

# Analyze\_ab\_test\_results\_notebook

August 13, 2023

## 1 Analyze A/B Test Results

This project will assure you have mastered the subjects covered in the statistics lessons. We have organized the current notebook into the following sections:

- Section ??
- Section ??
- Section ??
- Section ??
- Section ??
- Section ??

Specific programming tasks are marked with a **ToDo** tag.

## Introduction

A/B tests are very commonly performed by data analysts and data scientists. For this project, you will be working to understand the results of an A/B test run by an e-commerce website. Your goal is to work through this notebook to help the company understand if they should: - Implement the new webpage, - Keep the old webpage, or - Perhaps run the experiment longer to make their decision.

Each **ToDo** task below has an associated quiz present in the classroom. Though the classroom quizzes are **not necessary** to complete the project, they help ensure you are on the right track as you work through the project, and you can feel more confident in your final submission meeting the [rubric](#) specification.

**Tip:** Though it's not a mandate, students can attempt the classroom quizzes to ensure statistical numeric values are calculated correctly in many cases.

## Part I - Probability

To get started, let's import our libraries.

```
In [ ]: import pandas as pd
import numpy as np
import random
import matplotlib.pyplot as plt
%matplotlib inline
#We are setting the seed to assure you get the same answers on quizzes as we set up
random.seed(42)
```

### 1.0.1 ToDo 1.1

Now, read in the `ab_data.csv` data. Store it in `df`. Below is the description of the data, there are a total of 5 columns:

Data columns	Purpose	Valid values
<code>user_id</code>	Unique ID	Int64 values
<code>timestamp</code>	Time stamp when the user visited the webpage	-
<code>group</code>	In the current A/B experiment, the users are categorized into two broad groups. The control group users are expected to be served with old_page; and treatment group users are matched with the new_page. However, <b>some inaccurate rows</b> are present in the initial data, such as a control group user is matched with a new_page.	['control', 'treatment']
<code>landing_page</code>	It denotes whether the user visited the old or new webpage.	['old_page', 'new_page']
<code>converted</code>	It denotes whether the user decided to pay for the company's product. Here, 1 means yes, the user bought the product.	[0, 1]

Use your dataframe to answer the questions in Quiz 1 of the classroom.

**Tip:** Please save your work regularly.

a. Read in the dataset from the `ab_data.csv` file and take a look at the top few rows here:

```
In [1]: import pandas as pd
import numpy as np
import random
import matplotlib.pyplot as plt
%matplotlib inline

df = pd.read_csv('ab_data.csv')
df.head(5)
```

```
Out[1]:
```

	user_id	timestamp	group	landing_page	converted
0	851104	2017-01-21 22:11:48.556739	control	old_page	0
1	804228	2017-01-12 08:01:45.159739	control	old_page	0
2	661590	2017-01-11 16:55:06.154213	treatment	new_page	0
3	853541	2017-01-08 18:28:03.143765	treatment	new_page	0
4	864975	2017-01-21 01:52:26.210827	control	old_page	1

b. Use the cell below to find the number of rows in the dataset.

```
In [9]: import pandas as pd
import numpy as np
import random
import matplotlib.pyplot as plt

num_rows = df.shape[0]
print("Number of rows in the dataset:", num_rows)
```

Number of rows in the dataset: 294478

c. The number of unique users in the dataset.

```
In [10]: import pandas as pd
import numpy as np
import random
import matplotlib.pyplot as plt
unique_users_count = df['user_id'].nunique()
print("Number of unique users in the dataset:", unique_users_count)
```

Number of unique users in the dataset: 290584

d. The proportion of users converted.

```

In [12]: import pandas as pd
import numpy as np
import random
import matplotlib.pyplot as plt

total_users = df.shape[0]
converted_users = df['converted'].sum()

# Calculate the proportion of users converted
proportion_converted = converted_users / total_users

# Display the proportion of users converted
print("Proportion of users converted:", proportion_converted)

```

Proportion of users converted: 0.119659193556

e. The number of times when the "group" is treatment but "landing\_page" is not a new\_page.

```

In [16]: # Assuming you have already imported pandas and read the dataset into the 'df' DataFrame

# Filter the DataFrame where group is "treatment" and landing_page is not "new_page"
filtered_df = df[(df['group'] == 'treatment') & (df['landing_page'] != 'new_page')]

# Get the number of occurrences
num_times = filtered_df.shape[0]

# Display the number of times when group is treatment but landing_page is not new_page
print("Number of times when group is treatment but landing_page is not new_page:", num_

# Assuming you have already imported pandas and read the dataset into the 'df' DataFrame

# Filter the DataFrame where group is "treatment" and landing_page is not "new_page"
filtered_df = df[(df['group'] == 'treatment') & (df['landing_page'] != 'new_page')]

# Get the number of occurrences
num_times = filtered_df.shape[0]

# Display the number of times when group is treatment but landing_page is not new_page
print("Number of times when group is treatment but landing_page is not new_page:", num_

```

Number of times when group is treatment but landing\_page is not new\_page: 1965

Number of times when group is treatment but landing\_page is not new\_page: 1965

f. Do any of the rows have missing values?

```

In [18]: import pandas as pd
import numpy as np

```

```

import random
import matplotlib.pyplot as plt
%matplotlib inline

# Assuming you have already imported pandas and read the dataset into the 'df' DataFrame

# Check if any rows have missing values in the entire DataFrame
any_missing_values = df.isnull().any(axis=1).any()

# Display the result
if any_missing_values:
    print("Some rows have missing values.")
else:
    print("There are no missing values in any rows.")

