**CIRCULUM VITAE**

**M SAMIR GOPALAN**

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**OBJECTIVE:**

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| To work in a challenging environment, where I can enhance my knowledge and give my best for the development of the organization. |

**ACADEMIC CHRONICLE:**

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| 1. **PhD in Management-** “Evaluation of Strategy for Selected Ready Made Textile Brands for Retail Markets In India”. July 2009, Bundelkhand University, Jhansi. |
| 1. **M.Phil. Computer Science 61% First Class,**June 2008   VinayakaMission University, Salem. |
| 1. **POST GRADUATION:MBA(Finance) First Class, 66% May 2004,**   Institute of Management Studies, Bundelkhand University, Jhansi. |
| 1. **POST GRADUATION:DOEACC B-Level (Equivalent: MCA), April 2003, 61%**   (Recognized By The Government Of India As Equivalent To MCA) Conducted By The Department Of Electronics Accreditation Of Computer Courses (DOEACC Society), Ministry Of Information Technology. Studied at Amrita Institute Of Computer Engineering & Technology At Kollam, Kerala |
| 1. **GRADUATION :B.Sc.(Chemistry)**   Gujarat Science College, Ahmedabad, Gujarat University, 1999. |
| 1. **HIGHER SECONDARY SCHOOL CERTIFICATE: - SCIENCE STREAM**   (Physics, Chemistry , Biology, Mathematics )  ASIA English School, Ahmedabad.Gujarat Board, 1995. |
| 1. **SECONDARY SCHOOL CERTIFICATE: SCIENCE**   ASIA English School, Ahmedabad. Gujarat Board, 1993 |

**WORKING EXPERIENCE**

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| Sr.No. | Organization | Designation | Period& Key Responsibility Work Assignment. |
| 1 | S.K. Patel Institute of Management & computer Studies, Gandhinagar | Visiting Faculty, Lecturer MCA Dept. | Consultant Faculty.  10 Months  (Feb. 2003 to Dec. 2003) |
| 2 | Govt.EngineeringCollege, Gandhinagar | Visiting Faculty Lecturer B.E. Computer Engineering & B.E. IT | Consultant Faculty. 3 Months  (Jan. 2004 to March. 2004) |
| 3 | IIM-Ahmedabad, StaffwelfareCenter | Part Time Computer Faculty. | Computer faculty at the Computer center for IIM to Class – IV Employees &Their Dependents. – Basic Awareness and Use of Computer.  (July 2004 Dec. 2004) |
| 4. | RaiUniversity, Ahmedabad Campus | Lecturer for IT & Management  in B.TECH( EC& Telecommunication, Biotechnology), Bio-informatics, MBA & Mass Communication & Journalism. | 15 Months  ( 1stJuly 2004 to 30thSeptember 2005) |
| 5. | ICFAI UNIVERISTY  Nationa lCollege, Surat& INC- Adam Smith Institute of Management Ahmedabad | Senior Faculty IT & Manager Placements.  (Regional Internship Coordinator - Indore, Bhopal, Ujjain, Surat, Ahmedabad, Bhavnagar, Vadodara, VVNagar National Colleges) | 3rdOctober 2005 to 30thApril 2010 (INC-Ahmedabadw.e.f.17th June 2007)   * Internship & Placements * Institute Brand Building. * Academic Coordination & Teaching. |
| 6. | Everonn Business Education Limited.(EBEL) **-IIPS** Ahmedabad Campus  (Indigrow Institute of Professional Studies) | Campus Head. – IIPS Ahmedabad. | 1st May 2010 – 31st Jan 2011.   * Headed a team of 15 People. * Marketing & Brand Building * Managing Academic Functions at IIPS |
| **7.** | Future Human Development Ltd, Future Innoverisity, (FHDL) Future Group. | Associate Professor. | 1st Feb.2011 – 21st June 2011   * Academic Operations Head * Teaching |
| 8. | Smt. K K Patel MBA/MCA College, Mehsana, Approved By AICTE,& Affiliated to Gujarat Technological University (GTU) | Director (In-Charge) and Associate Professor MBA &  MCA Dept., Diploma Engineering . | 1st July 2011 to Till Date.   * Handling a team of 30 Staff Members. * Compliance of Academic Operations as Per AICTE & GTU Norms. * Handling Yearly AICTE Approvals * Institution Building * Heading Marketing Activities for MBA/MCA & Dip. Engineering * Achieving the Number of Students & Staff recruitment to achieve Finance above the break even point. * Additional Tie ups with TCS/ NSDL for Revenue Generations. |
| 9. | * Registered as PhD Guide With PACIFIC University, Udaipur. 2011, Indus University, & Mevad University. * Consultant & Trainer, Everonn Skill Development Ltd. 2010. | | |
| 10. | Previous Associations   * M.G. University, Kottayam, MJP RohilkhandUniversity,AAI-DU, IASE – DU **,** at Ahmedabad Institute of Management Study center at Ahmadabad for MBA, MCA, B.Tech( 2004-2005), * BhartiMayiya Education Trust, VNSGU SURAT (BBA – Program),(2006) * ICFAI – DLP Programs Surat. (2005 – 2008) * NationalAcademySURAT DOEACC- 0 & A Level Programs. 2006 * BhartiyaVidyaBhavans PG Programs Ahmedabad, 2007 * BhartiResearchLearningCenter – AnnaMalaiUniversity**. 2007- 2008** * NarayanaEducational Institute, Ahmedabad 2007-2009 * Sikkim Manipal University, Maninagar Center, Ahmedabad 2008 * Mahatma Gandhi Labor Institute, Chief Minister 10 Point Program, 2007- 2009, Certificate Course in Retailing & Financial Planning. * Institute of Public Leadership,2008-2009 * International Business School, Ahmedabad (Rai Foundation) 2007-09 * External Paper Setter With State Universities for BBA Programs since 2008. | | |

