Activity_Course 5 Waze project lab

March 6, 2025

1 Waze Project

Course 5 - Regression analysis: Simplify complex data relationships

Your team is more than halfway through their user churn project. Earlier, you completed a project proposal, used Python to explore and analyze Waze's user data, created data visualizations, and conducted a hypothesis test. Now, leadership wants your team to build a regression model to predict user churn based on a variety of variables.

You check your inbox and discover a new email from Ursula Sayo, Waze's Operations Manager. Ursula asks your team about the details of the regression model. You also notice two follow-up emails from your supervisor, May Santner. The first email is a response to Ursula, and says that the team will build a binomial logistic regression model. In her second email, May asks you to help build the model and prepare an executive summary to share your results.

A notebook was structured and prepared to help you in this project. Please complete the following questions and prepare an executive summary.

2 Course 5 End-of-course project: Regression modeling

In this activity, you will build a binomial logistic regression model. As you have learned, logistic regression helps you estimate the probability of an outcome. For data science professionals, this is a useful skill because it allows you to consider more than one variable against the variable you're measuring against. This opens the door for much more thorough and flexible analysis to be completed.

The purpose of this project is to demostrate knowledge of exploratory data analysis (EDA) and a binomial logistic regression model.

The goal is to build a binomial logistic regression model and evaluate the model's performance.

This activity has three parts:

Part 1: EDA & Checking Model Assumptions * What are some purposes of EDA before constructing a binomial logistic regression model?

Part 2: Model Building and Evaluation * What resources do you find yourself using as you complete this stage?

Part 3: Interpreting Model Results

- What key insights emerged from your model(s)?
- What business recommendations do you propose based on the models built?

Follow the instructions and answer the question below to complete the activity. Then, you will complete an executive summary using the questions listed on the PACE Strategy Document.

Be sure to complete this activity before moving on. The next course item will provide you with a completed exemplar to compare to your own work.

3 Build a regression model

4 PACE stages

Throughout these project notebooks, you'll see references to the problem-solving framework PACE. The following notebook components are labeled with the respective PACE stage: Plan, Analyze, Construct, and Execute.

4.1 PACE: Plan

Consider the questions in your PACE Strategy Document to reflect on the Plan stage.

4.1.1 Task 1. Imports and data loading

Import the data and packages that you've learned are needed for building logistic regression models.

```
[2]: # Packages for numerics + dataframes
     # Standard operational package imports.
     import numpy as np
     import pandas as pd
     # Packages for visualization
     # Visualization package imports.
     import matplotlib.pyplot as plt
     import seaborn as sns
     # Packages for Logistic Regression & Confusion Matrix
     from sklearn.preprocessing import OneHotEncoder
     from sklearn.model_selection import train_test_split
     from sklearn.linear_model import LogisticRegression
     from sklearn.preprocessing import StandardScaler
     # Important imports for preprocessing, modeling, and evaluation.
     import statsmodels.api as sm
     from statsmodels.formula.api import ols
```

Import the dataset.

Note: As shown in this cell, the dataset has been automatically loaded in for you. You do not need to download the .csv file, or provide more code, in order to access the dataset and proceed with this lab. Please continue with this activity by completing the following instructions.

```
[4]: # Load the dataset by running this cell

df = pd.read_csv('waze_dataset.csv')
```

4.2 PACE: Analyze

Consider the questions in your PACE Strategy Document to reflect on the Analyze stage.

In this stage, consider the following question:

• What are some purposes of EDA before constructing a binomial logistic regression model?

Propósitos del EDA (Análisis Exploratorio de Datos) antes de construir un modelo de regresión logística binomial:

El EDA es crucial para garantizar que los datos cumplan con los supuestos del modelo y para mejorar su rendimiento. Aquí los principales objetivos:

1. Comprender la distribución de la variable objetivo Propósito: Evaluar el balance de clases (proporción de casos positivos vs. negativos).

Relevancia para el modelo:

Si hay desbalance extremo (ej: 95% de una clase), el modelo podría sesgarse hacia la clase mayoritaria.

Soluciones: Oversampling, undersampling, o ajustar pesos en el modelo.

2. Identificar y manejar datos faltantes Propósito: Detectar variables con missing values y decidir estrategias (eliminación, imputación).

Relevancia para el modelo:

La regresión logística no maneja missing values automáticamente; se requiere preprocesamiento.

Ejemplo: Si el 30% de una variable clave tiene datos faltantes, imputar con la mediana/moda podría ser necesario.

3. Detectar outliers en predictores Propósito: Identificar valores extremos en variables numéricas.

Relevancia para el modelo:

Los outliers pueden distorsionar los coeficientes del modelo (especialmente en variables no normalizadas).

Soluciones: Transformaciones (log, winsorización) o eliminación.

4. Evaluar colinealidad entre predictores Propósito: Identificar correlaciones altas entre variables independientes.

Relevancia para el modelo:

La colinealidad infla los errores estándar de los coeficientes, haciéndolos inestables.

Métodos: Matriz de correlación, Variance Inflation Factor (VIF).

Ejemplo: Si dos variables tienen una correlación de 0.9, se podría eliminar una o usar técnicas de reducción de dimensionalidad.

5. Validar la relación lineal entre predictores y el logit Propósito: Verificar que la relación entre predictores continuos y el logit (logaritmo de la razón de probabilidades) sea lineal.

Relevancia para el modelo:

La regresión logística asume linealidad en el logit. Si no se cumple, el modelo tendrá sesgo.

Métodos:

Gráficos de Box-Tidwell (transformar predictores con X ln (X) X ln(X)).

Uso de splines o transformaciones no lineales (ej: cuadráticas).

6. Explorar relaciones entre predictores y la variable objetivo Propósito: Identificar predictores relevantes y su dirección de asociación.

Relevancia para el modelo:

Variables sin relación con el objetivo pueden ser ruido y reducir la generalización.

Métodos:

Tablas de contingencia para variables categóricas.

Gráficos de caja (boxplots) para variables numéricas vs. clases.

Pruebas estadísticas (chi-cuadrado, t-test).

7. Preparar variables categóricas Propósito: Analizar niveles de variables categóricas y su distribución.

Relevancia para el modelo:

Variables con muchas categorías o niveles poco frecuentes pueden generar sobreajuste.

Soluciones: Agrupar categorías raras o usar codificación one-hot.

8. Identificar interacciones entre variables Propósito: Descubrir combinaciones de variables que afecten conjuntamente al resultado.

Relevancia para el modelo:

Interacciones no consideradas pueden llevar a omitir patrones clave.

Métodos: Gráficos de dispersión estratificados o análisis de efectos marginales.

4.2.1 Task 2a. Explore data with EDA

Analyze and discover data, looking for correlations, missing data, potential outliers, and/or duplicates.

Start with .shape and info().

```
[6]: df.shape df.info()
```

<class 'pandas.core.frame.DataFrame'>
RangeIndex: 14999 entries, 0 to 14998
Data columns (total 13 columns):

#	Column	Non-Null Count	Dtype
0	ID	14999 non-null	int64
1	label	14299 non-null	object
2	sessions	14999 non-null	int64
3	drives	14999 non-null	int64
4	total_sessions	14999 non-null	float64
5	n_days_after_onboarding	14999 non-null	int64
6	total_navigations_fav1	14999 non-null	int64
7	total_navigations_fav2	14999 non-null	int64
8	driven_km_drives	14999 non-null	float64
9	duration_minutes_drives	14999 non-null	float64
10	activity_days	14999 non-null	int64
11	driving_days	14999 non-null	int64
12	device	14999 non-null	object
J	41+64(2)+64(0)	object(2)	

dtypes: float64(3), int64(8), object(2)

memory usage: 1.5+ MB

Question: Are there any missing values in your data?

