

JAIMIN S. BHATT

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Aiming for challenging as business techno marketing and techno procurement profile with an organization of high reputed industry.

PROFILE SNAPSHOT

- MBA marketing, BE mechanical & Diploma automobile.
- Currently associated with **Steelcast Ltd.**, Bhavnagar as an **asst sales engineer**.
- Current job involves business development, receiving of inquiries to various customers, Inquiry Drawing analysis, negotiation with customers, head finance and top management, preparation of OA, release of OA, confirm timely delivery of material at warehouse dispatch, co ordination with PPC and customer, coordinating with planning, dispatch department to ensure availability of required material at right time for dispatch.
- Knowledge of export and related exporting documentation.
- An effective communicator with proven abilities in negotiation & planning.

ORGANIZATIONAL EXPERIENCE

Steelcast Ltd(Bhavnagar)

April 2016 - present

Steelcast is integrated and reputed foundry in gujarat , a star holding exporter company, with the largest world class modern infrastructure facility in India.

Highlights:

- Played a significant role in the marketing department:
- Preparation of material in time to ensure timely delivery to international buyers.
- Receiving inquiries and make quotations.
- Drawing analysis for production capacity and forwarding inquiries to production.
- Releasing of OA to plant.
- Co ordination and prepare goods to dispatch as per timeline.
- Communicate with customer and timely collections as per Inco terms.

ACADEMIC QUALIFICATIONS

2016	Master of Business Administration from, Bhavnagar university,Bhavnagar . With first class.
2015	Bachelor of Engineering (Mechanical) from Gujarat Technological University , with 7.92 CGPA.
2011	DIPLOMA in automobiles engineering from Gujarat Technological University , with 7.6 CPI.
2008	10th from Shree Swami Narayan Gurukul, Bhavnagar, GSHSEB with 69.85%

PERSONAL DETAILS

Date of Birth: 19th feb, 1993
Languages Known: English, Hindi& Gujarati
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