

## 1. CONTRACT CLASSIFICATIONS AND DELIVERY CENTRES

1.1 EXPORT - SPECIALTY – WASHED				
Coffee Contract	Origin (Woreda or Zone)	Symbol	Grades	Delivery Centre
YIRGACHEFE	Yirgachefe, Wenago, Kochere and Gelana Abaya, Dilla Zuria	WYC	Q1, Q2	Dilla
GUJI	Oddo Shakiso, Addola Redi, Uruga, Kercha, Bule Hora, Hambella Wamena, Bore, Haro Welabu, Girja	WGJ	Q1,Q2	Bule Hora/Hawassa
SIDAMA	Benssa, Chire, Bona zuria, Arroressa, Arbigona, Aleta Wendo, Dale, Chuko, Dara, Shebedino, Wensho, Loko Abaya.	WSD	Q1,Q2	Hawassa
AMARO	Amaro	WAM	Q1, Q2	Hawassa
KEMBATA	Kacha-Bira, Kedida-Gamela, Durame Zuria, Hadero-Tunto, Angacha, Tembaro, Damboya, Doyogena	WKT	Q1, Q2	Wolaita Sodo
WOLAITA	Boloso Sore, Damot Gale, Damot Sore, Sodo Zuria, Kindo Koyisha, Damot Woyde, Damot Pulasa, Ofa, Boloso Bombe,Humbo	WWT	Q1, Q2	Wolaita Sodo
GURAGE	Gurage and surrounding areas	WGE	Q1, Q2	Addis Ababa
WEST ARSI	Nensebo	WWAR	Q1,Q2	Hawassa
SIDAMA E	South & North Ari, Melo, Denba gofa, Geze gofa, Arbaminch zuria, Basketo, Derashe, Konso, Konta, Gena bosa, Esera	WSDE	Q1,Q2	Soddo
LIMMU	LimmuSeka, Limmu Kossa, Manna, Gomma, Gummay, Seka Chekoressa, Kersa, Shebe,Gera	WLM	Q1,Q2	Jimma
ILLU ABABOUR	Bedelle, Chorra, Gechi, Dedessa, Dega	WIB	Q1,Q2	Bedelle
ILLU ABABOUR	Alle, Didu, Sele nono, Metu, Algesache, Darimu, Bilo noppa, Hurumu, Yayo, Doreni, Becho	WIB	Q1,Q2	Metu
BALE	Berbere, Delomena and Menangatu/Harena Buliki.	WBL	Q1, Q2	Hawassa
KAFFA	Gimbo, Gewata, Chena, Tilo, Bitu, Cheta, Gesha, Bonga Zuria	WKF	Q1,Q2	Bonga
GODERE	Godere, Mengeshi	WGD	Q1,Q2	Tepi
YEKI	Yeki	WYK	Q1,Q2	Tepi
ANDERACHA	Anderacha, Masha	WAN	Q1,Q2	Tepi
BENCH MAJI	Sheko, S.Bench, N.Bench, Sheye Bench, Gidi, Bench, Gura ferda, Bero, Mizan Aman, Seaze Menit shasha, Menitgoldia	WBM	Q1, Q2	Mizan Aman
KELEM WELEGA	Kelem Wollega	WKW	Q1, Q2	Gimbi
EAST WELLEGA	East Wollega	WEW	Q1, Q2	Gimbi
GIMBI	West Wollega	WGM	Q1, Q2	Gimbi
WEST GOJAM	Dembecha, Jabi Thenana, Burea Zureaya, Merawi/Maiecha	WWG	Q1, Q2	Addis Ababa*
ZEGE	Zege and Bahire Dare Zuria	WZG	Q1, Q2	Addis Ababa*
AWI	Banja, Anekesha, Chagenie ketema, Guangua, Dangela/FagetaLekoma	WAWI	Q1, Q2	Addis Ababa*
EAST GOJAM	Debere Elias, Gozamene, Mechakel	WEG	Q1, Q2	Addis Ababa*

Note: \*- Addis Ababa is a temporary delivery center until Bure is operationally ready to receive coffee

- Each coffee contracts accommodates semi washed and under screen coffee based on the arrival coffee type which is denoted by a symbol "SW" for semi washed coffee and "US" for under screen coffee as a prefix.



