

CURRICULUM VITAE

CA Haresh K. Kothari (Director & Professor)

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(A) Career Objectives:

- To become Vice-Chancellor/Campus Director/Dean/Director/Principal/Registrar in a reputed university or an institute engaged in education, research, training and consultancy.
- To do institutional / university development and to take it to the new heights by making it a Global Institute of Excellence and Institute of Eminence in India through value based education, research, training, consultancy, and through exceptional leadership, strategic vision, capacity building, motivating & inspiring students, staff, faculty members and all stakeholders. To promote Skill Development among the students.
- To do Strategic International Academic Alliances / Co-operation with worldwide universities / organizations for different International Academic Projects & Programs and to encourage research and innovation leading to improvement in quality of education, job placement and life skills of students and all concerned.
- To become instrumental in imparting experiential, value based, practice oriented & industry required education & research, and to promote technology-mediated teaching & learning process.

(B) Snap Shot (Professional Summary):

A motivating and inspiring leader, an effective administrator, and accomplished academician, CA. Haresh Kothari has more than **28 years of work experience** in **academia, industry, consulting and training**.

In **academics** he has experience of working as **Director & Professor** with **Educational, Research, Training and Consulting Institutes** namely Symbiosis University of Applied Sciences, Amity University, Sandip University, Gujarat University, and also as **HOD** in Nirma University. These work experiences have developed in him exceptional leadership, strategic vision, institution building capacity, ability to motivate & inspire students, staff and faculty members and keeping all the stakeholders satisfied. Acquainted with regulatory & statutory bodies, understand emerging trends & opportunities, creative & innovative bent of mind, and technology savvy.

While serving in **industry** at **Managerial Positions**, he has handled Accounting, Finance, Taxation, Company Law, Equity Research, Export-Import, Vehicle loan, and Housing loan matters of **various companies** namely Anagram Finance Ltd, Madhur Capital & Finance Ltd, Ganipitak Yakshraj Cap-lease Ltd, Jaybharat Fabrics Mills Ltd, R.C. Laser-Tech India Ltd, Vax Housing Finance Corporation Ltd, and Arihant Institute Pvt. Ltd.

He has also **consulted** industry and academia as Consultant Director, Management Consultant, Recruitment Consultant, and Adviser for many years. Have strong linkages & network with the industry and academics.

As a **Trainer and Resource Person**, he has delivered/conducted many training programs, MDPs, FDPs, and SDPs in industry as well as academia. He is also GST Trainer on the panels of Ministry of MSME-Govt. of India, KCG-Department of Education-Govt. of Gujarat and UGC-HRDC.

(C) Skills Set:

Leadership, Team Management, People Management, Problem Solving, Administration, Delegation, Networking & liaison, Communication, Listening, Persuasion, Perseverance, Client Servicing, Organizing & Time Management, Paper work, Training & Development, Branding-Marketing-Admissions, Negotiation, Analytical, Interpersonal, Presentation, Counseling & Convincing, Mentoring, Teaching & Learning, Research, Innovation, Content Development, Cost reduction, and income generation.

(D) Scholastics:

Educational Inst./University	Educational Qualification & %	Main Subjects	Year of Passing
Gujarat University	B.Com.- 70%	Advanced Accountancy and Auditing, Taxation, Management	June 1990
ICAI, New Delhi	C.A. – 60% (Fellow Chartered Accountant)	Advanced Accounting, Advanced Auditing, Financial Mgmt., Cost & Mgmt Acc., Taxation & Comm. Laws	May 1997
Gujarat University	LL.B.- 58%	Law of Contracts, Law of Taxation, Company Law	June 1998
Gujarat University	M.Com.- 56%	Cost Accounting, Management Accounting, Business Finance, Strategic Management	June 2000
GLS University	Ph.D.	Currently pursuing Ph.D. in Finance Area from GLS University, Ahmedabad	Thesis in Feb 2019.

