Akshat Shah

Serviced-focused General Manager dedicated to delivering positive customer experiences to promote loyalty and repeat business. Orchestrates optimal resource utilization to handle expected operational needs. Sales leader with sound judgment, good planning abilities and interpersonal communication strengths. Strong leader and problem-solver dedicated to streamlining operations to decrease costs and promote organizational efficiency. Uses independent decision-making skills and sound judgment to positively impact company success. To seek and maintain full-time position that offers professional challenges utilizing interpersonal skills, excellent time management and problem-solving skills.





Work History

2019-12 -2022-12

General Manager

Pramukh Foods, London

- Identified trends in customer marketplaces to develop valuable solutions.
- Enhanced operational efficiency and productivity by managing budgets, accounts and costs.
- Developed and maintained relationships with customers and suppliers through account development.
- Implemented operational strategies and effectively built customer and employee loyalty.
- Performed statistical analyses to gather data for operational and forecast team needs.
- Evaluated suppliers to maintain cost controls and improve operations.
- Drove year-over-year business growth while leading operations, strategic vision and long-range planning.
- Introduced new methods, practices and systems to reduce turnaround time.
- Reduced costs, managed delivery schedules and performed risk analysis to improve overall profitability.
- Delivered business strategy and developed systems and procedures to improve operational quality and team efficiency.
- Reduced process bottlenecks by training and coaching employees on practices,



Address

Ahmedabad, India 380061

Phone

+919726028228

E-mail

akshats113@gmail.com

www

https://bold.pro/my/akshatshah/239



Performance improvement



Exceptional interpersonal



communicati

on

Employee scheduling

procedures and performance strategies.

Coaching and

mentoring



Staff

2018-04 -2020-04

Bachelor Of Management Studies: Food And Beverage Management

Fanshawe College - London Ontario

training/devel opment

2013-05 -2016-04

Bachelor Of Information Technology: Information Technology

Singhania University - Pacheri Bari

Verbal and written communicati

Food

on

preparation and safety

Efficient multi-

tasker

Product

development

Sales

expertise

Effective

leader

Business

Development

Relationship

building

Recruitment ••••



English

•••• Upper intermediate (B2)

Gujarati •••••

Bilingual or Proficient (C2)

Hindi •••••

Bilingual or Proficient (C2)