Yassh Patel

10 Navrang Tower Satadhar Cross Road Opposite Sarthak School Ghatlodia

Ahmedabad,Gujarat

**CONTACT NUMBER**:9825414511

**EMAIL**:royalwcf@gmail.com

**DISTRICT MANAGER**

■ Career Summary

* Self-starter district manager with well-rounded experience in managing multi-unit merchandising environments, supervising entire operations of retail chain stores.
* Always committed to meeting sales targets and satisfying customer objectives.

**Areas of managerial impact include,**

Finance | Billing | Staffing| Marketing | Promotion | Sales Administration | Training  
Supply Chains | General Store Operations

**Core Competencies**

* Mentoring/Leadership – Incomparable ability to train, coach and motivate employees to achieve maximum performance.
* Results-oriented – Highly motivated to succeed and progress career.
* Excellent organizational and customer service management.
* Strong networking, promotion and advertising skills.

■ Work History

**District Manager**       **LARSEN&TURBO**

***Staff development:***

* Developed team of [store, sales] managers who achieve established financial plans, sales goals and customer service objectives.
* Conducted store/sales Managers performance and appraisals – Evaluated store managers and provided feedback and development opportunities to increase retention of store/sales Managers.
* Trained store managers in techniques to increase sales and output.
* Assisted/motivated staff dealing with difficulties and problems.
* Assisted in recruitment process of professionals for managing district stores.

**■ Qualifications**

* Bachelor’s degree in Business management/Retail management