## **CERTIFICATES**

- Advertising Foundation
- Creative Thinking
- Advanced Google Analytics
- Google Data Studio
- Google Display & Video 360
- Google Campaign Manager
- Google Ads Search, Display
- HubSpot Indbound
- HubSpot Content Marketing

### **TOOLS**

- Google Analytics
- Google Data Studio
- Google Search Console, ahrefs
- Google Ads/DV360
- Advance Excel/Google Sheets
- MailChimp

### **SKILLS**

- Campaign Planning
- Content Marketing
- Email Marketing
- Lead Generation
- SEM/SEO
- Campaign Optimization
- Content Writing
- Data Analysis
- Facebook/LinkedIn/Twitter ADs
- Landing Page Optimization
- Conversion Rate Optimization
- Client Servicing & Upselling

## **INTERESTS & HOBBIES**

#### **Podcasts**

Prof G Show

#### **Current Read**

- Jobs to Be Done: Anthony W. Ulwick
- Influence The Psychology of

Persuasion: Robert Cialdini

Don't Make Me Think - Steve Krug

# **SOCIALS**

**M** marketingchai

in /kishan-thakar

# **Kishan Thakar**

Kishan.growth@gmail.com / +91- 94094 05031

**Growth Marketing Specialist** 

Hi, Kishan here! I've hands-on experience working with a leading performance marketing agency. I'm specialized in ideating and executing empathy as well as data informed creatives campaigns.

### EXPERIENCE

## **Tatvic Analytics**

Growth Marketing Specialist - May 2019 To Continue

Brainstorming, creation, copywriting and optimization of new campaign. Improving quality of leads and conversion rate with user research.

### **Experience Highlight**

- Achieving 100% increase in number of registrations and 285% increase in the number of attendees for webinar organically.
- Go to market strategy and execution for North America region
- Specialist in identifying organic growth opportunities.
- Increase retention and sales with the help of email marketing
- Providing data backed solutions for low Conv. Rate landing pages from Google Analytics, Competitor's data & UX fundamentals.
- Managing more than \$ 1 Million monthly paid marketing budget

#### **HT Media**

Summer Intern

Responsibilities were to increase awareness and bring subscription of financial newspaper Mint. I also conducted market research covering change in reading habits with tech.

#### **Experience Highlight**

- Research & Communicate with ground-level customers.
- From reading week's worth newspaper in 30 Minutes, created an exact replica of sales handout before even looking at the original

# **ACADEMICS**

# **BK School of Business Management**

MBA in Major Marketing (CGPA: 3.35/4.3)

- Leading web marketing committee
- Editor for college magazine and online journal "Aarash"

# M&N Virani Science College

BSc in Computer Science (SGPA: 8.3/10)

- Director, writer, editor for drama which ranked 3rd
- Passion project of personal blog.