Si, solo en en la columna Label tenemos 14.999 - 14.299 = 700 datos faltantes.

Use .head().

[7]: df.head()

```
[7]:
        ID
                                         total_sessions n_days_after_onboarding \
               label
                      sessions
                                 drives
         0
            retained
                            283
                                    226
                                              296.748273
     0
                                                                              2276
     1
         1 retained
                            133
                                    107
                                                                              1225
                                              326.896596
     2
         2
                                     95
            retained
                            114
                                              135.522926
                                                                              2651
     3
         3
            retained
                             49
                                     40
                                               67.589221
                                                                                15
           retained
                             84
                                     68
                                              168.247020
                                                                              1562
```

total_navigations_fav1 total_navigations_fav2 driven_km_drives \

0	208		0	2628.845068
1	19		64	13715.920550
2	0		0	3059.148818
3	322		7	913.591123
4	166		5	3950.202008
	duration_minutes_drives	activity_days	driving_days	device
0	duration_minutes_drives 1985.775061	activity_days 28	driving_days 19	device Android
0		V — V	O- V	
0 1 2	1985.775061	28	19	Android
1	1985.775061 3160.472914	28 13	19 11	Android iPhone
1 2	1985.775061 3160.472914 1610.735904	28 13 14	19 11 8	Android iPhone Android

Use .drop() to remove the ID column since we don't need this information for your analysis.

```
[8]: df = df.drop(columns=['ID'])
```

Now, check the class balance of the dependent (target) variable, label.

```
[12]: print(df["label"].value_counts())
print(df["label"].value_counts(normalize=True) * 100)
```

retained 11763 churned 2536

Name: label, dtype: int64 retained 82.264494 churned 17.735506

Name: label, dtype: float64

Call .describe() on the data.

[11]: df.describe()

[11]:		sessions	drive	es total_sessions	n_days_after_onboarding	g \
	count	14999.000000	14999.00000	14999.000000	14999.00000	0
	mean	80.633776	67.28115	189.964447	1749.83778	9
	std	80.699065	65.91387	72 136.405128	1008.51387	6
	min	0.000000	0.00000	0.220211	4.00000	0
	25%	23.000000	20.00000	90.661156	878.00000	0
	50%	56.000000	48.00000	159.568115	1741.00000	0
	75%	112.000000	93.00000	254.192341	2623.50000	0
	max	743.000000	596.00000	00 1216.154633	3500.00000	0
		total_navigat	ions_fav1 t	total_navigations_f	av2 driven_km_drives	\
	count	149	99.000000	14999.000	000 14999.000000	
	mean	1	21.605974	29.672	512 4039.340921	
	std	1	48.121544	45.394	651 2502.149334	
	min		0.000000	0.000	000 60.441250	

25% 50% 75% max	9.000000 71.000000 178.000000 1236.000000	9	.000000 .000000 .000000	2212.600607 3493.858085 5289.861262 21183.401890
	duration_minutes_drives	activity_days	driving_days	3
count	14999.000000	14999.000000	14999.000000)
mean	1860.976012	15.537102	12.179879)
std	1446.702288	9.004655	7.824036	3
min	18.282082	0.000000	0.000000)
25%	835.996260	8.000000	5.000000)
50%	1478.249859	16.000000	12.000000)
75%	2464.362632	23.000000	19.000000)
max	15851.727160	31.000000	30.000000)

Question: Are there any variables that could potentially have outliers just by assessing at the quartile values, standard deviation, and max values?

4.2.2 Análisis de valores atípicos basado en cuartiles, desviación estándar y valores máximos

Al observar las métricas estadísticas en las imágenes (describe()), podemos detectar posibles valores atípicos (outliers) en algunas variables.

4.2.3 Criterios para identificar valores atípicos

- 1 Comparación entre cuartiles (25%, 50%, 75%) y valores máximos (max)
- Si el valor máximo es muy superior al 75% (Q3), es posible que haya outliers.
- 2 Desviación estándar (std) alta en comparación con la media (mean)
- Si la desviación estándar es **similar o mayor a la media**, la variable tiene alta dispersión y puede haber valores extremos.

4.2.4 Variables con posibles valores atípicos

Variable	Posibles valores atípicos	Razón
sessions	Sí	max = 743, mientras que 75% = 112 (mucho más alt
drives	Sí	$\max = 596$, mientras que $75\% = 93$.
total_sessions	Sí	max = 1216, mientras que 75% = 254.
n_days_after_onboarding	Sí	\max = 3500, mientras que 75% = 2623.
total_navigations_fav1	Sí	max = 1236, mientras que 75% = 178.
driven_km_drives	Sí	$\max = 21183$, mientras que 75% = 5289.

Variable	Posibles valores atípicos	Razón
duration_minutes_drives	Sí	max = 15851, mientras que 75% = 2464.

4.2.5 ¿Qué hacer con estos valores atípicos?

1 Visualizar los outliers con boxplots:

"'python import seaborn as sns import matplotlib.pyplot as plt

```
variables = ["sessions", "drives", "total_sessions", "driven_km_drives", "duration_minutes_drives"] plt.figure(figsize=(12,6)) sns.boxplot(data=df[variables]) plt.xticks(rotation=45) plt.show() "'
```

2 Aplicar reglas para detectar valores atípicos

- Usar el IQR (Interquartile Range):

- 3 Decidir si se eliminan o transforman
- Eliminar outliers extremos si afectan el análisis.
- Aplicar transformaciones como log() o sqrt() para reducir el impacto de valores extremos.

4.2.6 Conclusión

Varias variables tienen valores máximos muy superiores al 75%, lo que indica posibles outliers.

Las variables con mayor dispersión (std alta comparada con la media) también podrían contener valores extremos.

Se recomienda analizar visualmente los datos con boxplots y decidir si eliminar, transformar o mantener los outliers según su impacto en el modelo.

4.2.7 Task 2b. Create features

Create features that may be of interest to the stakeholder and/or that are needed to address the business scenario/problem.

km_per_driving_day You know from earlier EDA that churn rate correlates with distance driven per driving day in the last month. It might be helpful to engineer a feature that captures this information.