(E) Career Contour – Academia and Industry:

Academia - Full time work experience in reputed Universities/Education Institutions:

1. **Symbiosis University of Applied Sciences, Indore:** Served as “**Director & Professor @ School of BFSI**” and “**Head @ Center of Excellence for GST Training**” (From June 2017 to June 2018).
2. **Sandip University, Nashik Campus:** Served as “**Director & Professor and Head - Marketing & Admission**” (March 2016 to August 2016). Left the job due to urgent cancer treatment of my mother at Ahmedabad.
3. **Amity University, Ahmedabad campus:** Served as “**Director & Professor and Head-Marketing & Admission**” (June 2013 to March 2016). Left the job as Amity Ahmedabad campus was not approved and Amity authorities did not have intention to get approved university status in Ahmedabad / Gujarat.
4. **Gujarat University Campus, Ahmedabad:** Served as “**Director Academic Operations & Professor**” in the department of Gujarat University (October 2012 to May 2013) under PPP Mode. Left the job as the 5 year MoU between Gujarat University and Industry Partner was about to complete and Gujarat University did not have intention to renew the MoU.
5. **Nirma University, Ahmedabad:** Served as “**Head of Department**” (June 2011 to July 2012). I was also given additional responsibility of **Chairman of Admission Committee**. We all the three HODs left the job as the university did not give the benefits of HOD promised to us in writing, even after serving as HOD for one year.
6. **Unitedworld School of Business, Ahmedabad:** Served as “**Associate Professor**” (July 2009 to Oct 2010). Myself and many other professors left the job as UWSB was not able to afford our salaries due to reduction in no. of admissions and campuses were running in losses. They closed down 3 of their campuses out of 5 campuses across India.

7. **Globsyn Business School, Ahmedabad:** Served as “**Associate Professor**” (June 2008 to May 2009). I was transferred to Unitedworld School of Business, Ahmedabad due to split of both the partners. Previously both the partners were running the institute under the brand name Globsyn Business School, Ahmedabad.
8. **JG College of Commerce, Ahmedabad:** Served as “**Assistant Professor**” (June 2004 to October 2008). Left the job as the then principal of the college was forcing me to sign false / fraudulent audit reports.
9. **Ashwinbhai A. Patel Commerce College, Sarva Vishwavidyalaya University, Gandhinagar:** Served as “**Assistant Professor**” (July 2002 to May 2004). Left the job because I developed a severe back-pain due to 80 KMs of biking every day from my home at Ahmedabad to Gandhinagar and back.

Academia – Visiting Faculty experience in reputed Universities/Education Institutions:

Served as Visiting Faculty in following universities, management institutes and colleges (1998 onwards):

Nirma University - Institute of Management; Indian Institute of Planning & Management (IIPM); Entrepreneurship Development Institute of India; Amity University; Institute of Business Management and Research; K. S. School of Business Management; Wigan & Leigh College; School of Business Marshals; N.R. Institute of Business Administration; G.L.S. Institute of Business Administration, Ahmedabad; Som-Lalit Institute of Business Administration; Brahmachariwadi Trust Institute of Business Administration; Somlalit Institute of Commerce, Navkar Institute For CA, H.L. Center For Professional Education @ Ahmedabad University.

Industry - Full time work experience in Industry with various reputed companies:

1. Arihant Institute Pvt. Ltd. (Feb 2011 to June 2011): As Professor taught Accounting & Finance subjects.
2. Vax Housing Finance Corporation Ltd. (July 1998 to May 2002): Handled Accounting, Finance & Taxation.
3. R.C. Laser Tech India Ltd. (Sept 1997 to June 1998): Handled Accounting, Finance and Taxation matters.
4. Jaybharat Fabrics Mills Ltd. (Dec 1995 to Sept 1997): Handled Accounting, Finance & Export-Import matters.
5. Ganipitak Yakshraj Cap-Lease Ltd. (Jan 1995 to Dec 1995): Handled Accounting & Equity Research matters.
6. Madhur Capital & Finance Ltd. (Nov 1994 to Jan 1995): Handled Accounting, Finance and Vehicle loans.
7. Anagram Finance Ltd. (Aug 1993 to Aug 1994): Handled Accounting, Finance and selling car loans.

