**NITIN KUMAR**

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**Address: 18-D, MIG FLATS, DDA, POCKET-II SECTOR-VII,**

**DWARKA, NEW DELHI-110075.**

**Career Objective: “To join a company that offers me a stable, positive atmosphere & inspires me**

**to enhance and therefore to innovate the work culture for the betterment of all parties concerned.”**

Working Experience : “8yrs of Rich Experience in FPNA Profile Under JAPANESE & US MNC of Plant site Manufacturing Budgeting & Analysis” .

**Expertise/Area’s of working:**

* Zero Base Budgeting, Annual Plan, Revise Plan/Half Yearly Budget process Manufacturing Area’s.
* Monthly Reporting: Plan vs Actual Analysis of Various head’s Like: Labor Cost, Manpower/Headcount Department wise, Department Expense, Investment, Depreciation,

Japanese Expatriate Expense, Engineering Fees of Japanese Expatriate, Plant-Power & Fuel,

Line Scrap/Rejection during production.

* Sales Analysis: Item wise, Product wise, Division wise (Volume mix/Ex. Rate).
* Budget Kick-Off preparation & presentation Material prepared on Annual/Half Yearly Basis.
* Product wise Budget/Expense allocation of various head-Labor cost, Expense, Depreciation, Power & Fuel, Engineering Fees in Yearly/Half yearly basis.
* P&L Making & Analysis: Monthly Basis Plan v/s Actual analysis of various heads-Product wise/ Division wise Sales, Expenses, Depreciation, Power & Fuel, Labors Cost, Head Count. Line-Rejection/Scrap.
* Monthly provision report & submit to Accounts for actual booking.
* Making Quarterly & Annual report for Internal & External Auditors.
* Making updating Budget -Volume, Material cost, DL Cost, P&F, Depreciation, Sales price, warranty, Freight, Ware-House cost & other overheads cost in P&L Formats in Annual Plan timing.
* Month Closing Reports -Making various Reports Regarding Finance Month Closing Activities.

Like: Sales Report, Warranty provision Reports & so on…

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**About JOHNSON CONTROL-HITACHI:** “Johnson Control-Hitachi Air Conditioning India Ltd.(JCH-IN), is the premium product manufacturing companies deal in A/C-Window & Split Chiller, VRF, Cassette & so on.

**[3] Working As a: Assistant-Manager [Corp. Finance.]**

**Section: Budgeting & MIS Department: Finance & Accounts**

**Year of Experience (Period): 1yrs & 07th month. Duration: 23rd Jan’2020~till date**

**Organization: Johnson Controls-Hitachi Air Conditioning India Limited.**

**Kadi, Mehsana District-Ahmedabad, Gujrat-India. Pin Code-384001.**

**Job Profile-(Presently).**

* **Monthly Closing Schedule prepare & send to concerned user- F&A & Other Concerned Dept.**
* **Use ORACLE (ERP S/W) for Monthly MIS Reporting & P&L Analysis -**Like <1>Sales Report <2>Element Wise Cost Report (Material Cost) <3>Purchase Price Variance Report <4>Item wise Attribute Report’s.
* **Monthly Sales Report (Actual Basis) –**Prepared Sales report Product, Qnty., Region & Channel wise like- B2B/ B2C on Pre/Post BBND level & shared to Business owners for monthly analysis & future sales planning /forecasting.
* **Prepare MIS report of Comparable Code & shared to product owner for getting Item wise code of different product, for using Model wise contribution report.**
* **Monthly Warranty Provision -5 yrs/10 years Basis to Account Team for monthly provision entries in system**.
* **Prepare BOA product wise-**Budget on Actual for all product like-RAC, WAC, CASSTTEE, CHILLER, REFRIGERATOR to Business Planning Team for month Closing
* **MIS PL working & Analysis –**Update Monthly Sales Plan Product, Item, Qty, Tonnage wise, Sales Amount & form ERP System Report, Plant-Expense, Product-wise Volume, Commission, Warranty – 5yrs/10 yrs .Plant-Headcount, Labor Cost: Direct/In-Direct, Permanent & Contractual Manpower, P&F, Project Cost, Scheme/Cash-Discount product wise Analysis on monthly basis & check/Analyze Trend-SALES/COS/GM/EBIT//PBT & PAT on Company level.
* **MIS Report for Departmental Analysis:** Like -Manpower Cost, Operating Expenses, Warranty, & Sales-MIS (Pre & Post BBND Basis).
* **Model Wise Contribution preparation & Data Analysis -** MakingModel wise CTR Report for : **RAC, PAC, TELECOM, CASSETTE, VRF,CHILLER Product**
* **Master Reports -**Update Mater Report on month basis -Sales Dump, Operational Expenses, Trial Balance, Model wise Report & so on.
* **Prepare OAR Report for Auditor’s on Quarterly Basis-((1) Warranty OAR -A/C & Refrigerator (2)JCH-Competitor Analysis Report).**

**About Denso :** “DENSO is a leading supplier of advanced automotive technology, systems & components for major automakers. DENSO Haryana Private Limited is the First Company in India to manufacture Gasoline Engine Management System”.

