#### **Nilay Desai**



Versatile professional with over 24 years of experience in Strategic/Plant HR, Industrial Relations, HR Recruitment, General Administration & Security in matrix structure with key focus talent retention, optimal utilization of resources, organization development and change management, targeting leadership assignments with a company of high repute

**Location Preference: Ahmedabad/Gandhinagar/Vadodara** 

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Strategic HR Management / Operations

**Industrial Relations/ Govt. Relations** 

**Recruitment Lifecycle** 

**Policy Formulation** 

**Performance Management** 

**Grievance & Disciplinary Management** 

**Greenfield Plant Operations** 

Contract Labour Administration

Court Labour/ Industrial/ Civil

**Compensation & Benefits** 

**Talent Management & Development** 

**Employee Engagement** 

**Manpower Planning & Optimisation** 

**Team Management & Leadership** 

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### **Profile Summary**

- Coordinated with Labour Department, Govt. Authorities, Union Leaders & other autonomous bodies along with multiple external bodies Labour, Factory, PF/ESIC, Employment, Apprentice, Court-Civil/Industrial/Labour, Prof.Tax, Weights & Measurement, Sarpanch, Village Panchayat, Pollution Board, Employment Exchange and GIDC; TDO, Collector Office, Police, City Survey, Municipal Corporation & Land Dept. and skilled to deal with MLAs & MPs
- Skilled in Facility Management, Staff & Labour Colony Management General Administration, Guest House, Canteen, House Keeping, Security Welfare, Planning & Execution of CSR activity, Monitoring of Industrial Safety & Training
- Proficient in **maintaining effective industrial relations** with employees across all hierarchical levels through role enrichments, negotiations, agreements & disciplinary proceedings
- Track record of **managing the union**, single union & no union set-up, breaking the deadlock during several prolonged conciliation with unions and developing consensus with unions on Long Term Settlements
- Skilled in leading Manpower Planning, Talent Acquisition functions with a track record of closing positions at all levels
- Represented organization amongst **Enforcement Authorities**, Local Administrative Authorities and Political Establishment on matters of labour laws, permissions & renewals
- Excellence in driving the talent management, leadership development, career planning & succession planning for improving competence of workforce
- Track record of establishing **Learning & Development**, Appraisal Process, Job Descriptions, Competency Assessment System & Welfare Schemes
- Successfully designed & applied performance management, compensation and competency framework to support business & achieve ambitious growth plans
- Experience in conducting employee engagement activities and maintaining effective employee relations by guiding the employees in matters pertaining to performance plans, conduct, manager issues, salary, policies and so on
- Enterprising leader with excellent communication & people management skills for leading personnel towards accomplishment of goals
- Managing the staff and workers canteen, health, safety and accident prevention activities, organizing sports activities and cultural program
- Supervising Company's Land & Colony issue along with Plant House Keeping & Gardening activities
- Signed **long-term wages agreements** with union, disposal of legal liability, conciliation process, wages restructuring & grade rationalization, industrial/workers **unrest, contract labour,** unrest, union management & addressed Grievances and Settlement of Worker's Disputes











Oct'04 - Sep'06

Sep'06 - May'09

June'09 - Aug'10

Aug'10 - Nov'1

Nov'15 - Feb'18

Since Feb'18











Collaborator



# Education

**1998:** LL.B. Special from Veer Narmad S. G. University, Surat (Part-time)

1995: Master of Labour Welfare (MLW) from Veer Narmad S. G. University,

1993: B.Sc. (Chemistry) from Veer Narmad S. G. University, Surat



MS Office: Word & Excel **Internet Applications** 

Software: SAP, Orange based Pay-roll Package

# Work Experience

Production Capacity: 3.26 Lakhs metric tons P.A. of Polymer, Refrigerant and Specialty Chemicals, This unit turnover is INR 4170 Crores GFL is a part of USD 2 billion of Inox group, Fortune 500 Company, India's largest producer of Poly Tetra Fluoro Ethylene (PTFE), accounting 11% of the world's total PTFE capacity;

#### **Highlights:**

Acquired affidavits from employee not part of Union act to assist Conciliation Process

Participated in Sustainability Audit, IATF Audit, ISO & EMS Audit, SA8000

Initiated the surprise feedback for Welfare Services like Canteen & Transport

Finished Employee Satisfaction Survey & mplemented corrective action

Appeared for the conciliation process of COD & Complaint about Unfair Labour Practices