**Training Program & Workshops Attended**

1. Completed the one Month Faculty Training Program at IFCAI, Hyderabad with outstanding performance. Oct. 2005.
2. Workshop on Improving the Place-ability of Average Students in Campus Interviews – ICFAI, Hyderabad, October 2006.
3. Workshop on IT- Enabled Services – INC Staff College Hyderabad Sept.2008.
4. Seminar Workshop on “Leadership Excellence”. Gujarat Technological University, October 2011.
5. FDP – Business Ethics & Corporate Governance, Jan 2012. Gujarat Technological University Ahmedabad
6. Workshop on “Challenges and Opportunities in Equity & Dept. Markets” March 2012, Gujarat Technological University &MotilalOswal Securities.
7. FDW Enterprise Resource Planning Awarded as 2nd Runner up at Content Development Competition in ERP at Chaudhari Technical Institute Gandhinagar, by Gujarat Technological University, Tiny ERP India Pvt. Ltd. March 2012.
8. Human Resource Conclave: “Recent Trends in HR”- Atmiya Institute of Science & Technology, Rajkot, March 2012.

**Publications & Paper Presentation**

1. Article Published in Indian Express dated 2nd May 2004, - Surat An Emerging place for Future Managers.
2. Paper Presentation “Can IT & E-Commerce Help NGO in generating Revenue” IBS International Management Meet, Jan 2007 Ahmedabad.
3. Article Published “Training & Development at Birla Cellulosic”- MBA Review ICFAI Press Jan.2007 Edition.
4. Transformation & Survival of Business Organizations: Challenges& Opportunities “Cloud Computing: New Age Computing for Business Services” ISBN: 978-935-059-061-4.
5. Paper on “Cloud Computing : New Age Computing Services” National Conference on Recent Trends in Management Studies & Multidisciplinary Research” – Maharashtra Academy of Engineering – Sponsored by Pune University, March 2012.
6. Paper on “E-Governance: The Basic Challenges and Acceptability of E-Governance and Success Stories in India.” International Conference on Contemporary Innovative Practices in Management “Pacific University, Udaipur April 2012.
7. Publication of Book – “ Fundamentals of Computer Organization” Thakur Publications – ISBN No. 978-93-82249-00-9.
8. Innovation in Management of Technical Education Journal of Business Management & Social Sciences Research (JBM&SSR) ISSN No: 2319-5614 Volume 2, No.1, January 2013
9. Comparative study between Green Cloud Computing and Mobile Cloud Computing , International Journal of Scientific and Research Publications, Volume 3, Issue 3, March 2013 ,ISSN 2250
10. Business Value Creation Using Powerful Leadership in knowledgement With help of IT. International Journal of Emerging Technology and Advanced Engineering ISSN 2250-2459 Volume 3 Issue 6 June 2013.

**Training Programs & Work Shops Conducted**

1. Conducted Enterprise/Executive Development Training Programs at Rai and Created place for Rai Students in the Industry for placements.(2004-05)
2. Conducted Workshop in Innovative Best Practices for Successful implementation of Summer Internship March 2007, Regional Office Vadodara INC.
3. ConsultancyAssignment - With Institute of Public Leader Ship – Project on Soil Health Card Awareness As DSS for Farmers & Agricultural University Students. With 4 Agricultural Universities of Gujarat.
4. Everonn Skill Development Ltd.- Training On Retail Management, Project Management Modules.
5. Student Empowerment and Career Guidance Workshops on various Education types through University, Distance & AICTE Approved Programs. 2004- 2012.
6. Professional Resume Building a Stepping Stone for Better Placement. 2006 to 2012, in various UG and PG Colleges.
7. Product Training Program – Conducted Training for Educational Programs of ICFAI for Marketing Executive of ICFAI – ( 2007-2009)
8. Innovative Teaching Methodologies in MBA2010-2011.