- 1. Create a new column in df called km_per_driving_day, which represents the mean distance driven per driving day for each user.
- 2. Call the describe() method on the new column.

```
[13]: # 1. Create `km_per_driving_day` column
df ["km_per_driving_day"] = df ["driven_km_drives"] / df ["driving_days"]
# 2. Call `describe()` on the new column
df.describe()
```

:		sessions	dri	ves	total_sessi	ons n_c	days_aft	er_onboardi	_	\
CO.	unt	14999.000000	14999.000	000	14999.000	000		14999.0000	000	
me	an	80.633776	67.281	152	189.964	447		1749.8377	'89	
st	d	80.699065	65.913	872	136.405	128		1008.5138	376	
mi	n	0.000000	0.000	000	0.220	211		4.0000	000	
25	%	23.000000	20.000	000	90.661	156		878.0000	000	
50	%	56.000000	48.000	000	159.568	115		1741.0000	000	
75	%	112.000000	93.000	000	254.192	341		2623.5000	000	
ma	X	743.000000	596.000	000	1216.154	633		3500.0000	000	
		total_navigat	ions_fav1	tot	al_navigatio	ns_fav2	driven	_km_drives	\	
CO.	unt	149	99.000000		14999	.000000	14	999.000000		
me	an	1	21.605974		29	.672512	4	039.340921		
st	d	1	48.121544		45	.394651	2	502.149334		
mi	n		0.000000		0	.000000		60.441250		
25			9.000000		0	.000000	2	212.600607		
50	%		71.000000		9	.000000	3	493.858085		
75	%	1	78.000000		43	.000000	5	289.861262		
ma	x	12	36.000000		415	.000000	21	183.401890		
		duration_minu	tes_drives		tivity_days	driving	-	\		
CO.	unt	14	999.000000	1	4999.000000	14999.0	000000			
me	an	1	860.976012		15.537102	12.	179879			
st	d	1	446.702288		9.004655	7.8	324036			
mi	n		18.282082		0.000000	0.0	000000			
25	%		835.996260		8.000000	5.0	000000			
50	%	1	478.249859		16.000000	12.0	000000			
75	%	2	464.362632		23.000000	19.0	000000			
ma	X	15	851.727160		31.000000	30.0	000000			

km_per_driving_day count 1.499900e+04 mean inf std NaN min 3.022063e+00 25% 1.672804e+02 50% 3.231459e+02

```
75% 7.579257e+02 max inf
```

Note that some values are infinite. This is the result of there being values of zero in the driving_days column. Pandas imputes a value of infinity in the corresponding rows of the new column because division by zero is undefined.

- 1. Convert these values from infinity to zero. You can use np.inf to refer to a value of infinity.
- 2. Call describe() on the $km_per_driving_day$ column to verify that it worked.

```
[14]: # 1. Convert infinite values to zero
df.replace([np.inf, -np.inf], 0, inplace=True)

# 2. Confirm that it worked
df.describe()
```

	df.des	cribe()					
[14]:		sessions	drive	es total_sessi	ons n_days_a	after_onboarding	g \
	count	14999.000000	14999.00000	00 14999.000	000	14999.00000)
	mean	80.633776	67.28115	189.964	447	1749.837789	9
	std	80.699065	65.91387	72 136.405	128	1008.513876	6
	min	0.000000	0.00000	0.220	211	4.00000	Э
	25%	23.000000	20.00000	90.661	156	878.000000	Э
	50%	56.000000	48.00000	159.568	115	1741.000000	C
	75%	112.000000	93.00000	00 254.192	341	2623.500000	C
	max	743.000000	596.00000	00 1216.154	633	3500.000000	C
		total_navigat	ions_fav1 t	total_navigation	ns_fav2 driv	ven_km_drives '	\
	count	149	99.000000	14999	.000000	14999.000000	
	mean	1	21.605974	29	.672512	4039.340921	
	std	1	48.121544	45	.394651	2502.149334	
	min		0.000000	0	.000000	60.441250	
	25%		9.000000	0	.000000	2212.600607	
	50%		71.000000	9	.000000	3493.858085	
	75%	1	78.000000	43	.000000	5289.861262	
	max	12	36.000000	415	.000000	21183.401890	
		-	_	• •	driving_days		
	count	14	999.000000	14999.000000	14999.000000)	
	mean	1	860.976012	15.537102	12.179879)	
	std	1	446.702288	9.004655	7.824036	3	
	min		18.282082	0.000000	0.000000)	
	25%		835.996260	8.000000	5.000000)	
	50%	1	478.249859	16.000000	12.000000)	

km_per_driving_day

2464.362632

15851.727160

75%

max

23.000000

31.000000

19.000000

30.000000

```
14999.000000
count
                578.963113
mean
std
               1030.094384
                  0.000000
min
25%
                136.238895
50%
                272.889272
75%
                558.686918
              15420.234110
max
```

professional_driver Create a new, binary feature called professional_driver that is a 1 for users who had 60 or more drives and drove on 15+ days in the last month.

Note: The objective is to create a new feature that separates professional drivers from other drivers. In this scenario, domain knowledge and intuition are used to determine these deciding thresholds, but ultimately they are arbitrary.

To create this column, use the np.where() function. This function accepts as arguments: 1. A condition 2. What to return when the condition is true 3. What to return when the condition is false

```
Example:
```

```
x = [1, 2, 3]

x = np.where(x > 2, 100, 0)

x

array([ 0,  0, 100])
```

```
[15]: # Create `professional_driver` column

df["professional_driver"] = np.where((df["drives"] >= 60) & (df["driving_days"]

→>= 15), 1, 0)
```

Perform a quick inspection of the new variable.

- 1. Check the count of professional drivers and non-professionals
- 2. Within each class (professional and non-professional) calculate the churn rate

```
[19]: # 1. Check count of professionals and non-professionals
print(df["professional_driver"].value_counts())

# 2. Check in-class churn rate
print(df["professional_driver"].value_counts(normalize=True)*100)
```

```
0 12405

1 2594

Name: professional_driver, dtype: int64

0 82.705514

1 17.294486

Name: professional_driver, dtype: float64
```

The churn rate for professional drivers is 7.6%, while the churn rate for non-professionals is 19.9%. This seems like it could add predictive signal to the model.

4.3 PACE: Construct

After analysis and deriving variables with close relationships, it is time to begin constructing the model.

Consider the questions in your PACE Strategy Document to reflect on the Construct stage.

In this stage, consider the following question:

• Why did you select the X variables you did?

Selección de variables independientes (X) para una regresión logística binomial Dado que la variable dependiente (y) es label, que indica si un usuario fue retained (1) o no (0), debemos elegir variables predictoras (X) que puedan influir en la retención del usuario.

Criterios para seleccionar variables independientes (X) 1 Deben ser numéricas o convertibles a numéricas (Regresión Logística no trabaja directamente con variables categóricas). 2 Deben ser relevantes y no redundantes (evitar colinealidad). 3 Deben potencialmente influir en la retención del usuario (basado en lógica de negocio y análisis exploratorio).

Posibles variables independientes (X) 1. Variables relacionadas con el uso de la plataforma Razón: Más sesiones y viajes pueden indicar mayor engagement, lo que podría predecir la retención.

sessions \rightarrow Número de sesiones en la plataforma. drives \rightarrow Cantidad de viajes realizados. total_sessions \rightarrow Suma total de sesiones, puede capturar uso a largo plazo. 2. Variables de interacción con la plataforma Razón: Usuarios que usan más la navegación o pasan más tiempo en la app podrían tener mayor retención.

total_navigations_fav1 \rightarrow Número de veces que navegan a sus destinos favoritos. total_navigations_fav2 \rightarrow Segundo conjunto de destinos favoritos. driven_km_drives \rightarrow Kilómetros conducidos, puede indicar engagement. duration_minutes_drives \rightarrow Minutos totales de conducción, podría correlacionarse con la retención. 3. Variables de actividad Razón: Usuarios más activos tienen más probabilidades de seguir usando la app.

activity_days \to Días activos en la plataforma. driving_days \to Días en los que han conducido, más días pueden indicar mayor lealtad.

