**RESUME**

**KULDEEP DATANIYA**

# Contact no:- 9726950344

**[akuldeep@gmail.com](mailto:akuldeep@gmail.com)**

**Career Objectives:-**

To be a part of high growth futuristic organization where there is a wide scope for growth of knowledge and ones talents.

**ACADEMIC QUALIFICATION**,

|  |  |  |
| --- | --- | --- |
|  | **SSC** | **Pass with 53.71% ( March-2004 )** |
|  | **HSC** | **Pass with 55.00% ( March-2006 )** |
|  | **TYBA** | **Pass with 55.00% ( march -2009 )** |

# **Professional Experiences:**

* **Company Name:- ICICI Bank**
* **Designation:- Relationship Manager**
* **Duration:- Jan 2019 to till date.**

# Job Profile:

# To deal with personal loan, Home loan and gold loan.

# Generating business by open market.

# Building & maintaining good relations with the customers.

# Responsible to cross selling Company product.

# Doing cold call activities and generate business leads.

# Achieving target on monthly basis.

* **Company Name:- GTPL Out Bond.**
* **Designation:- Sales Officer**
* **Duration:- May 2013 to Dec 2018**

# Job Profile:

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# • To deal with sales of Broad Band Services.

# • Responsible for Business Development.

# • Responsible for doing cold calling generate the leads and close the business deal.

# • To achieve the Team Sales Target.

# • To meet the budgetary expectation of the organization and generate the revenue.

# Area of Interest:

* + Sales and Marketing(B2B/B2C)
  + Customer Service & Relationship
  + Product/Service Demonstration
  + Building Acquisition & Connectivity

# Personal Details:

Date of Birth : 19/01/1989

Gender : Male

Marital Status : Married

Languages Known : Gujarati, Hindi and English

# Self-Evaluation:

* Patience, Positive Attitude.
* Team spirit

# DECLARATION

I hereby declare that all the statement made above is correct & true to the best my knowledge & belief.

Place: Mumbai

Date:

(KULDEEP DATANIYA )