

## **Rizwan A Gayan**

B-16, Galib Park Society  
Nr. Anand Niketan School,  
Makka Nagar, Juhapura  
Ahmedabad - 380055  
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### **Objective:**

Strengthen the organization by becoming an integral part of the team, and commit myself to a professional environment and add value to job through continuous learning and improvement of professional skills.

### **Educational Qualifications:**

- Schooling H.S.C. 2012 58%
- Schooling S.S.C. 2010 50.31%

### **Computer Qualifications:**

- Full operational knowledge of Windows XP, 2000, Microsoft office and Web related softwares.
- Good adaptability of Windows related softwares and various applications.
- Good Knowledge of Tally 9.1.

### **Professional Experience:**

#### **Reliance SMSL LTD. (AJIO BUSINESS)**

Duration : From June 2021 to Till Date  
Designation : Sales Officer  
Department : B2B Clothing And Footwear

##### **Job profile**

- Also handle marketing roll for Ahmedabad.
- All Type of Sales and Marketing work including fulfill all Targets.
- Identifies business opportunities by identifying prospects and evaluating their position in the industry; researching and analyzing sales options.
- Sells products by establishing contact and developing relationships with prospects; recommending solutions.
- Maintains relationships with clients by providing support, information, and guidance; researching and recommending new opportunities; recommending profit and service improvements.
- Contributes to team effort by accomplishing related results as needed.

## **Gyankar Technologies Pvt Ltd. (Pagarbook)**

Duration : From March 2021 to Jun 2021  
Designation : Business Development Executive  
Department : Sales/Marketing

### **Job profile**

- Also handle marketing roll for Ahmedabad.
- All Type of Sales and Marketing work including fulfill all Targets.
- Identifies business opportunities by identifying prospects and evaluating their position in the industry; researching and analyzing sales options.
- Sells products by establishing contact and developing relationships with prospects; recommending solutions.
- Maintains relationships with clients by providing support, information, and guidance; researching and recommending new opportunities; recommending profit and service improvements.
- Contributes to team effort by accomplishing related results as needed.

## **Lalamove India Pvt Ltd.**

Duration : From Oct 2020 to Feb 2021  
Designation : Senior Executive-business Development  
Department : Sales/Marketing

### **Job profile**

- Also handle marketing roll for Ahmedabad.
- All Type of Sales and Marketing work including fulfill all Targets.
- Identifies business opportunities by identifying prospects and evaluating their position in the industry; researching and analyzing sales options.
- Sells products by establishing contact and developing relationships with prospects; recommending solutions.
- Maintains relationships with clients by providing support, information, and guidance; researching and recommending new opportunities; recommending profit and service improvements.
- Contributes to team effort by accomplishing related results as needed.

## **Patel Trading Co. (Gopal Snacks Pvt Ltd)**

Duration : From June – 2016 to Jul - 2020  
Designation : Field Sales Executive  
Department : Channel Sales / Distributor Handling

### **Job profile**

- I am handling Surendranagar Area for the Marketing and Sales.
- Maintain daily basis MIS Reports and Sales Data.
- All Type of Sales and Marketing work including fulfill all Targets.

## **Personal Details**

- Date of birth :24<sup>rd</sup> Feb, 1995.
- Gender :Male
- Marital Status :married
- Languages known : English, Hindi, Gujarati.

[Rizwan Gayan