



NEHAL SUTARIYA

+91 91068 92176

57, Karmbhumi Society,
Gopal Chowk, Nava Naroda
Ahmedabad - 382350

nehal.sutariya1@gmail.com

SUMMARY

A career having a better future in Marketing.

Always ready to act as the situation and always be honest to derive the desired performance.

Good as a motivator, counselor having a good interpersonal skill to put my team players at the right place at right time.

LANGUAGE

English	9
Gujarati	10
Hindi	10

SKILLS

Business Development.
Team Management.
Operation Management.
Sales and Marketing.
Training and Management.
Good Knowledge of computer.

HOBBIES

Indoor Games.
Reading Books.
Playing Music.
Socializing with people.

PERSONAL DETAILS

Date of Birth : 3rd Oct, 1989.
Relationship : Married
Religion : Hindu
Socializing with people.

WORK EXPERIENCE

Swastik Graphics

Manager - Sales and Marketing

May-2022 - June-2023

Responsible for Printing and Designing Services.
Approach client with appointment and close the deal
Understanding their need and provide solution accordingly.
Preparing quotation, Negotiate and close the deal.

Hind Freight Services Pvt Ltd.

Assistant Manager - Sales

Nov-2021 - Apr-2022

Responsible for selling Import and Export forwarding..
Handling different location in Gujarat.
Rates management with shipping line.
Operation for container movement for North India.
Guide team for rates and other issues.

Phoenix Shipping and Logistics

Owner - Proprietor

Feb-2018 - Jul-2021

International Business consultation services.
Export and Import Forwarding.
Custom clearance services for Export and Import.
Trading of perishable goods.
LCL consolidation

En Dessus Global Forwarding Pvt Ltd

Business Development Manager

Oct-2016 - Jan-2018

Handling Export Import Services.
LCL and FCL cargo handling
Booking placement and other Documentation Handling.
Meeting clients and provide solution as per the requirements.
Payment follow ups and after sales services.

Patel Micron LLP

Export - Import Manager

Oct-2014 - Sep-2016

Handling Export Import Services.
LCL and FCL cargo handling
Booking placement and other Documentation Handling.
Meeting clients and provide solution as per the requirements.
Payment follow ups and after sales services.

Gujarat Clutch Pvt Ltd

Marketing Executive

Jul-2012 - Aug-2014

Supervised - Distribution and sales division of the firm.
Identified & Explored - Opportunities and business potential for the marketing division and helps the organization to maximize the sales with taking care of the firm's benefit.

Market Analysis - To meet with the end users and taking their feedback to enhance product quality and price.



EDUCATION

Bachelors In Commerce

Gujarat University

Duration : 2006 - 2009

Subject : Advance Economics, Advance Managerial Accounting and Statistical.

Passing Grade : 54

HSC (12th Grade)

Adarsh Vidhyalaya, Ahmedabad, India.

Duration : 2005 - 2006

Subject : Economics, Managerial Accounting and Statistical.

Passing Grade : 70

SSC (10th Grade)

Dharti Vidhyalaya, Ahmedabad, India.

Duration : 2003 - 2004

Passing Grade : 64



OBJECTIVE

To work in such an environment which helps me to learn novel skill and their best implementation; acquiring a field knowledge such a way that its help me as well as organization.



SUMMER INTERNSHIP PROGRAM

Satayu - The Gift Of Life

Business Development Manager

June-2011 - Aug-2011

Exploring awareness about organ donation.

Understood - Marketing practices and HR practices

Conducted - Awareness program in Schools, Colleges and Corporate.

Marketed - Social Cause of the company.

HR practices - Hiring and training to volunteers.



ACHIVEMENTS

Non - Academic Achievement - Letter of appreciation for mystery shopping by Planman Media Pvt. Ltd.



I hereby declare that all the information provided by me in this application is factual and correct to the best of my knowledge and belief.