

PREMAL RAVAL

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EXPERIENCE

2013-Present **EON DOTCOM** (www.eondotcom.com)

Ahmedabad, India

Director

- Developed exclusive 100% customized software solutions by Catered Desktop Application Software, Web-based Software and mobile application solution.
- Introduced Software Solution to Western Railways – CPOH, Track Machine Division by 100% computerized Inventory Management System.
- Catered Software Solutions to Government Organizations, Manufacturing companies, Retail Outlets, Super Markets, Restaurants & Service Sectors.
- Having satisfied 200+ customers across India & other countries.
- Managed Software development team of 9 developers to understand software project requirements and apply smooth implementation practice to meet deadline up to 90%.
- Work according to achieve 80% revenue targets, providing inputs for product strategy which influence investment decisions and collaborations.
- Co-ordinated as a Channel Partner for RAMCO System – RAMCO CLOUD ERP.

2006 – 2009 **Lakhani Enterprise**

Ahmedabad, India

Product Manager

- As a Pre-sales consultant for ORACLE – ERP, 65% of total sales lead generated & attended.
- Created an ACC123 BUSINESS MANAGEMENT SOFTWARE leading a team of 7 software developers in 8 months record of time and achieved 100% deadline.
- Marketed & installed “ACC123” software to almost 150+ satisfied customers.
- “ACC123” Software nominated for “India’s Best IT Implementation Software’s 2008” by **PC-QUEST** Magazine.

1999-2005 **LIPEE SYSTEMS**

Ahmedabad, India

Proprietor

- Catered Desktop software solution services to almost 100+ customers.
- Implemented Financial Accounting System (FAS) Software as per customers requirement.

1996-1998 **INDOTECH CAPITAL MARKET LTD.**

(Broker of National Stock Exchange and Ahmedabad Stock Exchange)

Computer Programmer

- Co-ordinated a team of 15 coworkers and made software for the company’s back-office management.
- Managed more than 100+ customers and looked after all computerized stock trading activities and technical analysis software.

1990-1995 **MANUBHAI & SHAH LLP, Chartered Accountants**
Ahmedabad

Computer Programmer 2010-

- Managed and prepared software as per the firm's requirement by minimized the manual process through software and cutting down the paper work by almost 80%.
- Implemented software solution of Income tax calculation for customers and eliminate manual process and paper work by 75%.
- Created software for **Bank of Baroda, New Delhi Branch** for FCNRA Audit system.
- Introduced Software for **TATA MOTOR FINANCE, Mumbai** for managing car lease documents for 50+ DSA across India.
- Prepared Blue Book database for almost 5000+ customers with billing detail of past 10 years records.

EDUCATION

2010-2013 Bachelor of Science - Computer Science, Monad University, Dist. Hapur (U.P), India

OTHER

- Languages: English, Hindi, Gujarati (Native)
- Technical Skills: COBOL, "C" and FOXPRO -CLIPPER Programming, VISUAL BASIC 6.0 WITH ORACLE – 8i, VB.NET, SQL Database, M.S.Office, Crystal Reports.
- Certifications: CNA - 4.11 (Certified NOVELL Admn.), OBA (Oracle Business Accelerate), Training Programme for Accountants "Accountant Plus" by Chartered Accountants Association, Ahmedabad, Short Term Training Program on Cyber Security Threats and Safeguards, Diploma Program in Sales & Marketing
- Awards:
 - Technology Specialist Certificate from **Microsoft Corporation (India) Private Limited.**
 - Felicitated and acknowledged by **Income Tax bar Association, Ahmedabad** for significant dedication and support for developing and launching of website in Record time with compilation of data.
 - Appreciation letter from **C. U Ronak Foundation (C U Shah Science & Commerce College, Ahmedabad)** for customizing, deploying, training & Sales after service.
 - Appreciation letter for supporting the cause of academics from **Pandit Deendayal Energy University – PDEU, Gandhinagar, Gujarat.**
 - Awarded with Certificate from Additional Director General of Police CID Crime & Railways, Gujarat State, Gandhinagar for working as a Cyber Volunteer and helped State Cyber Crime Cell to prevent cyber crime by conducting Cyber Crime awareness Seminar in Schools.
- Social Services:
 - Cyber volunteer for State Cyber Crime Cell, CID Crime, Gujarat State, Gandhinagar.
 - Active with Round Table India (<http://www.roundtableindia.org>), as an IT Convener - Area XI 2011-12 & Chairman – Ahmedabad Leading Edge Round Table (208) 2011-12, 2012-13
- Hobbies: Professional Bike Rider, ride approx. 75,000 KM. across India. Active Rider of Enfield Pirates Motorcycle Club, India.