

# SHUBHAM SONI MBA (Marketing)

### **About Me**

Seeking a challenging position in a reputed organisation where I can learn new skills, expand my knowledge, and leverage my learnings. Find good opportunity where I can make the best of my potential and contribute to the organisation's growth.

# **My Contact**

shubhamsoni.mba21@gmail.com

7069184404

AHMEDABAD

#### **Hard Skill**

- Team collaboration
- Research & Strategy
- Business Intelligence
- · Computer Skills

## **Soft Skill**

- Observation
- Decision making
- Communication
- · Multi-tasking
- Inter personal skills
- SOL
- Power BI

#### Reference

- Dr.Deepa Vyas GLS University
  Asst.Professor
  deepa.vyas@glsuniversity.ac.in
  8511137283
- Vatsal Dave Deputy Manager 9825414932

# **Professional Experience**

#### ICICI Bank Ltd- Assistant Manager May 2023

Key responsibilities:

- On boarding new customer and provide best in class service
- Identifying client needs and provide suitable solutions
- Upselling and cross selling products to the client
- Manage High value customer's Portfolio
- · Building strong relationship with prospective and existing client
- Maintaining High value customer's portfolio
- Researching and Purusuing new business opportunities

#### Mishkon International- Social Media Marketing Intern May 2022 - July 2022

Key responsibilities:

- Managing companies social media accounts and post content
- Influencer Marketing
- Brainstorm campaign ideas
- Online engagement
- Promoting companies product through social media platforms

## **Education**

Bachelors of commerce, GLS University, Ahmedabad

2018-2021

Master of Business Administration, N.R institute of Business Management , GLS university, Ahmedabad

2021-2023