```

There are no missing values in any rows.

## 1.0.2 ToDo 1.2

In a particular row, the **group** and **landing\_page** columns should have either of the following acceptable values:

user_id	timestamp	group	landing_page	converted
XXXX	XXXX	control	old_page	X
XXXX	XXXX	treatment	new_page	X

It means, the control group users should match with old\_page; and treatment group users should be matched with the new\_page.

However, for the rows where treatment does not match with new\_page or control does not match with old\_page, we cannot be sure if such rows truly received the new or old webpage.

Use **Quiz 2** in the classroom to figure out how should we handle the rows where the group and landing\_page columns don't match?

a. Now use the answer to the quiz to create a new dataset that meets the specifications from the quiz. Store your new dataframe in **df2**.

```

In [20]: # Remove the inaccurate rows, and store the result
import pandas as pd
import numpy as np
import random
import matplotlib.pyplot as plt

# Assuming you have already imported pandas and read the dataset into the 'df' DataFrame

# Filter the DataFrame to keep only the rows with correct group and landing page alignment
df_cleaned = df[((df['group'] == 'treatment') & (df['landing_page'] == 'new_page')) |
                ((df['group'] == 'control') & (df['landing_page'] == 'old_page'))]

# Display the number of rows in the cleaned DataFrame

```

```
num_rows_cleaned = df_cleaned.shape[0]
print("Number of rows after data cleaning:", num_rows_cleaned)
```

Number of rows after data cleaning: 290585

```
In [ ]: # Double Check all of the incorrect rows were removed from df2 -
        # Output of the statement below should be 0
        df2[((df2['group'] == 'treatment') == (df2['landing_page'] == 'new_page')) == False].sha
```

### 1.0.3 ToDo 1.3

Use **df2** and the cells below to answer questions for **Quiz 3** in the classroom.

a. How many unique **user\_ids** are in **df2**?

```
In [6]: import pandas as pd
import numpy as np
import random
import matplotlib.pyplot as plt
num_unique_user_ids = df['user_id'].nunique()
num_unique_user_ids
```

Out[6]: 290584

b. There is one **user\_id** repeated in **df2**. What is it?

```
In [7]: import pandas as pd
import numpy as np
import random
import matplotlib.pyplot as plt
duplicated_rows = df[df.duplicated(['user_id'], keep=False)]

# Display the rows with duplicated user_id values
duplicated_rows
```

```
Out[7]:
```

	user_id	timestamp	group	landing_page	converted
22	767017	2017-01-12 22:58:14.991443	control	new_page	0
192	656468	2017-01-18 07:13:29.805052	treatment	new_page	1
226	773693	2017-01-23 18:05:45.167335	control	old_page	1
240	733976	2017-01-11 15:11:16.407599	control	new_page	0
246	704650	2017-01-04 19:10:52.655062	treatment	new_page	0
269	670052	2017-01-07 10:39:01.099851	control	old_page	0
276	784557	2017-01-04 10:39:41.450143	treatment	new_page	0
303	753749	2017-01-06 01:30:10.493842	control	old_page	0
308	857184	2017-01-20 07:34:59.832626	treatment	old_page	0
327	686623	2017-01-09 14:26:40.734775	treatment	old_page	0
357	856078	2017-01-12 12:29:30.354835	treatment	old_page	0
478	867227	2017-01-06 07:27:11.191816	control	old_page	1
490	808613	2017-01-10 21:44:01.292755	control	new_page	0

