## Parth Panchal

Date of Birth: 12-01-1996 | email id: parthpanchal1211996@gmail.com

Mobile No: 8980522860

City of Domicile: Ahmedabad

### **CAREER OBJECTIVE**

I aspire to work in an organization where I can gain maximum industrial exposure so that I can develop my competencies and expand my horizons.

#### **WORK EXPERIENCE**

#### **Organization: Kotak Mahindra Prime Ltd**

Position: Collection Manager in Auto loan (Deputy Manager - M2)

Location: Ahmedabad

Duration: From Jan 2021 to till now

#### Job Role:

- Responsible for BKT collection in sales finance portfolio.
- To manage my in-house team including with collection agencies.
- Ensuring Mobile App usage is 100% and quality feedback/trails are updated.
- Specific focus on Nonstarters and visiting delinquent cases.
- Co-ordination with sales & credit underwriting team for portfolio quality management.
- Initiating legal actions for critical cases.
- No delay in deposition of money.
- To handle Customer problems in tough situation.
- Doing all the System related works.
- Daily MIS & all excel related works.
- Maintain repo files.

#### **Organization: Hinduja Leyland Finance**

Position: Location Manager in Auto Ioan (M1)

Duration: From May 2019 to Jan 2021

#### Job Role:

- Manage my product from sales to collection.
- To build relationship with Dealers.
- Distribute target to my Sales and Collection Team.
- To motive my both the team so that they can achieve their target.
- To handle Customer problems in tough situation.
- Doing all the System related operation works.
- Daily MIS & all excel related works.

# **QUALIFICATIONS**

Board/University	Passing Year	College/ School	CGPA/ Percentage
PGDM	March - 2019	Shanti Business School	6.10 (CGPA)
GTU (Engineering)	May - 2017	Arrdekta Institute Of Technology	8.14 (CGPA)
GHSEB	March - 2013	Vivekanand Vidhyalaya	67.00%
GSEB	March - 2011	Vivekanand Vidhyalaya	92.80%

# **Area of Study**

- Financial Service and Market
- Marketing I
- Marketing II
- Corporate Finance

### **OTHER INFORMATION**

## **Technical Skills**

- Microsoft Word
- Power Point
- Excel

## **Languages Known**

- Gujarati
- Hindi
- English