



CA Arun S. Baldi
Finance, Tax & Accounts Professional
CFO, Finance Manager, Tax Manager, Accounts Manager



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PROFILE • ABOUT ME

Chief Financial Officer | Finance & Accounts Manager | offering nearly 10 years of experience building, leading, and advising organizations through complex restructurings, expansion, and capital development transactions. Financial reporting expertise and negotiating transactions and favorable terms with commercial and banks. Excellent leader with a track record of documented , contributions leading to improved financial performance, heightened productivity, and enhanced internal controls. Detail-oriented, driven, CFO highly regarded for leadership and specialized excellence in all areas of Finance. Exceptional analytical skills, with the ability to examine and understand business needs and deliver comprehensive reports for external groups while exceeding stringent expectations. Accustomed to managing multiple projects simultaneously in fast-paced, deadline-driven environments. Strong collaborative skills with experience working in a team environment, able to work effectively alongside individuals from diverse backgrounds.

CORE PROFICIENCIES

Financial Accounting I Balance Sheet I Business Acumen I Financial Statements I Accounts Payable I Government Grants I Accounts Reconciliation I Leadership I Market Analysis I P&L Analysis I Insurance Claim Settlement
Cash Flow Projections I Strategic Partnerships I Process Improvement I Accounts Receivable

CAREER HIGHLIGHTS

Reduction in Finance Cost
Assisted in New Project Implementation
Sanctioned Government Grants
Successful Implementation of New ERP
Successful Sanction of Insurance claims
Assisted in Cost Control & Higher yield in Production
Assisted in Corporate Strategic Planning

SKILLS

- **Hard Skills** : Developing financial strategies, creating budgets, strategy planning
- **Soft Skills** : Interpersonal skills, leadership, communication, problem solving , Strong Work Ethics , Accurate and responsible

EDUCATION

Chartered Accountant Institute of Chartered Accountants of India Ahmedabad Branch	May, 2011
Bachelor, Commerce Deccan College of Engineering & Technology Osmania University Board — Hyderabad, Telangana	March, 2008 Marks 67% (A Grade)
10+2 GS&HSEB Board — Gujarat	March , 2005 Distinction (81%)

WORK EXPERIENCE

CFO

Rohan Dyes & Intermediates Limited

June-2019 - Current
Ahmedabad, Gujarat

• Capital Markets & Banking Relationships :

- ✓ Enabled access to 32 Crore term finance at lowest rate possible for New Project & arranged smooth disbursement thereof.
- ✓ Converted all INR loan to USD in form of FCTL & Packing Credit, resulted finance to cost to be bare minimum compare to INR.
- ✓ Raised 7.50 Crores as working capital limit in form of PCFC / EBR from leading private bank only on the basis of NOC.
- ✓ Saved millions in leveraging terms of Sanction Letter by negotiating each and every term of sanction i.e. Rate of Interest & Charges.
- ✓ Created enhanced mechanism for BOE Submission, Shipping Bill Submission to avoid undue penalties on late submission, to save company from the RBI cautions list of exporter - importer.
- ✓ Enhanced the brand value of company in front of leading bankers.
- ✓ Arranged successful dialogs & meetings with leading Capital Advisory Groups such as Pantomath Capital, Equirus Capital etc for forward planning regards to entry in Capital markets, PE Investment, Venture Capital & implemented accordingly.
- ✓ Arranged Capital Structure of Company so as to Maximize the wealth of promoters with reduced tax obligation by strategic corporate structure planning.