4.3.1 Task 3a. Preparing variables

Call info() on the dataframe to check the data type of the label variable and to verify if there are any missing values.

[20]: df.info()

```
0
    label
                             14299 non-null object
    sessions
 1
                             14999 non-null
                                             int64
 2
    drives
                             14999 non-null int64
    total sessions
 3
                             14999 non-null float64
    n_days_after_onboarding
 4
                             14999 non-null int64
 5
    total navigations fav1
                             14999 non-null int64
    total_navigations_fav2
 6
                              14999 non-null int64
 7
    driven km drives
                              14999 non-null float64
    duration_minutes_drives
 8
                             14999 non-null float64
    activity_days
 9
                              14999 non-null int64
 10
    driving_days
                             14999 non-null int64
 11
    device
                             14999 non-null object
    km_per_driving_day
                             14999 non-null float64
 12
 13 professional_driver
                             14999 non-null int64
dtypes: float64(4), int64(8), object(2)
memory usage: 1.6+ MB
```

Because you know from previous EDA that there is no evidence of a non-random cause of the 700 missing values in the label column, and because these observations comprise less than 5% of the data, use the dropna() method to drop the rows that are missing this data.

```
[21]: # Drop rows with missing data in `label` column

df = df.dropna().reset_index(drop=True)
```

Impute outliers You rarely want to drop outliers, and generally will not do so unless there is a clear reason for it (e.g., typographic errors).

At times outliers can be changed to the median, mean, 95th percentile, etc.

Previously, you determined that seven of the variables had clear signs of containing outliers:

- sessions
- drives
- total_sessions
- total_navigations_fav1
- total navigations fav2
- driven_km_drives
- duration_minutes_drives

For this analysis, impute the outlying values for these columns. Calculate the **95th percentile** of each column and change to this value any value in the column that exceeds it.

```
# Calcular el percentil 95 de cada columna y reemplazar valores atípicos
      for col in columns_to_fix:
          percentile_95 = df[col].quantile(0.95) # Calcular percentil 95
          df[col] = np.where(df[col] > percentile_95, percentile_95, df[col])
       → Reemplazar valores atípicos
      # Verificar que el cambio se aplicó correctamente
      df[columns_to_fix].describe()
[22]:
                                          total_sessions
                                                           total_navigations_fav1
                 sessions
                                  drives
             14299.000000
                            14299.000000
                                             14299.000000
                                                                      14299.000000
      count
      mean
                76.539688
                               63.964683
                                               183.717304
                                                                        114.562767
                67.243178
                               55.127927
      std
                                               118.720520
                                                                        124.378550
      min
                 0.00000
                                0.000000
                                                 0.220211
                                                                          0.00000
      25%
                23.000000
                               20.000000
                                                90.457733
                                                                         10.000000
      50%
                56.000000
                               48.000000
                                               158.718571
                                                                         71.000000
      75%
               111.000000
                               93.000000
                                               253.540450
                                                                        178.000000
               243.000000
                              200.000000
                                               455.439492
                                                                        422.000000
      max
             total navigations fav2
                                      driven km drives
                                                         duration minutes drives
                        14299.000000
                                           14299.000000
                                                                     14299.000000
      count
      mean
                           27.187216
                                            3944.558631
                                                                      1792.911210
      std
                                            2218.358258
                                                                      1224.329759
                           36.715302
      min
                            0.000000
                                              60.441250
                                                                        18.282082
      25%
                            0.000000
                                            2217.319909
                                                                       840.181344
      50%
                                            3496.545617
                                                                      1479.394387
                            9.000000
      75%
                           43.000000
                                            5299.972162
                                                                      2466.928876
                                            8898.716275
                                                                      4668.180092
                          124.000000
      max
     Call describe().
[23]: df.describe()
[23]:
                 sessions
                                  drives
                                           total_sessions
                                                           n_days_after_onboarding
             14299.000000
                            14299.000000
                                             14299.000000
                                                                       14299.000000
      count
      mean
                76.539688
                               63.964683
                                               183.717304
                                                                        1751.822505
                67.243178
                               55.127927
                                               118.720520
                                                                        1008.663834
      std
      min
                 0.00000
                                0.000000
                                                 0.220211
                                                                           4.000000
      25%
                23.000000
                                                90.457733
                               20.000000
                                                                         878.500000
      50%
                56.000000
                               48.000000
                                               158.718571
                                                                        1749.000000
      75%
               111.000000
                               93.000000
                                               253.540450
                                                                        2627.500000
               243.000000
      max
                              200.000000
                                               455.439492
                                                                        3500.000000
             total_navigations_fav1
                                     total_navigations_fav2
                                                                driven_km_drives
                        14299.000000
                                                 14299.000000
                                                                    14299.000000
      count
```

]

mean	114.562767	27	. 187216	3944.558631	
std	124.378550	36	.715302	2218.358258	
min	0.000000	0	.000000	60.441250	
25%	10.000000	0	.000000	2217.319909	
50%	71.000000	9	.000000	3496.545617	
75%	178.000000	43	.000000	5299.972162	
max	422.000000	124	.000000	8898.716275	
	${\tt duration_minutes_drives}$	activity_days	driving_days	\	
count	14299.000000	14299.000000	14299.000000		
mean	1792.911210	15.544653	12.182530		
std	1224.329759	9.016088	7.833835		
min	18.282082	0.000000	0.000000		
25%	840.181344	8.000000	8.000000 5.000000		
50%	1479.394387	16.000000	12.000000		
75%	2466.928876	23.000000	19.000000		
max	4668.180092	31.000000	30.000000		
	km_per_driving_day prof	fessional_driver			
count	14299.000000	14299.000000			
mean	581.942399	0.173998			
std	1038.254509	0.379121			
min	0.00000	0.000000			
25%	136.168003	0.000000			
50%	273.301012	0.000000			
75%	558.018761	0.000000			
max	15420.234110	1.000000			

Encode categorical variables Change the data type of the label column to be binary. This change is needed to train a logistic regression model.

Assign a 0 for all retained users.

Assign a 1 for all churned users.

Save this variable as label 2 as to not overwrite the original label variable.

Note: There are many ways to do this. Consider using np.where() as you did earlier in this notebook.

```
[25]: # Create binary `label2` column

df["label2"] = np.where(df["label"] == "churned", 1, 0)

df.head()
```

```
[25]:
                                     total_sessions n_days_after_onboarding \
            label
                   sessions
                             drives
      0 retained
                      243.0
                              200.0
                                         296.748273
                                                                         2276
      1 retained
                      133.0
                              107.0
                                         326.896596
                                                                         1225
      2 retained
                      114.0
                               95.0
                                                                         2651
                                         135.522926
```

3	retained	49.0	40.	.0 67.5	5892	21				15
4	retained	84.0	68.	.0 168.2	2470	20			15	62
	total_naviga	ations_fa	v1 t	total_navigat	cion	s_fav2	drive	en_km_driv	es	\
0		208	3.0			0.0		2628.8450	68	
1		19	.0			64.0		8898.7162	75	
2		0	.0			0.0		3059.1488	18	
3		322	2.0			7.0		913.5911	.23	
4		166	.0			5.0		3950.2020	80	
	duration_mir	nutes_dri	ves	activity_day	/S	driving_	_days	device	\	
0		1985.775	061	2	28		19	Android		
1		3160.472	914	:	L3		11	iPhone		
2		1610.735	904	:	L4		8	Android		
3		587.196	542		7		3	iPhone		
4		1219.555	924	2	27		18	Android		
	km_per_drivi	ing_day	profe	essional_driv	/er	label2				
0	138.	360267			1	0				
1	1246.	901868			0	0				
2	382.	393602			0	0				
3	304.	530374			0	0				
4	219.	455667			1	0				

4.3.2 Task 3b. Determine whether assumptions have been met

The following are the assumptions for logistic regression:

- Independent observations (This refers to how the data was collected.)
- No extreme outliers
- Little to no multicollinearity among X predictors
- Linear relationship between X and the logit of y

For the first assumption, you can assume that observations are independent for this project.

