

# **Raval Yash Rajeshbhai**

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## **Career Objective**

To build successful career in sales & marketing of a growth oriented organizations and To succeed in an environment of growth and excellence and earn a job which provides me job satisfaction and self development and help me achieve personal as well as organizational goals.

## **Educational Qualifications**

Qualification	School/College	University/Board	Year	Specialization	Score
MBA	Som-Lalit Institute of Management Studies	AICTE	2016 - Present	Marketing	CPI 6.57
BBA	BWTIBA	Gujarat University	2016	N/A	64%
Class XII	Tirupati vidhyalaya	Gujarat Board	2013	N/A	69%
Class X	Tirupati vidhyalaya	Gujarat Board	2011	N/A	74%

## **Summer Internship**

**Company** : **FORTUNE PARK, AHMEDABAD (ITC GROUP)**  
**Project Title** : **SAP ERP IMPLEMENTATION IN HOTEL INDUSTRY**  
**Duration** : **June 2017 to August 2017**  
**Accomplishments** : The key achievements I have gained during my Internship are knowledge and experience gained in the workplace. I have learned to modify myself as per the situation. These include: a thorough knowledge of product ranges and detailed understanding of target markets including seasonal variations.

## **Academic Projects**

**Project Title** : **‘A Study of employee satisfaction level in a VIMAL OILS AND FOODS LTD.’**  
**Duration** : **December 2016 to January 2017**  
**Accomplishments** : Under this project we had done primary research through questionnaires by Surveying all executives and employees of organization and prepared detail report about the Level of satisfaction regarding the physical condition of workplace & space.

### **Volunteer Experience**

As an Event Coordinator in SPECTURM 2017 (College Fest)

As an promoter in SPECTRUM 2017 (College Fest)

### **Awards & Recognition**

- Awarded by the college in graduation for outstanding performance in ‘Lan gaming’- Intercollege competition At R.B. Institute.

### **Extra Curricular Activities**

- Participated in Clue Quest in Spectrum
- Participated in Treasure hunt in SCPI

### **Skills**

- Listening Skill
- Negotiation Skill
- Microsoft Excel

### **Web Presence**

LinkedIn Profile : [www.linkedin.com/in/yash-raval-790a91125](http://www.linkedin.com/in/yash-raval-790a91125)