

Name of Candidate: Vishakha Jambhulkar

Date of Birth: 01/09/1988 (DD/MMM/YYYY)

Mobile: +91 9687451209

Email: vishujam@gmail.com;

Degree: Bachelor of Technology (B. Tech.) University: Rajasthan Technical University, Kota

Career Objectives: In my past 7 yrs experience with Education loan, gained a deep knowledge regarding all aspects of it like, sales, credit and operations. Looking forward to secure a supervisory management position with a organization that would favors me by providing platform to enhance my skills towork in a globally competitive

Work Experience:

Nomad Credit : worked with the Organization as a Financial Consult Manager, , taking care of Lead and business generation from Channel partners across the locations. I Joined the organization in May 2021 till Oct 2022.

Job Description

- Taking care of leads and inform student about all the loan options we can provide them
- Make them understand the different products and help them with complete loan process
- Making new channel partners for the growth of business.

Auxilo Finserve Pvt Ltd : Worked with the Organization As Relationship Manager for Gujarat and Madhya Pradesh Location, taking care of business generation from Channel partners across the locations. I Joined in June 2020 till April 2021.

Job Description

- Fairs and events organized at channels partners
- Making new channel partners for the growth of business.
- Management of payout provided to channel partners
- Lead Generation for Business growth
- Business Management and issues handling of channel partners
- Focusing on business conversion with prompt response

Bank of Baroda : Worked with Bank of Baroda as Area Sales Manager for education Loan Dept. Handling the team under me, with a goal of generating more business and new relations for bank. I joined bank in Jan 2019 and till April2020.

Job Description

- Fairs and events organized at channels partners
- Making new channel partners for the growth of business.
- Management of payout provided to channel partners

Avanse Financial Services Ltd : Worked with Avanse Financial services Ltd. As a Relationship Manager for education loan from May 2015 till Dec 2018. Avanse Financial is a NBFC working in the field of education loan for future studies.

Job Description

- Fairs and events organized at channels partners

- Making new channel partners for the growth of business.
- Management of payout provided to channel partners

HDFC BANK Ltd : Worked as teller from September 2012 to April 2015.

Job Description

- Taking care of cash and non cash related things in cash counter.
- Maintaining all the cash related things, like registers, log books etc.
- Over the counter sell of TPP products
- Handling queue and issues of customer related to transactions.
- Performing over the counter sales.

MEDITAB SOFTWARE Pvt Ltd : Worked as Software Executive from July 2010 to Aug 2012 at Ahmedabad. It is a Medical based Software Company having Head office at Oakland, USA.

Projects Handled

- Working for a project consisting of client interface with Pharmacies.
- Take care of after sales activities, like assigning task to proper department and technical person and Handle issue for our resellers and partner.
- Worked as a key contact person for the clients to be updated after release of new version of product.
- Have taken care of the product survey with sales department.

Educational Qualifications

Examination Passed	Discipline/ Specialisation	Institute	Board/University	Year/Semester	Year	Result (%)
Degree	Electronics and communication Engineering	Jodhpur Institute of Engineering and Technology	Rajasthan Technical University, Kota	VIII Semester	2010	70
				VII Semester	2010	66.8
				VI Semester	2009	67.5
				V Semester	2009	63.9
				IV Semester	2008	62.5
				III Semester	2008	65.0
				I Year	2007	67.6
				Aggregate %		66
XII	PCM	Airforce School, Jodhpur	CBSE		2006	68.0
X		BVP, Agra	CBSE		2004	72.0

Training/Industrial Visits

Company	Duration	Description
1. Sciencetech Technologies Pvt. Ltd.	1 June - 30 June, 2009	Technical training on different electronics equipment.
2. Power station	26 dec 2008	Industrial visit at surpura, Jodhur.

Extra Curricular Activities

- Anchor and member of organizing committee for farewell, fresher's and Annual function.
- Member of organizing committee for Science Exhibition.
- Participated in debate competition in college annual function.
- Runner up of inter college basketball competition.
- Winner of the personality development program. It included basic things like presenting yourself, personal interview, group discussion etc

Proficiency

- Languages Known: English, Hindi, Marathi and Gujarat
- Operating Systems: Windows XP, 9X, 2000
- Key skills: Management, Better Co-ordination, Assessment, Leadership

Personal Information

Name	: Vishakha Jambhulkar
Father's Name	: D.D.Jambhulkar
Sex	: Female
Date of Birth	: 01/09/1988
Marital Status	: Married
Nationality	: Indian
Hobbies	: Reading, sports, traveling

Declaration

I do hereby declare that the particulars and facts stated above are true, correct and complete to the best of my knowledge and belief.

Vishakha Jambhulkar

Date: