

Curriculum Vitae



Abhishek Shah

M.Tech in Mechanical Engineering
Specialization – CAD/CAM
4+ Years of experience in Industrial Sector

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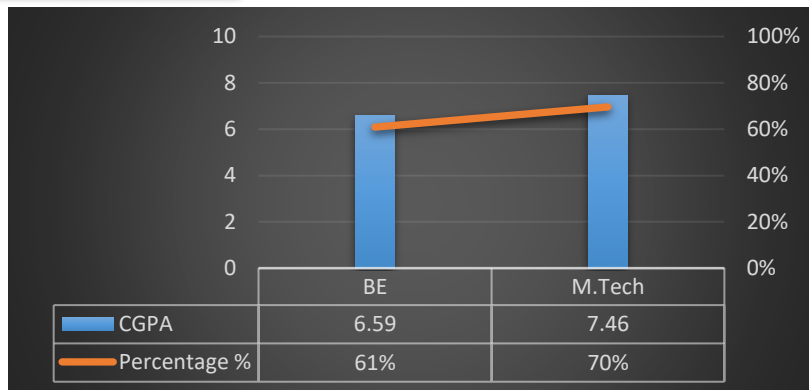


Professional Summary

An Optimistic dynamic skilled Techno-Mech Professional cultivating lucrative background in the field of Marketing as well as Product Development. Carrying more than 4+ years of co-operate experience as Marketing and Design Engineer with proven results of building robust relations between deliverables, document management and clients.

Seeking to build career in the reputed organizations which excitant for creativity have challenging as well as rewarding environment to increase knowledge in Design/ Marketing fields.

Qualifications



Techno-Design Proficiency

- ❖ **General Skills:** Good presentation skills with Fluent in local language, Good work attitude, team player, able to work independently, proactive and keen eye to details
- ❖ **Programming Language:** MS Office, Manual CNC Coding.
- ❖ **CAD Softwares:**
 - Solidworks 2018
 - AutoCAD 2022
 - Autodesk Inventor 2020
 - SolidEdge
 - PTC Creo V6
 - ANSYS Mechanical APDL
 - ANSYS Workbench
- ❖ **Machining skills:** Manual program using Siemens controller of 3-axis CNC vertical milling center and turning centre.

Professional Experience

- ✓ **IRM Offshore and Marine Engineers Pvt. Ltd. – [Jan2020 – Till present] – Marketing Engineer**
 - Working directly with General Manager (Marketing & Sales) and assisting him for all the inquiries related to Floating Fenders.
 - Build relationships with customer at all levels and establish rapport with existing and potential customers through regular calls or visits, acting as the first point of contact.
 - Prepare proposals and quotations for cutomers, negotiate pricing and commercial/contract terms to meet both customer and company needs.

- Responsible for handling the domestic inquiries including Tenders individually.
 - Having knowledge of Purchase orders, payment and other commercial terms, Incoterms, and shipping documentation (Like invoice, packing list, L/C, certificate of origin, bill of lading etc.)
- ✓ **Inspiron Engineering Pvt. Ltd. – [Jan2019 – Jan 2020] – Design & Development Engineer**
- Study project requirements & estimate the completion time.
 - Work on the ECO/ECR in PLM integrated with CAD software (CREO, Solidworks) as per requirement.
 - Work closely with design team in Denmark on food processing machines and make changes to the drawings & models according to DIN standard.
 - Execute changes made in models, assemblies and drawings in ERP system.
 - Maintain all the documents as per ISO standard.
- ✓ **L&T Electrical and Automation – [May2017 – May2018] – Trainee Design Engineer**
- Designed fixtures for switchgear components for processes like brazing, milling and for cutting.
 - Design fixture based on various manufacturing processes and the limitations of the machine operations
 - Wherever possible implement tools Like 5s, Lean Six Sigma, Kaizen, Poke-yoke, value engineering, DFMEA, DFM.

Achievements

- ✓ **M.Tech Project (2018):** Design and development of fixtures used for the production of circuit breaker components.
- ✓ **Yellow Belt (2017):** GELARD Certified in Lean Six Sigma Methodology (Certification no. ITNU2017020)
- ✓ **L&T Electrical and Automation (2017):** Participation certificate in SHINGIJUTSU KAIZEN Workshop.
- ✓ **PTC University (2015):** Trained user of PTC Creo with advance level knowledge (Certificate no. PTC274-0579)
- ✓ **BE Project (2015):** Design and Development of the electromagnetic gun using right hand thumb rule.

Personal Vitae

Father's Name : Kiritkumar R Shah
 Date of Birth : 10/05/1994
 Permanent Address : 905, Parth Apartment, Ambawadi, Ahmedabad 380006
 Nationality : Indian
 Language Proficiency : English, Gujarati & Hindi
 Interest : Music & Travelling
 Reference : Mr. Kumar Gaurav Singh - Asst. Manager LCM @ L&T Electrical and Automation
 Mob.: +91-8469614163

Declaration

I do hereby declare that the information and particulars furnished above are true to the best of my knowledge. "I hereby agree for my personal data, included in my job application, to be processed in line with the needs of recruitment, in accordance with the law on Personal Data Protection of 29th August 1994 (Law Gazette from 2002, No. 101, Heading 926, as amended)."

Date:-

Place:-

(Abhishek Shah)

My Career Nurturer