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| **Name** | | | | NeelamBhikhubhaiDarbar | | |
| **Date of Birth** | | | | 2nd January,1988 | | |
| **Address** | | | | 48, Kadambari Society , B/H Sarda School, Vejalpur Road ,Jivraj Park, Ahmedabad-380051 | | |
| **Mobile No** | | | | 09974719923 | | |
| **Email-Id** | | | | neelam.darbar@gmail.com | | |
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| **Qualification:** | | | | | | |
| **Degree** | **Board/University** | | **Institute/School** | | **Year of Passing** | **Percentage** |
| **MBA (Finance)** | DDU | | DDIT | | May 2012 | 64.14 %  (CGPA-2.781/4.333) |
| **BE(Biomedical)** | Gujarat University | | GECG | | May 2009 | 63.00 % |
| **HSC** | GSHSEB | | Divine Buds School | | March 2005 | 58.20 % |
| **SSC** | ICSE | | Seventh Day Adventist School | | May 2003 | 74.80 % |
|  | | | | | | |
| **Work experience:** | | **ICICI Securities Ltd: (February 2012 to July 2012)**  **Relationship Manager**   * Manage customers in the branch or through client visits & provide Financial / Investment Advisory, Develop new relations through referencing & other sources. * Generate leads and act as a productive resource by meeting targets thereby ensuring the fulfillment of budgetary expectations of the organization. * Deliver the desired target numbers by maintaining customer relationship. * Manage customer meetings and sales process as part of his reporting structure * Consciously deliver support to center managers in increasing the profitability of the center. * Conducting market research for generating business thereby adding for revenue generation. * Ensuring customer satisfaction * Exploring new areas and ways to achieve productivity. Preparing and maintaining MIS report. | | | | |
| **Summer Internship/**  **Management Research Project:** | | * Summer internship in ONGC (Finance Department, May 2011 – July 2011  Ahmedabad Asset, India) on topic of Financial Overview and Budgetary Control using SAP – FI Module. * Clean Development Mechanism [CDM] Cycle in India | | | | |
| **Achievements/**  **Co-curricular activities** | | * Measurement of Body Mass Index [BMI]. * Visit of Hospimedica [Held in Mumbai]. * 1st in Techno ware in Event Techno fiesta – 2007 [A project on Pulse Oximeter] * Training in Civil Hospital in final year of Engg. | | | | |
| **Interested Area of specialization** | | 1. Market Research Analyst, [Project Management](http://www.linkedin.com/skills/skill/Project_Management?trk=skills-ext-prof), [Strategic Financial Planning](http://www.linkedin.com/skills/skill/Strategic_Financial_Planning?trk=skills-ext-prof), Biomedical Engg . | | | | |