

# Case Study: Country Music & Craft Beer to a new note

Nietzsche once said: "Without music, life would be a mistake"

At FanDistro we could not agree more. Take a peek at how our technology harvested the power of music to lift a craft brewery to a higher note.





### **BAYOU TECHE**

Bayou Teche was founded on this simple dream - to craft beers that compliment the cuisine and lifestyle of cajuns and creoles



#### LOST BAYOU RAMBLERS

Lost Bayou Ramblers is a grammynominated Cajun music band from Broussard, Louisiana, Arnaudville, Louisiana and New Orleans, Louisiana.

### FANDISTRO CAMPAIGN

# LEVERAGE TARGETED DEMOGRAPHIC

FanDistro's technology allowed Bayou Teche to target 21 and older male consumers located in the south eastern United States in a non-spammy way.

FanDistro partners brands with artists that share cultural values - who doesn't love a cold beer...

# HIGH RETURN ON INVESTMENT

Thanks to the Distro Effect of fans sharing within their networks - The brewery netted an impressive return on investment of 80% in terms of media value. That's twice the media value/\$ offered by Google or Facebook ads.

# ARTIST-GENERATED EXPERIENCES AROUND BRAND

The band offered experiences revolving around the Bayou Teche brewery such as a branded beer opener, a Bayou Teche teeshirt and a cold ice beer with the band at the next show

## A quick view of how it works

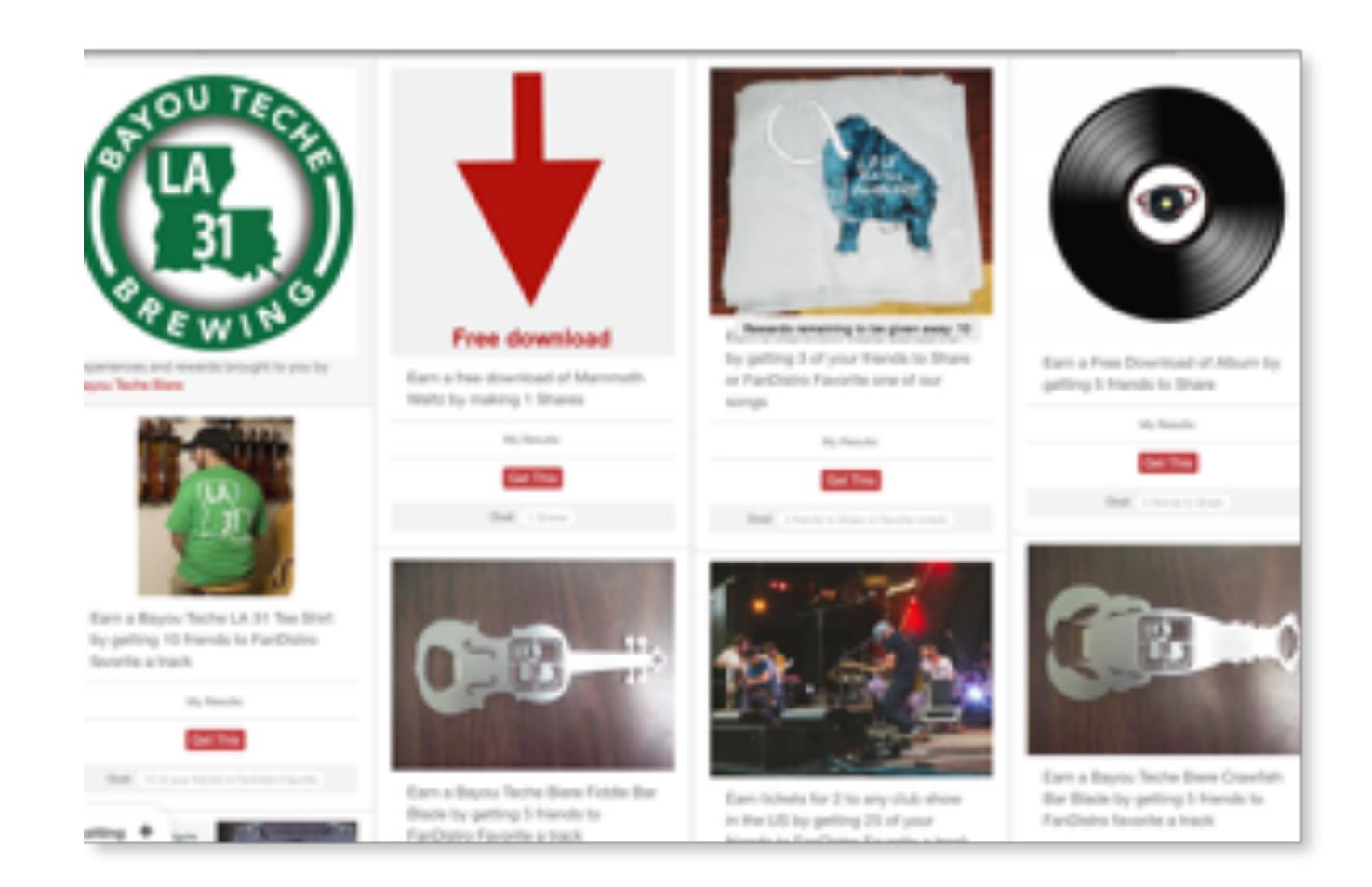


### **Amplify Your Brands Conversation**

Music brings people together.

Musicians have the power to lift, shape and influence conversations.

By creating a direct call-to-action through social media whilst providing incentives-to-share in the forms of artist experiences - FanDistro brings influencer marketing, music partnerships, and crowdsourced promotion to a new chapter.



### **HAPPY FANS**

At FanDistro, we are all musicians and deeply passionate about music.

That is why the heart of FanDistro resides in artistgenerated experiences and rewards.

Who wouldn't like to earn a Skype chat from their favourite band by promoting their next record...

## Why FanDistro?

- We have +4000 artist on our everexpanding roster with access to almost any other artist out there
- All sizes and genres of artists are available
- Able to partner with multiple artists at once
- We accommodate campaigns of every budget (\$1K-1M)

# Questions?

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