

CURRICULUM VITAE

SUNNY VYAS

A/406, Pushpak Flat,
Near SmrutiMandir,
Ghodasar, Ahmedabad – 380 008.

Date of birth: 05th October, 1991

Nationality: Indian

Mobile no-070010-96847

Marital Status: Single

CAREER OBJECTIVE

To be a part of a professionally managed organization where I can learn and contribute to the growth of the organization. My goal is to join a highly motivated team, which allows me to work with others inspiring persons, experiment, interact and above all push myself to new extremes.

EDUCATIONAL QUALIFICATIONS

2012-2013	B.B.A Pass from Gjarat University, Rohtak 2015.(56%)
2009-2010	12th from GSEB, Ahmedabad (Commerce), 2008.(69%)
2006-2007	10th from GSEB, Ahmedabad 2006.(71%)

ADDITIONAL SKILLS

Computing:	<ul style="list-style-type: none">Well versed with internet explorer, MS World, MS Excel, Power Point, Outlook Express, Tally 7.9, Tally ERP 9
Languages:	English, Hindi, Marwadi, Bengoli & Gujarati

STRENGTHS

- Strong technical skills and capability to understand new requirement with ease.
- Commitment to work on job assigned.
- Willingness and eager to learn.

WORK EXPERIENCE

Experience	<p>ASIAN GRANITO INDA LTD. Starter carrer in job with Asian Granito India LTD. As a Sales Coordinator.In AHMEDABAD at Devarc Mall. From Sep. 2012 to May 2014 Worked there to dispatch order or maintain stock also.</p> <p>INDUSIND BANK LTD. As a Sale Executive in Ghodasar Branch. Work is open a current account and saving account of companies and persons. I was started job on date Jun. 2014 to 31st March 2015</p> <p>HOTEL ELDORADO. I was a Sales Manager in Hotel Eldorado it was located in Mithakali six road Ahmadabad. I have a work to get a business from corporate companies and make deal with manager those handling a hotel booking for those companies gust.Job started their from May 2015 to July 2019.</p> <p>Weddingz.in (OYO) As a venue manager in Ahmedabad. I have to Manage a Event and also a part of booking and packages. And also be a part Decoration and F&B party i have to take care. Some time we have to handle more then 2 or 3 properties. I am working here form August 2019.</p>
Area of Responsibility	<p>(i) Marketing</p> <ul style="list-style-type: none">• Focus on the Customer• Monitor the Competition• Own the Brand• Find & Direct Outside Vendors• Create New Ideas.• Communicate Internally• Set the Strategy, Plan the Attack, and Execute

Area of Responsibility

- (i) **Provide leadership on serving the client better**
 - Developing pricing.
 - Conducting customer satisfaction surveys.
 - Contributing to product development Developing pricing.
 - Monitoring competitors.
- (i) **Support sales team& distdibution parteners**
 - Building brand recognition.
 - Issue of Lead generation
 - Nurturing leads until they are sales-ready
 - Creating collateral that helps persuade prospects such as websites, brochures, multimedia presentations, product sheets, etc.
- (ii) **Manage advertising & promotions** brand recognition.
 - Issu Creative Development
 - Testing.
 - Media Buying.
- (iii) **Manage client relationships.**
 - Conducting customer satisfactions surveys.
 - Monitoring competitors.
 - Ensurring erach clint-contact point builds favorable impression.

INTERESTS & HOBBIES

Interest	Travelling and experiencing new cultures, Choreographer, spending time with family.
Hobby	Dance, Anchoring.

PERSONAL DETAILS

Father's Name:	Mr. Giriraj Kumar Vyas
Mother's Name:	Smt. Asha Devi Vyas

DECLARATION

I hereby solemnly declare that the information furnished above is true to the best of my knowledge.

SUNNY VYAS