**CURRICULAM VITAE** **Gaurav Agarwal**

**G 501, Shrey Exotica,**

**Nr. RAF CAMP, Vastral,**

**Ahmedabad, Gujarat.**

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**CAREER OBJECTIVE:** TO OBTAIN THE DESIRED TARGETS AND TO

SUSTAIN THE MENTION STANDARDS OF FIELD.

**NAME:** GAURAV AGARWAL

**DOB:** 22ND MARCH 1980

**QUALIFICATION:** 1. POST GRADUATE IN MASS COMMUNICATION in 2003 from Dr. B. R. Ambedkar University, Agra with First Division.

2. GRADUATE IN BUSINESS MANAGEMENT in 2001 in **Marketing and HR** from Institute of Management and Studies, Ghaziabad.

3. INTERMEDIATE FROM ISC BOARD (SCIENCE) in 1997.

4. HIGH SCHOOL FROM ICSE BOARD in 1995.

**WORK EXPERIENCE:** 1. Work as a Partner for DYNAMIC LENSES AT AHMEDABAD SINCE 2012 till May 2016.

**Key Responsibilities: Promotion of sales, credit control and payment collection, Staff management, monthly reports of development, customer problem resolving, merchandising, accounts submission, etc.**

**Remuneration: 850000 per annum**

2. BRANCH MANAGER IN INDIAN OPTICS PVT. LTD. (SUPROL) SINCE Dec 2009 AT AHMEDABAD.

**Key Responsibilities: Promotion of sales, credit control and payment collection, Staff management, monthly reports of development, customer problem resolving, merchandising, accounts submission, etc.**

**Salary: 550000 CTC per annum**

3. Sr. BRANCH COORDINATOR IN INDIAN OPTICS PVT. LTD (SUPROL) SINCE July 2005 AT DELHI HO.

**Key Responsibilities: Coordination with 13 Branches of company, credit analysis and payment collection, Staff management, weekly,monthly and periodical report generation and reporting to the Director of the company, development of sales force for the branches, training and recruitment, customer problem handling of branches directly from the HO, merchandising, Pricing strategies for branch sales, accounts clearances, etc.**

**Salary: 360000 CTC per annum**

4. LAB MANAGER AT GOPAL KRISHNA BROTHERS, AGRA LOCATED AT DELHI SINCE 2001 to June 2005.

**Key Responsibilities: Management of CNC lab which process**

**The semi- finished lenses. Inventory management, Staff management, Key accounts Development in Delhi, Sales promotions, Accountability to the Directors.**

**Salary: 240000 per annum**

**AREA OF INTEREST:** SALES, CHANNEL MANAGEMENT, RETAIL SALES DEVELOPMENT, BUSINESS DEVELOPMENT THROUGH DIFFERENT NETWORKS AND SALES PLANNING AND MANAGEMENT.

**Computer Skills** Well known and working on Ms. Word, Excel, Powerpoint, Photoshop, etc. Also trending with Whatsup, Facebook, and other Social media.

**HOBBIES:** TO STAY CONNECTED WITH PEOPLE OF DIVERSITIES.

**REFERENCE:** COULD BE GIVEN, IF REQUIRED.

PLACE: AHMEDABAD

DATE: GAURAV AGARWAL