**PANKAJ MISHRA**

DOB: - 31-03-1989

address: hanuman nagar near of chirahula temple

gurh road rewa

Rewa (M.P.) Pin 486001

Contact +9575304665

Email: - [pankajmishramp4863@gmail.com](mailto:pankajmishramp4863@gmail.com)

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**Career Objective**

Willing to work and accept challenges in an organization that will utilize my qualities for the growth of the organization, that will support to me for continuous learning and growth of professional skills & knowledge.

**Work Experience:**

* **Organization:** SHRIRAM LIFE INSURANE COMPANY LTD, **Location:** Rewa

**From Nov 2014**  **To Still date** **Post: TSM**

**Responsibilities:** Assisting sales officers & Identifying prospective costomer and taking initiatives to acquire them for generating new business along with the retention of existing clients for repeat business

* **Organization:** J.P. (jay prakash associate company ltd) , **Location:** rewa

**From:** May 2013 To july 2013

***Work* :** Summer training in project of RATIO ANALYSIS **Duration:** 2 Months

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Academic Qualifications:** | | | | |
| **Examination** | **Board/University** | **Year** | **Percentage** | |
| M.B.A.  {Marketing & Finance} | Awadhesh Pratap Singh university, Rewa | 2012-2014 | 63.1% |
| B.Sc  {mathmatices} | Awadhesh Pratap Singh University, Rewa | 2008-2011 | 50% | |
| H.Sc.{XII} | M.P. Board {Bhopal} | 2005 | 58% | |
| S.Sc.{X} | M.P. Board {Bhopal} | 2003 | 55% | |

**Achievements /Extra Curricular Activities**

Share trading and investment adviser

Diploma of computer application passing year 2005-2006

**Career Skills/Knowledge:**

* Market Research
* Time Management
* Team Management
* Business Development
* New Client Acquisition
* Pre-sales & Post-sales

**Hobbies and Interests:**

* Internet surfing
* Reading News Paper
* Reading Novels

**PERSONAL IPROFILE**

* **NAME- PANKAJ MISHRA**
* **FATHER NAME- SHRI MANIK LAL MISHRA**
* **MOTHER NAME- SMT. RAJU MISHRA**
* **D/O/B - 31-03-1989**
* **NATIONALITY- INDIAN**
* **GENDER-MALE**
* **CATEGORY-GENRAL**
* **RELIGION-HINDU**
* **MARITAL STATUS- UNMARRIED**
* **ADDRESS-HANUMAN NAGAR NEAR OF CHIRAHULA TEMPLE GURH ROAD REWA (M.P.)**

I here declare that all of above information in my knowledge are true:

Date:

Place:Rewa *PANKAJ MISHRA*