**CURRICULUM VITAE**

# Ajay Kumar P Prajapati

**Address:**  B-14, Pushpak Appartment, B/h Kailash Appartment , Nr Pooja Appartment, Hirawadi

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**Mobile :** (+91) 9601006830, (+91) 8200480121

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| **Career Objective** |

To work with a professionally managed and reputed organization, where individual skills, capabilities & responsibilities are appreciated as a team to achieve individual goal and organizations growth.

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| **Career Heights** |

* Territory Sales Manager
* Business Manager
* Business Development Manager
* Relationship Manager
* Sales Officer
* Sales Executive

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| **Academic Qualification** |

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| **Standard** | **Board/University** | **Year** | **Specialization** | **Percentage** |
| **B.Com** | Gujarat University | 2018 | Commerce | 60% |
| **12 TH** | G.H.S.E.B | 2013 | Commerce | 58% |
| **10 TH** | G.S.E.B | 2011 | - | 54% |

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| **Computer Knowledge** |

* Good Working Knowledge of Ms office,DTP, internet & Tally ERP 9.0
* Video Editing, Gujarati Typing, Hindi Typing.

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| **Professional Profile** |

* Working as a **Territory Sales Manager** in **Aadhar Housing Finance Ltd** Ahmedabad.

**(02 January 2023 to till date)**

* Team Handling Work
* Setting up Meeting With New Clients & New Dsa
* Responsible to Sourcing Business of HL & Lap From Open Market and other References Like Connector, Dsa, Real Estate Agent, CA ect…..
* Managing all the cases Login to Handover the cheque to customer
* Working as a **Business Manager** in **Aavas Housing Finance Ltd** Ahmedabad.

**(14 June 2022 to 10 Dec 2022)**

* Working as a **Business Manager** in **L&t Housing Finance Ltd** Ahmedabad.

**(03 January 2022 to 31 May 2022)**

* Working as a **Business Development Manager** in **Suryoday Small Finance Bank Ltd Ahmedabad**.

**(26 Oct 2020 to 31 Dec 2021)**

* Working as a **Relationship Manager** in **Jana Small Finance Bank Ltd** Ahmedabad.

**(03 February 2020 to 20 Oct 2020)**

* Working as a **Sr. Sales Officer** in **Axis Finance Ltd** Ahmedabad.

**(04 Dec 2018 to 02 February 2020)**

* Working as a **Jr. Sales Executive** in **India Shelter finance Ltd** Ahmedabad.

**(12 Dec 2017 to 03 Dec 2018)**

* Working as a **Sales Executive** in **Fone Buddy Finance** Ahmedabad.

**(29 January 2013 to 11 Dec 2017)**

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| **Attitude & Interests** |

* Smart working, ability to get along well with people
* Reading Novels, Reading News Paper, Watching T.V

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| **Personal Profile** |

**FULL NAME** **:** Prajapati Ajaykumar Prakashbhai

**FATHER NAME** **:** Prajapati Prakashbhai Jayantibhai

**BIRTH DATE** **:** 29 / 01 / 1995

**MARITAL STSTUS** **:** Married

**NATIONALITY** **:** Indian

**RELIGION**  **:** Hindu (Kumbhar)

**LANGUAGES KNOWN :** Gujarati, Hindi & English

**BLOOD GROUP :** B +

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| **DECLARATION** |

I hereby do solemnly affirm that the details furnished above are true to the best of my knowledge.

**Yours Faithfully**

**(Ajaykumar P Prajapati) Place :-** Ahmedabad