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| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  |  | |  |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | --- | | **Rakesh Jadoun**  Store Manager   |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | | |  |  | | --- | --- | |  | Ahmedabd, Gujarat, 380001 |  |  |  | | --- | --- | |  | 995 121 468 |  |  |  | | --- | --- | |  | r.Jadoun89@gmail.com | |  | |   ****Summary:****  Seasoned Store Manager specializing in management of Dark Kitchen locations. Polished professional skilled at training employees on exceptional customer service etiquette and sales techniques. Gifted in overseeing all facets of customer-facing and back-end operations. Organized and effective at encouraging staff cooperation and productivity to meet and exceed objectives. Born leader and analytical problem-solver with proven team building and management success. Seasoned Store Manager specializing in management of retail locations. Polished professional skilled at training employees on exceptional customer service etiquette and sales techniques. Gifted in overseeing all facets of customer-facing and back-end operations.   |  |  |  |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | |  | **Skills**   |  |  |  | | --- | --- | --- | |  | |  | | --- | | Guest Service | |  |  |  |  | | --- | --- | --- | |  | |  | | --- | | Inventory Control Procedures | |  |  |  |  | | --- | --- | --- | |  | |  | | --- | | Merchandising Expertise | | |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | |  | **Work History**   |  |  | | --- | --- | | **2012-06 - 2017-11** | Associate Manager  *Domino's JubilantFoodworks.Ltd, Ahmedabad, Gujarat*   * Strengthened merchandising and promotional strategies to drive customer engagement and boost sales. * Developed loyal and highly satisfied customer base through proactive management of team customer service strategies. * Assisted in organizing and overseeing assignments to drive operational excellence. * Directed promotion and brand loyalty efforts to build direct relationships with customers. * Reviewed sales and gross profit report to assess company efficiency. * Mentored team members to enhance professional development and accountability in workplace. * Reduced supply expenses, cut production costs and lowered financial expenditures to increase bottom line. * Completed regular inventory counts to verify stock levels, address discrepancies and forecast future needs. * Strengthened operational efficiency to remain cost-effective while maintaining quality service. |  |  |  | | --- | --- | | **2017-12 - Current** | Store Manager of Operations  *Rebel Foods, Ahmedabad, Gujarat*   * Presently Managing Sales of over 65 Lakhs on Monthly basis by managing 2 kitchens across Ahmedabad * Performed statistical analyses to gather data for operational and forecast team needs. * Reviewed and monitored scheduling, purchases and other expenses to maintain quarterly budget. * Increased sales by 70% with special displays and promotions. * Worked on project where the goal is to reduce inventory and shrinkages by 4% through detailed monitoring of daily operations and stock, by targeting the food cost and managing the pilferage were the key parameters * Managed store employees successfully in fast-paced environment through proactive communication and positive feedback. * Evaluated suppliers to maintain cost controls and improve operations. * Managed inventory control, cash control and store opening and closing procedures. * Set effective store schedules based on forecasted customer levels, individual employee knowledge and service requirements. * Completed point of sale opening and closing procedures. | |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | |  | **Education**   |  |  | | --- | --- | |  | S.S.C G.H  *S.E.B Gayatrividhya* |  |  |  | | --- | --- | |  | G.H.S.E.B  *SecondClass - Gayatrividhya* | |  |  |  |  |  |  | | --- | --- | --- | --- | --- | |  | **Languages**   |  |  |  | | --- | --- | --- | |  | |  | | --- | | English,Hindi,Gujarati | | |  |  |  |  |  | | --- | --- | --- | --- | |  | **Personal Information**   |  |  | | --- | --- | |  | Father's Name : Mr.Ramvirsingh Jadoun  Gender : Male  Date of Birth :16"October"1990  Place of Birth : Ahmedabad  Marital Status : Married  Nationality :Indian | | |  |

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