

Shivam Sahu,
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Objective:

Hardworking and Team Player in team. To retain my all-round personality, 3 years of experience in sales & account management, relation building, negotiation and put it to maximum to benefit the organization for which I am chosen for.

Skills:

- Leadership
- Sales
- Relationship Management
- Business Development
- Problem-solving
- Team building

Technical :

- MS Word, MS Excel, PPT
- Networking , IP addressing , CCNA (Switching and Routing) , Troubleshooting

Professional Experience :

IndiaMart Intermesh Limited-
Assistant Manager

17oct 2020 to Present

- Handling the portfolio of 140 + existing Customers of all type of industries.
- Responsible for solving service issues with the help of concern team.
- Relationship building with them and responsible for the client's renewals of the service.
- Gathering client's requirements, analysis and module preparation and suggest the best upgrade service for better business.
- Generate the revenue for the company through up selling to the existing customers.
- On boarding the new customers for directly for higher listings

MES(Military Engineering Services)
Computer Operator & Accountant

Sep 2017 to March 2018

- To maintain the billing system and data management
- Working on MS excel PowerPoint and word

Certification:

- CCNA (switching and routing) Networking - Mumbai (Matunga)
- Manipal pro learn (India Mart Training) – Bangalore
- Interhouse Football Championship – K.V Pachmarhi

Education Qualification:

SNO	Examination	College/School	University/Board	Year of Passing	Percentage%
1	BCA	Extol College Bhopal	Makhan Lal Chaturvedi	2016	65%
2	12 th	Kendriya Vidyalaya Pachmarhi	CBSE	2013	51.2%
3	10 th	Kendriya Vidyalaya Pachmarhi	CBSE	2011	60%

Personal Profile

- Date of Birth : 16 November 1995
- Father's Name : Mr. Hemant Sahu
- Gender : Male
- Marital Status : Single
- Permanent Address : 14- New Hotel Out House Pachmarhi (MP).
- Present Address :
- Language known : English & Hindi
- Nationality : Indian

Declaration:

I hereby declare that all the details furnished here are true to the best of my knowledge.