

CURRICULUM VITAE

DUSHYANT JOSHI

V- 404, Swaminarayan Park 1

Sorai nagar, Vishala,

Vasna, Ahmedabad, 380007

E-mail: dpj19112005@gmail.com

Mobile: +91-7357564498

• Objective

Determined to pursue my career in a leading organization and be a member of a winning team, where innovation is the meaning of life in order to prove my skills and abilities, which will be helpful in exploring and widening the horizon of my knowledge.

• Experience

10 plus years of blended experience in Medical Affairs, Medical Training, Medical Writing, Pharmacovigilance, Clinical Research and Project Management

• Therapy area exposure

Cardiology, Cardio-diabetic, Gynecology, Gastroenterology, Orthopedic, Anti-infective, Ophthalmology Division

• Work experience:

• Medical Affairs Assistant Manager: Troikaa Pharmaceutical Ltd, Ahmedabad: (Sep 21 - Present)

Medico-marketing Support

Product Positioning: Advise on medical positioning of products in collaboration with the Marketing Team

Medical Consultation: Medical consultation of therapy to Medical Head, Marketing Team

Scientific Communication: Scientific communication to KOL (Scientific, education and research related information)

KOL Management: Facilitate KOL involvement as speaker in national, regional and local educational forum

KOL Meet: New product development, promotion of existing products, new product opinion

Medical Query Resolution: Doctors, marketing department and field colleague

Medical Information Support

Literature review: Data mining and extraction of important scientific information from different literature sources (Journals, Literature sites, Regulatory Sites)

Medical writing: Medical rationale, write ups, Manuscript, Monograph and Abstract

Medical content proofreading: Quality checks of scientific documents for accuracy, errors and claims

Website medical content writing: Writing scientific/Medical content for website includes Disease, Therapy and Tests

PowerPoint presentations: CME presentations for Doctors' conferences, Product specific CME, Product launch presentations, Training slide presentation

Promotional input preparation, Review and approval: VAC, LBL, Posters and any other promotional inputs

Medical updates: Therapy, product-specific scientific literature for product promotion quarterly, as and when required

Training Medical contents: Development and approval of Training slides, Training manuals, reviewing medical content of training materials

Regulatory document preparation and updation: Prescribing information

New product Launch

Evaluation and proposal: Therapy, Products, Efficacy, Safety, Regulatory approvals

Launch Strategies: Medico- marketing recommendation for therapy and products

Pharmacovigilance: Clinical and Post marketing surveillance

Medical Review: Case identification, Clinical review of medical records and related information

ADR Report Processing: Quality review of ICSR, Causality assessment, MedDRA Coding

PBRER,PADER, PSUR,DSUR: Planning, authoring, reviewing and publishing

Signal detection and validation reports (SDVR)

Expectedness and listedness assessment

Risk management plan

Document management: Quality review, Accuracy,Tracking for time to time updation

SOP preparation, review and updation as per regulatory requirement

SDEAs Agreement

Training:

Medical training: Therapy, Product specific training to Marketing Team, Field Team at Local, Regional and Zonal level

Refresher Training: Therapy and product specific training at Quarterly Cycle meeting

Team Leading:

Supervising and guiding subordinate's medical affairs work

Key working relation

Internal:

Medical Head, Marketing, Commercial, Market Access, Regulatory Affairs, Pharmacovigilance, Business Development, Corporate Quality assurance, Formulation and Development

External

Key opinion leaders, Health care professionals, Health Authority, Regulatory Bodies, Scientific societies, Clinical Investigators

• Medical Affairs Assistant Manager: Alembic PharmaceuticalL Ltd, Ahmedabad: (April 2016- Sept. 2021)

Medico-marketing Support

Product Positioning: Advise on medical positioning of products in collaboration with the Marketing Team

Medical Consultation: Medical consultation of therapy to Medical Head, Marketing Team

Scientific Communication: Scientific communication to KOL (Scientific, education and research related information)

KOL Management: Facilitate KOL involvement as speaker in national, regional and local educational forum

KOL Meet: New product development, promotion of existing products, new product opinion

Medical Query Resolution: Doctors, marketing department and field colleague

Medical Information Support

Literature review: Data mining and extraction of important scientific information from different literature sources (Journals, Literature sites, Regulatory Sites)

Medical writing: Medical rationale, write ups, Manuscript, Monograph and Abstract

Medical content proofreading: Quality checks of scientific documents for accuracy, errors and claims

Website medical content writing: Writing scientific/Medical content for website includes Disease, Therapy and Tests

PowerPoint presentations: CME presentations for Doctors' conferences, Product specific CME, Product launch presentations, Training slide presentation

Promotional input preparation, Review and approval: VAC, LBL, Posters and any other promotional inputs

Medical updates: Therapy, product-specific scientific literature for product promotion quarterly, as and when required

Training Medical contents: Development and approval of Training slides, Training manuals, reviewing medical content of training materials

Regulatory document preparation and updation: Prescribing information

New product Launch

Evaluation and proposal: Therapy, Products, Efficacy, Safety, Regulatory approvals

Launch Strategies: Medico- marketing recommendation for therapy and products

Pharmacovigilance: Clinical and Post marketing surveillance

Medical Review: Case identification, Clinical review of medical records and related information

ADR Report Processing: Quality review of ICSR, Causality assessment, MedDRA Coding

PBRER,PADER, PSUR,DSUR: Planning, authoring, reviewing and publishing

Signal detection and validation reports (SDVR)

