



ANKUSH

CONTACT

 Gurgaon

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 ankushsingh210@gmail.com

OBJECTIVE

Highly motivated sales enthusiast with extensive sales management experience. Excellent interpersonal, communication and relationship-building skills. Listen attentively, communicate persuasively and follow through diligently.

SKILLS

- Leadership
- Collaboration
- Business Analyst
- Strategic Planning
- Training & Development

LANGUAGE

- ✓ English (Professional Working Proficiency)
- ✓ Hindi (Native or Bilingual Proficiency)

EXPERIENCE

Univia Private Limited

Jan 2023 - Present

Regional Sales Manager

An advanced AgriTech company that provides 360* degree Agronomy solutions to our farmers.

Achievements/Tasks:

- AOBP
- Building Rapport & Market Intelligence
- Training & Development
- P&L of the region

Extramarks Education India Pvt Ltd

Oct 2022 - Dec 2022

Area Sales Manager

Extramarks is an online learning platform focused on the pre-school, higher studies and test prep segments to learn anywhere, anytime.

Achievements/Tasks:

- Providing 360* digital learning solution.
- LA/LC for students.
- Smartclasses for schools/institutions.
- Generated 1.5cr pipeline of business value.

Phonepe Private Limited

Aug 2020 - Nov 2020

Territory Sales Manager

The company specializes in an online payment system based on Unified Payments Interface (UPI) and a digital wallet.

Achievements/Tasks:

- Managing Urban team, acquiring, promoting & servicing the merchants within territory limits.
- Launched 50 freelancers in Rural market covering more than 40 villages.
- Helping merchants to grow their business through business app/digital platform.

Godfrey Phillips India Ltd

March 2018 - July 2020

Assistant Manager

The company is engaged in the manufacture of cigarettes and chewing products, and in trading of tobacco products, tea and other retail products.

Achievements/Tasks:

- Annual Trailblazer & Believe winner for two consecutive years.
- Over achieved GMC targets with 'A' category stretch.
- NPL leader for India (Launched 6 Brands & captured market share from competitors).
- AVF growth for all SKU's in assigned market.

EDUCATION

Suresh Gyan Vihar University

2016

Bachelor of Technology (Automobile Engineering)

7.1 CGPA

Gujarat Technological University

2018

(Oakbrook Business School)

Master of Business Administration (Marketing)

7.23

CERTIFICATION

International Workshop on Social capital

(07/2017 - 08/2017)

At the Faculty of Economics and Management University of
Szczecin, Poland

International Experience Program

(06/2017 - 08/2017)

At university of Wismar, Germany

AutoSPARK Advance, STP

(06/2015 - 08/2015)

By MBS Group Training Center, Noida