# **SONU DAYARAM SHARMA**

Experienced Junior Relationship Executive with over 3 years experience in Gold Loan, Personal Loan, Home Loan. Skilled in working under pressure and adapting to new situations and challenges to best enhance the organizational brand.

# 54 , LAXMI NAGAR SOCIETY , B/HRANGOLI NAGAR , NAROL , AHMEDABAD-382405

ARUN33322@YAHOO.IN

**9722488793** 

### **SKILLS**

Computer proficiency

Problemsolving abilities

HIGH HIGH

Time management Self-motivation

HIGH

Work ethic

HIGH

HIGH

# **INTERESTS**

PLAYING PIANO TRAVELLING

PLAYING CRICKET WATCHING MOVIES

#### **LANGUAGES**

ENGLISH

HINDI

HIGH HIGH

**GUJARAT** 

HIGH

# **CERTIFICATIONS**

CCC (August 16, 2017)

Tally (December ERP 9 15, 2017)

DAC C-DAC

# **WORK EXPERIENCE**

MUTHOOT FINANCE LIMITED

(November 04, 2019 - Present)

JUNIOR RELATIONSHIP EXECUTIVE

Canvassing and sourcing of New Customers to increase Gold Loan business. Revenue generations through cross selling products and interest collection. Maintenance of important registers and daily reports, Cash management, Gold appraisal and accounting. Increased customer satisfaction by resolving issues.

# **EDUCATION**

IMAGE ENGLISH (SCHOOL S.S.C.

(June 10, 2009 - April 06, 2010) IMAGE ENGLISH SCHOOL H.S.C.

(June 08, 2011 - April 09, 2012) B

GUJARAT UNIVERSITY B.COM (June 11, 2013 - May 18, 2016) B

GUJARAT UNIVERSITY M.COM (June 17, 2017 - May 15, 2019)