Red Hat Online Partner Enablement Network

Enablement Path for GSI's.

Partner Enablement Platform

SALES

SALES ENGINEER

DELIVERY

DATACENTER INFRASTRUCTURE

MIDDLEWARE SOLUTIONS

CLOUD INFRASTRUCTURE

ELECTIVE ACCREDITATIONS

COURSE CATALOG ORGANIZATIONS

ACCREDITATION
- COURSE
  - DESCRIPTION

ELECTIVE ACCREDITATION
- COURSE
  - DESCRIPTION

- Designed for Partner enablement needs
- $0 cost for premium partners
- Comprehensive delivery trainings

- Accreditation post the training
- Completely online. Instructor available through Forum and e-mail
- Data Center, Cloud and Middleware tracks.

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Enablement path – Course categories

- **Sales:**
  - **Covers Value pitch, Sales qualification, Competitive positioning, Objection handling and Pricing**
- **Pre Sales(Sales Engineer)**
  - **Covers Technical sales, Technical qualification, Competitive positioning, Objection handling, Pricing, How-to demo and Product knowledge**
- **Delivery**
  - **Covers Product installation & Configuration, Use cases building, Application development, Proof-of-concept delivery and Solution architecture**

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Procedure to On Board to Partner Portal

Steps to create an Partner ID:

o Log Into **partner.redhat.com** & click "Register for an redhat.com Account".
o Fill in the form as below mentioned Details with desired Login id and official Infosys Domain Email Id.
  o Update "Organization Name (Infosys Limited), Name & contact Number as per the Participant's.
  o Enter the Address on address fields .
o On filling all the above details in the form & Accept Terms and Conditions.
o Click on submit.
o In the next page Choose Join an "**Existing partner Account** "
o Choose the Respective Option (**System integrator**).
o Infosys name would be shown in the next page. (Choose the account based on your region)
o Choose from list & Click Submit for approval.
o Participant would receive an E mail verification Link
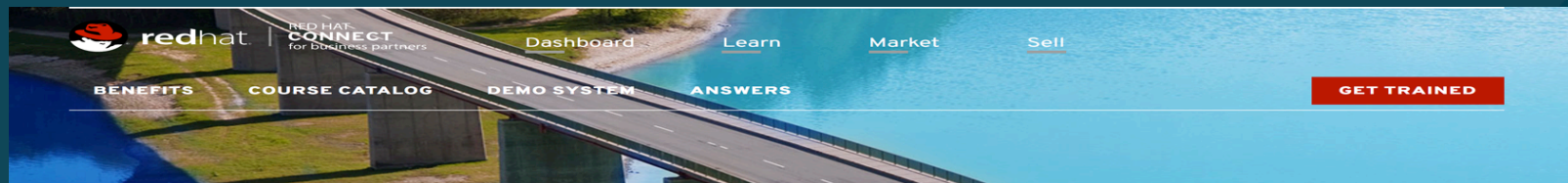o Click on the link Partner ID Becomes active.

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Procedure to Register Course

Steps to register the course:
o Login to partner.redhat.com (with RHN ID you created above or existing one).

