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| **Aim:**  Taking up the challenges in providing any form of materials to the organization in the most economic manner.  **Core area:**  Sourcing, Vendor Development, Costing, Negotiation Procurement, Inventory control for pharmaceutical industry for over 20**-years** | Qualification Post Gradational Diploma in Materials Management  2008  From : The Indian Institute of Material Management  Graduate Diploma in Packaging Technologies 2010.  From: S.I.E.S School of Packaging.  Bachelor Degree of commerce  2001  From: Mumbai University |

**WORK EXPERIENCE: (recent job first)**

1. **INTAS PHARMACEUTICALS LTD,** AHMEDABAD, as **Sr. Manager Purchase**. from Feb 2016 onwards controlling purchases of more than INR 300 Crs annually.

**Job Responsibilities**

**API Purchase** alternate development , commercial deliverables.

Spend base of 150 Crs INR annually with 120-130 Sku.

**Packaging Material purchase** \_ 165 Crs INR annually

Development coordination, vendor sourcing, Price Negotiation, Commercial Deliverables.

**P2P (Third Party FG purchase)** with Spend base of 30 Cr INR annually and handled 25 P2P vendors.

**R.L.D (innovator samples)sourcing** for formulation development for US n Europe market.

**Role:**

Sourcing , Vendor development , new product identification

Costing, Negotiation and rate finalization.

Procurement planning & ensuring sufficient safety stock .

Long term price band fixation.

Identifying right channel of material movement for imported articles.

Alternate Vendor Development .

Team Building.

System incorporation at grass root level.

**Responsibilities.**

Selecting right Product / Party for new projects.

Alternate vendor development for price & supply benefit.

Based on market info building up stocks strategy.

Identifying Bottle necks & reworking easy way out in Materials requirement

Guiding team members from time to time to be actively involved in the activity.

1. **JUBILANT GENERICS LTD** , NOIDA as **Manager – Procurement (LEAD BUYER)** from Sept 13 to Jan 2016. Handling purchases of more than 27 crs annually.

**Role:**

Procurement

Vendor development & and source qualification.

Value engineering & re-designing for cost effective materials.

Rate contract finalization for long term supplies

Planning / Projection for Imported items**.**

Contract finalization with overseas vendors

Stage gate involvement for new products development.

**Responsibility :**

Timely delivery of materials & ensuring No line stoppage.

Costing, Negotiation & Rate finalization for a time frame.

Authorizing Pos / Contracts in ERP

Identifying Bottle necks & reworking easy way out in Materials requirement.

Sourcing of vendors for Existing products OR New products with existing vendors.

Alternate source identification, Trial, Implementation in to main lead.

Teaming up with CQA for Vendor Qualification.

Documentation support to QA / QC/ Regg Affairs on demand with time bound completion of any queries

Single window coordinator for import of Regulated Sources from US / Europe.

R & D support for Right Product / Source selection.

**Having 3 direct reportees into work force.**

1. **AUROBINDO PHARMA LTD**. Hyderabad **as Asst Manager Purchase** from Feb 2011 – Aug 2013handling 72 Crs of volume of purchase annually.

Reporting to Sr. Manager Purchase

**Role:**

Procurement of packaging material.

Right price working with right vendors.

Delivery scheduling & Inventory Control.

**Responsibility:**

Timely delivery of Packing Material for 4 formulation units.

Ensuring no line stoppages due to non availability of material.

Solving queries raised by QC / Production team related to product quality in coordination with vendors.

Ensuring low rejections & coordinating with vendors for defect free goods.

Updating planning teamon the approved material status.

Checking on timely conversion of Indents into Purchase Orders at right price.

Arranging for Art Works (for printed materials) to supplier prior to release of order for faster process.

Training team members to take additional responsibility.

**Had 5 direct reportees.**

1. **SHREYA LIFESCIENCE Pvt Ltd**, Mumbai as **MANAGER PURCHASE** from Sept 2010 –to – Jan 2011.

**Reporting to G.M Purchase**

**Role:**

Procurement & Inventory Control of packaging material.

Sourcing

**Responsibility:**

Timely availability of material.

Value Engineering

Cost Analysis for implementation for Just in time.

1. **MACLEODS PHARMACEUTICALS LTD,** Mumbai, as  **ASST. MANAGER PURCHASE** from Oct 2009 –to- Sept 2010 handled 39 Crs of volume of purchase annually.

**Reporting to G.M Purchase**

**Roles:**

Purchasing activity from short fall working to material delivery.

Vendor development

Product sourcing.

**Responsibilities.**

Timely availability of material.

Co-ordination with production team for material requirement and scheduling as per day wise planning.

Shopfloor visiting for product related trouble shooting and improvement

Costing & negotiation.

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1. **IPCA LABORATORIES LTD** – Mumbai, as **SR. EXECUTIVE COMMERCIALS** from Dec-2006 –to-Oct-2009 handled 60 Crs of volume of purchase annually.

**Reporting to G.M Purchase**

**Roles:**

Purchasing activities from short fall working to material delivery.

Vendor development

Product sourcing & development

Product innovation in coordination with the PDC team.

Us-FDA exports related material working & inventory management.

Implementing **Kaizen** policy by continuous improvement in working environment.

Value engineering.

**Responsibilities.**

Timely availability of material.

Co-ordination with production team for material requirement and scheduling as per day wise planning.

Shopfloor visiting for product related trouble shooting and improvement

Costing & negotiation.

Vendor evaluation thru teaming up with C.Q.A for timely audits.

Taking up T.Q.M projects by highlighting the scope and areas of effective working.

Confirming the D.M.F status of vendors and updating regulatory affairs on changes with supporting stability data.

Evaluating the usage pattern of existing materials & highlighting wastage control measures..

Confirming logistics for imported material in the most economical manner..

1. **SUN PHARMACEUTICALS LTD** as **PURCHASE OFFICER** from Oct-2004 –to-Nov-2006 handled 42 Crs of volume of purchase annually.

Reporting to Sr. Manager Purchase

**Roles:**

Purchasing activities from short fall working to material delivery.

Vendor development

Product sourcing & development

Us-FDA exports related material working & inventory management.

**Responsibilities.**

Timely availability of material.

Costing & negotiation.

Evaluating the usage pattern of existing materials & highlighting wastage control measures.

Confirming the D.M.F status of vendors and updating regulatory affairs on changes with supporting stability data.

1. **J.B.Chemicals & Pharmaceuticals Ltd**– Mumbai as **Purchase Assistant** with from June-2001–to-Sept-2004 handling 12 Crs of volume of purchase annually.

Reporting to Manager Purchase.

**Roles:**

Purchasing activities from short fall working to material delivery.

**Responsibilities.**

Timely availability of material.

Costing & negotiation.