Curriculum Vitae

**Sunny Madanlal Sharma**

I-803 Vrindavan Godrej Garden City Off S.G Highway Jagatpur Ahmedabad 382470.

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# Working Experience

Company **--HDFC Bank Ltd**

Grade Manager

Profile Preferred RM

Duration – Oct 21 to Aug 23

* Selling core products – Life insurance, General insurance, CASA, Td, Working Capital, LAP,

Home Loan, Car Loan, Demat, Trade forex, Premium Credit Card and Debit Cards e.t.c

* Create Fresh Portfolio of HNW Client.

CTC -850000 P.A

Reason For Leaving – For Better Environment.

Company –**IDFC Bank Ltd**

Grade – Manager

Profile –-RM

Duration –Apr 21 to Oct21

* Selling core products – Life insurance, General insurance, CASA, Td, Working Capital, LAP, Home Loan, Car Loan, Demat, Trade forex, Premium Credit Card and Debit Cards e.t.c
* Experience of handling portfolio given by Bank.

Company – **Indusind Bank Ltd**

Grade – Senior Manager

Profile – Select RM

Duration – Nov 2020 to Apr 2021

* Selling core products – Life insurance, General insurance, CASA, Td, Working Capital, LAP, Home Loan, Car Loan, Demat, Trade forex, Premium Credit Card and Debit Cards e.t.c • Experience of handling portfolio given by Bank

Company – **Kotak Mahindra Bank Limited**

Grade –Manager

Profile – Branch Banking Relationship Manager

Duration – Jul 2012 to Oct 2020

* Experience of handling cash counter (cash counter)
* Experience of service desk officer ( cum authorizer)
* Selling core products – Life insurance, General insurance, CASA, Td, Working Capital, LAP, Home Loan, Car Loan, Demat, Trade forex e.t.c
* Experience of handling Internal and External audit
* Experience of handling more than 60 crore book size portfolio

Company – **Jet Airways India Limited**

Profile –Assistant Accountant in Finance Department

Duration – Feb 2011 to Jun 2012

Reason –Transfer from Jet Air Private limited to Jet Airways India limited

Company – **Jet Air Private Ltd**

Profile – Cashier

Duration –May 2010 to Jan 2011

* Experience of cash handling
* Experience of banking activities
* Experience of front desk counter @ Airport as well as City office
* Experience of Ticketing
* Experience of handling customer complaint and queries
* Experience of Up-sell of products

Company — **VODAFONE LTD**

Profile – Customer Care Associates

Durations – May 2007 to Feb 2009

* Experience of handling customer complaints
* Experience of giving proactive solutions to the customer
* Experience of up-sell of products
* Experience of customer service in inbound call centre
* Experience of fulfilling company targets as per requirement

**Educational Qualifications**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **YEAR** | **QUALIFICATIONS** | **BOARD** | **MEDIUM** | **PERCENTAGE** |
| MARCH 2003 | S.S.C | GUJARAT BOARD | ENGLISH | 63 |
| MARCH 2005 | H.S.C | GUJARAT BOARD | ENGLISH | 75 |
| APRIL 2008 | B.COM | GUJARAT UNIVERSITY | ENGLISH | 58 |

**Languages**

|  |  |  |  |
| --- | --- | --- | --- |
| **LANGUAGE** | **READ** | **WRITE** | **SPEAK** |
| ENGLISH | YES | YES | YES |
| HINDI | YES | YES | YES |
| GUJARATI | YES | YES | YES |

**Personal Details**

Father Name – Madanlal Shivlal Sharma

Date of Birth – 04-09-1987

Marital Status – Married

Blood Group – B+

Hobbies – Travelling

Strength – Positive Attitude/ Dedication towards work/ Regular and Punctual

Declarations

I hereby declare that the above information is true to the best of my knowledge and belief.

Sunny Madanlal Sharma

Place Ahmedabad