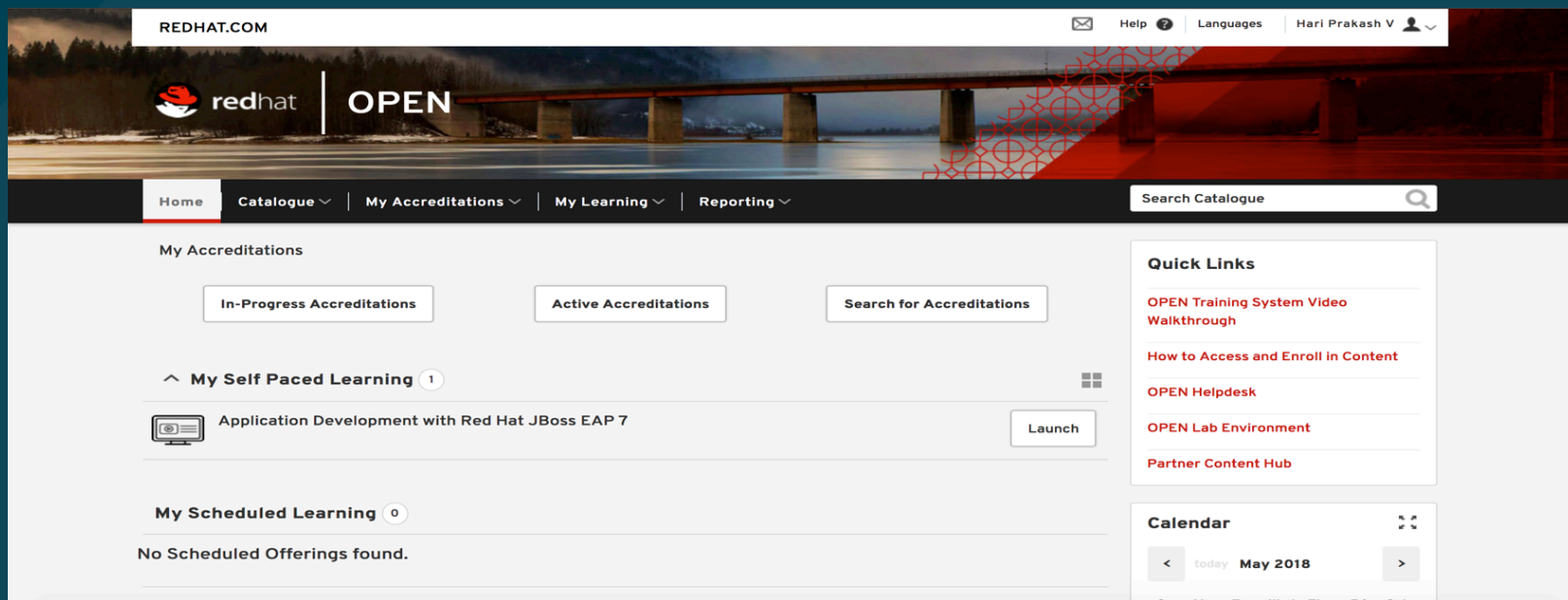o Click on learn, then choose Skills(OPEN) (at the top of the home page)
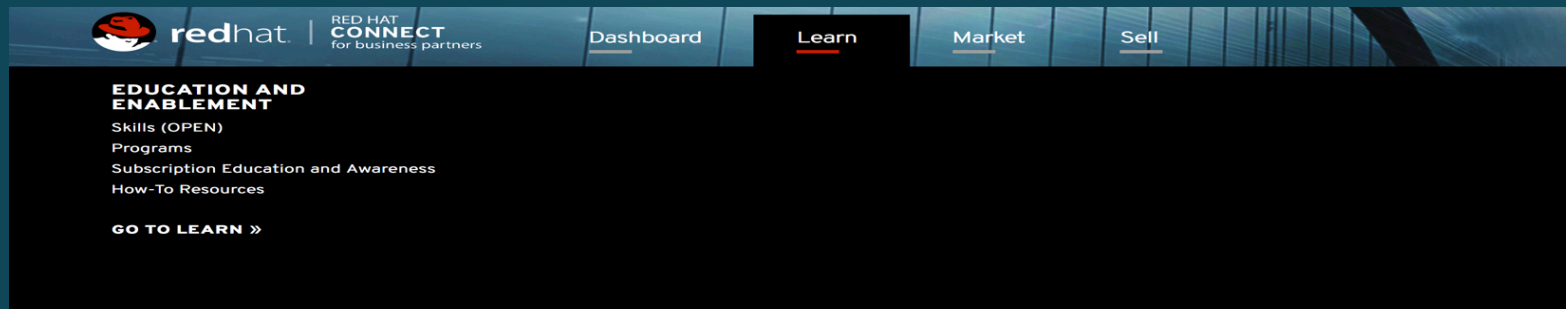
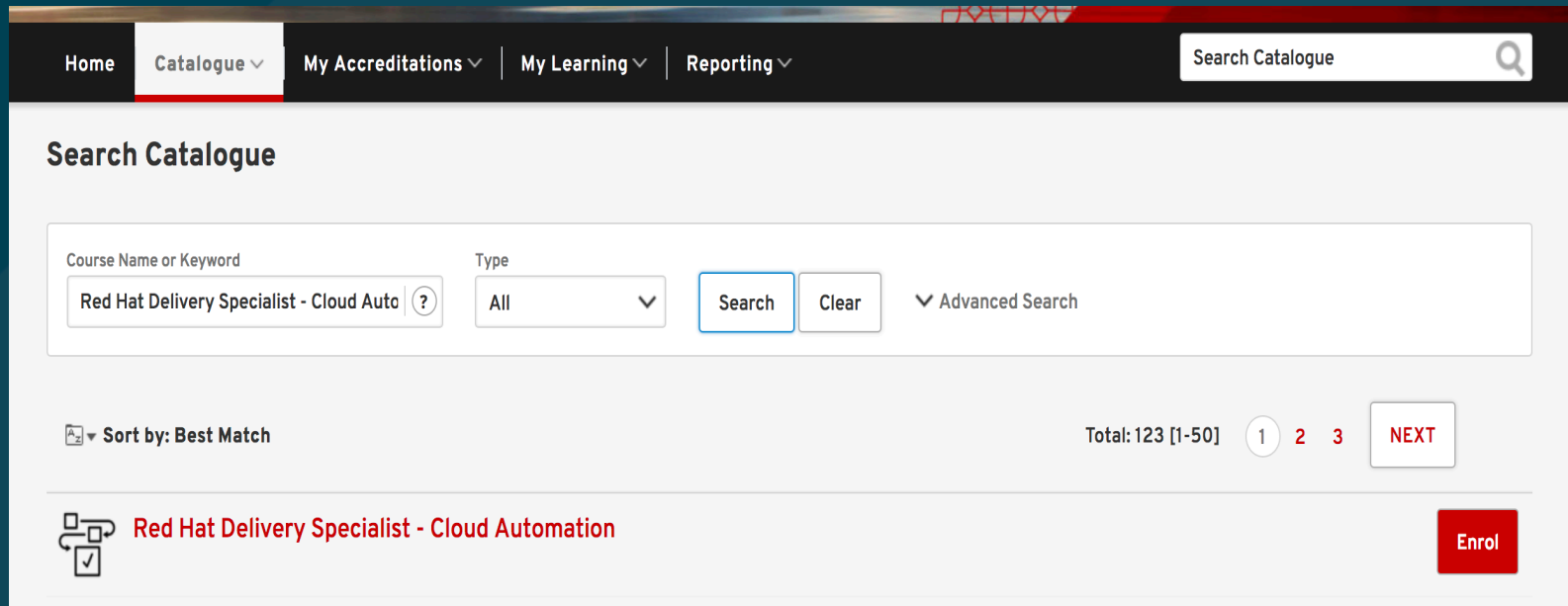o in next page click on Get Trained Button at the right side of the page