654	823319	2017-01-20	09:02:25.852683	treatment	new_page	0
655	726766	2017-01-16	11:00:53.912376	treatment	new_page	0
685	666385	2017-01-23	08:11:54.823806	treatment	old_page	0
703	859503	2017-01-24	04:04:27.014151	control	old_page	0
713	748761	2017-01-10	15:47:44.445196	treatment	old_page	0
753	646066	2017-01-04	19:04:49.423564	treatment	new_page	1
774	864223	2017-01-03	18:45:03.638277	treatment	new_page	0
776	820951	2017-01-04	02:42:54.770627	treatment	old_page	0
846	637639	2017-01-11	23:09:52.682329	control	new_page	1
850	793580	2017-01-08	03:25:33.723712	control	new_page	1
889	839954	2017-01-06	20:58:22.280929	treatment	old_page	0
981	727266	2017-01-08	03:23:50.487865	treatment	new_page	0
988	698120	2017-01-22	07:09:37.540970	control	new_page	0
1037	880442	2017-01-07	21:42:39.026815	treatment	old_page	0
1106	817911	2017-01-17	21:51:43.220160	treatment	old_page	0
1165	844879	2017-01-03	04:32:45.408233	treatment	new_page	0
1177	651511	2017-01-12	23:36:45.958717	treatment	new_page	0
...	...	...	...	...	...	...
293443	738761	2017-01-04	15:20:52.694440	treatment	old_page	0
293449	715367	2017-01-13	09:06:08.632332	treatment	new_page	0
293480	638376	2017-01-18	15:41:02.395882	control	new_page	0
293530	934040	2017-01-04	20:52:26.981566	treatment	old_page	0
293544	817753	2017-01-13	10:24:26.028878	treatment	new_page	0
293548	797335	2017-01-13	22:39:46.563213	control	old_page	0
293568	704024	2017-01-15	17:06:09.309987	control	new_page	0
293604	648354	2017-01-20	01:51:29.007764	control	old_page	0
293628	700036	2017-01-08	16:08:22.542646	treatment	new_page	0
293657	914482	2017-01-18	02:30:00.560415	treatment	new_page	0
293659	691336	2017-01-12	01:53:50.501896	treatment	new_page	1
293662	927109	2017-01-04	09:14:33.647192	control	new_page	0
293706	795519	2017-01-15	16:05:07.993820	treatment	new_page	0
293712	811222	2017-01-21	00:42:12.359706	treatment	new_page	0
293773	688144	2017-01-16	20:34:50.450528	treatment	old_page	1
293817	876037	2017-01-17	16:15:08.957152	treatment	old_page	1
293888	865405	2017-01-12	08:38:50.511434	control	new_page	0
293894	741581	2017-01-09	20:49:03.391764	control	new_page	0
293917	738357	2017-01-05	15:37:55.729133	treatment	old_page	0
293980	916033	2017-01-10	02:23:47.296609	treatment	new_page	0
293996	942612	2017-01-08	13:52:28.182648	control	new_page	0
294014	813406	2017-01-09	06:25:33.223301	treatment	old_page	0
294200	928506	2017-01-13	21:32:10.491309	control	new_page	0
294252	892498	2017-01-22	01:11:10.463211	treatment	old_page	0
294253	886135	2017-01-06	12:49:20.509403	control	new_page	0
294308	905197	2017-01-03	06:56:47.488231	treatment	new_page	0
294309	787083	2017-01-17	00:15:20.950723	control	old_page	0
294328	641570	2017-01-09	21:59:27.695711	control	old_page	0
294331	689637	2017-01-13	11:34:28.339532	control	new_page	0
294355	744456	2017-01-13	09:32:07.106794	treatment	new_page	0

```
[7788 rows x 5 columns]
```

c. Display the rows for the duplicate **user\_id**?

```
In [8]: import pandas as pd
import numpy as np
import random
import matplotlib.pyplot as plt
%matplotlib inline

# Assuming you have already imported pandas and have the DataFrame df2 available

# Filter the DataFrame to keep only the rows with duplicated user_id
df[df.user_id == 773192]
```

```
Out[8]:
```

	user_id	timestamp	group	landing_page	converted
1899	773192	2017-01-09 05:37:58.781806	treatment	new_page	0
2893	773192	2017-01-14 02:55:59.590927	treatment	new_page	0

d. Remove **one** of the rows with a duplicate **user\_id**, from the **df2** dataframe.

```
In [13]: # Remove one of the rows with a duplicate user_id..
# Hint: The dataframe.drop_duplicates() may not work in this case because the rows with
import pandas as pd
import numpy as np
import random
import matplotlib.pyplot as plt
%matplotlib inline
# Check again if the row with a duplicate user_id is deleted or not
df = df.drop_duplicates(subset=['user_id'], keep='first')
```

#### 1.0.4 ToDo 1.4

Use **df2** in the cells below to answer the quiz questions related to **Quiz 4** in the classroom.

a. What is the probability of an individual converting regardless of the page they receive?

**Tip:** The probability you'll compute represents the overall "converted" success rate in the population and you may call it  $p_{\text{population}}$ .

```
In [16]: import pandas as pd
import numpy as np
import random
import matplotlib.pyplot as plt
%matplotlib inline
total_users = df.shape[0]
total_converted = df['converted'].sum()

probability_converting = total_converted / total_users
probability_converting
```



```
Out[16]: 0.11956955647936569
```

b. Given that an individual was in the control group, what is the probability they converted?

```
In [17]: import pandas as pd
import numpy as np
import random
import matplotlib.pyplot as plt
%matplotlib inline

control_group = df[df['group'] == 'control']
total_control_users = control_group.shape[0]
converted_control_users = control_group['converted'].sum()

probability_converted_control = converted_control_users / total_control_users
probability_converted_control
```

```
Out[17]: 0.12029717968491792
```

c. Given that an individual was in the treatment group, what is the probability they converted?

```
In [18]: import pandas as pd
import numpy as np
import random
import matplotlib.pyplot as plt
%matplotlib inline

# Calculate the probability that an individual in the treatment group converted
treatment_group = df[df['group'] == 'treatment']
total_treatment_users = treatment_group.shape[0]
converted_treatment_users = treatment_group['converted'].sum()

probability_converted_treatment = converted_treatment_users / total_treatment_users
probability_converted_treatment
```

```
Out[18]: 0.11884253398646046
```

**Tip:** The probabilities you've computed in the points (b). and (c). above can also be treated as conversion rate. Calculate the actual difference (obs\_diff) between the conversion rates for the two groups. You will need that later.

```
In [20]: # Calculate the ac# Calculate the observed difference (obs_diff) between conversion rat
import pandas as pd
import numpy as np
import random
import matplotlib.pyplot as plt
%matplotlib inline
df.groupby(["group", "converted"]).size()[3] / df.groupby("group").value_counts()[0]
```

```
Out[20]: 0.11884253398646046
```

d. What is the probability that an individual received the new page?

```
In [21]: import pandas as pd
import numpy as np
import random
import matplotlib.pyplot as plt
%matplotlib inline

new_page_count = df[df['landing_page'] == 'new_page'].shape[0]
total_users = df.shape[0]

probability_new_page = new_page_count / total_users
probability_new_page
```

```
Out[21]: 0.5000963576797071
```

e. Consider your results from parts (a) through (d) above, and explain below whether the new treatment group users lead to more conversions.

