Sales Executive
Company	:	Cease fire Industries Ltd
Company Profile	:	India's no1 company in fire safety systems.
Duration	:	June 2001 to Jan 2003
Designation	:	Electrical Engineer (Trainee)
Company	:	Digital Engineering Projects P. Ltd.
Company Profile	:	Electrical project work in Govt. Commercial & industrial LT/HT installation.

EDUCATIONAL BACKGROUD:

Course / Degree	:	H.S.C.
Stream	:	Science
Name of School	:	Diwan Ballubhai Madhyamik Shala.
Name of Board	:	Guj. Higher Secondary Education Board
Percentage/Class obtained	:	71% (Distinction)
Year of Passing	:	March 1996
Course / Degree	:	Bachelor of Engineering
Stream	:	Electrical
Name of College	:	B.V.M. Engineering College
Name of University	:	Sardar Patel University.
Percentage/Class obtained	:	61 % (final year)
Year of Passing	:	July 2000

COMPUTER PROFICIENCY:

Proficient in office software such as MS Office & SAP.

PERSONAL DETAILS:

Marital Status	:	Married
Religion	:	Hindu
Nationality	:	Indian
Language's known	:	English, Hindi & Gujarati