Started Employee Involvement Program - PHRRO, HR Connect, Prayas & Spontaneous Reorganization

Jan-22 onwards I have joined AMNEAL PHARMACEUTICALS PRIVATE LIMITED, Ahmedabad as AGM-HR

I AM LOOKING AFTER TWO PLANT [ie at Rajoda, Near Bavla and at Pipan, Near Sanand] My main responsibility is Talent Management and HR Operation for their Both Plant

Feb'18-Jan'22

**Gujarat Flourochemicals Limited, GIDC, Dahej, District** Bharuch as DGM - Employee Relations (Unit IR/ER Head) Employee Strength: 2850 (725 Supervisor, 875 Workmen & 1250 Contract Worker)

Directly reporting to VP HR & Administration

#### **Key Result Areas:**

- Spearheading the **Human Resource Management and General Administration** function for direct & indirect staff & labour with a team of 11 Employees
- Formulating, implementing and articulating the **HR Framework and Initiatives** aligned with long-term business goals after conducting Salary/Wage/Facility Survey in surrounding industries
- Conceptualizing **HR Policies**, **SOPs**, **Budgets** as per changing business environment
- Collaborating with HoDs for manpower planning, resourcing, deploying expansion, **retention** and risk mitigation
- Guiding recruitment as per planned manpower budget and conducting talent acquisition for senior professionals
- Conducting the induction sessions on ethics, compliance policy, team building & statutory compliance, culture for the smooth absorption of resource
- Defining the Goal Sheets, KRAs and fostering the performance driven culture through measurable KRAs; facilitating confirmations, appraisals, promotions & transfers
- Analyzing compensation policies and prevailing market practices, leading compensation benchmarking for developing competitive compensation plans and maintaining equitable compensation system
- Managing annual salary revision, variable pay calculation, salary structure, incentive scheme, communication & internal parity
- Supervising time-office operations & compliance function and ensuring nil gaps across audits
- Organizing employee engagements, R&R, CSR, OD programs, ensuring prompt resolution of employee grievances and maintaining cordial employee relations
- Facilitating cordial industrial relations in the organization by acting as a mediator in initiating settlement proceedings, disciplinary action for misconduct as per standing order managing enquiries and aligning the pay scales
- Represented unit for **conciliation process in ACL Office** for dispute of Union formation, protected workman, COD matter, unfair labour Practice demand and managed the cases of accidental death and attempt of suicide
- Representing organization amongst Enforcement Authorities, Local Administrative Authorities & Political Establishment on matters of labour laws, permissions & renewals
- Generating & scrutinizing MIS reports & HR dashboards for workforce planning, attrition management, scenario analysis, performance reviews, compensation delivery and so on
- Working on the PMS Process for Plant Employee under the guidelines from Corporate HR & Unit Operations Head
- Driving the open discussion with individual in presence of HOD, Redress Employee Queries & Grievances within the agreed turnaround time; implemented the "Fun at Workplace" and other employee engagement activities



Signed:

Friendly agreement with union for strength fixation & executes workmen rationalization & production norms

Long-term Settlement (LTS ) with Union for 4 Year 2P settlement reg. COD of Wages Revision from Union

#### **Highlights:**

- Acted as Key member of Compliance & Internal Audit Committee of IATF, I.S.O, SA-8000, 5S Activity, Ecovadis Sustainability rating; SA-8000, EMS, Coordinate & attended customers/buyers Audit
- Piloted the HR Connect Activity in Plant for Employee Connection at their workplace and Talent Hunter Program which help to reduce the Recruitment Expense
- Formulated various employee engagement activities in the company for workmen & their children such as Sports Activities Volley Ball Tournaments, Best of Luck and Facilitation Program for workmen children
- Participated in Contractor Field Safety Audit (CSFA), inspected the Plant stop round through
  Du Pont Safety Program
- Supervised the Welfare & IR Scenario Survey for nearby industries & recommended the best practice for Plant HR Policy
- Drafted & implemented Grievance Handling Procedure, Counseling to Workmen, Disciplinary Actions through Domestic Enquiry as per the Principal of Natural Justice and related punishment if required
- Organized the Annual Excursion Event for employees & their families including the Cricket Match, Medical Check-up for Employee & their family, English Speaking Class and Career Counselling for Workmen's Children, Sports Activities for female employee