• Finance, Taxation, Accounts & Legal :

- ✓ Review & provides Quarterly Balance Sheets, Profit & Loss Accounts along with my observation to management.
- ✓ Day to day planning of Inward – Outward - Cash Flows
- ✓ Comprehensive Budgeting
- ✓ Optimum utilization of tax Planning Tools.
- ✓ Developed & Implemented Industry best practice in Accounts, Finance & taxation.
- ✓ Developed & Implemented Industry best practice in Internal Controls to ensure effective & trustworthy atmosphere in all level of segmentation.
- ✓ Successfully assisted in several issue of Tax Litigation.
- ✓ Successfully handled Search carried out by GST department, TWICE.
- ✓ Efficient & diligent Working Capital Management
- ✓ Provides leadership in the development for the continuous evaluation of short and long-term strategic financial objectives
- ✓ Recruit, organize, train and manage accounts & finance staff
- ✓ Credit Rating correspondence.
- ✓ Forecast short term and long term financial needs of the company based on business plan and projects on hand, identify sources and mobilize funds at a low cost.
- ✓ Manage day-to-day accounting operations for relevant assigned areas ensuring zero leakages and adequate controls.
- ✓ Ensures all Indian as well international accounting standards followed in drafting financial statement

• Targeted Task :

- ✓ Planned, Organized, Documented, Negotiated & Finally Provided Sanction of **100 % (56 Crore)** Government Grants for new project.
- ✓ Planned, Organized, Documented, Negotiated & Finally Provided Sanction of **Electricity Duty Exemption** which will provide benefit of nearly 5 to 6 Crore in next five years, for new project.
- ✓ Planned, Organized, Documented, Negotiated & Finally Provided of **Government Grants for Environmental Protection Measures for 35 Lacs** for new project.
- ✓ Ensured insurance claim proceedings approx. **6 Crores** of three consecutive vast fire incidents in companies 30 years of history.
- ✓ Developed & implemented Complete ERP & Paper trail for all plants – all procedure - together.
- ✓ Assisted in drafting H R policy, Incentive Policies.
- ✓ Sanctioned & Made available Government Grants in the name of Incremental Export incentivisation from DGFT, approx. **65 Lacs**.

• Other Salient leadership functions :

- ✓ Worked closely with cross-functional teams to reverse a downward trend in past-due account collections with better automated outreach.
- ✓ Reviewed & managed entire business model and other business development activities to ensure net revenue maximization
- ✓ Participates in the Monthly Operating Reviews with Senior Management and provides explanations and insight for each facility assigned.
- ✓ Directs, oversees and participates in the development of the Department's work plan including fiscal, accounting, reporting, and cash management.
- ✓ Manage, oversee and develop internal finance functions, including FP&A, Accounting, and Corporate Development
- ✓ Interact with other managers to provide consultative support to planning initiatives
- ✓ Represents the association to outside groups and organizations; participates in professional groups and committees; provides technical assistance as necessary.
- ✓ Provides high-quality visibility and insight to management so risks and opportunities can be better managed.
- ✓ Directs the successful tactical execution of the audit process ensuring adherence to all required quality standards.
- ✓ Maximizes return on Company's invested funds

• Banking Relationships :

- ✓ Enabled access to 71 Crore Bank finance at lowest rate possible for 12 group companies .
- ✓ Reduced finance costs by 500 Basis point in entire service in group.
- ✓ Converted all INR loan to USD in form of FCTL & Packing Credit, resulted finance to cost to be bare minimum compare to INR.
- ✓ Enhanced financial assistance through sanction of WCDL, CC , OD , Packing Credit, Term Finance , USL to ensure smooth processing of financial activities.
- ✓ Saved millions in leveraging terms of Sanction Letter by negotiating each and every term of sanction i.e. Rate of Interest & Charges.
- ✓ Track record of Non Defaulter in even single EMI of several loans.
- ✓ Represented Group in various banking organization.

