*Curriculum Vitae*

TALPESH.D.DAGLI

**Res. Address**

**23,Shatyam appartment, Opp,P.D.PandyaCollegeroad**

**GHODASAR,Ahmedabad -380050**

**🕿: (M) 8401740234**

**Talpeshdagli1987@gmail.com**

**Carrier Objective**

To be member of winning team where “Innovation is meaning of life", motive is "Progress Through Learning" and "There is always a better way of doing things" is the common belief.

**Education Bachelor Of Commerce**

|  |  |  |  |
| --- | --- | --- | --- |
| **Examination Passed** | **Board/ University** | **Year of Passing** | **CLASS** |
| B.com | Gujarat University | 2007 | SECOND |

**Computer Skills**

|  |  |
| --- | --- |
| **Proficiency & Practical Knowledge** | : BASIC KNOWLEDGE |

**Work experience**

**Organization**  : RELIANCE RETAIL LTD. (NETMEDS WHOLESALE)

**Duration** : JUNE-22 TO TILL DATE

**Designation** : TEAM LEADER

* **Job Profile**
  + Handling Sales Staff,
  + Train The Fresh Staff & Getting Work Done By Them,
  + Arrange The Promotion/Scheme Of Products & Follow-Ups,
  + Target Setting,
  + Target Monitoring,
  + Discussion Of Target With Team Member
  + Maintaining Achievement Sheet,
  + Responsible For Achieving Sales Target,
  + Reporting To Zonal Manager

**Organization**  : RUCHI-SOYA INDUSTRIES LTD ( GEN & SPORTS DEVISION)

**Duration** : JUNE -21 TO JUNE-22

**Designation** : JUNIOR-MANAGER

* **Job Profile**
  + Handling Distributor & Sales Staff
  + Train The Fresh Staff & Getting Work Done By Them,
  + Arrange The Promotion/Scheme Of Products & Follow-Ups,
  + Target Setting,
  + Target Monitoring,
  + Discussion Of Target With Distributor’s Sales Staff,
  + Maintaining Achievement Sheet,
  + Responsible For Achieving Sales Target,
  + Reporting To Sales Manager With All Reports On Daily Bases
  + Order Placements & Follow-Ups,
  + Merchandise Monitoring.

**Organization**  : PFIZER LTD.( PFIZER CONSUMER HEALTHCARE)

**Duration** : OCT-15 TO FEB -21

**Designation** : SALES OFFICER

* **Job Profile**
  + Handling Distributor& Sales Staff,
  + Train The Fresh Staff & Getting Work Done By Them,
  + Arrange The Promotion/Scheme Of Products & Follow-Ups,
  + Target Setting,
  + Target Monitoring,
  + Discussion Of Target With Distributor’s Sales Staff,
  + Maintaining Achievement Sheet,
  + Responsible For Achieving Sales Target,
  + Reporting To Sales Manager With All Reports On Daily Bases
  + Order Placements & Follow-Ups,
  + Merchandise Monitoring.

**Organization : TORQUE PHARMACEUTICALS PVT LTD.**

**Duration : JUNE-11 to OCT-15**

**Designation: Sales Officer**

* **Job Profile**
  + Handling Distributor
  + in The Fresh Staff & Getting Work Done By Them**,**
  + Arrange The Promotion/Scheme Of Products & Follow-Ups,
  + Target Setting,
  + Target Monitoring,
  + Discussion Of Target With Distributor’s Sales Staff,
  + Maintaining Achievement Sheet,
  + Responsible For Achieving Sales Target,
  + Reporting To Sales Manager With All Reports On Daily Bases
  + Order Placements & Follow-Ups,
  + Merchandise Monitoring

**Organization: Wyeth Ltd.**

**Duration: April – 07 to May – 11**

**Designation: B.P.C**

**Personal Information**

## **Name :** Talpesh Dagli

## **Father Name :** Dilipbhai Dagli

## **Date of Birth :** 30/07/1987

## **Nationality :** Indian

### Languages Known : Hindi, Gujarati, English

**Career Highlights :** Hard Working Result Oriented, Professional

Learn Fast & Solve Problems Effectively

Effective Team Player

**Area of Interest :** Sales & Marketing.

**Hobbies :** Net Surfing, Traveling, Listen to Soft Music

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I hereby declare that the information given above is true to the best of my knowledge.

Date: Applicant Signature

**( Talpesh Dagli )**