**RESUME**

**SANJESH SABLE**

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**Objective:** To pursue highly rewarding career in challenging and healthy work environment where I can utilize my experience, skills and knowledge efficiently for organization’s and self growth.

**Work Experience:**

1. **ICICI Home Finance Company Ltd**

September 29, 2006 to continue

* Working as **Zonal Business Manager, Gujarat (Home Loans and Mortgages)**
* Also Worked as (Property Services Group)
* Zonal Head – West (Residential Real Estate, Structured Funding)
* Regional Head – Rest of Maharashtra and Gujarat (Residential, Commercial Real Estate and Investments, Structured Funding)
* Regional Head – South (Commercial Real Estate & Investments)
* City Manager –Pune (Residential)

**Functional Areas:**

* Business and Portfolio function (mortgages) for Gujarat
* Developer Relationship
* DSA / channel relationship
* Setting up of offices across Gujarat
* Team building, nurturing
* Sale and Marketing of residential and commercial real estate
* Leasing of commercial / retail real estate
* Investment sales
* Developer funding

**Achievements:**

* + Awarded Best City Manager PAN India 2010, 2011& 2012.
  + Awarded deal maker of the year 2014 for large ticket CRE transaction.
  + Attended Leadership Mentoring Program in 2008.
  + Part of Talent Pool.
  + Developed **Business Equity Model** based on Locational Equity, Builder Equity & Product Equity, delivering overall value proposition.
  + Highest number of residential transaction YOY 2010-11, 2011-12, 2012-13 in PAN India.
  + Moved significant stock in major townships & premium projects.

1. **Larsen & Toubro Limited (Electronics & Electrical Business Group - MES)**

Dec 16, 2002 to September 28, 2006

Worked as **Business** **Area Head – Rest of Maharashtra, Goa** & **Gujarat.**

1. **Nidek Medical India Pvt. Ltd (Indian Subsidiary of Nidek Medical, USA)**

Feb 1, 2000 to Dec 14, 2002

**Business Development Manager - India**

1. **Core Healthcare Limited, Ahmadabad**

April 6, 1998 to Jan 25, 2000

Worked as **Product Executive**

1. **Bajaj Electricals Ltd (Engineering & Projects Division)**

Oct 1, 1996 to April 4, 1998

**Educational Qualification:**

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| --- | --- | --- | --- |
| **Sr No** | **Name of the Examination** | **Board/ University** | **Class** |
| 1 | MBA (Marketing) | Pune University | Distinction |
| 2 | B. E. (Electrical) | Shivaji University (Govt College of Engineering, Karad) | Distinction |
| 3 | H.S.S.C. | Divisional Board - Pune | First Class |
| 4 | S.S.C. | Divisional Board - Pune | Distinction |

**Personal Details:**

Fathers Name: Mr. Vinayakrao Sable

Date of Birth: March 7, 1974

Gender: Male

Marital Status: Married