

# Kajal Jain

## MARKETING / SALES/CUSTOMER SERVICE

+91 90333 22636



7<sup>th</sup> of December, 1997



kajal18uwsb@gmail.com



19, Padmavati Bungalows,  
Bapunagar, Ahmedabad.



Linkedin.com/webkajaljain



### PROFILE

A rigorous, task-driven professional with substantial experience in Marketing, Sales, Recruitment as well as Customer service. Adept at leveraging superior communicative and interpersonal skills to interact with diverse individual and groups at all organization levels.

### PROFESSIONAL EXPERIENCE

#### CSR (Customer Service & Sales)

**Contrado Imaging/ Ahmedabad / May '21 - Present**

#### Sr. Academic Counsellor (Sales)

**Vedantu Innovations / Ahmedabad / Jul '20 – Oct'21**

#### Business Development Executive (Sales)

**Extra Marks Education/ Surat / Feb'20 – Jun'20**

#### BDM cum HR Recruiter (Sales & Recruitment)

**One Call Solutions / Ahmedabad / Jun'16 – May'17**

### INTERNSHIP EXPERIENCE

#### Brand Promotion and Sales (Marketing & Sales)

**Colgate / Vadodara / August '19**

#### Capability Intern (Marketing & Sales)

**Coca – Cola / Ahmedabad / May '19 – Jul '19**

### INTERNSHIP ACHIVEMENTS

- Sold 20 Cases of Monster in 1 Day. Rewarded with "Monster Key Chain".
- Billed 15 Outlets with Monster during "Monster MIT for Interns". Secured 2nd Position.
- Awarded with Coca-Cola Bag for Outstanding performance and achieving targets on given time throughout Internship Period by ASM.
- Considered for Pre-Placement Offer from Hindustan Coca-Cola Beverages Pvt. Ltd., Ahmedabad.

### EDUCATION

#### PGDM / Marketing

United World School of Business,  
Karnavati university, Uvarsad  
2018 - 2020

#### M. Com

External – Gujarat University,  
Ahmedabad  
2018 - 2020

#### B. Com

SNCC, Ahmedabad  
2015 - 2018

#### HSC

GNC, Ahmedabad  
2015

#### SSC

Reubs, Ahmedabad  
2013

### ACADEMIC ACHEIVEMENTS

- Secured 3rd Position for "Sell, Earn & Learn" Business Lab – "Funda Sales Ka" – UWSB 2019
- Secured 1st Rank in IT - PGDM
- Secured 2nd Rank in Marketing - PGDM
- Awarded for Ms. Congenial – Reubs