

DHARMENDRA JHA



CONTACT

📍 G/301 Shyam Shikhar Residency, Dahegam Road, Near - H P Petrol Pump, Naroda Ahmedabad

☎ +917990907410

✉ dharmkjha@gmail.com

📅 05/02/1989

in Dharmendu Jha Vatsa

OBJECTIVE

I am currently looking for a full time position in an environment that offers a greater challenge, increased benefits for my family, and the opportunity to help the company advance efficiently and productively.

SKILLS

- Basic knowledge of computer
- Internet Surfing.
- Mail Drafting.
-

REFERENCE

- **S K Pathak - GM**
Sky Ceramic
- **Yash Mehta - MD**
INOUT INTERIOR

INTERESTS

- Classical Music
- Meetings
-

LANGUAGE

- ✓ Hindi
- ✓ English

EXPERIENCE

Apar Industries Ltd

12 July 2022 - 3 March 2023

Executive - Sales & Marketing
Sale of electrical Wire & Cables .
To make secondary sales and achieve the target.
Retail visits for secondary sales, both existing and new.
Meeting influencers such as electrical Contractors, Electricians, Interior designers and Architects to increase secondary sales.
Visiting Individual bungalows and thereby increasing secondary sales.
To do sales promotional activity to increase relation with Influencer.
And achieving the target of Primary sales on the basis of secondary sales.

LNT Electrical and Automation

20 September 2021 - 11 July 2022

ISO (Independent Sales office)
Sale of electrical equipment such as switchgear & wiring accessories.
To make secondary sales and achieve the target.
Retail visits for secondary sales, both existing and new.
Meeting influencers such as electrical Contractors, Electricians, Interior designers and Architects to increase secondary sales.
Visiting individual bungalow and thereby increasing secondary sales.
To do sales promotional activity to increase relation with Influencer.
And achieving the target of Primary sales on the basis of secondary sales.

INOUT INTERIOR

1 July 2020 - 15 September 2021

Marketing Manager
Meeting the architect and interior designer and convincing them to do turnkey execution with our company and taking the contract.
Meeting with the project managers of chain stores of different brands and getting them to contract with our company for the execution of their new stores.
Quoting the cost for project execution.

Sky Ceramic Pvt Ltd

1 August 2011 - 30 June 2020

Marketing Manager
To make distributor and retailer all over India.
Accomplishment of primary target.
Recovery of payment
Taking care of the needs of the customers

EDUCATION

Pandit Ugam Pandey college Motihari

2010

/BRA University Muzaffarpur Bihar

B. Sc.(Chemistry)
First Class

S N S college Motihari /

2006

Bihar intermediate council

I. Sc.(Math)
2 nd Division

S S High School Bhandar /

2004

Bihar school examination Board

Matriculation
2 nd division

ACHIEVEMENTS & AWARDS

ACTIVITIES

- Shashwat Mithila foundation

✓ Super Spirant Certificate winner

Signature: _____



Dharmendra Jha