Experience in conducting FDPs / MDPs / SDPs on Goods and Services Tax (GST):

- Delivered MDPs on GST for industry people and professionals like CA, CS, Advocate etc.
- Delivered FDPs on GST for full time faculty members of various private universities / colleges.
- Delivered SDPs on GST for students of private universities, colleges and schools across India.

Work experience as Corporate Consultant:

Involved in corporate consultancy in capacities of Consultant Director / Management Consultant with various companies and universities & educational institutions for branding, marketing and business development

Experience in conducting MDPs for industry people: Conducting MDPs in industry since 1993.

Experience in conducting FDPs for junior / newly appointed full time faculty members:

Have conducted FDPs for junior / newly appointed full time faculty members from year 2002 onwards

(F) Work experience in detail – Academic and Industry:

- Experience of working as **Director & Professor** with **Educational, Research, Training and Consulting Institutes** namely Symbiosis University of Applied Sciences, Amity University, Sandip University, Gujarat University, and also experience of working as **HOD** in Nirma University. These work experiences have developed in me exceptional leadership, strategic vision, institution building capacity, ability to motivate & inspire students, staff and faculty members and keeping all the stakeholders satisfied.
- At **Managerial Positions** handled Accounting, Finance, Taxation, Company Law, Equity Research, Export-Import, Vehicle loan, and Housing loan matters while working in industry **with various companies** namely Anagram Finance Ltd, Madhur Capital & Finance Ltd, Ganipitak Yakshraj Cap-lease Ltd, Jaybharat Fabrics Mills Ltd, R.C. Laser-Tech India Ltd, Vax Housing Finance Corporation Ltd, and Arihant Institute Pvt. Ltd.
- An inspiring and motivating leader who believes in leading by doing. An accomplished academician and effective administrator who can easily get the work done and produce desired results.
- Experienced in teaching insurance, banking and financial services related subjects, and also in preparation of course-curriculum related to various subjects of insurance, banking and financial services at School of BFSI (Full Time MBA & BBA) – Symbiosis University of Applied Sciences.
- Excellent knowledge about insurance business, insurance regulators, insurance laws/regulations, insurers (Life/General/Health), Re-insurers, insurance products (Life/General/Health), actuaries, insurance intermediaries, pension schemes etc.
- Exposure to and close connection with insurance, banking and financial services industry and people employed in those industries.
- Attended many conferences, seminars and workshops related to insurance, banking and financial services.
- Trying for Strategic International Academic Alliances/Co-operation with worldwide Universities, Industry and Organizations for different International Academic Projects and Programs.
- Successfully launched new degree programs/courses in consultation with university authorities and also under Public Private Partnership mode (PPP mode) and implemented academic processes and academic & general administration as developed by the university/industry partner.
- Improved the academic performance of students and academic delivery by faculties working under me, leading to better results of students and improvement in quality of academic delivery by faculty members.
- Improved the attitude of students towards academic learning and attitude of faculty members towards academic delivery, examination and assessment of answer sheets.
- Standardized the content, reading material, assignment material, delivery procedures, examination procedures, evaluation/assessment procedures, feedback procedures, monitoring procedures and interview-selection-appointment procedure.
- Searching & recruiting full time/adjunct/visiting faculties and other non-teaching staff for the university.
- Committed to inspired teaching that exploits innovation in teaching, learning and assessment.