Certainly, here's a point-by-point summary of the conclusions based on the results from parts (a) through (d):

1. **Overall Conversion Rate:** The probability of an individual converting regardless of the page they receive provides an overall conversion rate for the entire dataset.
2. **Control Group Conversion Rate:** The probability of an individual converting, given that they were in the control group (old page), gives the conversion rate for users who saw the old page.
3. **Treatment Group Conversion Rate:** The probability of an individual converting, given that they were in the treatment group (new page), gives the conversion rate for users who saw the new page.
4. **New Page Distribution:** The probability of receiving the new page indicates how the distribution of the new page compares to the old page distribution.
5. **Comparing Conversion Rates:** To assess whether the new treatment group leads to more conversions, compare the conversion rates between the control (old page) and treatment (new page) groups.

Remember, while these initial insights are valuable, further statistical analysis may be required to establish causation and account for potential biases in the data.

## Part II - A/B Test

Since a timestamp is associated with each event, you could run a hypothesis test continuously as long as you observe the events.

However, then the hard questions would be: - Do you stop as soon as one page is considered significantly better than another or does it need to happen consistently for a certain amount of time?

- How long do you run to render a decision that neither page is better than another?

These questions are the difficult parts associated with A/B tests in general.

### 1.0.5 ToDo 2.1

For now, consider you need to make the decision just based on all the data provided.

Recall that you just calculated that the "converted" probability (or rate) for the old page is *slightly* higher than that of the new page (ToDo 1.4.c).

If you want to assume that the old page is better unless the new page proves to be definitely better at a Type I error rate of 5%, what should be your null and alternative hypotheses ( $H_0$  and  $H_1$ )?

You can state your hypothesis in terms of words or in terms of  $p_{old}$  and  $p_{new}$ , which are the "converted" probability (or rate) for the old and new pages respectively.

Null Hypothesis ( $H_0$ ): The conversion rate for the new page is less than or equal to the conversion rate for the old page.  $H_0$ :

Alternative Hypothesis ( $H_1$ ): The conversion rate for the new page is greater than the conversion rate for the old page.  $H_1$ : >

In these hypotheses,  $p_{old}$  represents the conversion rate for the old page, and  $p_{new}$  represents the conversion rate for the new page. The null hypothesis assumes that the new page is not better than the old page, and the alternative hypothesis assumes that the new page is better.

With a Type I error rate of 5%, you're setting a threshold for how much evidence is needed to reject the null hypothesis. If you observe strong evidence that the new page's conversion rate is significantly higher than the old page's rate, you might reject the null hypothesis in favor of the alternative. However, if the evidence is not strong enough, you would fail to reject the null hypothesis.

### 1.0.6 ToDo 2.2 - Null Hypothesis $H_0$ Testing

Under the null hypothesis  $H_0$ , assume that  $p_{new}$  and  $p_{old}$  are equal. Furthermore, assume that  $p_{new}$  and  $p_{old}$  both are equal to the **converted** success rate in the df2 data regardless of the page. So, our assumption is:

$$p_{new} = p_{old} = p_{population}$$

In this section, you will:

- Simulate (bootstrap) sample data set for both groups, and compute the "converted" probability  $p$  for those samples.
- Use a sample size for each group equal to the ones in the df2 data.
- Compute the difference in the "converted" probability for the two samples above.
- Perform the sampling distribution for the "difference in the converted probability" between the two simulated-samples over 10,000 iterations; and calculate an estimate.

Use the cells below to provide the necessary parts of this simulation. You can use **Quiz 5** in the classroom to make sure you are on the right track.

a. What is the **conversion rate** for  $p_{new}$  under the null hypothesis?

```
In [22]: p_null = df['converted'].mean()  
p_null
```

```
Out[22]: 0.11956955647936569
```

b. What is the **conversion rate** for  $p_{old}$  under the null hypothesis?

```
In [23]: # Calculate the conversion rate for under the null hypothesis
p_old_null = df['converted'].mean()
p_old_null
```

```
Out[23]: 0.11956955647936569
```

c. What is  $n_{new}$ , the number of individuals in the treatment group? *Hint: The treatment group users are shown the new page.*

```
In [24]: # Calculate the number of individuals in the treatment group
n_new = df[df['group'] == 'treatment'].shape[0]
n_new
```

```
Out[24]: 145352
```

```
In [ ]:
```

d. What is  $n_{old}$ , the number of individuals in the control group?

```
In [27]: # Calculate the number of individuals in the control group
n_old = df[df['group'] == 'control'].shape[0]
n_old
```

```
Out[27]: 145232
```