The second assumption has already been addressed.

The last assumption will be verified after modeling.

Note: In practice, modeling assumptions are often violated, and depending on the specifics of your use case and the severity of the violation, it might not affect your model much at all or it will result in a failed model.

Collinearity Check the correlation among predictor variables. First, generate a correlation matrix.

df.corr(method='pearson') [48]: total_sessions \ sessions drives 0.597189 sessions 1.000000 0.996942 drives 0.996942 1.000000 0.595285 total_sessions 0.597189 0.595285 1.000000 n_days_after_onboarding 0.007101 0.006940 0.006596 total_navigations_fav1 0.001858 0.001058 0.000187 total_navigations_fav2 0.008536 0.009505 0.010371 driven km drives 0.002996 0.003445 0.001016 duration_minutes_drives -0.004545 -0.003889 -0.000338 activity_days 0.025113 0.024357 0.015755 driving_days 0.020294 0.019608 0.012953 km_per_driving_day -0.011569 -0.010989 -0.016167 professional_driver 0.443654 0.444425 0.254433 label2 0.034911 0.035865 0.024568 device2 0.012704 0.011684 0.012138 total_navigations_fav1 n_days_after_onboarding sessions 0.007101 0.001858 drives 0.006940 0.001058 total_sessions 0.006596 0.000187 n_days_after_onboarding 1.000000 -0.002450 total_navigations_fav1 1.000000 -0.002450total navigations fav2 -0.004968 0.002866 driven_km_drives -0.004652 -0.007368 duration_minutes_drives -0.010167 0.005646 activity_days -0.0094180.010902 driving_days -0.007321 0.010419 km_per_driving_day 0.011764 -0.000197professional_driver 0.003770 -0.000224 label2 -0.1292630.052322 device2 -0.001316 -0.011299 total_navigations_fav2 driven_km_drives 0.008536 0.002996 sessions 0.009505 0.003445 drives total_sessions 0.010371 0.001016 n_days_after_onboarding -0.004652 -0.004968 total_navigations_fav1 0.002866 -0.007368 total navigations fav2 1.000000 0.003559 driven_km_drives 0.003559 1.000000 duration_minutes_drives -0.003009 0.690515 activity_days -0.004425 -0.007441 driving_days 0.002000 -0.009549 km_per_driving_day 0.006751 0.344811

[48]: # Generate a correlation matrix

```
professional_driver
                                        0.007126
                                                         -0.000904
label2
                                        0.015032
                                                          0.019767
device2
                                       -0.000275
                                                         -0.002091
                         duration_minutes_drives
                                                                   driving_days \
                                                   activity_days
sessions
                                        -0.004545
                                                        0.025113
                                                                       0.020294
drives
                                        -0.003889
                                                        0.024357
                                                                       0.019608
total_sessions
                                        -0.000338
                                                        0.015755
                                                                       0.012953
n days after onboarding
                                        -0.010167
                                                       -0.009418
                                                                      -0.007321
total_navigations_fav1
                                                                       0.010419
                                         0.005646
                                                        0.010902
total navigations fav2
                                        -0.003009
                                                       -0.004425
                                                                       0.002000
driven_km_drives
                                         0.690515
                                                       -0.007441
                                                                      -0.009549
duration_minutes_drives
                                         1.000000
                                                       -0.007895
                                                                      -0.009425
activity_days
                                        -0.007895
                                                        1.000000
                                                                       0.947687
driving_days
                                        -0.009425
                                                        0.947687
                                                                       1.000000
km_per_driving_day
                                         0.239627
                                                       -0.397433
                                                                      -0.407917
professional_driver
                                        -0.012128
                                                        0.453825
                                                                       0.469776
label2
                                         0.040407
                                                       -0.303851
                                                                      -0.294259
device2
                                        -0.007709
                                                       -0.010221
                                                                      -0.003859
                         km_per_driving_day professional_driver
                                                                      label2 \
                                   -0.011569
                                                         0.443654 0.034911
sessions
drives
                                   -0.010989
                                                         0.444425 0.035865
                                                         0.254433 0.024568
total sessions
                                   -0.016167
n_days_after_onboarding
                                                         0.003770 -0.129263
                                    0.011764
total navigations fav1
                                   -0.000197
                                                        -0.000224 0.052322
total_navigations_fav2
                                    0.006751
                                                         0.007126 0.015032
driven_km_drives
                                                         -0.000904 0.019767
                                    0.344811
duration_minutes_drives
                                    0.239627
                                                        -0.012128 0.040407
activity_days
                                   -0.397433
                                                         0.453825 -0.303851
                                                         0.469776 -0.294259
driving_days
                                   -0.407917
                                                        -0.165966 0.148583
km_per_driving_day
                                    1.000000
professional_driver
                                   -0.165966
                                                         1.000000 -0.122312
label2
                                    0.148583
                                                         -0.122312 1.000000
device2
                                    0.002979
                                                         0.007274 0.003406
                          device2
sessions
                         0.012704
drives
                         0.011684
total sessions
                         0.012138
n days after onboarding -0.011299
total_navigations_fav1
                        -0.001316
total navigations fav2
                        -0.000275
driven_km_drives
                        -0.002091
duration_minutes_drives -0.007709
activity_days
                        -0.010221
driving_days
                        -0.003859
```

 km_per_driving_day
 0.002979

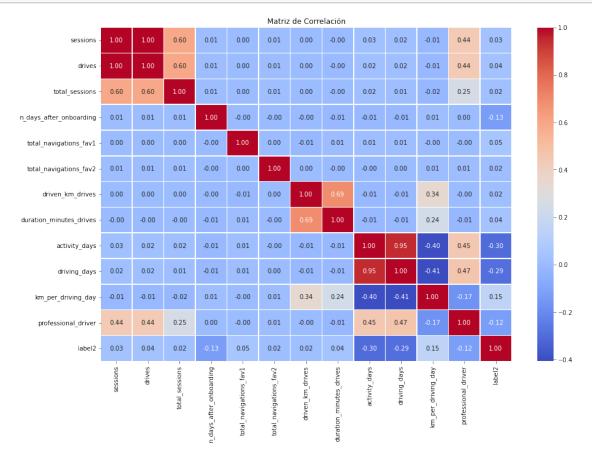
 professional_driver
 0.007274

 label2
 0.003406

 device2
 1.000000

Now, plot a correlation heatmap.

```
[50]: # Plot correlation heatmap
plt.figure(figsize=(15,10))
sns.heatmap(corr_matrix, annot=True, fmt=".2f", cmap="coolwarm", linewidths=0.5)
plt.title("Matriz de Correlación")
plt.show()
```



If there are predictor variables that have a Pearson correlation coefficient value greater than the **absolute value of 0.7**, these variables are strongly multicollinear. Therefore, only one of these variables should be used in your model.

