**DINESH KUMAR LABANA**

[**dinesh.labana@gmail.com**](mailto:dinesh.labana@gmail.com)

**Mobile No. +91 8128347924**

**OBJECTIVE :**

To be a successful professional and a team leader in every walk of my life and to accept challenges in this uncertain and ever changing world which leverage my professional background and provide me an opportunity for continues career growth.

**ADDRESS :**

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| **Present & Permanent** |
| D-5/22 Govt. Colony ,  Near Gurukul Road  Vastrapur  Ahmadabad,  Pin:-3800052 |

**ACADEMIC**

**ACADEMIC QUALIFICATION :**

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| **Qualification** | **University/institute** | **Year** |
| MBA(Marketing) | ICFAI uni | 2011 to Till Date |
| B.Sc.(Chemistry) | Guj.Uni. | 2006 - 2009 |

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| **PROFESSIONAL PROFILE :** |

* Currently I have been working with **Pensa Media solution Pvt ltd** since July 2013 to till date.
* I have One year Eperience of **JUST DIAL LIMITED AHMEDABAD** as a BDM Since  23th April 2012 to June 2013.
* I have Three Year Experience of **VODAFONE SERVICES PVT.LTD AHMEDABAD** as a CSA.

**RESPONSIBILITIES:**

* Handling Customer Services, Relationships & Sales.Marketing.
* Handling Customers’ query as well as internal operational issues**.**
* **Handling various call’s Like Postpaid plans ,Current Billing ,Due Billing etc**

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| **EXPERIENCE SUMMARY :** |

* Over Four years experience in service industry, Customer Relationship Management and Retail Sales & Marketing.
* Good exposure to Advertising, channel selection & promotion.
* Good experience of working in teams across locations
* Analytical skills to solve complex, cross-functional and technical issues
* Experience of handling teams and providing estimations for the deliverables

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| **ACHIVEMENT:** |

* Achieved target of 30 contracts in Ahmedabad region for the month of Jan 2013 & feb 2013.
* Developed relation with local Dealers & Distributers in Ahmedabad region.
* Corporate Sales contest winner for month of March 2013.

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| **KEY STRENGTH :** |

* **High Grasping Power.**
* **Good Team Player.**
* **Good Communication Skill.**
* **Keen to learn & adopt new things.**
* Good knowledge of CRM

**PERSONAL INFORMATION REFERENCE :**

* Date of Birth : 29th dec. 1990
* Gender : Male
* Nationality : Indian
* Languages Known : English, Hindi, and Gujarati.
* Marital Status : Married
* Current annual Salary : 2.40 Lacs
* Expected Salary : Negotiable
* Extra Curriculum Activities : Drawing.

**I hereby declare that all the information furnished above is true to the best of my**

**knowledge**.

Place:-Ahmadabad Yours Sincerely

Dinesh Kumar Labana