** RESUME**

Mr.Panchajit Gaurikanta Brahma

R -407, Shrinand Nagar,Part-2,Vejalpur, Ahmedabad-380051.Gujarat.

Mobile no—8128251093

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**CAREER OBJECTIVE :**To seek a challenging opportunity with leading corporate where i can utilize my skills to best of my potential and caliber, there by enhancing my career in managerial field.

**WORK EXPERIENCE**

1/ **Remember India pvt.ltd** as a **Medical representive** for 26th march, 2007 to 30th September 2007(6months)

2/ **H&H pharmaceutica pvt.ltd** as a **Medical representive** for 14th Oct, 2007 to 31st march, 2008(5 months 17th days) to 2nd Feb,2014

**My Achievement :**

**In H&H** Promoted as **Field sales officer** from 1st April, 2008 to 5th November, 2009(1years 6 months 5 days)

**In H&H** Promoted as **Asst District Sales manager** from 6th November, 2009 to 31st march, 2012(2 years 4 months 25 days)

**In H&H** Promoted as a **DISTRICT SALES MANAGER** from 1st.April, 2012 to 2nd Feb,2014.(1 years 10 months)

3/ **Akumentis Healthcare care Ltd** as a **Regional Business Head** from 3rd Feb,2014 to 20th December ,2014.( 11 months)

4/ **Aarna Pharmaceuticals** as a **Zonal** **Business Head ( PHARMA & FMCG & Generic & PCD & Third party Manufacturing)** from 1st of Jan,2015 to till

**Total work Experience: 16years+**

**JOB RESPONSIBILITY :**Sales team development-Business development-Identification of new customers-Setting targets-Increasing sales and marketing share of the company-Training and motivating sales teams-co-ordinating with sales team-reports generation and collection.Handling Doctor,Company, C & F,Stokiest & employees.

**EDUCATIONAL QUALIFICATION**

**MBA (Marketing) SIKKIM MANIPAL UNIVERSITY 2011-2012**

**BA, GUWAHATI UNIVERSITY 2003-2005.**

**PERSONAL PROFILE**

DATE OF BIRTH: 10-01-1982

LANGUAGE KNOWN: ENGLISH, HINDI, GUJARATI,BODO,ASSAMESE

GENDER : MALE

NATIONALITY : INDIAN

MARITAL STATUS: MARRIED

INTEREST : CRICKET, FOOTBALL,TRAVELLING

**STRENGTHS**

.AMBITIOUS AND HARD WORKING,.GOOD TEAM SPIRIT,.SYSTEMATIC AND METHODOLOGICAL APPROACH TO THE WORK.,.TOTAL COMMITMENT TOWARDS MY WORK.

“Regards”

Panchajit Gaurikanta Brahma

8128251093

Ahmedabad