

# Curriculum Vitae

## Sagar Suthar

Mail ID: Pariharsagar788@gmail.com

Vishwakarma Nagar Society, Balol Nagar Road

Ranip, Ahmedabad (Guj.) 380054

Contact: +91 7742073462

### ❖ OBJECTIVE:

Seeking a challenging position in a reputed organization where I can learn new skills, expand my knowledge, and leverage my learnings.

### ❖ EDUCATION QUALIFICATION:

- 10th Passed from R.B.S.E. Rajasthan with 53.50% in 2014
- 12th Passed from R.S.O.S. Rajasthan with 50.57% in 2017
- B.com 5<sup>th</sup> Semester from S.P.U. V. V. Nagar (Guj.) in 2019

### ❖ TECHNICAL SKILLS:

- Computer Basic, MS-Word, MS-Excel, MS-Office
- Tally ERP – 9, Tally Prime.
- Typing Language: - Hindi, English

### ❖ WORK EXPERIENCE:

#### 1. Sanitary ware & Pipe Fittings: - (2.5 Years)

##### Designation: - Marketing Manager

- Trading of Astral Pipe & Fittings or Asian Paints Bath division (Bath sense)
- Create a New Relationship at Market as Dealer.
- Manage a Billing process of Goods and all check all are goods proper or not for dispatched.
- Stock Purchase & Management

#### 2. THE REAL ESTATE BROKER: - (2 Years)

##### Designation: - Client Relationship Manager

- Use enquiries generated by marketing team for the above as well as generate self-leads through referrals to convert them into customers.
- Understand client's needs and propose solutions that suit them best.
- Schedule Site visit for Clients & display property to them and manage daily routine calls.
- Intermediate negotiation processes, consult clients on market conditions, prices.
- Provide advisory / consultation to customers in marketing and purchasing property for the best deal under the best terms.
- Be compliant with operations process.

### 3. Laxmi Developers: - (1 Years)

#### Designation: - Senior Sales & Marketing Manager

- Managed **ALEXA** (3 & 4 BHK) & **ALETA** (2 BHK) Residential Projects.
- Responsible for Sales and Marketing Activities
- Working as Closing manager to Negotiate with the client for Project Sales.
- Responsible for After Sales Services, Like Documentation and Agreements.
- Collaborations with Channel Partners to Enhance the sales.
- Manage all the data of walk ins and phone calls.
- Handle all walk-in customers and always trying my level best to convert them for positive response to make the deal close.

#### ❖ COLLEGE CERTIFICATION:

- NSS (National Service Scheme)
- NCC (National Cadet Corps)
- AAC (Army Attachment Camp)

#### ❖ PERSONAL DETAILS:

- Date of Birth : - 24/12/1998
- Marital Status : - Single/Unmarried
- Hobbies : - Traveling, Playing Badminton, Music.
- Languages Known : - Gujarati, English, Hindi, Rajasthan.
- Native : - Rajasthan (SIROHI)

#### ❖ DECLARATION:

I hereby declare that the information provided here is true and genius to the best of my knowledge and belief.

Place: - Ahmedabad

(SAGAR SUTHAR)