Nov'15 - Feb'18: Mafatlal Industries Limited, Nadiad, Gujarat as DGM — Human Resources (Unit HR Head)

#### **Highlights:**

- Reporting to the Unit Head at Plant & Sr. VP-HR at Corporate Office with a team of 15 Employees for all HR Admin function of Plant like Time Keeping; Compliance, HR, IR, Welfare and Recruitment and Colony, Guest House; Housekeeping activities
- Supported the change in the representative union leadership & promoted the new leader.
- **Drove the various committee** Elections like JMC, Canteen, Safety in presence of Govt. official as per act
- Piloted multiple **employee engagement activities** for workmen & their children like Cricket, Best of Luck & Facilitation Program, English Speaking Class & Drawing Competition and visiting at Employees House.
- Led the **settlement of chronic 16 years old layoff issue** post long negotiations with Union Body & signed an out-of-court agreement and award from Industrial court resulting in **saving INR 453 Lakhs and reducing long-term liability**
- Directed the transformation of 250 existing contract workers in Team Lease Scheme and thus reducing the statutory liability cost of INR 67 Lakhs PA
- Decreased Contractor commission & generated saving worth INR 12.60 Lakhs PA
- Successfully settled 24 court cases in favour of company, managed PF/ESIC inspections of Company/ Contractors & decreased the omitted wages liability
- Vacating unauthorized occupied company's property with help of Court and other source
- Achieved best increment across the Plant in FY 2016-17 with a rating of Exceed Performer of Nadiad Plant

Aug'10 - Nov'15: Arvind Limited, Village Khatraj, Gandhinagar, Gujarat as Sr. Manager-ER / Factory Manager

#### **Highlights:**

- Reported directly to the Head IR with a team size of 32
- Signed the LTS with Textile Labour Union, Kalol: for workmen more take home & company less liability
- Managed 2 strikes & 1 lockout and faced Gheraos during the unit closing activity
- Attained Multiple approvals under the act such as BOC, Factory, Labour, Contract Labour, Professional Tax for new setup /Greenfield Projects Total (9 Units)
- Accomplished approval for Female Operated Spinning Unit for 24 hrs. working from state & established dormitory facility
- Represented the unit at ALC Office for conciliation process for industrial dispute
- Resolved **39 legal cases** in favor of the company
- Played a pivotal role in closing the Garment Manufacturing Unit of 1700 workmen without any legal liability
- Successfully **formulated multiple committees** like as JMC, Canteen, POSH with equal representative for achieving company goal
- Coordinated for customers Social Compliance Audit such as SA-8000 & ISO 9000

June'09 – Aug'10 Rainbow Papers Limited, Vill. Rajpur, Dist. Mehsana

as DGM-HR

#### **Highlight:**

Reported to VP-Operation and Managing Director

Introduced Induction Process for new Joinee

Set-up HR Department instead of Time office by introducing various HR practice like Training, HR Policy formation & implementation, Welfare, Grievance Handling, Reward and incentive system

Sep'06 - May'09: Soma Textiles & Industries Ltd., Rakhiyal, Ahmedabad

as Sr. Manager (HR)

#### **Highlight:**

Reported to Executive Director/Operation Head

Drove 580 employees HR work for a Composite Textile Mill

Signed an agreement with union for strength reduction and increase of machine productivity

Oct'04 - Sep'06: Prabhat Elastomers Pvt. Ltd., GIDC, Sarigam, Bhilad,

Valsad as Manager (P&A)

#### **Highlight:**

Reported to Operation Head

Supervised P&A operations for 1070 Employees at Rubber Gasket Manufacturing Unit

Sep'03 - Oct'04: Specialty Papers Ltd., Vapi, Dist. Valsad as Manager (P&A)

#### **Highlight:**

Reported to GM-Works and Managing Director

Managed over 160 Employees at News Prints, Carbon Base & Writing Paper Unit

Jul'95 - Sep'03: HR Department of 4 Manufacturing Organizations

at Junior Level as Trainee, Officer & Executive

## Personal Details

**Date of Birth:** 28<sup>th</sup> March 1970

Languages Known: English, Hindi & Gujarati

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