Vishal Patel

(BBA, MBA)

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##### Career Objective

To be at senior Managerial position in a values driven organization and also job satisfaction at cost of work satisfaction of my employer. I want my dream job where my talent will be used and I prefer to join the job which will be related to marketing/Supply chain of any organization preferably in IT & Communication, Manufacturing and financial sectors.

##### Educational Qualifications

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| --- | --- | --- | --- | --- |
| **Degree** | **University** | **Year** | **Percentage** | **Class** |
| MBA (Finance) | Gujarat Technological University | 2011 | 7.57 CPI | First |
| BBA(Marketing) | North Gujarat University | 2009 | 66 % | First |
| H.S.C | Gujarat Education Board | 2006 | 72.13% | Distinction |

##### Work Experience

**Present Company** **Profile**   :   **JINDAL ALUMINIUM LTD, AHMEDABAD -DIV**

An ISO 9001 certified, ABS certified and HSB certified company. Jindal Aluminium Limited (JAL) established its factory for manufacture of aluminium extrusions & Rolling products in the year 1968 at Bangalore.

**Duration    :** Jan, 2014 to Present.

**Designation    :    Marketing Executive**

**Notice Period : 30 Days Maximum**

**Job Responsibility:-**

**Sales & Marketing of Aluminium foils, aluminium sheets, pharma foils to Pharmaceuticals and flexible packaging industries,**

Customer/Dealer Visit & Order booking, Payment follow ups, C-form follow ups, Excise & accounts Grievance Handling,

Sales Forecasting reports, Banking and Payment collection,Co-ordination with Customers across the India, Order Booking

**Previous Company** **Profile**   :   **GUJARAT FOILS LTD, GANDHINAGAR**

An ISO 9001: 2008, ISO14001: 2004 & OSHAS 18001:2007 Certified Company engaged in manufacturing exporting of Packaging Material and pharmaceuticals.

**Duration    :** Dec, 2011-Jan 2014

**Designation    :    Sales Executive/Co-Ordination**

**Job Responsibility:-**

Sales and Marketing of aluminum foils to the pharmaceuticals and flexible packing industries,

Collection and payment,

Sales coordination across India, Logistics and transport management,

Sales Reports Generation,Excise/Account Grievance Handling(C form, I form, H form,ARE-3,CT3) Planning Dispatch Schedules

##### Major Projects Undertaken MBA

**Summer Project**

**Title: Work Study in Production Management,**

***At Ravi Sunrise Engineering, Kalol***

**Area:** Production and HRM

**Conclusion:** **Main problem is Motor skills constraint, which contribute solely 27% of total production.**

**Management Research Project**

**Title: Efficient Market Hypothesis**

**Area:** Finance (Stock Market)

**Conclusion: Indian Financial Markets are in Weak Form of Market Efficiency**

##### Skills |Competencies

1. Sound Marketing and Financial fundamental
2. Dedication, Loyalty & work ownership
3. Ms Office (Word, Excel, Power Point)
4. Good communication skill
5. Extensive Traveling
6. Web Developer and Hosting(PHP&HTML/DNS/DomainMgmt/Reseller)
7. IT / Mobile technologies Addicted
8. ISO documentation

##### Personal Profile

|  |  |  |
| --- | --- | --- |
| Date of Birth | : | 14th February, 1989 |
| Gender | : | Male |
| Marital Status | : | Single |
| Nationality | : | Indian |
| Languages Known | : | Gujarati, Hindi, English |
| Interest | : | Watching News, Web designing, Listening Music |

##### Seminars & Work Shop

* Workshop On PROFESSIONAL ETIQUETTES & CAN DO,
* Participate in OSHO MANAN 2 days MEDITATION WORKSHOP

**Extra Curricular & Achievements**

* I have passed Competitive Exam two times which taken by VIKASH VALTUL TRUST, Rajkot and sponsored by State Bank of Saurastra.
* Participated in Painting Competition taken by Gujarat Education Board.
* Got 1st prize on teacher’s day (T.Y.B.B.A)
* Got 10th rank in school during standard 12th in Completive Exam with B Grade

**Personal References**

Mr.Abhishek singh

Mo: 9925035685

*Sr. Executive*

*Gujarat foils Limited*

*Kalol,Gujarat.*

Mr.Ravising Sengar

Mo: 9879106858

Owner

*Ravi Sunrise Engineering*

*Kalol,Gujarat.*