• Finance, Taxation, Accounts & Legal :

- ✓ Filing VAT return, Excise Return, E-TDS payment & E-TDS quarterly return, Independent handling of VAT, TDS & Income tax assessment.
- ✓ Determining financial objectives. Designing & implementing systems, policies & procedures to facilitate internal financial control.
- ✓ Preparing Annual Budget and forecasting trends.
- ✓ Developing reports for top management summarizing the business financial position in areas of income, expenses, capital usage and cash flows, and coordinate the preparation of strategic plans, budgets and financial forecast.
- ✓ Developing and updating accounting, finance and management policies and procedures.
- ✓ Effective Cash Flow Management.
- ✓ Monitoring budgets and comparing them with actual cost and revenues related to production, marketing and capital.
- ✓ Coordinating the preparation, maintenance and filing of projected P&L Account, Bills Discounting and Balance Sheet as required by bank authorities and other financial institutions.
- ✓ Coordinate the preparation of Financial Statements, Financial Reports for internal usage.
- ✓ Getting control accounts reconciled and sorting out the discrepancies.
- ✓ Liaison with business related organizations such as Banks, RBI, ECGC Etc. and preparing budget cum systemizing departmental work.
- ✓ Handling Reserve Bank of India queries for export/import matters and carrying out all correspondence with the bank.
- ✓ Remitting foreign currency for import advance & other expenses like travelling, consultancy, advertising and project export.
- ✓ Negotiating with the banks for export documentation requirement.
- ✓ Opening LC for inland and foreign party, bank guarantee for the import & PGB for the purchase, ECGC Policy.
- ✓ Processing of Purchase Bills of Raw Material, Asset & Passing Bills of expenses from various departments.
- ✓ Implementing training courses for new recruits.
- ✓ Developed & Implemented Industry best practice in Accounts, Finance & taxation.
- ✓ Developed & Implemented Industry best practice in Internal Controls to ensure effective & trustworthy atmosphere in all level of segmentation.

• Achievements :

- ✓ Planned, Organized, Documented, Negotiated & Finally Provided Sanction of various Government Grants for new project in form of **Capital Subsidy** of Central & State, **Interest Subsidy** there on .
- ✓ Planned, Organized, Documented, Negotiated & Finally Provided Sanction of **Electricity Duty Exemption** .
- ✓ Availed Industry Best Charges & Rate of Interest on Financial Products like OD/CC, LC, BC, BG, Packing Credit etc.
- ✓ **Researched , Worked, Negotiated with department, fight up to Gujarat High Court & Successfully availed Completely Duty Free Import of Aluminum Scrap (First & Last In India)**
- ✓ Represented Group at **Jindal Steel & Tata Steel** .
- ✓ Assisted successfully in developing export markets for Group.

• Other Salient entrusted functions :

- ✓ Assists in compiling data and responding to Auditor's requests and ensure that all observations are adequately addressed.
- ✓ Respond to teams queries and resolution of any issues raised and establish good relationships with your key business partners.
- ✓ Expertise in understanding of systems and processes, accounting policies/ principles and controls, implemented by management for ensuring appropriate controls in operations and proper legal compliance and adherence to accounting standards..
- ✓ Undertaking any ad hoc projects as and when required by Management
- ✓ Accumulating capital to fund expansion – all project finance related activities

PERSONALITY

- Careful and diligent even meticulous with a good dose of common sense.
- Efficient, effective and organized in both the physical and digital words.
- Modestly confident and also personable, good humored and trustworthy.
- 100% professional while respecting traditional courtesy.

COMPUTER PROFICENCY

- Microsoft Word
- Microsoft Excel
- Any ERP
- Tally

LANGUAGES

- Hindi
- English
- Gujarati

PERSONAL INFORMATION

- Date of Birth : 09.09.1986
- Fathers Name : S.R. Baldi
- Marital Status : Married
- Spouse : CA CS Vandana Arun Baldi

DECLARATION

I gravely declare that facts of information and facts in the resume are inclusive and correct to the best of my familiarity and confidence.

It would be a pleasure to discuss how my experience can help your organization to meet its objectives for the upcoming period. I appreciate the opportunity to apply for this position with your company.

CA Arun S. Baldi

Place: Ahmedabad