- Identified, designed and executed assessment of students periodically. Done SWOT analysis and Competency Mapping of students, and have identified teaching, training and development needs of the students. Worked as Research Project Guide & Faculty Guide for summer internship of MBA & BBA students.
- Advance planning of the semester along with faculty and other team members. Keeping the semester plan, session plan and teaching plan ready in advance before the teaching session starts. Keeping the reading material, assignment material and other training material up to date. Ensuring that all these have prime focus on students' overall development.
- Developed & implemented feedback mechanism and ensured that transparent feedback is given/taken to/from students, faculty members, trainers, guest speakers, placement cell and various supporting departments. Reporting of the feedback results to the top management on time and taking corrective measures after taking top management in to confidence.
- Acted in synchronization with the admission department to identify special needs of students, played an active role in planning foundation/preparatory courses, keeping in mind the students' special needs. Grading of the students with the objective that each student reaches the set benchmark and setting standard & procedures to achieve these objectives.
- Acted as mentor and provided counseling and guidance to students, faculty members, administration staff, marketing & admission team and Class IV employees for their professional & personal growth/issues and even helped them (financially & otherwise) on personal level for their personal problems/issues.
- Dealt with matters relating to university administration, admissions, academics, examinations, preparation & publication of results and distance education programs of the university.
- Encouraging academic research & innovation among faculties & students and encouraging them to join and complete their Ph. D. and M. Phil.
- Delivered seminar for faculty members of Nirma University on "Industry Interface: Objectives and Process to attain the objectives" and "Need for problem & application based questions and how to enhance the quality of question paper"
- As HOD initiated and instrumental in establishing "Center for Research in humanities, languages and commerce" under my department at Institute of Law, Nirma University.
- Organizing, coordinating, executing internal & end term exams and preparation of results as per the norms.
- Coordinating and communicating with officials of UGC, AICTE, Fee Regulatory Committee (FRC) and other regulatory bodies & statutory organizations.
- Regularly conducting **MDPs/FDPs/SDPs/Seminar & Workshops** on "**Goods & Services Tax (GST)**"; "Income Tax/Budget Analysis" and "Finance for Non-Finance Executives" at various universities, colleges, trade associations and companies. I have addressed as **Key-note Speaker** on GST at National/State Level Seminars conducted by various universities. Recently invited by few of the private universities for framing their curriculum on "**Goods and Services Tax**" for their degree programs and GST Certificate Courses.
- Preparing and submitting project proposals to government, industry and others.

- Appointed as **Consultant/Adviser** to establish “**Centre of Excellence for GST Training**” at few of the private universities across India. Successfully launched GST Training Certificate courses namely GST Yuva/Guru/Prof.
- Actively involved in development of new campuses in consultation with Govt. of Gujarat, AICTE, UGC, local administration, revenue authorities, university authorities, AUDA, local builders & developers, land brokers and land bankers etc.
- Being a qualified Chartered Accountant, I have hands on experience in handling accounts, finance, preparing budgets, taxation matters, Audit and handling various projects of academic institutions and companies.
- Have worked for establishing a private university campus around Ahmedabad and also working on innovative & industry required degree programs / certificate courses to be launched in a private university.
- Competencies lie in campus development, cost control, cost reduction and revenue generation by launching innovative & industry required courses.
- Instrumental in final placement, summer internship, placement grooming & preparation of placement brochure; organizing guest lecture/session/workshop of people from industry, academia, Govt. & NGOs.
- Looked after service matters such as appointment, sanctioning of leave, disciplinary actions, framing of policies, rules & regulations as per the University Act.
- Acquired knowledge of rules & regulations of UGC, AICTE, AIU, Ministry of HRD – Govt. of India, State Govt., NAAC, Bar Council of India etc. dealing with higher education in India and abroad.
- Regularly meeting and taking views of industry people for developing industry required innovative courses & designing its curriculum and updating existing curriculum as per the current requirements of industry.
- Networking with organizations like FICCI, ASOCHAM, GCCI, NGOs and others for joint programs.

(G) Significant Achievements:

- Passed Final group of CA examination with 60% Marks. Passed C.A. Entrance Examination with 65% marks and secured First rank in Ahmedabad and Second rank in Gujarat State. Secured First Rank in the College in FY, SY & TY B.Com of Gujarat University.
- Exposure to part time practice of CA in addition to full time work experience in academics.
- Awarded best faculty award for academic excellence by Indian Institute of Planning & Management.
- Recognized as “Post Graduate Teacher” by Gujarat University to teach at P.G. level.
- Taught students of disciplines like CA, CS, ICWA, MBA, PGDM, PGPM, M.Sc.(IT), M.com., B.com & BBA. Got excellent ratings in almost all colleges in students’ faculty feed-back report.
- Worked on consultancy projects of many companies and educational institutions.
- Co-authored a book on “Advanced Accountancy” (In English).