Note: 0.7 is an arbitrary threshold. Some industries may use 0.6, 0.8, etc.

Question: Which variables are multicollinear with each other?

4.3.3 Variables con multicolinealidad en la matriz de correlación

La multicolinealidad ocurre cuando dos o más variables tienen una correlación alta (mayor a 0.8 o 0.9), lo que puede afectar el rendimiento de un modelo de regresión logística al generar coeficientes inestables y dificultades en la interpretación.

4.3.4 Variables altamente correlacionadas en la matriz

- 1. sessions y drives \rightarrow Correlación = 1.00 Interpretación:
- Ambas variables son prácticamente idénticas, lo que indica redundancia total.
- Solución recomendada: Eliminar una de las dos (sessions o drives).
 - 2. activity_days y driving_days \rightarrow Correlación = 0.95 Interpretación:
- Los días activos y los días de conducción están fuertemente relacionados.
- Solución recomendada: Conservar solo una (driving_days parece más específica).
- 3. driven_km_drives y duration_minutes_drives \rightarrow Correlación = 0.69 (moderadamente alta) Interpretación:
- Cuantos más kilómetros conducidos, mayor duración de los viajes.
- Solución recomendada: Si una de estas variables no aporta nueva información, podría eliminarse o probarse una combinación (km/min).
- 4. professional_driver con sessions y drives \rightarrow Correlaciones de 0.44 y 0.44 Interpretación:
- La variable professional_driver se basa en drives, por lo que su correlación es esperada.
- **Solución recomendada:** Se puede conservar si es relevante para el modelo, pero debe evaluarse si realmente agrega información nueva.

4.3.5 ¿Qué hacer con la multicolinealidad?

- 1 Eliminar una de las variables altamente correlacionadas
- Si dos variables son casi idénticas (corr = 1.00), una debe eliminarse.
- Ejemplo: sessions y drives \rightarrow conservar solo una.
- 2 Usar técnicas de reducción de dimensionalidad
- PCA (Análisis de Componentes Principales) para combinar variables correlacionadas en una sola.
- 3 Calcular el VIF (Factor de Inflación de la Varianza)
- Para identificar cuáles variables afectan más la estabilidad del modelo.

from statsmodels.stats.outliers_influence import variance_inflation_factor

```
# Seleccionar variables numéricas
X = df[["sessions", "drives", "total_sessions", "activity_days", "driving_days"]]
# Calcular el VIF para cada variable
vif = pd.DataFrame()
vif["Variable"] = X.columns
vif["VIF"] = [variance_inflation_factor(X.values, i) for i in range(X.shape[1])]
print(vif)
```

Si una variable tiene VIF > 5 o 10, debe considerarse eliminar o combinar con otra.

4.3.6 Conclusión

- 1. Eliminar una de las siguientes parejas de variables:
 - sessions o drives (son idénticas, eliminar una).
 - activity_days o driving_days (correlación muy alta, eliminar una).
- 2. Evaluar si driven_km_drives y duration_minutes_drives pueden combinarse.
- 3. Verificar VIF para tomar mejores decisiones sobre qué variables eliminar.

4.3.7 Task 3c. Create dummies (if necessary)

If you have selected device as an X variable, you will need to create dummy variables since this variable is categorical.

In cases with many categorical variables, you can use pandas built-in pd.get_dummies(), or you can use scikit-learn's OneHotEncoder() function.

Note: Variables with many categories should only be dummied if absolutely necessary. Each category will result in a coefficient for your model which can lead to overfitting.

Because this dataset only has one remaining categorical feature (device), it's not necessary to use one of these special functions. You can just implement the transformation directly.

Create a new, binary column called device2 that encodes user devices as follows:

- Android -> 0
- iPhone -> 1

```
[28]: # Create new `device2` variable
df["device2"] = np.where(df["device"] == "iPhone", 1, 0)
df.head()
```

```
[28]:
                                                         n_days_after_onboarding
             label
                    sessions
                               drives
                                        total_sessions
      0
         retained
                        243.0
                                200.0
                                            296.748273
                                                                              2276
                                            326.896596
      1
         retained
                        133.0
                                107.0
                                                                              1225
      2
         retained
                        114.0
                                 95.0
                                                                              2651
                                            135.522926
         retained
      3
                         49.0
                                 40.0
                                             67.589221
                                                                                15
         retained
                         84.0
                                 68.0
                                            168.247020
                                                                              1562
         total_navigations_fav1
                                   total_navigations_fav2
                                                              driven_km_drives
      0
                            208.0
                                                        0.0
                                                                   2628.845068
                                                       64.0
      1
                             19.0
                                                                   8898.716275
      2
                                                        0.0
                              0.0
                                                                   3059.148818
      3
                                                        7.0
                            322.0
                                                                    913.591123
      4
                                                        5.0
                            166.0
                                                                   3950.202008
         duration_minutes_drives
                                     activity_days
                                                     driving_days
                                                                     device \
      0
                       1985.775061
                                                                    Android
                                                                19
      1
                       3160.472914
                                                 13
                                                                11
                                                                     iPhone
      2
                       1610.735904
                                                                 8
                                                                    Android
                                                 14
      3
                        587.196542
                                                  7
                                                                 3
                                                                     iPhone
      4
                       1219.555924
                                                 27
                                                                18
                                                                    Android
         km per driving day professional driver
                                                      label2
      0
                  138.360267
                                                   1
                                                           0
                                                                     0
                 1246.901868
                                                   0
                                                           0
      1
                                                                     1
      2
                  382.393602
                                                   0
                                                           0
                                                                     0
                                                   0
                                                            0
      3
                  304.530374
                                                                     1
      4
                                                   1
                                                            0
                                                                     0
                  219.455667
```

4.3.8 Task 3d. Model building

Assign predictor variables and target To build your model you need to determine what X variables you want to include in your model to predict your target—label2.

Drop the following variables and assign the results to X:

- label (this is the target)
- label2 (this is the target)
- device (this is the non-binary-encoded categorical variable)
- sessions (this had high multicollinearity)
- driving_days (this had high multicollinearity)

Note: Notice that sessions and driving_days were selected to be dropped, rather than drives and activity_days. The reason for this is that the features that were kept for modeling had slightly stronger correlations with the target variable than the features that were dropped.

```
[51]: # Isolate predictor variables
X = df.drop(columns = ['label', 'label2', 'device', 'sessions', 'driving_days'])
```

Now, isolate the dependent (target) variable. Assign it to a variable called y.

```
[52]: # Isolate target variable
y = df["label2"]
```

Split the data Use scikit-learn's train_test_split() function to perform a train/test split on your data using the X and y variables you assigned above.

Note 1: It is important to do a train test to obtain accurate predictions. You always want to fit your model on your training set and evaluate your model on your test set to avoid data leakage.