**Achievements at Work Place**

1. ICFAI - Worked As a Academic & Placement Coordinator for SURAT & Ahmedabad ASIM Achieved 100% Placements for (2005-09 Batch & 100% Stipendiary SIP for 2006-08, 2007-09, 2008-10Batch.
2. Everonn Business Education Ltd: - Achieved Satisfactory no. of Admission in short period of inception of the Institute.
3. Future Human Development Ltd: Step up of Regular Academic Practices, Visiting Faculty Engagement &MIS Documentations.
4. Smt. K K Patel MBA/MCA College, Mehsana: Monitoring of Academic Processes, AICTE Portal Management, Faculty Recruitment & Training, Break Even point through Admissions in Management Quota. Institute Brand Building through Student Empowerment Workshops and Good Results at the University.
5. In Intake of 2014-15 achieved the highest number of admission in MBA and MCA among all the colleges of Gujarat in under NON-CMAT.

**Subjects Taught**

MBA / BBA MCA

* Management Information System C, C++ Programming
* Management Control Systems Object Oriented Programming
* Project Management Database Management
* Operations Research and Management Artificial Intelligence
* E- Business Advanced Computer Networking
* Research Methodology Discrete Mathematical Structures
* Principles of Management. System Analysis and Design
* ERP &IT for ManagersSoftware Engineering
* Banking Service Operations Business Process Reengineering.
* Business Ethics & Corporate Governance.
* Marketing Management.
* Retail & Supply Chain Management

**PROJECTS UNDERTAKEN:**

**1 . Models for Computer Program. –**

To propose models for the estimation of testability (Tb), on the basis of various affecting attributes. The values of the attributes were estimated for programs under consideration with the help of software development for this purpose.

**2. Hospital Management System:**

**Platform :** Windows 2000

**Language Used**

**Front End :** Visual Basic 6.0

**Back End :** Oracle 8i

**Team Size :** 1

**Organization :** NairHospital, Kollam, Kerala.

**Description :** The system maintains the registration, billing and maintenance of in-patients and out-patients.

**3. Code Generation**

**Platform :** Linux

**Language Used**

**Programming Tool :** 4GL Language

**Database Tool :** Informix

**Team Size :** 1

**Organization :** Reliance Industries, Ahmedabad.

**Description :** Code Generation is a CASE Tool for the Software Engineers as End Users which auto generates coding for maintenance purpose of databases.

**4. Attendance Management**

**Platform :** Windows 98

**Language Used**

**Front End :** Visual Basic 6.0

**Back End :** MS Access

**Team Size :** 1

**Organization :** S.K. Patel Institute of Management & Computer Studies, Gandhinagar

**Description :** Daily and Monthly reports of Attendance of students in each Lectures and

Fine Calculation.

**5. University Management**

**Platform :** Windows 2000

**Language Used**

**Front End :** Dot net

**Back End :** SQL Server

**Team Size :** 5

**Organization :** RAIUNIVERSITY

**Description :** The Project was given to trainees from various institutes, guided the

Students, Consisted of automation of Inquiry, Admission, Hostel,

Examination and Continuous Evaluation System.

**SOFTWARE PROFICIENCY:**

* **Operating System :** Can work on Unix, Linux on any versions of

Windows & Dos.

* **Language :** C, C++, VB 6, 4GL COBOL.
* **Database :** Oracle 8i, Informix, SQL, iSQL, FoxPro, Access.
* **Others :** During the B-Level course studied data structure using C, Shell

Programming in Unix, Graphics Programming using C, Windows 32-bit programming in C, LISP & PROLOG for Artificial Intelligence, software engineering and case tool, software project management including ISO

**LINGUISTIC ABILITIES:**

* **Read, Write & Speak :** Hindi, English, Gujarati, Malayalam.

**PERSONAL PROFILE:**

**Phone : Mobile :**9712902350, **Office**:02743 – 264848, Res : 079 -27495454

**Date of Birth :**13th January 1978.

**Sex :** Male

**Marital Status :** Married

**Children :** 1 Daughter

**Favorite Pursuits :** Reading, Gardening.

**Place:Ahmedabad**

**Date: 23/2/2014 M Samir Gopalan**