
RAHUL MORE

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CAREER OBJECTIVE

An ambitious, determined and self-motivated Sr.Sales executive, to serve the organization with best of my ability, utilization of the professional skills & competencies acquired by me in academic career and establish a synergy between organizational goals and my personal objectives. Looking to take next career step in automotive sales and leadership with a respected dealership dedicated to delivering high quality service and building relationships with customers.

AREAS OF EXPERTISE

- ❖ Customer Satisfaction
- ❖ Relationship building
- ❖ Maximizing opportunities
- ❖ Closing Sales

PERSONAL SKILLS

- ❖ Passionate
- ❖ Forward thinking
- ❖ Focused
- ❖ Hard working

WORK EXPERIENCE

1) Exeutive Oct 2020 to till Date

Au Bank. Divison car loan

2) Exeutive

JUNE 2019 to March 2020

Kshetra consultancy services pvt. ltd– Divison (STATE BANK AUTO LOAN. DEPARTMENT)

3)

Sr.Exeutive october 2015 to 30 April 2019

I Process Services(i) Pvt Ltd – Divison(ICICI Bank Ltd Auto loan Department)

Responsible for being an ambassador for the company and for managing a customer through the entire sales process, right from initial enquiry to disbursement of loan.

Duties

- ❖ Selling both new and used cars by providing finance service and related product such as Insurance Protection to clients.
- ❖ Co-ordinate with dealers and arrange test drives for customers.
- ❖ Meeting customers face to face and holding sales discussions about cars with them.

- ❖ Explaining car finance options to customers in a clear and understandable manner.
- ❖ Cross-sell products

4)

Executive

Kataria Automobile pvt ltd	2013 to 2015 October
Selling of new cars	
Cross-sell products	

5)

Executive

Manan bajaj	
Selling of new baik.	2011 to 2013.

ACADEMIC QUALIFICATIONS

B.Com -Gujarat University	June 2014
HSC – Gujarat Board	April 2011
SSC – Gujarat Board	April - 2009

COMPUTER PROFICIENCY

- ❖ Knowledge of Microsoft Excel & Word

PERSONAL DETAILS

- ❖ Date of Birth: 20 December 1992
- ❖ Nationality: Indian
- ❖ Languages Know: Gujarati, English, Hindi, Marathi
- ❖ Marital Status: Married.
- ❖ Hobbies: Reading, Travelling.

DECLARATION

I hereby declare that the above mention data are true to the best of my knowledge and belief.