

CURRICULAM VITAE

Siddharth H. Thakar
Mechanical Engineering

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OBJECTIVE

Motivated and detail-oriented Sales Professional with Five Years of Supervisory experience seeking a management Position. Seeking an Opportunity to apply my advanced knowledge of sales and customer service and my experience with team building and staff development.

EDUCATION

Course: B.E. Mechanical Engineering

Course	School/College	University/Board	Year of Passing	Percentage /CGPA
B.E	L C Institute of Technology, Bhandu.	Gujarat Technological University	May-2017	7.84 CGPA
H.S.C	Chorasi Science Day School, Nugar,Mehsana.	Gujarat Higher Secondary Education Board	March-2013	60.00%
S.S.C	Sarvajanik Vidyalaya,Mehsana.	Gujarat Secondary Education Board	March-2011	84.00%

WORK EXPERIENCE

COMPANY NAME: LARSEN AND TOUBRO LTD (L&T-SUFIN, AHMEDABAD)

DESIGNATION: RELATIONSHIP LEADER

EXPERIENCE: DECEMBER-2020 TO PRESENT

COMPANY NAME: INDIAMART INTERMESH LIMITED.

DESIGNATION: ASSISTANT MANAGER

EXPERIENCE: JULY-2018 TO DEC-2020

COMPANY NAME: MARTIEN ENGINEERING COMPANY, UNJHA, MEHSANA.

DESIGNATION: SENIOR SALES EXECUTIVE

EXPERIENCE: 1 YEAR AND 4 MONTHS (FEB-2017 to JUNE-2018)

SOFTWARE KNOWLEDGE

- Microsoft Word, Microsoft PowerPoint
- Weberp Software
- Microsoft Excel
- Customer Relationship Management Software

ROLES AND RESPONSIBILITIES

- To Generate Leads & Identify Decision Makers Within Targeted Leads and Initiate the Sales Process.
- To Penetrate all Targeted Accounts and Originate Sales Opportunities for the Company's Products and Services.
- To Set up and Deliver Sales Presentations, Product Service Demonstrations on Daily Basis.
- To Ensure Systematic follow-up with the client organizations to take the sales pitch to time-bound closure.
- To be an Interface between the customer and internal support teams to ensure that the customer receives the best possible service from the company.
- To Ensure that all Payments are collected as per the company's Payment terms.
- Ensure adherence to sales processes and requirements.
- Achievement of monthly, Quarterly & Yearly Business Plan.

PERSONAL DETAILS

Name: Thakar Siddharth Haresh Bhai

Gender: Male

Date of Birth: 28/08/1996

Marital Status: Married

Religion: Hindu

Nationality: Indian

Languages Known: Hindi, Gujarati and English

Area of Interest: Reading, Traveling, Cooking, Eager to Learn New Things.

PERSONAL SKILLS

- Good Communication and Interpersonal Skills.
- Ability to Work in team and individually.
- Punctuality and hard work to achieve goals in career.
- Willingness to learn new ideas.
- Excellent Convincing Skills, target oriented, proactive, cohesive team player, good energy levels and people Identification skills, excellent communication and presentation skills, ready to work under pressure for long hours.

Declaration

I hereby declare that the above-mentioned information is true to the best of my knowledge.

Your sincerely,
(Siddharth Thakar)

Place:

Date: