



RAVIRAJ SHARMA

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Aurangabad 431136

Skills/Key Work Areas

- Action Oriented Approach
- Ability to work under pressure
- Acting Skills
- Social Media Marketing
- Project and Team Management

IT Skills

- Microsoft Office
- Tally ERP 9

Internships

Enactus UBS (3 Months)

November 2020-February 2021

Networking and Communication Intern

- Interact with the customers that register on website, invite them for fests.
- Handling project i.e. Enactopedia and Research Conference.
- Head of registration department

The Digital Fellow (2 Months)

May 2021-July 2021

- Ha OQM(Online Query Management) for Durian.
- Trained interns on KVIC Project.
- Studied the competitive research of Durian Brand.

Projects

- Literacy Day project
- Short film making Project Kirloskar Vasundhara

Experience

L&T Financial Services (6 Months)

June 2022-Till present

- Working as Area Sales Manager (ASM)
- Handling the team of 25 executives
- Looking after day to day business

Academic Qualifications

Universal Business School, Mumbai (2020 - 2022)

Post Graduate Diploma in Management in collaboration with university of verna (Marketing/International Business)

Dr. D. Y. Patil College ACS, Pimpri (2017-2020)

Bachelor of Commerce - 74%

MIT Solapur (2015-2017)

Higher Secondary Certificate - 79%

Alphonsa English School (2015)

Secondary School Certificate - 89%

Extra Curriculars

- Student Of The Year Award (F.Y.B.Com.)
- Winner in Business Quiz Inter-Collegiate Competition
- Winner in Mad-Ad Inter-Collegiate Competition
- Winner in Creative Advertisement Inter-Collegiate Competition
- Runner up in Group Discussion Inter-Collegiate Competition
- Gold Medal in C.S. Olympiad Exam
- Winner in DSO Government Cricket Match

Certifications

- Ethical Hacking
- Inbound Marketing