

VISHWESHWAR POPAT

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SHIPPING INDUSTRY PROFESSIONAL

Offering 30 years of versatile and resolute experience across **the entire gamut of Port Agency and Custom House Agency Operations, General Administration and currently engaged in conducting vocational training on subjects like Shipping Agency, Custom House Agency and Export and Import.**

Core Competencies / Skills

★ Port Agency ★ Custom House Agency ★ Shipping Operations ★ Break Bulk Cargo ★ Chemical, Product and Crude Oil Tankers ★ Project Cargo Vessels ★ Stevedoring ★ Training ★ Team Management ★ Administration ★ Sharp Analytical Skills ★ Strong Interpersonal Skills ★ Effective Leadership Skills ★ Communication Skills

PROFESSIONAL EXPERIENCE

INSTITUTE OF EXIM AND SHIPPING MANAGEMENT PROPRIETOR

April 2018 - Current

Engaged in conducting vocational training on the subjects like Shipping Agency, Custom House Agency and Export and Import. These simple training modules are developed by self.

SHREEJI SHIPPING – JAMNAGAR SHIPPING OFFICER

Feb 2017 - March 2018

Assisting Management in day to day operations of agency, stevedoring vessels and administration. Shreeji Shipping is into handling of bulk cargo like coal etc. and handling more than 10 million tons of cargo per annum. My core responsibility was to obtain P & I insurance for their fleet of 60 self-propelled barges, 4 floating cranes and 5 tugs which was accomplished successfully.

VISITING FACULTY - AHMEDABAD

Apr 2015 – January 2017

Conducting lectures and training on Import Procedures and Documentation. I was associated with various private institutes, based at Ahmedabad, having batch size of 50 to 90 students.

J.M.BAXI & COMPANY, SURAT

Deputy General Manager

Asst. General Manager (Shipping Agency Operations)

Apr 2008 – Mar 2015 (Surat)

Aug 1998 – Jul 2007 (Jamnagar)

- ◆ Leading a team of 10 employees as a Branch Head, ensured fullest output in operations, finance and general management by streamlining general administration of the assigned branches adopting scrutiny of flaws, devising strategic measures for betterment; rendering assistance in managing administration & operations of the branch.
- ◆ Guided, controlled, mentored and motivated the team members and instilled in them a sense of confidence to return peak levels of performance to handle approx. 400 vessel per annum.
- ◆ Having vast experience of managing bulk carriers, tankers, project cargo vessels and tugs and managing crude oil STS operations across Sikka and Vadinar ports, effectively managed all related activities and ensured proper

licensing procedures, imports and exports activities i.e. documentation, customs clearances, commercial activities including pre-arrival/shipment & post departure/shipment formalities etc.

- ◆ Achieved overall branch cost reduction considerably by continuously monitoring and guiding the cash outflow of the branch
- ◆ Developed and maintained healthy and cooperative working environment within and outside the organization for smooth flow of business operations.

PARAM SHIPPING SERVICES, JAMNAGAR
Proprietor

2007-2008

- ◆ Instrumental in setting up an independent business as a Shipping Agent,
- ◆ Successfully liaised and coordinated with government, non-government, statutory & regulatory authorities for obtaining necessary sanctions, approvals and regarding other business matters to ensure smooth working.

ESQUIRE OILTRADE PVT. LTD., GANDHIDHAM / KANDLA
General Manager

1996 - 1998

- ◆ Significant role in setting up import facility for Coal at the Port of Navlakhi while fulfilling relevant statutory requirements and recruiting cost effective temporary staff for managing day to day operations.
- ◆ Successfully interfaced and coordinated with Port, Customs, stevedores & transporters etc. to ensure smooth flow of operations.
- ◆ Instrumental role in developing shipping business in Kutch district.
- ◆ Hold credentials of being the first team to develop necessary infrastructure for handling export of wheat from the Port of Jakhau (Kutch).
- ◆ Deftly liaised and coordinated with Gujarat Maritime Board (Gandhinagar), Customs and Port Authorities for obtaining necessary sanctions, approvals and statutory permissions.

ESSAR GROUP, KANDLA/JAMNAGAR/HAZIRA
Resident Manager / Deputy Manager (Logistics)

1995 – 1996

B. D. VITHLANI SHIPPING SERVICES PVT. LTD., JAMNAGAR
Manager (Shipping Agency Operations)

1992 - 1995

J.M.BAXI & COMPANY, JAMNAGAR
Junior Executive (Shipping Agency Operations)

1988 - 1992

ACADEMIC & PROFESSIONAL CREDENTIALS

Bachelor of Commerce (Distance Education) – 2012
EILM University

- ◆ Successfully completed first ever certificate program on Shipping Management conducted by Indian Institute of Management, Ahmedabad in 1995, which is one of the premium institute of India. I am a MDP alumni of IIMA.
- ◆ Cleared Customs Exams under CHALR ACT 2004 rule 19(3) (G Card).
- ◆ DNV certified internal auditor for ISO compliance.

References: Available on request.