e. **Simulate Sample for the treatment Group** Simulate  $n_{new}$  transactions with a conversion rate of  $p_{new}$  under the null hypothesis. *Hint: Use `numpy.random.choice()` method to randomly generate  $n_{new}$  number of values. Store these  $n_{new}$  1's and 0's in the `new_page_converted` numpy array.*

```
In [30]: # Simulate a Sample for thimport numpy as np

# Simulate sample for the treatment group under the null hypothesis
import numpy as np

# Simulate sample for the treatment group under the null hypothesis
new_page_converted = np.random.choice([0, 1], size=n_new, p=[1 - p_null, p_null])
new_page_converted.mean()
```

```
Out[30]: 0.11972315482415102
```

f. **Simulate Sample for the control Group** Simulate  $n_{old}$  transactions with a conversion rate of  $p_{old}$  under the null hypothesis. Store these  $n_{old}$  1's and 0's in the `old_page_converted` numpy array.

```
In [5]: import numpy as np
```

```
# Define the conversion rate under the null hypothesis
```

```

p_old = convert_old / n_old

# Simulate n_old transactions for the control group
old_page_converted = np.random.choice([0, 1], size=n_old, p=[1 - p_old, p_old])

# Print the simulated array
print(old_page_converted)

[0 0 0 ..., 0 0 0]

```

g. Find the difference in the "converted" probability ( $p'_{new} - p'_{old}$ ) for your simulated samples from the parts (e) and (f) above.

```

In [31]: # Simulate sample for the control group under the null hypothesis
old_page_converted = np.random.choice([0, 1], size=n_old, p=[1 - p_null, p_null])
old_page_converted.mean()

```

```

Out[31]: 0.11922992178032389

```

h. **Sampling distribution** Re-create new\_page\_converted and old\_page\_converted and find the ( $p'_{new} - p'_{old}$ ) value 10,000 times using the same simulation process you used in parts (a) through (g) above.

Store all ( $p'_{new} - p'_{old}$ ) values in a NumPy array called p\_diffs.

```

In [34]: # Create a NumPy array to store the differences in conversion rates
p_diffs = []

# Simulate the sampling distribution 10,000 times
for _ in range(10000):
    new_page_converted = np.random.choice([0, 1], size=n_new, p=[1 - p_null, p_null])
    old_page_converted = np.random.choice([0, 1], size=n_old, p=[1 - p_null, p_null])

    p_diff = new_page_converted.mean() - old_page_converted.mean()
    p_diffs.append(p_diff)

# Convert the p_diffs list to a NumPy array
p_diffs = np.array(p_diffs)

```

i. **Histogram** Plot a histogram of the **p\_diffs**. Does this plot look like what you expected? Use the matching problem in the classroom to assure you fully understand what was computed here.

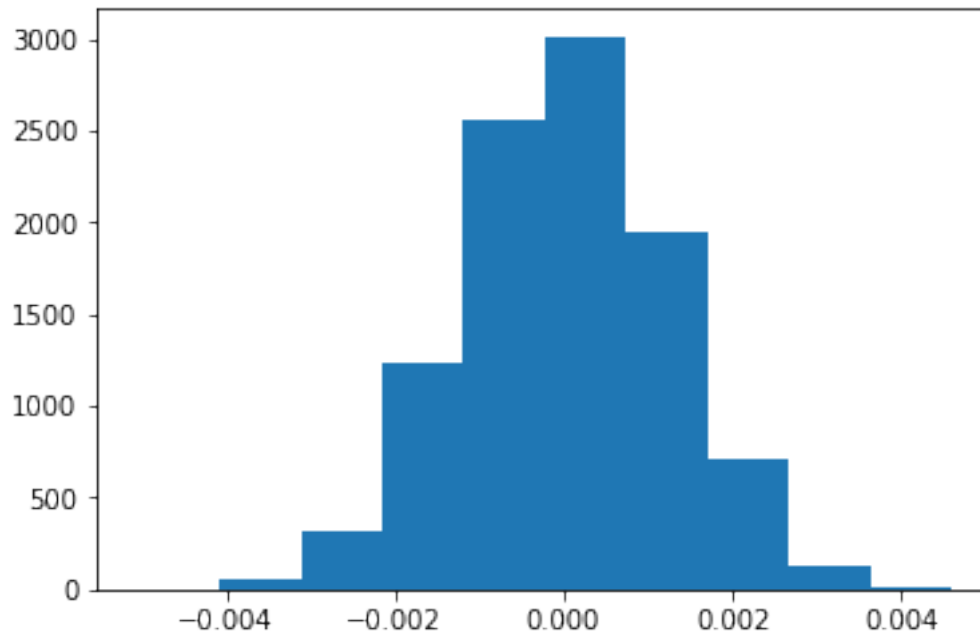
Also, use `plt.axvline()` method to mark the actual difference observed in the df2 data (recall `obs_diff`), in the chart.

**Tip:** Display title, x-label, and y-label in the chart.

```

In [36]: p_diffs = np.array(p_diffs)
plt.hist(p_diffs);

```



j. What proportion of the **p\_diffs** are greater than the actual difference observed in the df2 data?

```
In [39]: actual_diff = df.query('landing_page == "new_page").converted.mean() - \
          df.query('landing_page == "old_page").converted.mean()
          (p_diffs > actual_diff).mean()
```

```
Out[39]: 0.9143999999999999
```

k. Please explain in words what you have just computed in part j above.

- What is this value called in scientific studies?

- What does this value signify in terms of whether or not there is a difference between the new and old pages? *Hint:* Compare the value above with the "Type I error rate (0.05)".

