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| **Personal Details:**  **NAME- HIMANSHU TOMAR**  **E-mail :**  [himanshutmr3@gmail.com](mailto:himanshutmr3@gmail.com)  **Permanent Address :**  1052/2, Sood Colony, Bahadurpur Chowk, Hoshiarpur,  Punjab - 146001  **Mobile No. :** 8826629363  **Date of Birth:** 07/04/1988  **Gender:** Male  **Nationality:** Indian. | **Retail Store Manager at Star Bazaar, A Tata Enterprises, Ahmedabad, Gujrat from Nov. 2021 – Till Date**   * Responsible for ensuring that the store perform to expectations and in a manner that is consistant with the companys core values and vision. * Promote company policy and procedure by leading by example. * Responsible for maintains a significant visible presence on the sales floor to drive engagement and sales. * Responsible for the success and development of sales associates and in achieving location goals. * Responsible for confirming the integrity of location inventory. * Responsible for validates the showroom is customer ready at all time. * Responsible for execute appropriate employee discipline and is responsible for new associate orientations with company guidelines. * Ensuring all activities during store opening and closing.   **Hyper Market Retail Store Manager at Osia Hypermart Retail Ltd Ahmeddabad, Gujrat from JUNE 2021 – Nov. 2021**   * Responsible for ensuring that the store perform to expectations and in a manner that is consistant with the companys core values and vision. * Promote company policy and procedure by leading by example. * Responsible for maintains a significant visible presence on the sales floor to drive engagement and sales. * Responsible for the success and development of sales associates and in achieving location goals. * Responsible for confirming the integrity of location inventory. * Responsible for validates the showroom is customer ready at all time. * Responsible for execute appropriate employee discipline and is responsible for new associate orientations with company guidelines. * Ensuring all activities during store opening and closing.   **Retail Store Manager at More Retail Ltd , MAR-2018 to JUNE 2021**   * Responsible for Drive sales according to company. * Responsible for take care of entire activities of store operations. * Responsible for inventory management. * Responsible for Team manage, Floor manage, sale target, Shrinkage Control. * Resolving customer complaints by interacting with customers Obtaining their feedback. * Ensuring smooth transaction between customer and our company. * Providing the on Job training to staff inspects staff grooming. * Coordinating with IT and category management on Issues.   **Retail Team Leader at Easyday with Future Group, Ghaziabad (UP), FEB- 2017 To MAR- 2018**   * Responsible for Drive sales according to company. * Responsible for take care of entire activities of store operations. * Responsible for inventory management. * Responsible for Team manage, Floor manage, sale target, Shrinkage Control. * Resolving customer complaints by interacting with customers Obtaining their feedback. * Ensuring smooth transaction between customer and our company. * Providing the on Job training to staff inspects staff grooming. * Coordinating with IT and category management on Issues.   **Retail Assistant Store manager at KM Klothing PVT LTD, Lajpat Nagar, (New Delhi), DEC- 2014 To JAN- 2017**   * Responsible for Drive sales according to company. * Responsible for take care of entire activities of store operations. * Responsible for inventory management. * Responsible for Team manage, Floor manage, sale target, Shrinkage Control. * Resolving customer complaints by interacting with customers Obtaining their feedback. * Ensuring smooth transaction between customer and our company.   **Retail Assistant Store manager at Dominos India PVT LTD, Pune, (Maharashtra), MAY- 2012 To NOV-2014**   * Responsible for Drive sales according to company. * Responsible for take care of entire activities of store operations. * Responsible for inventory management. * Responsible for Team manage, Floor manage, sale target, Shrinkage Control. * Resolving customer complaints by interacting with customers Obtaining their feedback. * Ensuring smooth transaction between customer and our company.   **Soft Skills and Core Competencies**  Communication skills  Leadership skills  Team Work  Quick Learner  Time Management abilities  Rapport Building  Customer Centric Approach  **Core Competencies –**  Business Development  Market Research  Team Management  Planning and Organizing  Marketing  Team development  **Area of Expertise**   * Team management and handling * Strategic Decision Making * Goal Achieving Strategies * Business Development   **Qualifications**   * MBA in Marketing & Agriculture (Dual Specialisation) – TMU, Pune Maharashtra - 2012 * BSC in Agriculture , DBRAU, Agra (UP) - 2010   **Language Proficiency**   * Hindi (Fluent) * English (Fluent)   **Interests**  Music , Explore New Places  I hereby affirm that the information in this document is accurate and true to the best of my knowledge.    **Place :** Ahmedabad (Gujrat) **Himanshu Tomar** |