Vishal A. Jain

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DOB: 28/11/1976

**Summary**

Experienced and motivated real estate project manager & sales professional, with outstanding customer relationship skills

**Qualifications**

Extensive knowledge of buying and selling of land.

Proven sales performer with expertise in cultivating new real estate customers

Excellent communication skills, particularly in the area of establishing relationships with government and related departments and new potential buyers

Extensive skills of identifying land opportunities for purchase and development.

Good assessment skills of financial and technical viability of projects 

**Professional experience**

2000 till date

**AT&T POST PAID CARD DEALER**

Partnered in the dealership for AT&T postpaid cards for Gandhidham- Kachchh in the year 2000 with the name nexus communication

Awarded as the highest selling dealer for the Gujarat region in the same year

**REAL ESTATE PROJECTS**

**Self undertaken projects**

Started the proprietary concern with the name cosmos construction co. Developed and managed all the aspects of the projects mentioned below in Gandhidham- Kachchh

Ashiana : 10 row houses with the built up area of 15000 sq.ft. in

New company formation under Taj infra projects pvt ltd and commenced the projects mentioned below in Gandhidham- Kachchh

Jaisalmer 1: 12 row houses with the built up area of 18000 sq.ft.

Jaisalmer 2: 3 duplex bungalows with the built up area of 6000 sq.ft.

Jaisalmer 3: 8 duplex bungalows with the built up area of 15000 sq.ft.

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Riviera1: Varsamedi – Gandhidham- Commenced purchase of land, converted into residential N/A, developed and sold it (45000 sq.yds)

Riviera2: Samaghoga- Mundra- Developed and sold 16000 sq yd of residential plotting.

Riviera3: Meghpar Borichi- Gandhidham- Developed and sold 11000 sq yd of residential plotting.

**Liaisoning Job undertaken**

Shennai: 16 acres of agricultural land converted for residential plotting.

Shennai: 6 acres of agricultural land converted for residential plotting.

Shennai: 9 acres of agricultural land converted for residential plotting.

Meghpar Kumbhardi: 16 acres of agricultural land converted for residential plotting.

Ratadia, Mundra: 9 acres of agricultural land converted for residential plotting.

**Presently running the Property Consulting firm with the name Nexus Realty, in ahmedabad.**

**Education**

Post Graduate Diploma in Business Management (PGDBM) – Tolani institute of management studies (Gujarat university) specialized in marketing in the year 2000

Bachelor of Commerce – Maharaja sayajirao university (MSU) (baroda) specialized in marketing