***:CURRICULUM-VITAE:***

***DHAVALKUMAR LAXMNABHAI RATHOD***

***STORE MANAGER AT WORLD OF TITAN***

***CONTACT NUMBER:9033345778***

***NAME : DHAVALKUMAR L RATHOD***

***ADDRESS: S/1,Devshree Krupa App.,***

***Near Butbhavani Temple,***

***Vejalpur,Ahmedabad-380015..***

***CONTACT NO: +91 9033345778***

***DATE Of BIRTH: 17th Aug.,1994***

***SEX: Male***

***MARITIAL STATUS: Married***

***NATIONALITY: Indian***

***RELIGION: Hindu***

***EDUCATION QULIFICATION: S.S.C. passed in 2009 with 83.00%***

***H.S.C.E passed in 2011 with 76.00%***

***B.sc. clearing in 2014 with 1st class***

***LANGUAGES KNOWN: English,Hindi,Gujarati,Marathi..***

***WORK EXPERIENCE: 1.Worked in Cloth Rackes For Six Months***

***2.Worked in World Of Titan as a customer representative officer***

***For 8 months..***

***3.Now Working in World Of Titan as a Store Manager***

***Job Description:   
  
\* Responsible for P&L of the store.  
\* Responsible for sales in the store, achieving the Daily, Weekly & Monthly target.  
\* Cost monitoring and ensuring expenditure is within the budget allocated.  
\* Maintaining the Cash Flow, controlling the expenses and increase the profits.  
\* Analyzing the fast and the slow moving products and working on them accordingly.  
\* Carrying out promotional activities for generating a higher number of footfalls in the store.  
\* Conduct market research to determine the brand position and competitive strength across different markets.  
\* To establish brand and customer loyalty.  
\* Placing order with the distribution department for merchandise requirement based on sales.  
\* Provide and maintain high level of customer service and customer satisfaction.***

***COMPUTER KNOWLEDGE: Microsoft Excel, Mailing System, Microsoft Word,etc…***

***Store Operation Beginning and Closing System..***

***DECLARATION***

***I HEREBY DECLARE THAT ALL THE ABOVE MANTIONED DETAILS ARE TRUE AND CORRECT TO THE BEST OF MY KNOWLEDGE AND BELIEF..***

***PLACE: AHMEDABD***

***DATE: Regards,***

***DHAVALKUMAR L.RATHOD***