# **CURRICULUM VITAE OF HITENDRA MASANI**

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	Name of Candidate:	Hitendrasinh Masani
Personal Details	Date of Birth	29 Jan 1984
Address	F/4, Jayraj Appartment ,Near sonini chali cross Road, Opp creata Ice Cream Odhav : 382415 Ahmedabad	
Experience Details	Total Years of Experience:	17 Years, Excellent exposure in presales ,post sales & business development of Industrial and domestic Switchgear, Enclosure. Panel AC and other electrical products.
Organisation & Tenure	Current Organisation	Rittal India Pvt Limited
	Current Designation:	Deputy Manager
	Duration	Since April 2012
Qualification	Engineering Qualification	B.Tech in Electrical
Location & Family	Current Location	Ahmedabad
	Family Details:	Married
Salary Details	Current CTC	
	Expected	Negotiable
Contact details		M : 6364885350/9825108288 Email : <u>hrmsinh@gmail.com</u>

### **CURRICULUM VITAE**

### **HITENDRA MASANI**

## **Career Objective:**

Intend to build a career with leading corporate of hi-tech environment with committed & dedicated people, which will help me to explore myself fully and realize my potential. Willing to work as a key player in challenging & creative environment.

### • Technical Qualification:

Diploma in Electrical Engineering from Technical Education Board in 2002.

B.TECH in Electrical Engineering from Shridhar University in 2013.

### Academic Qualification:

SSC from Gujarat State Education Board in 1999 (82%)

### Experience:

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Company' Name : Bombay Engineering Syndicate

Designation : Sales engineer

Experience : 4.4 year (Jan 2003 to April 2007)

Responsibility : To develop new market for product like A.C Drives and A.C.Motors.

Meeting with customers like OEM's, End users, Electrical contractors,

Panel Manufacturers, Develop and maintain relation with clients and

Routine visits to customers, Continues follow up and service and

Supports to the customers.

Company' Name : HAVELLS INDIA LTD.

Designation : Sr Sales engineer

Experience : 2 year (May 2007 to April 2009.)

Responsibility : To develop new market for product like Industrial switchgear,

MPP Power capacitors. To handle dealer network of Ahmedabad

Meeting with customers like OEM's, End users, Electrical contractors,

Consultants, Panel Manufacturers, Develop and maintain relation with

Clients, Routine visits to customers, Continues follow up and

Service and Supports to the customers.

Company' Name : INDOASIAN FUSEGEAR LTD.

Designation : SR. Sales engineer

Experience : 1.1 years (May 2009 to June 2010)

Responsibility : To develop new market for product like Industrial and domestic

Switchgear. To handle dealer network of Ahmedabad.

Meeting with customers like OEM's, End users, Electrical contractors,

Consultants, Panel Manufacturers, Develop and maintain relation with

Clients, Routine visits to customers, Continues follow up and service

And Supports to the customers. Handling Govt departments, taken

Approval From the dept like MES, CPWD, BSNL, ONGC,

WESTERN RAILWAY, R & B, etc.

Company' Name : BCH ELECTRIC LTD.

Designation : SR. Sales engineer

Experience : 2 Year (JUNE 2010 to April 2012)

Responsibility : To develop new market for product like Industrial and domestic

Switchgear, Motors, wires, and handle dealer network of Ahmedabad.

Meeting with customers like OEM's, End users, Electrical contractors,

Consultants, Panel Manufacturers, Develop and maintain relation with

Clients, Routine visits to customers, Continues follow up and service

Support to the customers.

Company' Name : RITTAL INDIA PVT LTD

Designation : Deputy. Manager

Experience : (April 2012 to Continue)

Responsibility : To develop new market and customers for Industrial Enclosure like

MS Enclosure, Plastic enclosure, CRCA Enclosure, SS 304, 316

Enclosure, Outdoor Enclosure, Special Enclosure Like Ex proof,

Seismic Enclosure, Industrial Panel AC for cooling for Enclosure

Fan Filters, Heat Exchanger, climate control Products MCC, PCC

Panel products.

Meeting with customers like OEM's, End users, Electrical

Consultants, Panel Manufacturers, Develop and maintain relation with

Clients, Routine visits to customers, Continues follow up and service

And Supports to the customers.