



Location: India

Contact No.: +91 9909857086

: +91 9726417217

Email: navlinkaur@gmail.com

NAVLIN KAUR NOGI

PRODUCT MANAGER – TRADE & FOREX

WORK EXPERIENCE

PRODUCT MANAGER - TRADE & FOREX | KMBL (May'17 – Present)

- Develop intermittent strategy and roadmap for the product line/segment i.e. Trade & Forex Services
- Work as Strategic Intermediary for organization:
 - Maximization of business Revenue for the product line
 - Managing Portfolio of End Consumer - Retail
- Handled utilization for Financial Products/Services (Trade & Forex):
 - Export Credit: Pre & Post Packing Credit, Letter of Credit
 - Hedging of Currency (Short & Long Term Exposure)
 - Capital Account Transactions: Foreign Direct Investment/External Commercial Borrowing/Other Direct Investments
 - Import Lending: Buyer's Credit, Standby Letter of Credit, Bank Guarantee
- Ensure Regulatory Compliance via Risk Mitigation, Monitoring & Portfolio Quality identification.
- Knowledge Enhancement of Internal Stakeholders:
 - Product Involvement
 - Competitive Analysis
- Organizational market share expansion via collaborations:
 - Marketing Activities
 - Customer Enhancement Programmes
- Responsible for cross selling product, lead generation, closure of leads via Organizational Channel Management [Retail, WCG, Sales, Wealth, Privy]

BUSINESS ANALYST | TATA CONSULTANCY SERVICES (Sept'16 – May'17)

- Worked in Retail & Consumer Product Group sector
- IOT based project on Traffic Management & Parking System
- Trained under different SAP modules like FICO/MM/SD.

INTERNSHIP

MANAGEMENT TRAINEE | ENDEAVOR CAREERS PVT LTD (May'16 – Aug'16)

- Title: "Marketing Trainee for Education based services"
- Responsible for knowledge enhancement via services of Students
- Significance of Inventory Management and co-relation between various business management cycle

MARKET RESEARCH | CERA SANITARYWARE LTD (April'15 – June'15)

- Title: "Consumer Behaviour in Sanitary-ware Industry"
- Analysis of customer insight w.r.t sanitary-ware products via geographic
- Primary & Secondary Research methodology adopted to study consumer insights & analysis of consumer behaviour
- Performed OOH activities & kiosks in public areas

EDUCATION

2014-16
Master of Business Administration
NIRMA UNIVERSITY

2009-12
B.E. (ENVIRONMENTAL ENGG.)
L.D. COLLEGE OF ENGINEERING

CERTIFICATIONS

- Best Quarterly Performer for the region: Currency Hedging
- Go Green In The City – a global business event
- Advanced Product Manager
- Business Development – Strategic Planning

EXTRA CURRICULAR

- Published article on Issues of Waste Management in leading Indian newspaper
- 'Our Space Mission' – Exhibition & Interaction with astronaut Sunita Williams
- Team Lead – Sponsorship & Stage Committee at NIRMA International Conference of Management [NICOM'15]
- Event Manager for Clubs – Xquizit, Rotract, NGO Saral & Anchor at National Marketing Conclave of IMNU - AYATNA

LANGUAGES

- English
- Hindi
- Punjabi
- French
- Gujarati
- (Learning)