

JAY YAJNIK
PGDI (Post Graduate Diploma in Insurance)
MBA (Marketing)
B.SC.IT

Date of Birth: 22/01/1993 Contact Details 8320055014 yajnikjay@gmail.com



ACADEMICS

Qualification	Institute	Board/University	% / CGPA	Year
PGDI (Post Graduate Diploma In Insurance)	Manipal, Bangalore	Manipal University	6.72	2019
MBA (Marketing)	Marwadi Education Foundation, Rajkot	Gujarat Technological University	7.47	2016
B.SC.IT	Atmiya Collage, Rajkot	Saurashtra University	7.27	2014
XII	G.K Dholakiya School, Rajkot	GHSEB	73%	2011
Х	V.J Modi School, Rajkot	GSEB	68%	2009

Core Skills	I have basic knowledge of computer
	I know how to build good relationship with
	customer
	I am also comfortable with team work. I can
	motivate my team members as well
	How to serve our valued customer is very
	much important. I have customer service
	skill also
	Marketing

PROJECT & INTERNSHIP

Academic	 Received a letter of appreciation by company called Sigma Allied Services pvt ltd for doing summer internship 		
	Received certificate from college for doing project and create a web site		
SUMMER INTERN	<u>SHIP</u>		
Sigma Allied Servi	ices Pvt Ltd – 8 th June 2015 to 21 st July 2015, Ahmedabad		
Roles and	Study on Effective Strategies of Talent Acquisition		
Responsibilities	How the different strategies work to get a proper talent acquisition		
PROJECT			
Make My Holiday	s – 1 st July 2013 to 27 th September 2013, Rajkot		
Roles and	It is a web site		
Responsibilities	The project is all about creating a web site for online flight ticket booking and hotel booking		

PROFESSIONAL EXPERIENCE

Name of Organization	Designation	Joining	Relieving
Kotak Life Insurance, Ahmedabad	Manager	20 th December 2021	Currently Working
Canara HSBC OBC Life Insurance, Ahmedabad	Senior Relationship Officer	21st September 2020	14 th December 2021
HDFC Life Insurance, Ahmedabad	Corporate Agency Manager	5 th February 2018	15 th September 2020
Vodafone India Service Pvt Ltd, Ahmedabad	Customer Service Officer	18 th July 2016	28 th January 2017
Niranjan Engineering Works, Rajkot	Marketing Officer	1st February 2013	31 st January 2014

PROFESSIONAL ATTRIBUTES/ ACHIEVEMENTS

Achievements/	2021 - Qualified in CEO and CDO club for BANGKOK and PATTAYA	
Participations	2021 - Qualified in Honor's club MOSCOW contest	



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	 2021 - Received appraisal letter 	from Canara HSBC OBC Life Insurance	
	 2021 - Received certificate of sp 	ecial recognition	
	 2021 - Qualified for coffee with 	NBH contest at star level with 608% achievement	
	 2021 - Qualified lakhpati club cr 	iteria for the month of March	
	 2021 - Received certificate of a Unlock Success JFM 	preciation for outstanding performance and qualifying in	
	 2021 - Qualified early bird club 	or the month of March	
	2021 - Again qualified for lakhpati club criteria for the month of January		
2021 - Qualified early bird club for the month		or the month of February	
	 2021 - Qualified early bird club for the month of January 2020 - Qualified as STAR in the month of October 2020 - Qualified early bird club for the month of October 2020 - Received certificate of appreciation for valuable contribution & qualifying October campaign 2020 - Qualified in Badge Of Honor Mega Star 2020 - Successfully cleared Financial Market Beginners Module exam which is conducted by NIFM (National Institute of Financial Markets) 2013 - Participate in business quiz 2012 - Received certificate of Cambridge Placement Test (SCOPE exam university of Cambridge) 		
	2011 - Participate in Student Talent Search test		
	 2008 - Clear the English Efficier Foundation 	cy Examination which is conducted by Shree Sadashiv	
Interest/Hobbies	Cricket	Volleyball	
,	 Cinema 	Basketball	
	 Tennis 	Badminton	
	 Music 	 Reading 	