**PROFFETIONAL IN PHARMA MARKETING**

**ME!**

**Dhiren Pandya**

**Address: C-902," KRISHNA HIGHTS, Opp. GANESH GENESIS**

**GODEREJ GARDEN CITY ROAD, JAGTAPUR GOTA**

**AHMEDABAD-382740**

**E-mail Address:** [**dhiren75@hotmail.com**](mailto:dhiren75@hotmail.com) **Mobile: 98795 95480**

**Age: 57 years**

**Sex: Male**

**Marital Status: Married**

**Nationality: Indian**

**Cast: Hindu (Brahmin)**

**DOB; 12 OCTOMBER 1964**

**Work Experience: 32YearS**

**Highest Degree: B.Sc (Chemistry)**

**Location work: Ahmedabad [GUJARAT ENTIRE]**

**Current salary ; iNR 3.6Lac(s)**

**Expected ; inr 4.60 lac**

**Key Skills;**

**1.Review distribution sales against target on monthly basis**

**2.Ensure Area Sales Executive/ Sales Officer  productivity ,appointment of distributor and dealer,**

**3.Generate Business And  development of field force,**

**4.Good Communication Skills and Analytical Skills**

**5.Experience in planning market strategies and business development.**

**6.Strong leadership and negotiation skills.**

**7.Develop business plan for long term sales and generating business.**

**Excellent oral and written communication skills in English**

**Very high ethical standards**

* **WORKING ON T.Q.M = DEVELOPMENT AND GROTH**

**QUALIFICATION INSTITUTION PASSING YEAR**

**S.S.C G.S.E.B 1979**

**H.S.C G.S.E.B 1982**

**Bsc (Chemistry) MG Science 1987**

**Work Experience ;-**

**WORKING AS SENIOR “PUBLIC RELATION MANAGER “IN “INDIAN RED CROSS”FROM FEB 17**

**DURATION; SEPT 2016 TO FEB 2017**

**Company; AMP DIAGNOSTIC MUMBAI ON COMMISSION BASE ALL RANGE**

**Designation; AREA SALES MANAGER**

**DURATION; JUNE 2015TO SEPT 2016**

**Company; GEOLAMON PHARMACUTICAL**

**Designation; SENIOR MANAGER SALES GUJARAT**

**DURATION; SEPT 2013 TO JUNE 2015**

**Company; PRANU DISTRIBUTORS WHOLESALEDEALER IN ORTHOTICS SURGICAL**

**Designation; SENIOR MANAGER SALES GUJARAT**

**Duration: Feb. 2011 TO sept 2013**

**Company: TYNOR ORTHOTICPVT LTD**

**(ORTHOPEDIC REHABILITATION PCT)**

**Designation: SENIOR AREA SALES MANAGER(entire Gujarat)**

**Job Profile: Meeting drs with Executives .Appoint dealers in state payment/collection**

**Duration: APR 2009 TO FEB 2011**

**Company: ACCUREX BIO MEDICAL PVT LTD**

**RAPID/INSTRUMENT/SEROLOGY/TURBIDOMETRY/HEMOSISTIN**

**Designation: SENIOR AREA SALES MANAGER(entire Gujarat)**

**Job Profile: DOCTERS& HOSPITALS WITH Executives promote the product**

**Duration; April 2007 to April 2009**

**Company; BECONE DIAGNOSTIC PVT LTD SENIOR PRODUCT EXICUTIVE**

**SEROLOGY/RAPID/ BIOCHEMISTRY/TERBIDOMETRY(RA/ASO/CRP)**

**Job profile; marketing bio chemistry and serology products in half of Gujarat**

**Duration: Sep 2002 – April 2007**

**Company: REMEMBER INDIA MEDI. COS.(skin range)**

**Designation: AREA SALES MANAGER(Gujarat)**

**Job Profile: launching companies product to the market with representative**

**Duration: Sep 1998 - sep 2002**

**Company: GENO PHARMACEUTICAL LTD GOA**

**Designation: AREA SALES MANAGER**

**Job Profile: launching companies product to the market WITH REP**

**Duration; May1992 - Sep 1998**

**Company: ANGLO FRENCH DRUG IND LTD**

**Designation: DISTRICTMANAGER(ahd+ng+baroda+surat)**

**Job Profile: launching companies product to the market**

**Duration Feb 1986 to MAY1992key west / phareastas msr**

**DHIREN D PANDYA AHMEDABAD**