



Dinesh Prajapati

Agency manager

To work for an organization which provides me the opportunity to improve my skills and knowledge to growth along with the organization objective.

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📍 janivas, thol, kadi, India

WORK EXPERIENCE

Agency Manager

Niva Bupa Health Insurance Company Private Limited

08/2020 - 03/2022

Mehsana

Achievements/Tasks

- Recruitment of channel Partners
- Training & Development Of Channel Partners

Channel Sales Manager

Tata AIG General Insurance company Limited

04/2022 - 08/2022

Ahmedabad

Achievements/Tasks

- Recruitment of channel Partners
- Training & Development Of Channel Partners

Relationship Manager

Policybazaar.com

10/2022 - Present

Ahmedabad

Achievements/Tasks

- Recruitment Of Channel Partners
- Training & Development Of Channel Partners

EDUCATION

M.B.A (Marketing)

Gandhinagar Institute of Technology

2018 - 2020

74.30%

B.B.A

Kadi Sarva Vishwavidhyalay

2015 - 2018

69.40%

H.S.C (Commerce)

G.H.S.E.B

2015

69.00%

S.S.C

G.S.E.B

2013

65.33%

SKILLS

Leadership

communication

Punctuality

Listening

Teamwork

Negotiation

Skill

PERSONAL PROJECTS

Capstone (12/2017 - 02/2018)

Youth Empowerment Programme (2018)

NGO Project (06/2019 - 12/2019)

ACHIEVEMENTS

Live Training in sales (09/2019 - 11/2019)

Summer Internship Programme (01/2020 - 03/2020)

LANGUAGES

English

Full Professional Proficiency

hindi

Native or Bilingual Proficiency

Gujrati

Native or Bilingual Proficiency

INTERESTS

Watching Wrestling

Listening to Music

Learning new things

Travelling