

Executive Summary:

- 16 years of experience in Sales and Services in consumer durable products specifically for Home Appliances.
- Wide network touch across West India, Maharashtra, Gujarat and Chhattisgarh.
- Team management and strong follow-up mechanism.
- Strong work ethics and good communication skills.
- Highly achievement oriented with an ability to develop effective result.

To work in an organization and become key member working towards achieve organization goals.

Company Name	Designation	Location	Period
Godrej & Boyce MFG Co Ltd	Service Head	Ahmedabad, Gujarat	May – 2022 – currently working
Godrej & Boyce MFG Co Ltd	Service Manager	Raipur Chhattisgarh,	2016-2022
Godrej & Boyce MFG Co Ltd	Product Manager & Spares Planning for all India Service Business	Mumbai, Maharashtra	2015-2016
Godrej & Boyce MFG Co Ltd	Deputy Service Manager	Ahmedabad, Gujarat	2012-2015
Godrej & Boyce MFG Co Ltd	Sales & Service executive	Pune, Maharashtra	2006-2012
Machine Tools India Pvt Ltd	Service Engineer	Bhopal	2004-2006

Major work experience with Godrej & Boyce MFG co ltd at different location of western part of India, Gujarat, Maharashtra, Goa, Chhattisgarh in different profile.

Work experience details:

Godrej & Boyce MFG co Ltd - Service Head Chhattisgarh & Gujarat

Key responsibility is to

- Ensuring quality service delivery by developing requisite service infrastructure and ensuring service process diligence.
- Key accounts management.
- Generating service business(Service contract, Spares, FG sale through technicians) & Improving ROI of Asps through business model of Godrej Service.

Godrej & Boyce MFG co Ltd – Product Manager & Spares Planning Head office Mumbai

- New spares parts and service products and value-added services and accessories development for all India business.
- Monthly Forecast of spare parts as per all India plan for service business.
- Coordination with PSI and sourcing for spares parts availability.

Godrej & Boyce MFG co Ltd – Deputy Service Manager- Ahmedabad

- Achieving Service KPIs
- Key accounts management
- Service business & Accounts reconciliations.

Godrej & Boyce MFG co Ltd – Sales & Service executive, Pune

- Area manager Pune,South Maharashtra, Khandesh.
- Service call management
- Technician training and development.

Machine Tools India (Pvt) Ltd

- Service Engineer for CNC, PLC machines & precision measuring instruments.

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Personal Detail:

Date of Birth: 1st July, 1980

Marital Status: Married

Hobbies: Motion graphics.

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Educational Qualification:

Post graduate diploma in business Management- Symbiosis

BE- Mechanical- Rajeev Gandhi Prodyogiki Vishwavidyalaya.