

## Mission

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Deliver high degree of marketability to any individual or organization resulting in tangible benefits

## Highlights

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- 13+ years of experience in IT and ITES domains; with 8+ years of independent advisor roles for several noted corporates in India & abroad
- Subject Matter Expert in Public Procurement, eGovernance for Govt. of India, Malaysia and Bangladesh
- Blue Ocean strategist with experience in launching several strategic business units that are currently enjoying market monopoly
- Hands-on experience in high stakes, critical business process Software Engineering and Project Delivery, Implementation involving multiple, global partnerships and stakeholders
- Successful reengineering of paper based procurement systems to online procurement and direct management of transition in projects worth \$2 Billion and above

## Competitive Edge

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- Working on unproven, completely new products/service from concept level and generating market demand
- Develop, execute and own the sales, services and delivery strategy within a defined market
- Ability and Proven Track Record of fostering and developing working partnerships with multiple global Fortune 100 size ranking companies
- Personally contribute \$GP through nurturing and developing large / key customers and enabling the business to capture market share

## Career Milestones

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- Advisor/Executive Director, Ekam Evolution Limited, Hong Kong Based PE/VC Firm
- Advisor/CIO, E Procurement Technologies Limited – Known for brands such as TenderTiger.com, abcProcure.com,, also a Gartner noted vendor for E-Sourcing Solutions
- Advisor/CEO, Bizooku Inc – USA based, Gartner Noted Vendor for Rapid Mobile App Development
- Advisor/ Business Growth & Strategy, Elegant Microweb Private Limited – Gartner Noted Vendor for Business Intelligence and Analytic Product Suite
- Advisor/ Business Growth & Strategy, Radix Software Services Private Limited, 3 Alpha Outsourcing Services
- E Procurement Consultant, Applitech Tendercity Private Limited

## Education

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- Bachelor of Engineering – Electrical and Electronics , Madurai Kamaraj University
- Project Management Certification – Indian Institute of Technology
- Diploma Client Server Technology – Small Industries Service Institute