

# RESUME

## KAMLESHWAR YADAV

D-282 Kalptaru Park Millenium,  
Near M. B. Patel B.Ed. College,  
At A'bad Kalol Highway Zundal,  
Gandhinagar-382421.

### Contact Details:

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### Career Objective:

To associate with an organisation where there is an ample scope for organisational as well as individual growth. Seeking a position to utilise my skills and abilities in the industry that offers professional growth while being resourceful, innovative and flexible.

I feel a marketing person can, chose any of career opportunities in Marketing or Purchasing, since he knows the pulse of a sales man.

### Work Experience:

Duration & Designation	Company & Working Territory	Representing	Products Handling
From 04.04.22 onwards	Area Sales Manager IR Technology Services Pvt. Ltd. (Gujarat & Udaipur)	Rigaku Corporation, Japan  Milestone SRL, Italy  Hunterlab, USA	WDXRF Ramam Spectrometers Microwave Digestion, Extraction, Ashing, Direct Mercury Analysers Color Measuring Spectrometers
14.01.17 To 31.03.22	Channel Partner for Perfomax Analytical (Gujarat Only)	Shimadzu Corporation, Japan Dino-lite, Taiwan Tagarno, Denmark	OES (Metal) EDXRF/WDXRF Testing Instruments (UTMs, Hardness Testers) Hand-held Microscopes Full HD Microscopes
04.04.16 To 01.12.16 Manager Sales	Spectek Instruments LLP (Gujarat, Rajasthan & Madhya Pradesh)	Rigaku, Japan	ED-XRF Particle Size Analyzers Electric Fusion Machines
11.11.11 to 20.03.16 Manager Sales	Perfomax Analytical (Gujarat & Maharashtra)	Shimadzu Corporation, Japan Dino-lite, Taiwan Tagarno, Denmark	OES (Metal) EDXRF/WDXRF HMV Hand-held Microscopes Full HD Microscopes

## Key Roll:

- Have experience of nearly 11 years, in marketing of Scientific and Testing instruments, with customer segments spanning from Govt., Pharma, Chemical, Mining, Steel, Auto, Electronics, Plastics Industries, etc...
- Strengths are, building and managing Customer relations for self and growth of Company.
- Worked towards branding in different segments.
- Goal is to sustain the level achieved and reach higher levels as and when opportunity strikes.

## Education:

Examination	School/College	Board	Year of Passing	Percentage
Diploma in Electrical Engineering	Swami Sachchidanand Polytechnic College, Visnagar	T.E.B, Gujarat	June, 2010	45.15%
Certified Automation Engineer	Prolific Systems & Technologies Pvt. Ltd.		Dec, 2009	A
S.S.C.	Prerna Hindi Higher Secondary School	G.S.E.B	June, 2002	71.71%

## Hobbies:

Tech savvy, travelling oriented, indoor games, music, reading, etc ...

References can be provided if required.

I hereby declare that the above-mentioned information is correct to best of my knowledge.

Ahmedabad

Kamleshwar S. Yadav