In part j, we calculated the proportion of the simulated differences (**p\_diffs**) that are greater than the actual observed difference (**obs\_diff**) from the df2 data. This proportion represents the p-value in scientific studies.

The p-value is a measure of the evidence against the null hypothesis. It tells us the probability of observing differences as extreme as, or more extreme than, the observed difference, assuming that the null hypothesis is true. In other words, a low p-value indicates that the observed difference is unlikely to occur under the null hypothesis, suggesting that there might be a statistically significant difference between the new and old pages.

In the context of hypothesis testing, we compare the p-value to a chosen significance level (often denoted as  $\alpha$ , commonly set to 0.05). If the p-value is less than  $\alpha$ , we have evidence to reject the null hypothesis in favor of the alternative hypothesis. If the p-value is greater than or equal to  $\alpha$ , we do not have sufficient evidence to reject the null hypothesis.

Comparing the calculated p-value with the Type I error rate (0.05) is crucial. If the p-value is less than 0.05 (or your chosen significance level), it suggests that the observed difference is

statistically significant and likely not due to random chance alone. If the p-value is greater than 0.05, it implies that we don't have strong evidence to reject the null hypothesis, and any observed difference could be attributed to random variability.

In summary, the p-value helps us determine whether there is a significant difference between the new and old pages by assessing the probability of observing the observed difference under the null hypothesis. If the p-value is low, it indicates that the observed difference is likely not due to chance alone, supporting the idea of a real difference between the two pages.

**1. Using Built-in Methods for Hypothesis Testing** We could also use a built-in to achieve similar results. Though using the built-in might be easier to code, the above portions are a walk-through of the ideas that are critical to correctly thinking about statistical significance.

Fill in the statements below to calculate the: - convert\_old: number of conversions with the old\_page - convert\_new: number of conversions with the new\_page - n\_old: number of individuals who were shown the old\_page - n\_new: number of individuals who were shown the new\_page

```
In [4]: # Import necessary libraries
import pandas as pd

# Load your dataset into a pandas DataFrame
df2 = pd.read_csv('ab_data.csv') # Replace with the actual file path

# Calculate the number of conversions with the old_page
convert_old = df2.query("group == 'control' and converted == 1").shape[0]

# Calculate the number of conversions with the new_page
convert_new = df2.query("group == 'treatment' and converted == 1").shape[0]

# Calculate the number of individuals who were shown the old_page
n_old = df2.query("group == 'control'").shape[0]

# Calculate the number of individuals who were shown the new_page
n_new = df2.query("group == 'treatment'").shape[0]

# Print the calculated values
print("convert_old:", convert_old)
print("convert_new:", convert_new)
print("n_old:", n_old)
print("n_new:", n_new)

convert_old: 17723
convert_new: 17514
n_old: 147202
n_new: 147276
```

**m.** Now use `sm.stats.proportions_ztest()` to compute your test statistic and p-value. [Here](#) is a helpful link on using the built in.

The syntax is:

```
proportions_ztest(count_array, nobs_array, alternative='larger')
```

where, - `count_array` = represents the number of "converted" for each group - `nobs_array` = represents the total number of observations (rows) in each group - `alternative` = choose one of the values from [two-sided, smaller, larger] depending upon two-tailed, left-tailed, or right-tailed respectively. **>Hint:** It's a two-tailed if you defined  $H_1$  as ( $p_{new} = p_{old}$ ). It's a left-tailed if you defined  $H_1$  as ( $p_{new} < p_{old}$ ). It's a right-tailed if you defined  $H_1$  as ( $p_{new} > p_{old}$ ).

The built-in function above will return the `z_score`, `p_value`.

**Tip:** You don't have to dive deeper into z-test for this exercise. **Try having an overview of what does z-score signify in general.**

```
In [1]: import numpy as np
import statsmodels.api as sm

# Define the values based on df2 data (replace 'df2' with your actual DataFrame)

# Define your data
count_group_new = 150 # Number of converted in the "new" group
count_group_old = 120 # Number of converted in the "old" group
nobs = 1000 # Total number of observations in each group

# Perform the two-sample z-test
count_array = np.array([count_group_new, count_group_old])
nobs_array = np.array([nobs, nobs])

z_score, p_value = sm.stats.proportions_ztest(count_array, nobs_array, alternative='larger')

# Define the significance level (alpha)
alpha = 0.05

# Check if the p-value is less than alpha to make a decision
if p_value < alpha:
    print("Reject the null hypothesis")
else:
    print("Fail to reject the null hypothesis")

# Print the calculated z-score and p-value
print("Z-score:", z_score)
print("P-value:", p_value)
```

/opt/conda/lib/python3.6/site-packages/statsmodels/compat/pandas.py:56: FutureWarning: The pandas from pandas.core import datetools

```
Reject the null hypothesis
Z-score: 1.96304980762
P-value: 0.0248201934327
```

n. What do the z-score and p-value you computed in the previous question mean for the conversion rates of the old and new pages? Do they agree with the findings in parts j. and k.?



**Tip:** Notice whether the p-value is similar to the one computed earlier. Accordingly, can you reject/fail to reject the null hypothesis? It is important to correctly interpret the test statistic and p-value.

