**RESUME**

**SAMIR NAG**

Coast Guard Public School Teachers Accommodation

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Professional Synopsis

* Having more than 16 years experience in Operation Management, Hospital Management and Merchandising in Healthcare industries, including 5 years in the Retail Chain
* Good knowledge of Supply chain management, Visual Merchandising and leading a team of expertise for running smooth operation in the front line.

#### Career Focus

* Seeking a career to perform and prove my worthiness and grow in my career ladder

**Employment History:**

* **Mike Sierra Healthcare Pvt Ltd – Administration, Purchase and Logistics Manager ( Aug -2012 till date)**

My Responsibilities were:

* Looking after total admin and HR related work
* Establish new vendor for the smooth working
* To see that the stocks availability is fulfilled as per the requirement.
* Supporting the Front line to the maximum to get the best of the result

* **Sr Researcher – Action edge Knowledge services ( Sep 2011 till July 2012)**

Working as a senior researcher in the company

* **Logistic and Store Manager – GMR Varalakshmi CARE Hospital, Rajam (Feb 2011 to June 2011)**

My accomplishments in my tenure as Asst Manager – Purchase and logistic where I was directly reporting to Medical Director:

* Vendor Management
* Stock management.
* Purchase Surgical Equipment, General store requirement and also engineering.

Left the company Due to Family Problem

* **Operation Manager- Zedds Industries (Oct 2010 to Jan 2011)**

My responsibilities were to lead a team at warehouse to:

* Ware House Management
* To make effective decisions that will not only help the company run smoothly but that also serves to prevent difficult situations in the future.
* Stock management.
* Increased sales growth through the management techniques and inventory controls

Left the company as company has closed down its operation.

* **Sr Executive – Merchandiser –Religare Wellness (**Jan 2010 – July 2010)

My major accomplishment during my tenure:

* Leading the team of merchandiser.
* Stock Management
* Control of Shrinkage
* Vendor Management.

Religare wellness has closed its operation in Hyderabad.

* **Manager – Reliance Wellness (JUNE 2008 – Jan 2010)**

My major accomplishments during this tenure are as follows:

* Controlled shrink
* Achieved ‘A’ rating in a short time of joining the company.
* Reduced the variable costs thus helping to increase the EBITA of the store.
* Helping the marketing team in identifying the space to sell it to the brands thus earning direct profit.
* Reliance wellness closed its operation all over India
* **Merchandiser –Life Time Healthcare (DECEMBER 2007 –MAY 2008)**

My Responsibilities were:

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* Establish new vendor for the smooth working
* To see that the stocks availability is fulfilled as per the requirement.
* Supporting the Front line to the maximum to get the best of the result.

Life time health care got closed all over India.

* **Sr Purchase Executive-Subhiksha (NOVEMBER 2006 – NOVEMBER 2007)**

The following was my role during my tenure as Sr Executive Purchase:

* Stock management and Vendor Management.
* Shrinkage Management.
* Supported the Pharmacy manager with the availability of the product for business development.
* Reporting directly to Pharma head - Back Hand.

Company closed its operation all over India.

* **Area Sales Manager – KEIMED LTD (December 2004 – November 2006)**

The following were my achievements:

* Increased sales growth through the management techniques.
* Improved shrinkage results
* Involved in setting up new product, merchandising, stock management, induction and overall planning.

Left the organization for better opportunity

* **Administrative Manager - Saluja Hospital. (June 1994 – November 2004)**

The following were my responsibility:

* Stock management
* Vendor negotiation
* Control of Shrinkage

Left the organization for better opportunity.

**Educational Background:**

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| **Degree** | **University/Board** | **Year** | **Result** |
| MBA (hospital Administration) Correspondence | TASMAC, Pune | 2006 | B+ |
| DCP | PICAK, Hyderabad | 1992 | Pass |
| B.A. | Osmania University | 1991 | Pass |
| Intermediate | CBSE | 1988 | Pass |
| Matriculation | CBSE | 1986 | Pass |

## Personal Details

Date of Birth: **25th Jun 1971**

Marital Status: Married

Languages known: English, Hindi, Bengali and Telugu

Date:

(**Samir Nag)**