**Resume**



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**Name: Isha Dangi**

**Mobile:**  +919099117655

**E-mail Id:**  ishadangi@gmail.com

**M.B.A:**  Finance & Marketing

**Career Objective**

To give my best and to contribute the skills and education that I have acquired into a challenging and tough situation in order to achieve the desired result.

**Projects**

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**Summer Internship Project**

Organization: L&T FINANCE

Tenure: February 2010 to May 2010

Title: Credit Evaluation and Receivables management.

**Description:**

* The project included the study of the credit policy of the company and the measures used by the company to collect the receivables from the customers.
* The project emphasized more on how the company evaluates its customers before providing a loan to them
* It also included the learning of various documents and formalities required before an approval of the loan

**Findings:**

* Application of TQM in Banking Sector
* Created an easy to access excel sheet for post-dated cheques

**Management Research Project**

Tenure: September 2010 to till date

Title: Derivative Market

**Objective of research**:

The project is about the derivative market. The project mainly focuses on different types of derivatives i.e. future and options of derivatives, gold derivatives, hedging and arbitrage in derivatives, interest rate derivatives market, cotton derivatives, weather derivatives etc. This project will enhance the learning on the derivative market in the current, future, and history of the derivatives in global economics.

**Academic Profile**

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| **Course & Specialization** | **College/Institute & Board/University** | **Year of Passing** | **Percentage/Marks/CGPA** |
| MBA | ICFAI Business School, Bangalore | 2011 | 7.85(Till date) |
| Graduation | HL Institute of Commerce | 2009 | 64% |
| PUC / XII Std | Mount Carmel High School | 2006 | 84% |
| SSLC / X Std | Mount Carmel High | 2004 | 79.21% |

**Extra & Co-Curricular Achievements**

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* Coordinator for Business Plan Vertical for management fest at IBS, Bangalore- “Manthan.”
* Won first prize in “Cooking and Fun” at cultural fest of IBS, Bangalore – “ARTBEAT.”
* Won first prize in Badminton in sports meet of IBS, Bangalore –“COLISEUM.”
* Coordinator for International Conference of Economics & Finance
* Am also helping my faculties in conducting a research Derivatives market and Banking sector
* Coordinator for Finance vertical for management fest at IBS, Bangalore- “Tarkash.”
* Head Girl in school
* Coordinator for the conference of Advancement in Supply Chain Management
* I was the runner up for Personality contests held in college cultural festivals
* I have anchored many shows in the college culfests
* I have also participated in intercollege “ One Act Play Contest”, Hat speech and Debates
* I have also done a specialization course of Industrial Accountancy from Institute of Computer Accountancy

**Work Experience**

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Organization Name: Kotak Mahindra Bank Ltd.

Designation: Deputy Manager

Profile: Relationship Manager

Segment: Retail Liabilities

Job Description:

* Handle customer service requirements like account opening, DMAT account opening, grievances, liability product selling, liability on product features, Cheque book insurance.
* Managing customer relationships by providing end to end banking services and advisory for proper allocation of their funds.
* Adherence to banking compliance and regulatory requirements by following all laid down process and systems in the bank.
* Going out of the branch on customer sales and service calls

Job Requirement:

* Equal blend of service and sales orientation
* Aptitude for numbers and ability to connect with people

Numbers of months worked: 3 months

**Personal Profile**

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Gender: Female

DOB: 26 September 1988

Status: Single

Linguistic Proficiency: English, Hindi, Rajasthani, Gujarati

**D/o Mr. Kulwant Dangi**