**SAMYAK VAIDYA**

Flat No. 102,Madhuvan Avenue, Dr. Jivraj Mehta Hospital Road, Vasana Ahmedabad -380 007

Mobile : +91 9879900090 Email **:** [**samyakvaidya@gmail.com**](mailto:samyakvaidya@gmail.com)

**SUMMARY**

Excellent industrial experience with India’s leading Organizations. Innovative, passionate, strong transformer with robust analytical, negotiating and Collaborating skills. Degree of International Business Management from AMA an Institute of Management Studies at Ahmedabad. I had also achieved Certificate of Guinness World Records for Longest Singing Marathon Sponsored by Government of Gujarat.

**EDUCATION**

* *Intermediate Chartered Accountant from* ICAI **New Delhi, India 2002**
* *Diploma in International Business Management, AMA Gujarat in 2004*
* *Advance Diploma in computer Application in 2000*

**PROFESSIONAL EXPERIENCE**

*Since August 2009-* ***Vodafone:* India's largest Telecommunication Company Head Quarter Ahmedabad, Gujarat, India**

**Project Handled:Project REJU**

* Centralization of Dispatches Across Gujarat
* Indentify Various area of cost Control for Targeted Revenue generation
* Prepare and Presenting Centralized Process of Products dispatch across Gujarat as a part of Cost control
* Analysis various aspects before and after Implementation Centralized processed of Dispatch and suggest solution to Management.

**Achievement: Effectively Implemented and Awarded “YMAD”: You Made a Difference**

**Project: Branch Collaboration**

* Collect Feed Back from Internal customers of Gujarat and analysis the different situation.
* Proposed Strategies to Management to have effective control on different areas of collaboration of Branches at Vodafone Gujarat
* With Proper Plan and in phase manner all 11 branches of Vodafone are collaborate at Head quarter
* Achievements: The Management expressed great appreciation on Implementation of Centralized Branch operation of Financially activities with Proper Control on Financial aspect and Business transactions.
* Suggest and Implemented many procedure to follow for financial control at various branches all across Vodafone Gujarat to Management.

**July2005-July2009Vodafone Gujarat : Ahmedabad Zones**

* Work Independently and handled Branches as Financial In charge of Vodafone Gujarat
* Play Major Role for Implementation of ERP System all Across Vodafone INDIA.
* Negotiating and Dealing with Citi Bank and IDBI Bank for implementing procedure for the financial transactions to have effective control.
* With best knowledge of system and creativity we have established system to control Financial Transactions of Kiosk Machine across Gujarat.
* Co-ordination with all Vodafone store, Collections Agencies and other Branches for all financial transactions like Airtime, New Activations , Inter Circle Transactions etc.
* Co ordinate with Dealers and Distributors of Vodafone for Prepaid and Post Paid Transactions.
* Resolving issues related products, service tax, TDS and claim of Dealer and distributors
* Market Research for Vodafone Hand sets and update about the market situation to the Management
* Monitor Web based and IVR based billing transaction of Customer of Vodafone .

**December 2004-June 2005**

**Ketan Construction Limited-Construction Company: Build Gujarat”s First Express Highway**

* Negotiated with Citi Bank, ICICI Bank and other Financial Institutions for Acquiring, pay off and forfeiting of Loan of Heavy Vehicles.
* Preparing Loan Agreements between Company and Banks for Purchase of Heavy Machinery and Vehicles.
* Analyzed the Proposal of different Bank for loan requirement and get best deal out of it.
* Prepared cash flow and ROI for the construction Site and report to Management.
* Monitered the site expenditure and give Budgetory control Report to Management.

**June 1998-2004**

**Audit Firm: Manubhai & co. And Shah & Shah Associates.**

* Management audit of Gujarat state Finance Coporation, Gujarat Mineral Development Corporation etc.
* Statutory Audit compliance of Gujarat Siddhi Cement Ltd., SEWA an NGO and Sintex International Limited.
* Investigation Audit of Madhavpura Mercantile Co. op Bank.
* Tax audits of Various Private and Public Limited Companies.
* Special Indirect Tax Audits of Asia’s leading Maize Products Limited.

**PERSONAL DETAILS**

* Proficient in Word, Excel, Power Point, Tally,SAP
* Fluent in English, Hindi, Gujarati.
* I have *“****Guinness World Record Certificate****”* for Accompanying with Swaradhika Dhari Pancham’Da under the title of “Longest Singing Marathon by an Individual” for 81 Hours and 15 Minutes on 14th to 17th October 2010.