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**RESUME**

**A-402, Yash Avenue,**

**Near Mansarovar,**

**I.O.C.Road,**

**Chandkheda,**

**AHMEDABAD-382424**

**(Gujarat-India)**

**M.99253 70193**

**Email:hitesh\_gela@yahoo.com**

**OBJECTIVE:**

To be a part of your reputed organization, which I believe would provide a conductive environment for constant growth, bringing out the best of my inherent capabilities.

**PERSONAL AMBITION:**

Being gifted with a flair for meeting people and interacting with them, and possessing a very strong services orientation, I visualize a carrier which would enable me to make the best use of

my communication skill and other abilities.

**PERSONEL DETAILS:**

Date of Birth: 11-08-1966

Marital Status: Married

Children: Two Babies

Language Known: English-Hindi-Gujarati (Mother Language)

Hobbies: Reading Novels (Gujarati)

Computer Knowledge: Ms Office & Net

**EDUCATIONAL QUALIFICATION**

I have passed B.com graduation obtained 63% in the year of 1986 and my special subjects were Advance business Management.

I have passed special training for ISO-9001-2000.At the Lubi group of industries.

**EXPERIENCE**:

1. **Lubi Electrical Ltd: Near Kalyan Mills, Naroda Road, Ahmedabad-380025**

Product: Submersibles Pumps, Electric Motors, Domestic Monoblock Pumps

Post: Sales Executive

Territory Assigned: Gujarat, Maharashtra, Rajasthan

Join Year: 1991 to 2000

Job profile: Develop dealer network, collection, service, Reg.with Govt.Dept.

2. **Neutron Power tools: 467, Sidheshwari Estate, Nr. Sadvichar Eye Hospital, Naroda**

**G.I.D.C., Ahmedabad-382330.**

Product: Electric Power Tools (Grinders, Cutters, Polishers, Flexible Shaft Grinders)

Post: Join as a Sr. Sales Executive to All India Sales Manager

Territory: All major cities and distributors of India.

Join: 2000 to 2007

Job profile: Develop Business in dealer network, Collection, Industrial Sales.

3. **Sapphire Traders Pvt.Ltd. Opp. National Handlooms, Law garden, Ellis bridge,**

**Ahmedabad-380007**

Product: Ctv, DVD, Refrigerators, LCD TV

Post: Sr. Sales executive

Territory: Ahmedabad

Join: 2007 (Dec.) to 2008 (May)

Job profile: Develop dealer network in Ahmedabad

4. **Eastman Cast & Forge Ltd: G.T.Road, Near Air port, Ludhiana-141 120.**

Product Range :( consumer durable) Electric Power Tools (Grinders, Cutters, Polishers, Cut off machine, Demolition Hammers & Accessories like TCT Blades, DC Wheels, and Brushes etc.)

Post: Gujarat Head Sales & Marketing

Territory: Gujarat Dealer Network

Join: June, 2008 to 2013 December.

Job profile: Business Development in Gujarat through Dealer Network, OEM sales, Lead sales team and motivation. Operation of after sales & service. Collection of out standing

& forward to HO.

5. At preasent i am associated with distributer of Lubi hydro pressure booster pump(shreeji engineers ambavadi ahmedabad)

PRESENT CTC

Rs.500,000/-PA.

EXPECTED REMUNARATION:

Rs.600,000 /- P.A. CTC + TA/DA + Local Allowances + Cell Charges

**DECLARATION: I Hitesh K. Gela do hereby that all the details furnished above are best in**

**My knowledge.**

**Yours Truly,**

**Hitesh K. Gela**