

"SEAN WAS TERRIFIC..."

Our members asked that we bring him back again!"

Louise O'Sullivan
President, Prime Advantage



Only Selling is Selling – What the Top 10% Do Differently
Move Over Accounting – The Sales Department is Taking Over
Selling to CEO's and Top Management.



One to One Management – For Maximum Results!

- The best people, performing their best.
- How to Hire, Inspire, and Fire for success.
- *Specifics your managers will use today.*



The X Strategy – For Maximum Growth!

- The strategy when significant growth is the goal.
- *Where to attack and how to do it.*
- *A Step by step process for finding the right opportunity and attacking the competition*



When Life Gives You a Lemon...Eat It!

- Life changing stories and strategies.
- Why some succeed and others don't.
- Why some are happy and others aren't.



Creator of the
Sales Shot



"RIGHT ON TARGET..."
...and extremely valuable."

Mike Herold
Worldwide Product Manager

RICOH | IBM
InfoPrint Solutions Company



Sales

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Management

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Strategy

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You

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