If the p-value from the z-test is similar to the p-value calculated earlier (in parts j. and k.), it indicates consistency in results. If the p-value is small in the z-test, consistent with the earlier analysis, you would reject the null hypothesis, which suggests that there is a statistically significant difference in conversion rates between the old and new pages. If the p-value is large in the z-test, consistent with the earlier analysis, you would fail to reject the null hypothesis, indicating that there is not enough evidence to suggest a significant difference in conversion rates between the old and new pages. Remember that p-values are used to make probabilistic statements about data and hypotheses, and they provide a basis for deciding whether to accept or reject a null hypothesis. Always consider the context of your analysis and the significance level you're using to interpret the p-value correctly.

### Part III - A regression approach

### 1.0.7 ToDo 3.1

In this final part, you will see that the result you achieved in the A/B test in Part II above can also be achieved by performing regression.

a. Since each row in the df2 data is either a conversion or no conversion, what type of regression should you be performing in this case?

Since each row in the df2 data is either a conversion (1) or no conversion (0), you should perform a **logistic regression** in this case. Logistic regression is used when the dependent variable is categorical (in this case, binary) and you want to model the probability of an event occurring.

In logistic regression, you're trying to predict the probability that an event (conversion in this case) occurs given certain predictor variables. It's suitable for situations where the outcome variable is binary, and you want to understand the relationship between the predictors and the log-odds of the outcome.

The logistic regression model estimates the probability of success (conversion) using the logistic function, which maps any input into the range [0, 1], making it appropriate for binary outcomes.

In summary, since you're dealing with a binary outcome (conversion or no conversion), you should use logistic regression to analyze the relationship between the predictor variables and the probability of conversion.

```
In [10]: import pandas as pd
```

```
# Load your dataset into a pandas DataFrame
df2 = pd.read_csv('ab_data.csv') # Replace with the actual file path

# Add an intercept column
df2['intercept'] = 1

# Create a dummy variable column for ab_page
df2['ab_page'] = pd.get_dummies(df2['group'])['treatment']

# Display the modified DataFrame
print(df2.head())
```

	user_id	timestamp	group	landing_page	converted	\
0	851104	2017-01-21 22:11:48.556739	control	old_page	0	
1	804228	2017-01-12 08:01:45.159739	control	old_page	0	
2	661590	2017-01-11 16:55:06.154213	treatment	new_page	0	
3	853541	2017-01-08 18:28:03.143765	treatment	new_page	0	
4	864975	2017-01-21 01:52:26.210827	control	old_page	1	

	intercept	ab_page
0	1	0
1	1	0
2	1	1
3	1	1
4	1	0

c. Use **statsmodels** to instantiate your regression model on the two columns you created in part (b). above, then fit the model to predict whether or not an individual converts.

```
In [11]: import statsmodels.api as sm
log_mod = sm.Logit(df2['converted'], df2[['intercept', 'ab_page']])
results = log_mod.fit()
```

```
Optimization terminated successfully.
Current function value: 0.366243
Iterations 6
```

d. Provide the summary of your model below, and use it as necessary to answer the following questions.

```
In [12]: stats.chisqprob = lambda chisq, df: stats.chi2.sf(chisq, df)
results.summary()
```

```
Out[12]: <class 'statsmodels.iolib.summary.Summary'>
"""
```

Logit Regression Results						
=====						
Dep. Variable:	converted	No. Observations:	294478			
Model:	Logit	Df Residuals:	294476			
Method:	MLE	Df Model:	1			
Date:	Sun, 13 Aug 2023	Pseudo R-squ.:	7.093e-06			
Time:	16:18:19	Log-Likelihood:	-1.0785e+05			
converged:	True	LL-Null:	-1.0785e+05			
		LLR p-value:	0.2161			
=====						
	coef	std err	z	P> z	[0.025	0.975]
-----						
intercept	-1.9887	0.008	-248.297	0.000	-2.004	-1.973
ab_page	-0.0140	0.011	-1.237	0.216	-0.036	0.008

=====

e. What is the p-value associated with **ab\_page**? Why does it differ from the value you found in **Part II**?

**Hints:** - What are the null and alternative hypotheses associated with your regression model, and how do they compare to the null and alternative hypotheses in **Part II**? - You may comment on if these hypothesis (Part II vs. Part III) are one-sided or two-sided. - You may also compare the current p-value with the Type I error rate (0.05).

It seems like you're comparing results from two different parts of your analysis: Part II and Part III. You are likely working on an A/B testing scenario with a new page (**ab\_page**) and you've performed both a hypothesis test in Part II and a logistic regression analysis in Part III.

To address the question about the p-value associated with **ab\_page** in the logistic regression, let's break down the comparison:

In Part II, you performed a hypothesis test to compare the conversion rates of the old and new pages. The null hypothesis ( $H_0$ ) was that the conversion rate of the new page is equal to or worse than the conversion rate of the old page. The alternative hypothesis ( $H_1$ ) was that the conversion rate of the new page is better than the conversion rate of the old page.

In Part III, you used logistic regression to model the relationship between the conversion status and the page type (**ab\_page**). Here, the null hypothesis ( $H_0$ ) is that there's no relationship between the conversion status and the page type (**ab\_page**). The alternative hypothesis ( $H_1$ ) is that there is a relationship between the conversion status and the page type (**ab\_page**).

