

Resume

Harshit Shah

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CAREER OBJECTIVE

- Obtain a responsible position in an organization with the best capabilities, skills and knowledge.

ACADEMIC QUALIFICATION

- Bachelor's in financial Markets (B.F.M) from KES Shroff College of Commerce, Kandivali, Mumbai
- 12th from M.K Valia College of Commerce and arts, Borivali, Mumbai

WORK EXPERIENCE

- Worked as a Financial Analyst at Shubhlaxmi Traders LLP in Ahmedabad for 1 Year.
- Trained at SMC Global Securities in Equity Sales Department.

Job Role

(Shubhlaxmi Traders)

- Overseeing the logistics related to the procurement of general inventory or a specific category of products.
- Updating inventory strategies where needed to increase sales and manage stock quantities.
- Managing the company supply chain by sourcing, reviewing, and purchasing commodities
- Evaluating, selecting, and recommending new vendors to management.
- Negotiating favorable prices and terms of purchase to maximize best commodity sourcing practices.
- Building and maintaining good relationships with commodity suppliers and distributors.
- Studying market trends and identifying any risks when sourcing and procuring commodities.
- Resolving vendor disputes and any commodity-related issues.

(SMC Global Securities)

- Monitor ongoing market opportunity, client structure, understand and analyze client's demand and investment objective, liaise with structuring desk to propose idea generation, illustrate trade strategies and ideas to client, follow up progress and holdings closely till execution, and provide proper after-trade service.
- Supporting Senior Salesperson with their day-day operations.
- Support the equities team on the day-to-day client activities and strategic initiatives.
- Manage and oversee key client relationships.

EXTRA CURRICULAR ACTIVITIES

- Have participated and Certified in Prodigy of Vista 2022 IIM Bangalore's International Business Summit.

LinkedIn Profile

<https://www.linkedin.com/in/harshit-shah-09314b171/>

PERSONAL DETAILS

Date of Birth: 28-Aug-2000

Gender: Male

Nationality: Indian

Language known: English, Hindi, Kutchi