Procedure to Register Course

o You will be now redirected to the Red Hat LMS Page.

In the Above LMS Page, kindly choose CATALOGUE -> Search ->Red Hat Delivery Specialist - Cloud Automation

Procedure to Register Course

In the above page Kindly click on enroll to the Course.

Procedure to Register Course

o Once you enroll Click on MY LEARNING -> MY CURRENT LEARNING

Procedure to Register Course

○ Click the respective Course and Click on Launch Button to start the course.

⌃ **ELAB**

All Mandatory (3)

Red Hat 3scale API Management Platform Foundations

Language: English (en) **Duration:** 12 hours **Status:** Incomplete

Launch

Red Hat 3scale API Management Platform Foundations provides a basic introduction to the API economy features of Red Hat 3scale API Management Platform. The course consists primarily of lab procedures in which students configure an API management integration with an existing API, establish different API consumer segments via application plans, explore API analytics, and expose a self-service API consumer portal. After completing this course, students will understand the API economy opportunity and be able to confidently describe and configure the basic features of Red Hat 3scale API Management Platform.

Red Hat 3scale API Management Implementation

Language: English (en) **Duration:** 16 hours **Status:**

Launch

Red Hat 3scale API Management Implementation course focuses on the Implementation aspects of using the 3scale AMP (On Premise API Management Platform). This course discusses the architecture of 3scale AMP, on-premise installation and configuration, and working with Hybrid and standalone APIcast gateways. The course prepares students to administer and manage the 3scale API Management Platform hosted on OpenShift Container Platform. The students get to work on hands-on labs for installing 3scale AMP 2.0, and using the standalone APICast gateway, running as a process, in docker, and on OpenShift. The course also gives students hands-on experience working with Red Hat Single-sign-on (RH SSO) and using it for enabling end-to-end security for APIs. This involves use of OAuth2 and OpenIDConnect (OIDC) configurations. This course allows students to use an Ansible playbook to create Continuous Integration & Continuous Delivery (CI/CD) for automating phased deployment of 3scale AMP.

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Instructions

Lab Access

- For all the Delivery Tracks & Sales Engineer Tracks an Lab instance would be created for each Participant.
- On registering for an Delivery & Sales Engineer Course participant would receive the Lab Access with in 12 hours of registrations.
- Participant would receive an mail from noreply@opentlc.com which would have the Lab credentials.
- In Each Course the first section would be how to setup the Lab environment for the respective course.
- Lab instance is created when the participant registers for the first time to the OPEN Course.
- Once an Lab environment is created, participant need to use the same Access for other courses also. An new lab would not created for registering other courses. So that for the next course can immediately start the course on registration.
- If you face any issue in the Lab environment, in the home page of the LMS there would be an OPEN HELPDESK Option (right side of the page). Kindly click on the same and do raise an case.

Course

- All the Open Course are accessible 24*7 .
- On Successfully completing the Course & Clearing the Assessment in the course with 70 % Marks. Participant would be provided an E-Accreditation certificate which is valid for two years.

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Instructions

For any assistance require on the Registration Process & Others. Contact Details as below.

Name   : Hari Prakash
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THANK YOU

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