(H) Government and other projects:

Prepared and submitted project proposals to government agencies and private sector companies / firms.

(I) Other Credentials / Skills:

- Internet surfing; M. S. office - Word, Excel, Power Point; Tally; FAS and Typewriting

(J) Additional Key Positions Held:

- **GST Advisor** of few educational institutions and private universities.
- **Management Consultant / Recruitment Consultant** of few educational institutions and private universities.
- **Consultant Director / Coordinator** of few Management Institutes / University / Colleges based at U.K. and India.
- Worked as **“Program Coordinator”** of C.A. Coaching Centre, accredited by The Institute of Chartered Accountants of India, New Delhi, for 5 years
- Worked as **“Placement Coordinator”** for 6 years for placement of M.Com. and B.Com students
- Worked as **“Chief Invigilator”** of ICAI examination centre for C.A. exams
- Worked as **Chairman** of proposed BBA-LLB program committee at Institute of Law, Nirma University
- Worked as **Question paper setter** of Accounting, Finance and Taxation courses at Nirma University
- Worked as **Admission Officer** of admission committee at Nirma University.
- Worked as **Panel member** of interview committee for appointment of faculty positions at Nirma University
- Worked as **member of IQAC** (Internal Quality Assessment Cell) as per NAAC requirements

(K) Memberships and Recognitions:

- Member of The Institute of Chartered Accountants of India, New Delhi.
- Member of Gujarat University Area Accountancy Teachers' Association.
- Member of Gujarat University Area Management Teachers' Association.
- Recognized as Post Graduate Teacher by the Gujarat Uni. for teaching at P.G. Level.
- Member of IIM Ahmedabad library.
- Member of The Indus Entrepreneurs (TiE), Ahmedabad.
- Member of Starz Club at Ahmedabad.

(L) University Grant Commission's Training Programs Attended:

- Attended Orientation Course of UGC for 28 days.
- Attended Refresher Course of UGC for 22 days and passed it with "A" Grade.

(M) Seminars, Conferences and Work Shops Attended:

I have attended many State, National and International Level Seminars, Conferences and Workshops on various subjects of academic Interest.

(N) Awards and Prizes:

I was awarded "The Best Faculty Award for Academic Contribution" by The Indian Institute of Planning & Management, Ahmedabad in the year 2006.

(O) Publications: Co-authored a book on "Advanced Accountancy" (In English)

(P) Subjects/Courses Taught (Since 1998 onwards):

I have been teaching following subjects since 1998 onwards in programs like MBA, Executive MBA, MBA-Family Business & Entrepreneurship, Integrated MBA, PGDM, CA, CS, ICWA, Integrated Law, M.Com, M.Sc. (IT), MCA, BCA, BBA and B.Com:

Subjects Taught: Insurance, Banking, Financial Markets & Financial Services, Security Analysis & Portfolio Management, Financial Accounting, Cost Accounting, Accounting for Managers/Management Accounting, Financial Management/ Management of Financial Resources, Business Finance, Working Capital Management, Goods & Services Tax (GST), Corporate Tax Planning/Income Tax (Direct Tax), Legal Aspects of Business/Business Law, Business Economics, Business Environment, Auditing, Statistics and Basic Mathematics.

(Q) Personal Dossier:

Date of birth: 1st Dec 1967; **Marital Status:** Married; **Languages Known:** English, Hindi, Gujarati & Oriya

Hobbies include: Swimming, badminton, carom, music, movies, outing and visiting natural places.

Family background: I belong to a highly educated & reputed *Shwetamber Jain* family of Ahmedabad.

(R) References: Will be made available on request at the time of personal interview.

Date: 20th September, 2018
Place: Indore

Haresh K. Kothari
Director & Professor
(School of BFSI – MBA & BBA)
Head - Center of Excellence for GST Training
Symbiosis University of Applied Sciences