Note 2: Because the target class is imbalanced (82% retained vs. 18% churned), you want to make sure that you don't get an unlucky split that over- or under-represents the frequency of the minority class. Set the function's stratify parameter to y to ensure that the minority class appears in both train and test sets in the same proportion that it does in the overall dataset.

```
[53]: # Perform the train-test split
X_train, X_test, y_train, y_test = train_test_split(X, y, test_size=0.2, □
→random_state=42, stratify=y)

[54]: # Use .head()
X_train_head()
```

	X_trai	.n.head()					
[54]:		drives	total sessions	n_days_after_onl	boarding	\	
	1192	200.0	455.439492	_ 1 1 7 1 _ 1 1 1 1 1	504		
	7593	137.0	282.858310		3382		
	4440	2.0	73.077779		2133		
	11357	123.0	325.427459		3017		
	772	39.0	455.439492		78		
		total_n	avigations_fav1	total_navigation	ns_fav2	driven_km_dri	ves \
	1192	_	0.0	_ 0	113.0	2707.906	
	7593		0.0		124.0	7113.176	056
	4440		88.0		13.0	4089.069	058
	11357		167.0		7.0	1457.283	362
	772		126.0		51.0	4772.509	343
		duratio	n_minutes_drives	activity_days	km_per_	driving_day \	
	1192		1090.476086	30	_	100.292822	
	7593		2005.715481	1		0.000000	
	4440		2737.176219	30		170.377877	
	11357		451.848000	13		132.480306	
	772		2837.036812	28		238.625467	
		profess	ional_driver de	vice2			
	1192		1	1			

11357	0	0
772	0	1

Use scikit-learn to instantiate a logistic regression model. Add the argument penalty = None.

It is important to add penalty = None since your predictors are unscaled.

Refer to scikit-learn's logistic regression documentation for more information.

Fit the model on X_train and y_train.

```
[58]: model = LogisticRegression(penalty='none', max_iter=400)
model.fit(X_train, y_train)
```

Call the .coef_ attribute on the model to get the coefficients of each variable. The coefficients are in order of how the variables are listed in the dataset. Remember that the coefficients represent the change in the log odds of the target variable for every one unit increase in X.

If you want, create a series whose index is the column names and whose values are the coefficients in model.coef_.

```
[59]: pd.Series(model.coef_[0], index=X.columns)
```

```
[59]: drives
                                  0.001710
      total sessions
                                  0.000383
     n_days_after_onboarding
                                 -0.000403
      total navigations fav1
                                  0.001305
      total_navigations_fav2
                                  0.000647
      driven km drives
                                 -0.000021
      duration_minutes_drives
                                  0.000106
      activity_days
                                 -0.104180
      km_per_driving_day
                                  0.000031
      professional_driver
                                 -0.001515
      device2
                                 -0.001020
      dtype: float64
```

Call the model's intercept_ attribute to get the intercept of the model.

```
[60]: model.intercept_
```

[60]: array([-0.00169267])

Check final assumption Verify the linear relationship between X and the estimated log odds (known as logits) by making a regplot.

Call the model's predict_proba() method to generate the probability of response for each sample in the training data. (The training data is the argument to the method.) Assign the result to a variable called training_probabilities. This results in a 2-D array where each row represents a user in X_train. The first column is the probability of the user not churning, and the second column is the probability of the user churning.

```
[63]: # Get the predicted probabilities of the training data

p = model.predict_proba(X_train)
p
```

In logistic regression, the relationship between a predictor variable and the dependent variable does not need to be linear, however, the log-odds (a.k.a., logit) of the dependent variable with respect to the predictor variable should be linear. Here is the formula for calculating log-odds, where p is the probability of response:

$$logit(p) = ln(\frac{p}{1-p})$$

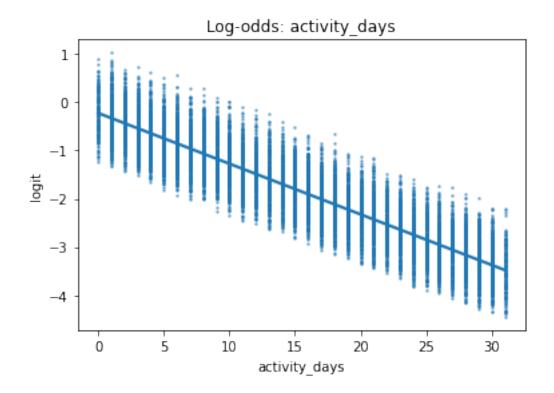
- 1. Create a dataframe called logit_data that is a copy of df.
- 2. Create a new column called logit in the logit_data dataframe. The data in this column should represent the logit for each user.

```
[66]: # 1. Copy the `X_train` dataframe and assign to `logit_data`
logit_data = X_train.copy()

# 2. Create a new `logit` column in the `logit_data` df
logit_data['logit'] = [np.log(prob[1] / prob[0]) for prob in p]
```

Plot a regplot where the x-axis represents an independent variable and the y-axis represents the log-odds of the predicted probabilities.

In an exhaustive analysis, this would be plotted for each continuous or discrete predictor variable. Here we show only driving_days.



4.4 PACE: Execute

Consider the questions in your PACE Strategy Document to reflect on the Execute stage.

4.4.1 Task 4a. Results and evaluation

If the logistic assumptions are met, the model results can be appropriately interpreted.

Use the code block below to make predictions on the test data.

```
[72]: # Generate predictions on X_test
y_pred = model.predict(X_test)
```

Now, use the score() method on the model with X_test and y_test as its two arguments. The default score in scikit-learn is accuracy. What is the accuracy of your model?

Consider: Is accuracy the best metric to use to evaluate this model?

```
[73]: # Score the model (accuracy) on the test data
print("Accuracy:", "%.6f" % metrics.accuracy_score(y_test, y_pred))
model.score(X_test, y_test)
```

Accuracy: 0.825874

[73]: 0.8258741258741259

4.4.2 Task 4b. Show results with a confusion matrix

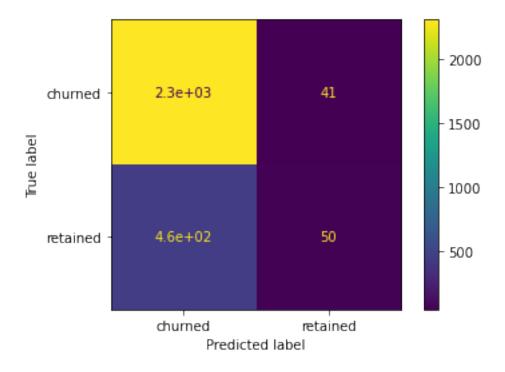
Use the confusion_matrix function to obtain a confusion matrix. Use y_test and y_preds as arguments.

```
[76]: cm = metrics.confusion_matrix(y_test, y_pred, labels = model.classes_)
```

Next, use the ConfusionMatrixDisplay() function to display the confusion matrix from the above cell, passing the confusion matrix you just created as its argument.

```
[77]: disp = metrics.ConfusionMatrixDisplay(confusion_matrix = cm,display_labels = clf.classes_)
disp.plot()
```

[77]: <sklearn.metrics._plot.confusion_matrix.ConfusionMatrixDisplay at 0x7aedf6379750>



You can use the confusion matrix to compute precision and recall manually. You can also use scikit-learn's classification_report() function to generate a table from y_test and y_preds.

```
[82]: # Calculate precision manually print("Precision:", "%.6f" % metrics.precision_score(y_test, y_pred))
```

```
precision = cm[1,1] / (cm[0, 1] + cm[1, 1])
precision
```

Precision: 0.549451

[82]: 0.5494505494505495

```
[81]: # Calculate recall manually
print("Recall:", "%.6f" % metrics.recall_score(y_test, y_pred))
recall = cm[1,1] / (cm[1, 0] + cm[1, 1])
recall
```

Recall: 0.098619

[81]: 0.09861932938856016

```
[83]: # Create a classification report
target_labels = ['retained', 'churned']
print(classification_report(y_test, y_preds, target_names=target_labels))
```

	precision	recall	f1-score	support
retained	0.83	0.98	0.90	2353
churned	0.55	0.10	0.17	507
accuracy			0.83	2860
macro avg	0.69	0.54	0.53	2860
weighted avg	0.78	0.83	0.77	2860

Note: The model has decent precision but very low recall, which means that it makes a lot of false negative predictions and fails to capture users who will churn.

