

VAIBHAV VARSHNEY

Purchase Manager

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OBJECTIVES

Seeking challenging portfolio in purchase, logistics & supply chain to utilize professional expertise in the core functional areas for the upliftment of the organization and being result oriented with value drive, analytical approach with respect to sustainable and steady growth.

PROFESSIONAL SUMMARY

- ☐ An incisive professional expertise with 20+ Years of experience in core functional areas of purchase & supply chain.
- ☐ Hand on experience in Demand and Forecast Planning, Material Planning, Inventory and Procurement Strategic sourcing, Vendor Development, Inventory Control, Cost Saving themes, budgeting etc.
- ☐ Excellent in professional, interpersonal, analytical, and time management skill.
- ☐ Maintaining and managing MIS and documentation as per ISO requirements (ISO 9001, 14001 and 18001).

BASKET OF KEY COMPETENCIES

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|--|--|---|
| <input type="checkbox"/> Demand Forecasting | <input type="checkbox"/> Supply Chain management | <input type="checkbox"/> Purchase Management |
| <input type="checkbox"/> Material Management | <input type="checkbox"/> Inventory Management | <input type="checkbox"/> Sourcing Management |
| <input type="checkbox"/> Budget Management | <input type="checkbox"/> Vendor Management | <input type="checkbox"/> Reporting and Documentation |
| <input type="checkbox"/> Capex Management | <input type="checkbox"/> Cost Control | <input type="checkbox"/> Team Building and Leadership |

PROFESSIONAL CAREER GRAPH

Accumax Lab Devices Pvt. Ltd, Ahmedabad as a Manager (Purchase) Aug'16 – Present

- ✓ Prompt Group of Organization, Manufacturing of Medical Devices, Lab equipments
- ✓ Industry Type: Industrial & Semi Pharmaceutical manufacturing

Key Responsibilities:

- ❖ Formulating material requirement short term plan on receipt of Collaborative market demand plan from central sales team. These interfaces in supply chain lead to make centric effort to meet client expectation.
- ❖ Optimistic planning & Purchase Management (Domestic & Import) of material based on material requirement planning (MRP), provision of material as per production schedule.
- ❖ Formulating strategic sourcing initiative to make lean and optimistic supplychain.
- ❖ Vendor Management and Development in line with the business needs and futuristic growth plan.
- ❖ Preparing Tactical MIS of business performance to assess and evaluate with respect to business plan.
- ❖ Inventory control in line with business budgeted Target.
- ❖ Working on various saving themes like Value Engineering, Value Analysis, Alternate sourcing, rate Negotiation, Tax optimization, sourcing, optimization, etc.
- ❖ Maintaining data as per ISO procedure. Exploring Kaizen, 5S, Six Sigma, Digital and system integration for lean process.

Significant Highlights:

- ❖ Improved the sales collaborative & material planning system till finished goods product.
- ❖ Implemented Just-In-Time Purchasing for C class items which reduced inventory cost.
- ❖ Received incentive for showcasing good performance (i.e. achievement of set production targets) for two consecutive years.

Hitachi Hi-Rel Power Electronics Pvt. Ltd, Ahmedabad as Manager (SCM) Apr'14 –July'16

- ✓ Hitachi Group: Manufacturing Medium Voltage, Low Voltage Drives, Solar Panels
- ✓ Industry Type: Manufacturing & Engineering

Pierlite India Pvt. Ltd, Ahmedabad as Manager (Materials) Aug'04 - Mar'14

- ✓ Pierlite International Group: LT Switchgears Panel Board & Electrical Accessories
- ✓ Industry Type: Manufacturing & Engineering (Electrical)

ABM Steels Pvt. Ltd, Ahmedabad as Executive Mechanical Jun'03 – Aug'04

- ✓ ABM Steels Group: Manufacturing of Investment Casting parts, forging parts and tailor made machined components
- ✓ Industry Type: Steel & Metal Manufacturing

Clipsal Industries India Pvt. Ltd, Ahmedabad as Executive Purchase Jun'97 - Jun'03

- ✓ Clipsal Industrial Group: Manufacturing modular switches & switchgear products
- ✓ Industry Type: Industrial & Manufacturing

AREAS OF EXPOSURE

1. Planning Management:

- Formulating the collaborative sales forecast planning, material planning, inventory control, production & dispatch of the product as per demand from central warehouse/client.
- Formulating material planning as per short term Demand for further process of procurement of materials and contingency demand in alignment with production.
- Planning of timely customer orders execution by maintaining and establishing the materials availability on time to operations and in coordination with quality team.

