



Contact

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📍 A-105,Sangani platinum,Narol-Aslali highway,Narol-382405, Ahmedabad

Personal Details

• Date of Birth : 28/11/1998

Skills

Market research	100%
Data analysis	100%
Communication skills	100%
Convincing skills	100%
multi tasking skills	100%

Achievement & Awards

- Secured 3rd rank on bedminton (Khel sangram) 2020.
- Digital marketing certificate, 2020.
- Diploma in marketing management certificate ,2020.
- National economic exam certificate ,2020.
- Medals and certificate for achieving business targets, 2022

Language

- English
- Hindi
- Gujarati

Interests

- Traveling
- Sports
- Trekking

Activities

- Adventure night, 2020.
- Business bazigar, 2020.
- Khel sangram, 2020.
- Envisage poster making, 2020.
- Health Awareness regarding oral health, 2019.

Dishit kalathiya

Objective

I would like to work in esteemed organization where I can enhance my skills and knowledge that can be utilised in the growth of the organisation.

Experience

- **Financial ABCD (NJ India investment Pvt Ltd) March 2021-August 2021**
UNIT MANAGER

Recruit members of mutual fund and insurance advisors.

Maintain relationship with them and take monthly business from them.

Manage the unit of mutual fund advisors for the growth of the organisation

- **HDFC bank** **November 2021-currently working**
VIRTUAL RELATIONSHIP MANAGER

Maintain relationship with customers and provide them services.

Cross sale the products of organization according to the financial needs of customers.

Identify customer needs and convince them.

Education

- **LJ institute of management studies** **2021**
7.63
MBA
- **Gujarat University** **2019**
66
B.com
- **The lotus higher secondary school** **2016**
65
HSC
- **The lotus higher secondary school** **2014**
61
SSC

Projects

- **Comprehensive project**
Detailed study of the title related to financial industry and economy.
- **MAP (Multi disciplinary action) project**
Identify the problem prevailing in the organisation and give them solution to rectify it, worked in UTM tours amd travel for 90 days
- **SIP (summer internship project)**
In yogi dal and rice mill for marketing of different types of dals and peaces in Ahmedabad for 60 days on title ' Awareness of Yogi dal and rice '.
- **Archetype**
Exposure of the innovative ideas for initial startup under entrepreneurs and mentors.
our business model 'smart service system'.

Additional information

- On the basis of performance i have migrated to hdfc bank payroll from TPP payroll.

Previously working on hdb financial services payroll and migrated to HDFC bank payroll from december 2022

Dishit kalathiya