

# RESUME

**Atul Prajapati**

atulbld@hotmail.com

9867044681

## SUMMARY

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Marketing and Sales with over 4 years of experience. Proven success in Telecalling & Market activity and marketing campaigns and implementing marketing strategies that have pulled and increase in qualified leads. Proficient in content, social media and inbound marketing strategies. Skilled, creative and innovative.

## CAREER OBJECTIVE

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Secure a responsible career opportunity to fully utilize my training and skills, while making a significant contribution to the success of the company

## SKILLS

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the ability and desire to sell.

excellent communication skills.

a positive, confident and determined approach.

resilience and the ability to cope with rejection.

a high degree of self-motivation and ambition.

the skills to work both independently and as part of a team

## EXPERIENCE

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**02/01/2016 - 15/03/2019**

**Organization** - Laabh enterprise

**Designation** - Business development executive

**Responsibility** - Acquire new clients

Develop business

Lead create and close

Communication

Find out opportunity for Business from market

06/03/2021 - 01/03/2022

**Organization** - PAYTM SERVICES PVT.LTD

**Designation** - Sales executive

**Responsibility** - New Merchant Onboarding

Marketing Information.

Marketing Planning.

Pricing.

Product Service

Promotion.

Selling.

Lead Generation

08/02/2022 - Till Today

**Organization** - Just dial Ltd

**Designation** - Internet sales Consultant

**Responsibility** - sales Consult

website Development

create catalogue

Acquire new Customer

Cold call

## EDUCATION

Degree/Course	Institute Name	University	Percentage	Year Of Passing
BBA	HNSB College of management studies	North Gujarat university	65%	2013
HSC	Sheth j m Tanna highschool	Gandhinagar	70%	2010

## STRENGTH

Committed, Responsible, the ability to ask the right questions and listen carefully

## WEAKNESS

High Risk, Trust

## HOBBIES

exploring new thing

## PERSONAL DETAILS

Father's Name

Motibhai Prajapati

Address

66 Nirnaynagar Sector 1 Ranip 382481

Date Of Birth	07/12/1992
Gender	Male
Marital Status	Single
Nationality	Indian
Language	English Hindi Gujarati

**DECLARATION**

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I hereby declare that all the information furnished above is true to the best of my belief.

**DATE -**

**SIGNATURE**