

RESUME

MR. ARVINDBHAI ISHVARBHAI DESAI

PERSONAL PROFILE:

A Smart working, self-motivated and responsible individual with an outgoing personality and
Excellent communication skills who enjoys meeting challenges. A problem solving ability
can adapt
Well to new situation and work as an effective team leader.

DOB: 26 Feb 1989

Email: adesai36@gmail.com

Mobile: 9727794528

Address: 15,Amee Varsh row-House, Nr. Shivam Flat, D-cabin Sabarmati Ahmedabad-380019.

KEY SKILLS:

Excellent communication skills (written & verbal).
Reliable and dedicated to work.
Numerate and ability to solve problems quickly.
Able to work independently & within team.
Excellent knowledge of IT- Microsoft Word/ Excel/PowerPoint/Access/Outlook.
Punctual & reliable.
Expert in Bank Finacle Systems.

ACADEMIC CREDENTIALS:

Course	Board /University	Year of passing	Percentage
B.A.	G.U	2010	60%
H.S.C	G.S.H.E.B.	2007	73%
S.S.C	G.S.E.B.	2005	50%

WORK EXPERIENCE:

Year	Employer	Job & Duties	Reason for Leaving
Apr-2008 to Aug-2011	APAL Management Pvt Ltd.	Receptionist Axis Bank Off Role	Off Role Job Contract

			Finished
Sep-2011 to Mar 2018	Axis Bank Ltd	Deputy Manager Corporate Salary Group	First On Role Job Beginning
April-2018 to Oct-2019	Axis Bank Ltd	Branch Sales Manager	For better prospect
Oct-2019 to Nov 2021	ICICI BANK LTD	Branch Sales Manager	For better Growth
Nov-2021 to till date	Kotak Mahindra Bank Ltd	Sr. Branch Sales Manager	For better Growth

Job & Duties:

- √To maintain all type current account relationship and High value customer
- √To handling team of 7 Acquisition manager.
- √To achieve organizational all goals like, (CURRENT/SAVINGS AC, LI, GI, MF, √DEMAT/TRADING AC RETAIL ASSET, ETC).
- √ To Drive day by day business in all organization decided parameters.

CURRENT CTC: 9.10 Lakh

CTC EXPECTATION: 14 Lakh

TOTAL WORKING EXPERIENCE:

AREAS OF INTERST:

Operation, Sales, Marketing and Team Handling.

Thank you