**CHAVDA JAYESHKUMAR K.**

**personal Information**

**Name**  **:** Chavda Jayeshkumar Karshanbhai

**Birth date :** 19th augast, 1986

**Marital status :** Married

**Languages know :** English, Hindi, Gujarati

**Nationality :** Indian

**E-mail Address :** jay19chavda@gmail.com

**Contact Number s :** 8490920326

**objective**

Work with the best of my knowledge and abilities for the fulfillment of the job entrusted in time. Special interest to take challenging and responsible works, known or unknown, with high level of confidence and fulfill the matter at the entire satisfaction of Man

**Education**

**M.B.A.:**MARKETING and PGPM (Ahmedabad)

**B.**B.A. : FINANCE (Himatnagar)

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| --- | --- | --- | --- | --- |
| **Courses** | **Board/University** | **Percentage** | **Passing Year** | **Class Obtained** |
| M.B.A | IBMR | 70.31 | 2008-10 | DISTRICTION |
| PGPM | IBMR | 61.83 | 2008-10 | FIRST |
| BBA | NGU | 55.50 | 2007 | SECOND |
| HSC | G.H.E.B. | 61.50 | 2004 | FIRST |
| SSC | G.H.S.E.B. | 64.71 | 2002 | FIRST |

**Project detail:**

* Vadilal Ice -Cream (B.B.A.)
* Bajaj Allianz Life Insurance (B.B.A.)
* Angel Broking (M.B.A.)
* Sintex ( M.B.A)
* Brand Failure as a Pepsi Blue (M.B.A.)

**Foreign industries visit :**

As part of MBA study our college IBMR (Institute of Business Management and Research) ) offer two countries industry visit that is Singapor and Malaysia .

* In Singapore visited steel industry and prepared project report on how different types of stainless stell pipes are manufactured and knew the whole procedure manufacturing
* In Malaysia made the report on R.O. system of water

**Proffesional EXPERIENCE**

1. INDIAMART INTERMESH LTD. : Sales Executive from 2010 to 2011

WORK PROFILE

* Handled sales and assisted customers with payment plans setup and payments.
* Analyzed market and identified opportunities by formulating and implementing new ideas to increase the sales
* Organized events to promote sales and took customers to site visits.
* Provided training to new employees to capitalize their strengths and abilities.
* Achieve target according to weekly planning

1. DIVINE FINANCIAL CAPITAL SERVICES LTD : BDM (BUSINESS DEVELOPMENT MANAGER) : SINCE 2011 to MARCH 2020

WORK PROFILE FOR EQUITY MARKET

* Deal with Equity products i.e.Cash, Future,Nifty,Bank Nifty,option and give advice accordingly
* Provide management and leadership of a team of 12-15, responsible for P&L ,Risk and Financial Reporting
* Handled HNI clients portfolio through different porfitable stocks
* Excellent ability to determine when to place purchase and sell orders to brokers
* In-depth knowledge of the stock exchange
* Strong understanding of financial market regulations
* Maximizes profits and minimizes losses
* Consistently Strong knowledge of markets and stocks
* successful trading track record
* Excellent verbal communication skills
* Highly organized and financially savvy with good time management
* Read multiple press sources each day to determine stock fluctuations.
* Communicated with stock brokers via telephone and email
* Initiated buy and sell order
* Communicated with stock brokers and completed buy and sell orders.
* Traded stocks on electronic networks daily.
* Analyzed markets and stocks and tracked stock fluctuations

WORK PROFILE FOR COMMODITY MARKET

* Give advice to HNI clients in different commodity market i.e. bullion market (Gold,Silver),Metal market(copper,lead,zinc),cruid oil,natural gase.
* Client Value and Portfolio Management analysis
* Review and monitor of Daily P&L and Positions and ensure issues are resolved
* Escalate any issues in a clear and concise manner to Senior Mgmt
* Responsible for timely completion of month-end reporting process
* Demonstrate an intimate and detailed knowledge of the range of products traded in the business
* Commodity product and markets knowledge and/or Financial Reporting knowledge is a strong preference.
* Excellent communication skills with the ability to present information in a concise and informative mannerS
* Effective change management skills - flexible and able to support and adapt quickly to change
* Ability to work under pressure and to aggressive deadlines
* Contribute to building a strong presence which challenges the existing competitors in the market place
* Assist in formulating, marketing and executing trade ideas
* Gather competitive intelligence from the marketplace for use in trading strategy
* Strong organisation and prioritisation skills
* Ability to establish credibility and build strong relationships with colleagues and clients

CORE COMPETENCIES

* Business development
* Leading Team
* Reporting and documentation
* Marketplace conditions
* Ms office

* **languages**

|  |  |  |  |
| --- | --- | --- | --- |
| Language | Reading | Speaking | Writing |
| English | Good | Good | Good |
| Hindi | Good | Good | Good |
| Gujarati | Good | Good | Good |

**Declaration**

I hereby declare that the information given above is true to the best of my knowledge.

Jayesh K Chavda