



VIDHI GANGWANI

PURCHASING MANAGER

CONTACT

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PROFILE

Own 20+ years of experience as a Purchasing Manager in the Mechanical Engineering sector. Responsibly manage all the production activities, promptly coordinate with the departments, and ensure timely delivery of products. Source and procure materials as per the requirements of the projects. Market the company's product and handle the purchasing. Prepare monthly and yearly plans, manage vendor relationships, and track the inventory to keep a check on the organizational revenue. Adept issue resolution related to manufacturing and purchase.

WORK EXPERIENCE

EDEN Innovations India Pvt. Ltd (Previously known as EDEN Energy India Private Limited)

Sr. Manager | July 1, 2022 – Present

- Manage every aspect of the dual fuel and bi-fuel kits for diesel generator sets.
- Perform planning, sourcing, purchasing, vendor management, inventory control, installation, commissioning, and handover of the complete project.
- Look after procurement of components and machine parts for company's product as per norms by USA technical team on timely interval.
- Manage inventory operations and components, strategize holding of all the parts, and maintain accurate records.
- Facilitate the development, sampling, trailing, and installation of new components.
- Look after documentation for OptiBlend system components and cultivate as well as register new vendors in India.
- Conduct interviews and train new joiners of the purchasing team.
- Monitor the progress of the team, analyze the purchase cost, and evaluate the components technically and commercially.
- Establish Annual Rate Contracts to negotiate with various purchasing contractors, and finalize the most economically and technically suitable proposal.
- Rule out the budget and target of the purchasing department and issue various planning processes.
- Analyze and facilitate claims against suppliers and look after the accurate implementation of the contract.
- Streamline and manage purchasing activities and strategize to achieve sales targets.
- Conduct marketing activities online and offline for the company's product throughout India and foreign countries and manage export formalities.
- Issue bidding, rule out proposals, install and commission project tasks as per the policy, and conduct routine checkups.
- Follow all safety guidelines, put them into action, and keep an eye on them to ensure there are no accidents occurred on site as well as client site.

EXPERTISE

- Product Management
 - Inventory Management
 - Project Management
 - Material Procurement
 - Client Relationship
 - Material Sourcing and Purchase
 - Vendor Coordination
 - Expense Reduction
 - Material Planning
 - Supply Chain Management
 - Dealer Coordination
 - Product Marketing
 - Revenue Generation
 - Project Planning and Development
 - Strategic Product Planning
 - Revenue and Expense Monitoring
 - Business Process Management
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EDEN Innovations India Pvt. Ltd (Previously known as EDEN Energy India Private Limited)

Manager | May 1, 2010 – June 30, 2022

- Started fresh sourcing of material for dual fuel kits for generator sets which was previously imported at highcost.
- Developed new vendors locally and ensured proper quality and design which is up to the mark of US standards set by the company.
- Validated components and spare parts of the company's products according to the standard operation on a timely basis.
- Looked after and maintained records of inventory tools and ensured all required components were available when needed.
- Planned and managed inventory and vendors and ensured critical materials were procured as per requirement and funds are managed properly.
- Supervised and marketed the company's products while collaborating with the US engineers.
- Collaborated with cross-functional departments and issued bidding tasks, drew up tenders, and looked after the installation and commissioning of the project.
- Performed timely inspection and complied with all the organizational policies and regulations.
- Resolved all issues and ensured smooth process flow of manufacturing, documentation, and processing of materials.

Worked with AMULFED Dairy (Previously known as Mother Dairy, A unit of GCMMF Limited), Gandhinagar, Gujarat as Assistant Manager-Project Purchase for three years and six months from Dec 2006 to June 2010.

Joined this AMUL group company in June 2003 as Trainee officer in Purchase department from Campus interviews and started career with procurement of engineering spares, machinery & vendor development.