2. Global Purchase Management (Domestic & Import):

- Selection of right vendor, compare commercial and technical evaluation on various set parameters for a particular product as well as cost situation by costing and negotiation.
- Introducing the vendor for serial production after contracting, agreements as per guideline.
- Monitoring the vendor performance for serial production by ensuring continual improvements in quality, cost and deliveries.
- Gathering respective vendors for technical discussion against their offers, putting technical comments along with comparative statements in order to finalize the orders.

3. Vendor Management:

- Preparing & maintaining the MIS of approved supplier as per commodity with desired information.
- Assessing and evaluating the key suppliers to bring up the quality, delivery and service. This enables us to get right specification quality product as per our desired schedule to satisfy client expectation.
- Sharing organization growth plan as well as expectation and willingness to become a part of the progress.
- Developing & maintaining vendor base for obtaining timely procurement of material by keeping in view of futuristic organization growth.
- Conducting meetings with the R&D department to communicate parts design requirements with suppliers, ensuring highest quality are met at the lowest possible cost.

4. Inventory Management / Optimizing Supply chain:

- Governing Inventory of material at optimum level to enhance the working capital.
- Devising inventory optimization plan by ABC, KANBAN, LEAN and VMI.
- Establish the lean supply chain process and System with standardization to optimize the production.
- To monitor the frequent inventory level as well as the slow moving and obsolete items to assess the

feasibility of consumption in coordination with CFT to improve the bottom line.

- Implementing inventory control measures to reduce obsolete stock, keep tab on slow-moving items. Planned procurement by maintaining min./max./reorder levels etc.

5. Sourcing Management / Budget Management:

- Preparing and incorporating sourcing development plan by keeping the vision of expansion plan of organization.
- Formulate budget for different commodity of material for driving the better futuristic plan.
- Rate contract for commodity product, bought out components, logistics and job workers.
- Keep track of market price fluctuation and violation to analyze competitive advantage and impact.
- Integrating & coordinating common items & materials, process, designs & specification, technologies and suppliers across company purchasing.
- Conducting strategic partnerships with suppliers, distributors and customers for creating communication channels for critical information & operational improvements such as direct shipping & third party logistics.

6. ISO System Management / ERP System / VA / KAIZEN / 5S / Safety:

- Managing the department process and audit as per ISO 9001:2015, 14001 and 18001 systems.
- Working on various themes with other cross functional team for 5S, kaizen and safety.
- Working in ERP (SAP) Environment to carry out all the relevant activities and analyzing data.
- Attaining Value Engineering/Cost Reduction targets by suggesting design improvements, negotiations, rate contracting, alternate sourcing.

ACADEMIC CREDENTIALS & CERTIFICATIONS

- ❖ **Graduate Diploma in Materials Management** from Indian Institute of Materials Management (IIMM), Mumbai, affiliated to AICTE in 2013.
- ❖ **Post Graduate Diploma in Business Management** from Somlalit Institute of Management Studies, Ahmedabad, affiliated to AICTE in 2002.
- ❖ **B.E. (Mechanical Engineering)** from D.Y. Patil College of Engg. & Technology, Kolhapur, affiliated to Shivaji University, Kolhapur in 1996.

IT SKILL SET AND LANGUAGES

System Applications : ERP Microsoft based Navision & MS Dynamics Xepa
Languages known : English, Gujarati and Hindi
Platforms : MS Office (Outlook, PowerPoint, Word, Excel) Internet etc.

PERSONAL VITAE

Present Address : C14 Pruthvi Tower, Opp. Mangaldeep Flat, Jodhpur road, Satellite,
Ahmedabad- 380015
Date of Birth : June 4, 1973