**[2] Worked As: Executive- Manufacturing-Budget Planning & Analysis.**

**Department: Business Planning. Section: Profit Planning**

**Year of Experience (Period): 6yrs & 10 month. Duration: 11th Mar’ 2013 ~ 17th Jan’2020**

**Organization: DENSO HARYANA PRIVATE LIMITED, MANESAR (HARYANA).**

**Job Profile-(Previous).**

* **Monthly Report (Plan vs Actual) & Data Analysis:** Preparing monthly Variable Plan, Making Forecasts, monthly Reports & doing analysis of deviations & investigate significant variance.
* **P&L making Annual Plan & Revise Plan product wise basis.**
* Facilitating for preparation of Annual Business Plan/ Mid Term Plan & Revised Plans
* Breaking down into Half yearly, Quarterly, Monthly Comparing Actual with Budgets & did Variance Analysis
* **Tracking & Monitoring** departmental plans for ensuring their activities as per Budget (like- Expenses, Investment, Process/Line-Scrap, Technical Services, Manpower (Headcount basis), Labor-Cost, Product wise analysis (Profit & Sales basis).
* Monthly Commentary preparation & review of **Business Performance drivers** in terms of revenue/margins/cost to provide insight of profitability for management review.
* Undertaking Dept expense & other analysis to understand reasons for change in profitability situation.
* **Prepare Cash flows** & review by management to ensuring optimum utilization of companies’ fund.
* **Scrap** MIS: Making Scrap MIS during production in both P1&P2 & share to Management after close evaluation & analysis for monthly meeting.
* **MIS of MHR: MMD (Machine Manufacturing Department) for Calculate Various Project Cost till date (based on Design & Material cost)** & shared with department & Management after close evaluation & analysis for monthly meeting.
* **Working area: Investment, Expenses, Technical Fees, Manpower (Head- Count), Labor Cost, Line Scrap for P1 & P2 ,** Product wise analysis on Profit & Sales basis.
* Vehicle wise Sale Analysis- For Major Customer Like: Maruti, Honda, Hyundai & Tata.
* Monthly PL working & Analysis -FAD provide Actuals on monthly basis for doing analysis on Product wise, Sales wise, Profit analysis & shared to Management in meeting**.**
* Using of Black & Red marking: Companies overall profitability situation showing manner. In DNHA we use **X** for **not achieving** & **O** for **achieving companies’ profit in PPT & graph forms.**

**Previous Experience**

**[1] Worked As: Executive (Off role) [Manufacturing Budget-Planning & Analysis**

**Department: Production Administration Duration: Sep’2008~9th Mar’2013.**

**Years of Experience (period): 4yrs & 6th month.**

**Organization: HONDA CARS INDIA LIMITED, GR. NOIDA (UTTAR PRADESH).**

**Job Profile-(Previous).**

* ORACLE ERP for making report like: R&M, Other –Material, Loose tools & Investment.
* Preparing Monthly MIS & Analysis for Mgmt reporting: Exp. Invest, R&M, New–Model/Future costing.
* Making Budget Exercise on Annually, Half Yearly & Quarterly basis for Manufacturing Division for -Expense, Manpower, Investment & R&M, Consumables & Loose Tools areas.
* Centralize monitoring Manufacturing budget & analysis for better utilization of Dept Budget.
* Process Bills on Daily basis of Manufacturing Division - Like: GA Expense, Investment, Repair & Maintenance bills for timely Vendor Payment.
* Work as a Mfg division coordinator, responsible for providing Various reports to FAD for making presentation & share to Finance Director & Honda President. (As a –BPRM (Business Process Review meeting) platform on monthly basis.

Educational Qualification

* **M.COM** from IGNOU, Distance Education, New Delhi, FY: 2013~2017 with Second division [**56%]**.
* **M.B.A. (Finance)**, Distance Education from Punjab Technical University, Jallandhar, Punjab Year -FY2010~2012 with First division **[70%]**
* **B.B.A. (CAM)** from Indraprastha University, Delhi Year 2009 with First division (Regular).
* Senior Secondary Examination from CBSE with Second division in Year 2003.
* Secondary Examination from CBSE with Second division in Year 2000.

**Computer Skills & ERP-S/W**

* MS Office 2010 (Excel, Power Point, MS Word)
* ERP S/W- JD (DENSO own ERP-S/W), Oracle- 8I (HONDA CARS INDIA LTD.) Oracle-12I (Currently use in JCH-India).

Academic Achievements:

* Won Intra-Institutional Football Championship at collage level in Year: 2004.
* Flag hosting Ceremony Certificate regularly at RED-FORT, New Delhi Year: 1998~1999
* Won “A” Certificate under NCC NAVAL WING at Secondary School level in Year: 1999.
* Won Inter-School Kabbdi Competition match at junior level in Year: 1998.

Personal-Details

Father’s Name : Sh. Chandra Bhanu

Mother’s Name : Smt, Meena Devi

Date of Birth : 18th November 1984.

Gender : Male

Marital Status : Married

Spouse : Two Kid’s (One Son & One Daughter).

Note: Above information is given by me is best of my knowledge.

Date:

Place : **(NITIN KUMAR)**