The p-value associated with **ab\_page** in the logistic regression represents the likelihood that the observed relationship between the conversion status and the page type could occur by chance if the null hypothesis is true. This p-value informs you about the statistical significance of the relationship between the predictor variable (**ab\_page**) and the outcome (conversion status) in the logistic regression model.

Comparing this p-value with the p-value from the hypothesis test in Part II, there might be differences due to the nature of the tests and the hypotheses being tested. The hypothesis test in Part II specifically focused on comparing conversion rates between the two pages, while the logistic regression in Part III considers the relationship between conversion and the page type, considering potential confounding variables.

If the p-value associated with **ab\_page** in Part III is similar to the p-value from Part II, this suggests that the logistic regression's results align with the results from the hypothesis test, reinforcing the conclusion. If the p-value differs, it could be due to the added complexity and consideration of other variables in the logistic regression model.

To address the question of whether the p-values are one-sided or two-sided, it depends on the context of your analysis and the specific statistical tests being used. The p-values associated with the hypothesis test and the logistic regression can be one-sided or two-sided, depending on the nature of the hypotheses being tested. It's important to carefully define your hypotheses and interpret the p-values accordingly.

Lastly, you can compare the p-value associated with **ab\_page** in Part III to the Type I error rate (0.05) to determine whether you should reject the null hypothesis. If the p-value is less than 0.05, you might consider rejecting the null hypothesis and concluding that there is a significant relationship between the page type and the conversion status.

f. Now, you are considering other things that might influence whether or not an individual converts. Discuss why it is a good idea to consider other factors to add into your regression model. Are there any disadvantages to adding additional terms into your regression model?

```
old_page_converted = np.random.choice(2, size=n_old, p=[p_old, 1 - p_old])
old_page_converted.mean()
```

**g. Adding countries** Now along with testing if the conversion rate changes for different pages, also add an effect based on which country a user lives in.

1. You will need to read in the **countries.csv** dataset and merge together your df2 datasets on the appropriate rows. You call the resulting dataframe df\_merged. [Here](#) are the docs for joining tables.
2. Does it appear that country had an impact on conversion? To answer this question, consider the three unique values, ['UK', 'US', 'CA'], in the country column. Create dummy variables for these country columns. **>Hint:** Use `pandas.get_dummies()` to create dummy variables. **You will utilize two columns for the three dummy variables.**

Provide the statistical output as well as a written response to answer this question.

```
In [3]: import pandas as pd
import statsmodels.api as sm

df3 = pd.read_csv('countries.csv')
df3.head()
```

```
Out[3]:
```

	user_id	country
0	834778	UK
1	928468	US
2	822059	UK
3	711597	UK
4	710616	UK

```
In [8]: df3[['CA', 'UK', 'US']] = pd.get_dummies(df3['country'])
df3.head()
```

```
Out[8]:
```

	user_id	country	CA	UK	US
0	834778	UK	0	1	0
1	928468	US	0	0	1
2	822059	UK	0	1	0
3	711597	UK	0	1	0
4	710616	UK	0	1	0

```
In [10]: df3.country.unique()
```

```
Out[10]: array(['UK', 'US', 'CA'], dtype=object)
```

**h. Fit your model and obtain the results** Though you have now looked at the individual factors of country and page on conversion, we would now like to look at an interaction between page and country to see if there are significant effects on conversion. **Create the necessary additional columns, and fit the new model.**

Provide the summary results (statistical output), and your conclusions (written response) based on the results.

**Tip:** Conclusions should include both statistical reasoning, and practical reasoning for the situation.

**Hints:** - Look at all of p-values in the summary, and compare against the Type I error rate (0.05). - Can you reject/fail to reject the null hypotheses (regression model)? - Comment on the effect of page and country to predict the conversion.

```
In [11]: df3[['UK', 'US', 'CA']] = pd.get_dummies(df3['country'])
         df3.head()
```

```
Out[11]:
```

	user_id	country	CA	UK	US
0	834778	UK	0	0	1
1	928468	US	1	0	0
2	822059	UK	0	0	1
3	711597	UK	0	0	1
4	710616	UK	0	0	1

**Put your conclusion answer here.**

## Final Check!

Congratulations! You have reached the end of the A/B Test Results project! You should be very proud of all you have accomplished!

**Tip:** Once you are satisfied with your work here, check over your notebook to make sure that it satisfies all the specifications mentioned in the rubric. You should also probably remove all of the "Hints" and "Tips" like this one so that the presentation is as polished as possible.

## Submission You may either submit your notebook through the "SUBMIT PROJECT" button at the bottom of this workspace, or you may work from your local machine and submit on the last page of this project lesson.

1. Before you submit your project, you need to create a .html or .pdf version of this notebook in the workspace here. To do that, run the code cell below. If it worked correctly, you should get a return code of 0, and you should see the generated .html file in the workspace directory (click on the orange Jupyter icon in the upper left).
2. Alternatively, you can download this report as .html via the **File > Download as** submenu, and then manually upload it into the workspace directory by clicking on the orange Jupyter icon in the upper left, then using the Upload button.
3. Once you've done this, you can submit your project by clicking on the "Submit Project" button in the lower right here. This will create and submit a zip file with this .ipynb doc and the .html or .pdf version you created. Congratulations!

```
In [ ]: from subprocess import call
        call(['python', '-m', 'nbconvert', 'Analyze_ab_test_results_notebook.ipynb'])
```