

RESUME

RAJDEEPSINH CHUDASAMA

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CAREER OBJECTIVE

To obtain a responsible position where my education and work experience will utilize and I can improve my knowledge.

Intend to build a career that helps me grow professionally while being resourceful, innovation and flexible. Seeking a role which will help me to explore and realize my potential to the maximum. Willing to work in an organization which gives me dynamism, creativity and growth.

CORE COMPETENCIES

- Ability to manage work.
- Proficiency in MS Office (Word, Excel, PowerPoint, Outlook) as well as SAP.

PROFESSIONAL EXPERIENCE

Organization: GEOJIT FINANCIAL SERVICES LTD (AHMEDABAD)

GFSL is a Leading Broking Companies 497 Branches across India and Gulf Corporation council

Designation: Senior Branch Manager (From September 2012 To till date)

General Role :

Branch Head is responsible for all activities done in the branch under him. His/ Her Role includes managing business & personal activities of the branch. Motivating the staffs for achieving targets is his/her key activity. Branch head reports directly to the Regional Manager

ESSENTIAL DUTIES AND RESPONSIBILITIES

- **Marketing & Business Development activities**
 - o **Customer Acquisition & Retention.**
 - o **Targeting HNI and Corporate clients for the branch.**
 - o **Competitors Analysis**
 - o **Daily morning meetings and discussions with staff.**
 - o **Review of Performance based on various parameters i.e. Monthly review**
 - **Revenue per employee, branch profitability, etc. and Weekly review-volumes, brokerage, client registrations, etc. (Equity, Commodity, & Distribution).**
 - **o Organizing weekly Investor meets to increase client base.**
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 - **Organization: NISHAD INVESTMENT & FINANCE CO LTD (AHMEDABAD)**
 - **Designation: Relationship Manager (From 1998 TO 14th September 2012**
 - **General Role :**
Handling Terminal operator , Accounting & Distribution Bussiness

ACADEMIC PERFORMANCE

- 2001 B.com hons.(Major: Accounting & Fiance) from C U CITY COMMERCE COLLEGE AHMEDABAD (GUJARAT University) with (60 %).
- 1998 HSC from Gujarat, GHSEB, secured 64%.
- 1996 SSC from Gujarat, GSEB secured 58%.

INDUSTRIAL CERTIFICATION

SORMC	SECURITIES OPERATION AND RISK MANAG
EDCE	EQUITY DERIVATIVE CERTIFICATION EXAMINATION
CDS	CURRENCY DERIVATIVE
MFD	MUTUAL FUND DISTRIBUTOR
SPCC	SPECIFIED PERSON FOR A CORPORATE AGENT.

PERSONAL DETAILS

- Date of Birth: 12th Feb 1981

- Marital Status: Married
- Hobbies/Interests: reading, Cricket,
- Language: English, Hindi, Gujarati
- References: Upon request.

I hereby declare that information Stated above is true to the best of my knowledge and belief.

Date:

Signature: