

Simon George

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CAREER OBJECTIVE

Managing Director 20+ years of experience working at Senior level for the top best company. Possessing impeccable written and verbal communication skills and excellent interpersonal skills.

CORE COMPETENCIES

- Customer Service, Career Guidance & Counselling
- Cost Efficient
- Detailed and Organized
- Sales & Marketing , Human Resources

PROFESSIONAL EXPERIENCE



S N CAREER EDUCATION PVT. LTD

Managing Director, 2009 to till date

- Online Career Counselling, Career Guidance for Students & Professionals.
- Looking after Home Tutors
- Handling 300 + clients and a database of 5 lacs + Teachers
- Foreign Languages Training
- Provide qualified teachers for Personal tuitions
- Guides for Students to future growth

AIRTOUCH TRADESERVE PRIVATE LIMITED (Nokia Mobile Gujarat Distributor)

Regional Sales Head (2007 – 2009)

- Handling a team 140 + sales & services in Ahmedabad (Gujarat)
- Handling sales of Nokia Mobile Handsets
- Achieving the targets for Nokia Mobile Handsets
- Appointing of new (NPD)

FIRST MOBILE INDIA LTD. (FMI)

Regional Sales Manager (2005 – 2007)

- This was Hong Kong based company into Mobile Industry.
- Job was to handle the sales & service team for Nokia, Phillips, and various other mobile products.
- Develop and maintain relationships with Dealers & Distributors across India
- Taking care of Channel Sales and services in and around Major cities in Gujarat.



PCS LTD. (FMI)

Regional Sales Manager (2003 – 20005)

- Handling Dealers in Gujarat and appointing new Dealers & distributors in Gujarat
- Task was to handle the Sales Team and service team for Patni Computers
- Develop and maintain relationships with Distributors & Dealers In Gujarat
- Achieving the Targets as per the company's demand



HCL TECHNOLOGIES

Area Sales Manager (2000 – 20003)

- Appointed as Area Sales Manager for Gujarat . Handling Govt & Large corporates for Telecom solutions
- Handling Nitsuko Pabx systems for sales in Gujarat
- Develop and maintain relationships with Govt. Sectors and Large Corporates
- Appointing New Dealers in Gujarat
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SBI CARD LTD

Area Sales Manager (1998– 20000)

- Appointment for new retails outlets in Gujarat
- Looking after a huge team of 75+ sales forces.
- Task of selling SBI credit cards details as well as Govt. organization.
- Handling a huge team of 150 + sales force
- Selling of SBI credit cards in Retails , Govt organization and large corporates

BOSTON COMPUTER LTD.

Area Manager (1997– 1998)

- Appointment for new franchise in Gujarat
- Handling Franchise and appointing new franchise in Gujarat and Rajasthan
- Extensively travelling in Gujarat
- Attending and handling the seminars organized by the company



NIIT LTD.

Area Manager (1996– 1997)

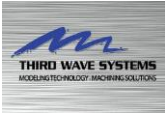
- Handling for center for Ahmedabad, Gujarat
- Working closely with schools, institutions.
- Corporate for mass recruitment for computer course for various centers



INTELLICON LTD.

Area Sales Manager (1994– 1996)

- Handling Nitsuko brand of epabx and telecommunications
- Networking solutions.
- Handling for Gujarat for channel sales, handling govt. tenders, team of 50 people, including sales and services.



THIRDWAVE SYSTEM PVT LTD.

Business Manager (1991– 1994)

- Handling Syntel Epabx from Arvind telecom
- Handling a team of 10 persons including sales & service
- Govt and corporate orders for Syntel epabx was the

EDUCATION

BA PSYCHOLOGY – ST XAVIERS COLLEGE. AHMEDABAD

MBA – COUNSELLING MANAGEMENT & TRAINING & DEVELOPMENT

ATTENDED SEMINAR FOR CAREER COUNSELLING FROM 3G INSTITUTE OF RESEARCH & POLICY STUDIES
IIT MADRAS RESEARCH PARK

ACHIEVED A CERTIFICATE OF PARTICIPATION FROM WORLBOOK OF RECORDS – UNITED KINGDOM
FOR CAREER COUNSELLING SEMINAR FOR INDIA

DONE COURSE FOR DIGITAL MARKETING FROM DIGITAL VIDYA

HAVING A DEGREE CERTIFICATE FOR DMIT (FINGER PRINT SCANNING & BRAIN MAPPING)

ADDITIONAL SKILLS

- Proficient in Microsoft Office & Digital Marketing
- English, Gujarati, Hindi, Malayalam & Tamil
- English Language Trainer, Personality development Trainer
- Career Counsellor for school & College students
- Spanish, Italian Portuguese Language Trainer
- Always willing to Learn. Never say not Learning new things