

**Name:** - Dhaval K Prajapati.

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**Address** – 2690, Pakhali ni pole ,Raipur , Ahmedabad 380001.

**Career Objective:-**

To Pursue career with an organizational that provide an excellent platform and which enables me to apply my skills to achieve organizational objectives and to achieve desired goal by the way of honesty, hardworking, ,cooperate and loving or taking care of responsibilities.

**Academic Qualification:-**

- MBA done with Specialisation in Marketing from K.S.School Of business Management.

Education	Board/university	Passing year	Percentage / GPA
MBA ( MARKETING )	GUJARAT UNIVERCITY	2017	2.83
BBA ( Marketing )	GUJARAT UNIVERCITY	2015	3.18 GPA
H.S.C. (COMMERCE)	GHSEB	2012	72.66%
S.S.C	GSEB	2010	64.62%

**Professional Experience:-**

1. From May 2017 to FEB -2019 at KOTAK SECURITIES.

**Job Profile.**

- New Client Acquisition From open market.
- Cold calling
- Marketing activities.
- Mutual funds
- Investments advisory to the clients.
- Revenue generation from the clients.

## **2. HDFC BANK –PERSONAL BANKER FROM –MARCH -2019**

### **Job Profile.**

- PORTFOILO MANAGEMENT
- CUSTOMER SERVICE PART
- BUILDING RELATIONS WITH CUSTOMER
- SERVICE TO SALES PROFILE
- BASIC OPERARTIONS WORKS
- NEW CUSTOMER ONBOARDING

### **Internship**

- Winter Internship  
Company Name: Delhivery Logistics  
Designation: Market Researcher
- Summer Internship  
Company Name: Jindal RHM Interactive Pvt Ltd.  
Designation: Business Development Executive.

### **Skills and Knowledge:-**

- Communication
- Interpersonal
- Assertiveness & Negotiation skills.
- Goal planning

### **Personal Details**

- Name: Dhaval Kanaiyalal Prajapati.
- DOB: 25/3/1995.
- Gender: Male
- Marital Status: Unmarried.
- Nationality: Indian.
- Hobbies & Interests: Travelling, Music, Cricket.
- Languages: English, Gujarati, Hindi.

### **Declaration:**

I, there by declare that above information is true to the best of my knowledge.

**Signature:**

**Place:** Ahmedabad

**Date:**