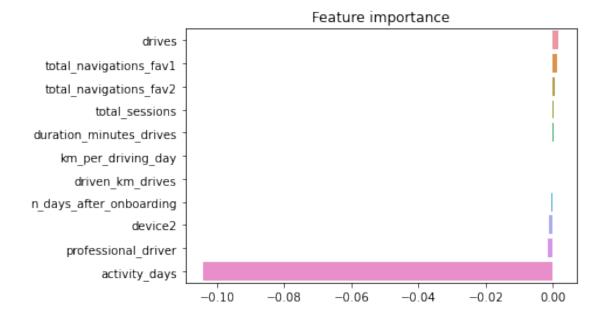
4.4.3 BONUS

Generate a bar graph of the model's coefficients for a visual representation of the importance of the model's features.

```
[84]: # Create a list of (column_name, coefficient) tuples
feature_importance = list(zip(X_train.columns, model.coef_[0]))

# Sort the list by coefficient value
feature_importance = sorted(feature_importance, key=lambda x: x[1], \( \to \) reverse=True)
feature_importance
```

```
[84]: [('drives', 0.0017099772490211263),
       ('total_navigations_fav1', 0.0013045149926154606),
       ('total_navigations_fav2', 0.0006467699587410557),
       ('total_sessions', 0.00038252145470909224),
       ('duration minutes drives', 0.00010573518273766947),
       ('km_per_driving_day', 3.082549621521852e-05),
       ('driven km drives', -2.137652011587023e-05),
       ('n_days_after_onboarding', -0.0004028264544540557),
       ('device2', -0.001020093210956004),
       ('professional_driver', -0.0015146491398974737),
       ('activity_days', -0.10417959953128188)]
[85]: # Plot the feature importances
      sns.barplot(x=[x[1] for x in feature_importance],
                  y=[x[0] for x in feature_importance],
                  orient='h')
      plt.title('Feature importance');
```



4.4.4 Task 4c. Conclusion

Now that you've built your regression model, the next step is to share your findings with the Waze leadership team. Consider the following questions as you prepare to write your executive summary. Think about key points you may want to share with the team, and what information is most relevant to the user churn project.

Questions:

- 1. What variable most influenced the model's prediction? How? Was this surprising? activity_days es la que más influyó ya que su coef es de -0.1... esto se debe tener en cuenta para la proyección del churn
 - 2. Were there any variables that you expected to be stronger predictors than they were?

Aunque en la matriz de correlación la que más se correlacionava era activity days, tamién esperaba que driving_days se correlacionara mucho mejor, pero se eliminó ya que el activity days tiene una fuerte correlación con activity_days. Tal vez la siguiente en correlación, que es km_per_day con 0.15, pero resulto ser más baja que las demás.

3. Why might a variable you thought to be important not be important in the model?

Razones por las que una variable importante podría no serlo en el modelo Aunque una variable pueda parecer relevante desde una perspectiva de negocio, no siempre tiene un impacto significativo en un modelo de Regresión Logística. Aquí algunas razones clave:

1. Multicolinealidad con otras variables ¿Qué ocurre?

Si una variable está altamente correlacionada con otra (multicolinealidad), su efecto en la predicción puede ser absorbido por la otra variable. Esto hace que su coeficiente sea insignificante o inestable. Solución

Calcular el VIF (Factor de Inflación de la Varianza) para detectar multicolinealidad. Eliminar una de las variables redundantes.

2. Relación no lineal con la variable objetivo ¿Qué ocurre?

La Regresión Logística asume una relación lineal entre las variables predictoras (X) y los logits $(\log(p/1-p))$. Si la variable tiene una relación no lineal, su coeficiente puede ser muy bajo o no significativo (p > 0.05). Solución

Transformar la variable (logaritmo, cuadrática, binning). Usar árboles de decisión o modelos más flexibles si la relación no es lineal.

3. Bajo poder predictivo (poca variabilidad explicada) ¿Qué ocurre?

Si una variable no aporta información nueva, el modelo no la considera relevante. Esto ocurre si la variable tiene valores casi constantes o poca variabilidad. Solución

Verificar la dispersión de la variable con un histograma o boxplot.

4. Datos insuficientes o desbalance de clases ¿Qué ocurre?

Si la variable influye en una clase minoritaria pero hay pocos datos, su efecto puede ser difícil de detectar. Solución

Balancear los datos usando SMOTE (Synthetic Minority Over-sampling Technique).

5. Variable no relevante en presencia de otras variables ¿Qué ocurre?

A veces una variable parece importante en análisis univariado, pero pierde importancia cuando se combinan otras variables en el modelo. Esto puede deberse a interacciones entre variables o efectos combinados. Solución

Probar modelos con diferentes combinaciones de variables. Incluir interacciones entre variables.

Conclusión Una variable puede no ser significativa en el modelo por: 1 Multicolinealidad (su información ya está explicada por otra variable). 2 Relación no lineal con la variable objetivo. 3 Bajo poder predictivo (falta de variabilidad en la variable). 4 Datos insuficientes o desbalance de clases. 5 Efecto combinado con otras variables.

Siempre es recomendable hacer un análisis exploratorio antes de eliminar una variable del modelo.

4. Would you recommend that Waze use this model? Why or why not?

El modelo no es demostró ser un fuerte predictor ya que dió un bajo puntaje de recall. Tal vaz para descartar el modelo y continuar explorando otras alternativas. Para tomar decisiones comerciales importantes no es significativo.

5. What could you do to improve this model?

Tal vez sea necesario buyscar o generar otros datos o características o variables que sean o tengan un poco más de relación con lo que se busca. Así, el modelo podría generar mejores predicciones.

6. What additional features would you like to have to help improve the model?

Tal vez se puedan incluir encuestas que den calificación a la app, con estrellas o puntos y que sea recurrente, cada semana o mes. También sería posible preguntar por la satifacción de manera categórica. TAMBIÉN SERÍA ÚTIL TENER DATOS COMO EDAD, TIPO DE EMPleo, ubicaciones geográficas que puedan dar mayor detalle del contexto en el que se mueve cada conductor, eso podría generar mayor valor a los datos y mejorar el modelo.

Congratulations! You've completed this lab. However, you may not notice a green check mark next to this item on Coursera's platform. Please continue your progress regardless of the check mark. Just click on the "save" icon at the top of this notebook to ensure your work has been logged.