Expectedness and listedness assessment

Risk management plan

Document management: Quality review, Accuracy,Tracking for time to time updation

SOP preparation, review and updation as per regulatory requirement

SDEAs Agreement

Training: Twice in a Month

Medical training: Therapy, Product specific training to Marketing Team, Field Team at Local, Regional and Zonal level

Refresher Training: Therapy and product specific training at Quarterly Cycle meeting

Key working relation

Internal:

Medical Head, Marketing, Commercial, Market Access, Regulatory Affairs, Pharmacovigilance, Business Development, Corporate Quality assurance, Formulation and Development

External

Key opinion leaders, Health care professionals, Health Authority, Regulatory Bodies, Scientific societies, Clinical Investigators

• Medical Affairs Executive: Akumentis Healthcare Ltd, Thane Mumbai: (Aug 2014-April 2016)

Medico-marketing Support

Product Positioning: Advise on medical positioning of products in collaboration with the Marketing Team

Medical Consultation: Medical consultation of therapy to Medical Head, Marketing Team

Scientific Communication: Scientific communication to KOL (Scientific, education and research related information)

KOL Meet: New product development, promotion of existing products, new product opinion

Medical Query Resolution: Doctors, marketing department and field colleague

Medical Information Support

Literature review: Data mining and extraction of important scientific information from different literature sources (Journals, Literature sites, Regulatory Sites)

Medical writing: Medical rationale, write ups, Manuscript, Monograph

PowerPoint presentations: CME presentations for Doctors' conferences, Product specific CME, Product launch presentations, Training slide presentation

Promotional input preparation, Review and approval: VAC, LBL, Posters and any other promotional inputs

Medical updates: Therapy, product-specific scientific literature for product promotion quarterly, as and when required

Training Medical contents: Development and approval of Training slides, Training manuals, reviewing medical content of training materials

Regulatory document preparation and updation: Prescribing information

New product Launch

Evaluation and proposal: Therapy, Products, Efficacy, Safety, Regulatory approvals

Key working relation

Internal:

Medical Head, Marketing, Commercial, Market Access, Regulatory Affairs, Pharmacovigilance, Business Development, Corporate Quality assurance, Formulation and Development

External

Key opinion leaders, Health care professionals, Health Authority, Regulatory Bodies, Scientific societies, Clinical Investigators

Medical Affairs Executive: Torrent Pharmaceutical Ltd, Ahmedabad (May 2013 to Aug 2014)

Medico-marketing Support

Product Positioning: Advise on medical positioning of products in collaboration with the Marketing Team

Scientific Communication: Scientific communication to KOL (Scientific, education and research related information)

KOL Meet: New product development, promotion of existing products, new product opinion

Medical Query Resolution: Doctors, marketing department and field colleague

Medical Information Support

Literature review: Data mining and extraction of important scientific information from different literature sources (Journals, Literature sites, Regulatory Sites)

Medical writing: Medical rationale, write ups, Monograph

PowerPoint presentations: CME presentations for Doctors' conferences, Product specific CME, Product launch presentations, Training slide presentation

Promotional input preparation, Review and approval: VAC, LBL, Posters and any other promotional inputs

Medical updates: Therapy, product-specific scientific literature for product promotion quarterly, as and when required

Training Medical contents: Development and approval of Training slides, Training manuals, reviewing medical content of training materials

Regulatory document preparation and updation: Prescribing information

New product Launch

Evaluation and proposal: Therapy, Products, Efficacy, Safety, Regulatory approvals

Clinical Research Associate: Macleods Pharmaceuticals Ltd (Aug 2012-May 2013)

Monitoring and Involvement of Research activity: ICF'S, screening, Administration of IP, vitals, sampling time points collection, dosing etc

ADR/AE report: Collection and documentation

Review: Quality checks of study related documents

Checking the Investigators and other delegated staff Qualifications & Experience

SOPs review and updation: Preparation, review and implementation

Review of ICH GCP (E6) guideline, schedule 'Y' ICH (E3) & Safety guideline

Discussion with Investigator: Protocol, ADR/AE

Trainee clinical project associate Sanofi India clinical study unit Andheri Mumbai (April 2012 to Aug 2012)

Review of ICH GCP (E6) guideline, schedule 'Y' ICH (E3) & Safety guideline

Protocol Review, Trial Document review

Attended Pharmacovigilance sessions

Academic qualification

Examination	Institute / University	Marks (%)	Year of Passing
Master of Pharmacy	Gyan Vihar University, Jaipur, Rajasthan.	73%	2009-2011
Bachelor of Pharmacy	Rajiv Gandhi University of Health Sciences, Karnataka.	68%	2002-2006
H.S.C.	Ajmer Board of Rajasthan.	67%	2002
S.S.C.	Ajmer Board of Rajasthan.	75%	2000

Achievements

Qualified in Gate-2007, Rank – 2195

Appreciated by Senior for CME presentation and Medical Training

Project as part of curriculum

Indication for the usage of bare metal stent in drug eluting stent era: A prospective single centre study carried out at Shri Mahavir Heart Hospital & Research Institute under the guidance of Dr. Atul Abhyankar (MD, FSCAI (USA), FACC (USA) FISE).

Personal information

Date of Birth : 8th July, 1985
Gender : Male
Marital Status : Married
Nationality : Indian
Hobbies : Reading and Listening music
Language Known : English, Hindi & Gujarati Permanent
Address : Vil- Diwara Chhota, Via-khadghada, Teh-sagawara, Dist-Dungarpur, Rajasthan

Reference: Available on request.