

# ***RISHABH GOSWAMI***

*S-501 Suryam Elegance Near Madhav  
Farm Vastral Ring Road, Ahmedabad  
7048379551 |  
amitgoswami307@gmail.com*

## CAREER OBJECTIVE

- I am ready to venture myself in the corporate world where I can implement my skills in the corporate field to integrate my personal goal with organizational goal to become a valuable asset to the company.

## EXPERIENCE

- **Miller Solution**

**10th January, 2017 to 21st February, 2019**

**Relationship manager**

- As a direct channel marketing in life insurance, we make appointment and building relationships with customers and selling life insurance products.

- **Max Life Insurance**

**9th July, 2019 to 31st August, 2020**

**Relationship manager**

- To bring business by handing Axis and Yes bank channel.
- Banks will provide existing database of customers or leads.
- To do call to that customers and close call.
- To do renewal collection also.
- Every month doing 3 to 4 lacs.
- Earning incentive around 10,000 to 15,000 monthly.

- **Big Infinity Realty**

**2nd September, 2020 to Till Date**

**Area Head in East Ahmedabad**

- Negotiating contracts with vendors, suppliers, and contractors.
- Handling team and make them motivated to achieve Business target by generating real estate leads from different platform and support them to convert the call

## EDUCATION

- **Narsee Monjee Institute of Management & Studies**

Post Graduate Diploma In Banking and Financial Management, 65%

2020

- **Gujarat University**

BBA(finance), 5.38 CGPA

2018

- **Gurunanak Chandraketu Pandya**

Science, 60%

2014

- **Thomas English medium school**

High school, 60%

2012

## TECHNICAL SKILLS

- Evaluating existing operations and developing appropriate strategies.

## ACTIVITIES

- Participated in various inter school competitions

## PERSONAL STRENGTHS

- Positive attitude, hard working and ability to work under pressure.
- Ability to reach goals.
- Patience and punctuality.
- Leadership qualities.

## PERSONAL PROFILE

- **Date of Birth** : 20/01/1997
- **Marital Status** : Married

- **Nationality** : Indian
- **Known Languages** : English, Hindi, Gujarati

#### DECLARATION

- I hereby declare that all the information mentioned in my resume is true and correct to my knowledge and I take full responsibility for the accuracy of the particulars mentioned.

**RISHABH GOSWAMI**