



NIKUNJ SENVA

Branch Sales Manager - Mortgages

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Add.: 8/Sutariya Soc., Outside Shahpur Gate
Shahibaug, Ahmedabad-380004.

CAREER OBJECTIVE

I want to work with an organization that can give me opportunities to grow so that I will be able to help in the growth of that organization and will be able to enhance my skill and my capabilities to achieve the organization goal.

CORE SKILLS

- ♦ Adaptive Nature
- ♦ Hard Working
- ♦ Team Work Ability
- ♦ Quick Learner
- ♦ Self-discipline Skill
- ♦ Good Listener
- ♦ Communication skills

PERSONAL DETAILS

Date of Birth : 2nd Dec.,1994

Marital Status : Married

Father's name : Mr. Dineshbhai

Languages : Gujarati, Hindi and English

Hobbies : Traveling, Marketing

Nationality : Indian

EDUCATION

Masters of Commerce
Gujarat University - 2017

Bachelor of Commerce
Gujarat University - 2015

HSC Board
Gujarat University - 2012

SSC Board
Gujarat University - 2010

ACHIEVEMENTS

I have been selected for Trophy Certificates and Regional level R&R by performing outstanding achievements in Kotak Manindra Bank.

I have been selected for Trophy Certificates and international+ domestic trip contest by achieving great numbers in Axis Bank.

EXPERIENCE

ICICI Bank Ltd.

Dec.2021 - Current

Designation : Branch Sales Manager

Responsibilities : Responsible for mortgage product business of Home loan and Lap. Sourcing through DSA channels, Open Market and connector.

Kotak Mahindra Bank Ltd.

Dec.-2017 to Dec.2021

Designation : Manager

Responsibilities : Currently Handling Existing privy league client portfolio 80cr+ client base. Work of cross selling and revenue generation for the bank. Achieve monthly Productivity with customer engagement service.

Axis Securities Ltd.

July-2015 to Dec.-2017

Designation : Senior Business Executive

Responsibilities : Generate high revenue through selling of Premium / Ultra - Premium Axis Bank Credit Cards Acquisition of premium saving Accounts(Burgundy Accounts).

Date : / /

Place: Ahmedabad.

Your Faithfully
Nikunj Senva