

MILAN PRAJAPATI

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KEY RESULT AREAS

Have good grasping power, ability to match up with any kind of work situation and can handle multiple tasks at a time,
Excellent knowledge of auditing techniques as well as sales, Experience in working with diversified industries, willing to travel globally.

Present associated with RUPIYA FINNOVATION PVT LTD Working As a Assistant sales manager(Ahmedabad) Since FEB-22 to Till NOVEMBER-22

Setting up meetings with new clients provide Banking SOLUTION
The ability to explain complex information clearly and simply
convince them creating and handling Distributorship and
Retailers, simply Convince them to sale Distributorship
TRAVEL, HOTEL, BUS, Booking, DMT, AEPS, BANKING
SOLUTION
Sales after services Increasing Transaction revenue
Resolve problem if any stuck transaction, Increase Revenue
Team handling

Past associated with Novopay Solution pvt ltd As Territory sales manager(Ahmedabad) Since March-21 to Till date-31-jan-22

Setting up meetings with new clients provide Banking SOLUTION
The ability to explain complex information clearly and simply
convince them creating and handling Distributorship and
Retailers,
Increasing Transaction revenue
Domestic Money Transfer sales, Mpos, Matm, Aeps,
Sales after services
Resolve problem if any stuck transaction, Increase Revenue
Team handling

Past associated with Rapipay Fintech Pvt ltd As Territory sales manager(Ahmedabad) Since Oct-19 to Feb-21

Setting up meetings with new clients provide Banking SOLUTION
The ability to explain complex information clearly and simply
convince them creating Distributorship and Retailers,
Increasing Transaction revenue
Domestic Money Transfer sales,Mpos, Matm,Aeps,
Sales after services
Resolve problem if any stuck transaction, Increase Revenue

Past associated with Nearby Technologies Pvt ltd. As Relationship Manager (Ahmedabad) Since Sep-18 to sep-19

Setting up meetings with new clients
The ability to explain complex information clearly and simply
Convince them to sale Distributorship TRAVELS, HOTEL,
BUS, Booking DMT,AEPS IRCTC, ETC

Sales after services
Create Distributorship and Retailers id as per KYC
Monitoring on Revenue Domestic Money transfer, Recharges bill payments and
Resolve problem if any stuck transaction, Increase Revenue

Past associated with Hinduja Leyland Finance Ltd As Team Leader(Ahmedabad) Since Apr-17 to-Aug-18

Responsibilities:

As coordinate in two wheelers department dealers and sales
team Verified documents,
making smoothly process in two wheelers loan expand business
Provide sufficient support to field team
Achieving Targets As per Given
Having a good grasping power ability to convince customer into any sales

Past associated with Fino paytech ltd(Internal Auditor Head office Ahmedabad Gujarat) Since July 14 to March-17.

Prepare effective auditing plans.
Organize and implement internal audits
Responsible for assigning work to the different departments and estimate resource
needs Responsible
for giving advice to the management through recommendation in their audit
discussions. Checking out all the operational activities, Merchants documents

Agreement and stock verifications of the office. Responsible for finding out the revenues and expenditures.

Verification of books of account and over viewing of internal control system.

Drafting of complete audit reports that provide a clear description of issues identified, related implications & follow up on significant findings from previous audit. Highlighted the frauds committed by the employees to the management.

Achievements:- Find out the fault during stock verification and control wastage. Find out fault on field EBT process (Electronics beneficiaries fund transfer)

Past associated with Financial Inclusion Network & Operations ltd (Gujarat Surat) (BC Executive) Since March-11 To June-2014

Handling UBI Project

Appoint Agent ,Merchant point in Rural Area As per UBI
Achieving Enrolments Target
Expand business Made Remittance Transaction through Agent& merchant

Tracking Performance and Communicating Head Office, Reconcile Maintain financial files and records
Coordination with Agent & merchant supporting management in day to day activities.

ACADEMIA QUALIFICATION

B.Com CMJ University 2012
H.S.C (GSHSEB)2005
S.S.C (GSEB)2002

IT SKILLS : MS Office entire proficiency level & Basic Networking, internet ,

PERSONAL DETAILS

Name:-

Milan Hiteshbhai Prajapati

Address:-

B 405 Mansarovar Heights Behind Reliance
Petrolpump Sp rin road
Vastral Ahemdabad-382418

+919377777920

Cell:-

Marriage Status:-

Unmarried

DOB:-

08-08-1986

Language Known

English, Hindi, Gujarati.

Hobbies and Interests:

Playing cricket, watching Movie

Reference- Can be
provided upon demand

