

Mitesh Khakhkhar

Kamdar colony 9, Vrundavan park 303, Jamnagar.
9173800600 | khakharmitesh3@gmail.com

Objective

To work in an environment which encourages me to succeed and grow professionally where I can utilize my skills, experience and knowledge appropriately.

Experience

- **ICICI Securities Ltd** 22/10/2018 - 29/02/2020
Senior Relationship Manager
Role- Cross selling & New Client Acquisition.
Product experience - Mutual Funds, Life Insurance, Portfolio Management Services, General Insurance, Equity Advisory Services
- **ICICI Securities Ltd** 01/03/2020 - Present
Key Relationship Manager
Similar to Senior Relationship Manager and assisting in Business Closures of Colleagues.

Certifications

- Investment banking.
- Financial Reporting & Analysis.
- Financial Modeling & Valuation.
- Hedge Funds and Mutual funds.
- Business and Financial Modeling Specialization. WHARTON online, University Of Pennsylvania.
- Corporate Finance. WHARTON online, University of Pennsylvania.

Education

- **Sardar Patel University** 2018
MBA Finance
7.1
- **H.A.C.C** 2014
Batchlers In Commerce
6.2

Skills

- Time Management
- Multi tasking
- Problem solving
- Leadership
- Equity analysis
- Ownership
- Financial Modeling and Valuation.
- MS Office.

Projects

- **Comprehensive Project on Aviation Industry**
Fundamental analysis on Spice jet and Jet airways.
- **Influencer Marketing**
Human behavior research and Effect Social Media Influencer Marketing on top line of any Company.

- **Targeting Consumer through Facebook**

Use of personal Information of individuals shared by people by corporates.

- **Buying Behavior of Retail Investor in stocks and funds**

Influnced Buying

Market expert comment reaction

Colleague Influence