

**Mukesh Dhamel**

**Mobile:** 7383870209

**E-mail:** dhamalmukesh@gmail.com

---

Seeking Senior Sales Executive profile in a growth oriented Car dealership of a reputed company and brand in Ahmedabad.

---

**Professional Profile**

A smart & dynamic and result oriented sales professional with experience in sales of Piaggio & Tata Commercial vehicles.

---

**Academic Credentials**

Bachelor of Arts (BA), NK College, Ahmedabad  
Gujarat University, in the year 1996

---

**Career Highlights****Sales Consultant – Punjab Automobiles, Naroda Ahmedabad.**

Punjab is the largest authorized dealer of Mahindra in Gujarat.  
April 2016 till date

**Role & responsibilities**

- Attend showroom walk in inquiries.
- Explaining the specifications and features of Mahindra vehicles to customers.
- Giving test drives to the customers.
- Daily follow up of all live inquiries.
- Explaining them finance options.
- Closing the deals by final negotiations independently.

- Achieving monthly sales targets.

---

**Branch Incharge – Kamdhenu Motors, Narol, Ahmedabad**

Kamdhenu is the authorized dealer of TVS Commercial Vehicles.  
April 2014 to March 2016

**Role & responsibilities**

- Manage Narol showroom.
- Attend showroom and workshop customers.
- Inquiry following up.
- Explaining the specifications of commercial vehicles and features to customers.
- Giving test drives to the customers.
- Daily follow up of all live inquiries.
- Explaining them finance options.
- Ensuring that customer gets insurance and passing done from the dealership itself.
- Solving all sales or service complaints.

---

**Sales Executive, Sawan Automobiles, Sarkhej, Ahmedabad.**

Sawan is the authorized dealer of Piaggio Commercial Vehicles.  
April 2011 March 2013

**Role & responsibilities**

- Looking after sales of Piaggio three wheeler and range of LCV.
- Visiting transport areas for meeting LCV drivers & transporters to generate inquiries.
- Giving demonstrations to customers of different models.
- Explaining customers about load capacity, engine power, mileage and maintenance costs of the vehicle.
- Understanding the need and suggest proper product.
- Arrange finance.
- Complete payment process and deliver new vehicles.
- Ensuring customer satisfaction in entire sales process from first customer contact to delivery of car.

---

**Earlier Profiles:**

From 1997 to 2011

Earlier in my career I have worked in Sales for 14 years in companies like Yash Remedies, Ayurvedic pharma and Shreeji Bapa Pharma in medical sales fields which also required me to travel across Gujarat.

---

**Personal Details:**

**Date of Birth:** 27<sup>th</sup> July 1971

**Address:** 115 Janatanagar Row House, Near Patel Vas, Karnavati, Shahwadi, Narol, Ahmedabad, Gujarat, India.

**Hobbies:** Cricket & Music

**Languages Known:** English, Gujarati & Hindi.

**Location Preference:** Ahmedabad

The above details are to the best of my knowledge.

---

Mukesh Dhamel

---

Date