

PARTH BHARATKUMAR SHAH

Cell: +91 9624711340

Email: parthraj28@gmail.com

Ahmedabad, Gujarat, India



CAREER OBJECTIVE

“I am a hard working individual who has a drive and motivation. I am able to work well on my own or as part of a team. I am reliable and would describe myself as a fast learner who is always keen to develop new skills. I enjoy taking on new responsibilities and would welcome the opportunity to work for your organization.”

EDUCATION

- I have done my B.A. from Gujarat University with Second Class in year of 2014.
- I have done my HSC (Higher Secondary School Certificate) from Gujarat Higher Secondary Education Board and secured 56% in year of **2011**.
- I have done my SSC (Secondary School Certificate) from Gujarat Secondary Education Board and secured 48% in year of **2009**.

SKILLS AND COMPETENCIES

Management Skills

■ Problem Solving, Decision Making, Team Facilitator, Quick Learner.

AREAS OF EXPERTIES

- Customer Service
- Data analysis
- B2B
- Sales Training
- B2C
- Relationship Management
- Field surveys
- Competitor analysis

WORK EXPERIENCE

Name of Company: PETAL INSURANCE

Designation: Sales Executive

Duration: May 2014 to August 2018

Place: Ahmedabad



Name of Company: BAJAJ ALLIANZ GENERAL INSURANCE

Designation: Sales Executive

Duration: August 2018 to January 2020

Place: Ahmedabad



Name of Company: INICIAR FINANCIAL SERVICES PVT. LTD.

Designation: Agency Manager

Duration: November 2020 to September 2021

Place: Ahmedabad



Name of Company: RELIANCE GENERAL INSURANCE

Designation: Associate Sales Manager

Duration: September 2021 to June 2022

Place: Ahmedabad



Responsibilities:

- Develop positive working relationships with clients
- Approach clients via cold calling and direct mail to inquire about their insurance situations and future needs
- Deliver policy proceeds after a claim is filed and approved
- Communicate with Insurance Adjusters about the life cycle of each claim
- Explain the differences in policy specifics so clients can make informed decisions about their purchases
- Assist with obtaining underwriting approval
- Respond to clients' questions and complaints
- Follow up with clients after initial meetings or conversations
- Participate in continuing education programs in both insurance and sales

LANGUAGES

- English, Hindi and Gujarati.

PERSONAL INFORMATION

Name	:	PARTH BHARATKUMAR SHAH
Date of Birth	:	28/02/1994
Place of Birth	:	Ahmedabad
Interest & Hobbies	:	Travelling, Listening Music, Collection New ideas.
Strength	:	Self confidence, Positive Attitude, Optimistic, Self Motivated, Excellent Team Player & Quick Learner.
References	:	Will be given as per request.

DECLARATION

I hereby certified that the above statements are true and correct with all my knowledge and also to the help of our Lord. After you've reviewed my resume, I would welcome an opportunity to discuss your company's goals and talk to you about the value that I can bring to your Company.

PARTH BHARATKUMAR SHAH