## ECX COFFEE CONTRACTS

1.2 EXPORT - COMMERCIAL – WASHED				
Coffee Contract	Origin (Woreda or Zone)	Symbol	Grades	Delivery Centre
YIRGACHEFE	Yirgachefe, Wenago, Kochere and Gelana Abaya, Dilla Zuria	WYC	3 To 5, UG(p), UG(np)	Dilla
GUJI	Oddo Shakiso, Addola Redi, Uraga, Kercha, Bule Hora, Hambella Wamena, Bore, Haro Welabu, Girja	WGJ	3 To 5, UG(p), UG(np)	Bule Hora/Hawassa
SIDAMA	Benssa, Chire, Bona Zuria, Arroressa, Arbigona, Aleta Wendo, Dale, Chiko, Dara, Shebedino, Wensho and Loko	WSDA	3 To 5, UG(p), UG(np)	Hawassa
WEST ARSI	Nensebo	WWAR	3 To 5, UG(p), UG(np)	Hawassa
AMARO	Amaro	WAM	3 To 5, UG(p), UG(np)	Hawassa
KEMBATA	Kacha-Bira, Kedida-Gamela, Durame Zuria, Hadero-Tunto, Angacha, Tembaro, Damboya, Doyogena	WKT	3 To 5, UG(p), UG(np)	Wolaita Sodo
WOLAITA	Boloso Sore, Damot Gale, Damot Sore, Sodo Zuria, Kindo Koyisha, Damot Woyde, Damot Pulasa, Ofa, Boloso Bombe, Humbo	WWT	3 To 5, UG(p), UG(np)	Wolaita Sodo
GURAGE	Gurage and surrounding areas	WGE	3 To 5, UG(p), UG(np)	Addis Ababa
LIMMU	Limmu Seka, Limmu Kossa, Manna, Gomma, Gummay, Seka Chekoressa, Kersa, Shebe and Gera.	WLM	3 To 5, UG(p), UG(np)	Jimma
ILLU ABABOUR	Bedelle, Chorra, Gechi, Dedessa, Dega	WIB	3 To 5, UG(p), UG(np)	Bedelle
ILLU ABABOUR	Alle, Didu, Sele nono, Metu, Algesache, Darimu, Bilo noppa, Hurumu, Yayo, Doreni, Becho	WIB	3 To 5, UG(p), UG(np)	Metu
BALE	Berbere, Delomena and Menangatu/Harena Buliki.	WBL	3 To 5, UG(p), UG(np)	Hawassa
KAFFA	Gimbo, Gewata, Chena, Tilo, Beta, Cheta, Gesha	WKF	3 To 5, UG(p), UG(np)	Bonga
GODERE	Godere, Mengeshi	WGD	3 To 5, UG(p), UG(np)	Tepi
SHAKA	Yeki, Anderacha, Masha	WSK	3 To 5, UG(p), UG(np)	Tepi
BENCH MAJI	Sheko, S. Bench, N. Bench, Gura ferda, Bero, Menit shasha, Menitgoldia, Sheye Bench, Gidi, Bench, Mizan Aman, Seaze	WBM	3 To 5, UG(p), UG(np)	Mizan Aman
KELEM WELEGA	Kelem Wollega	WKW	3 To 5, UG(p), UG(np)	Gimbi
EAST WELLEGA	East Wollega	WEW	3 To 5, UG(p), UG(np)	Gimbi
GIMBI	West Wollega	WGM	3 To 5, UG(p), UG(np)	Gimbi
WEST GOJAM	Dembecha, Jabi Thenana, Burea Zureaya, Merawi/Maiecha	WWG	3 To 5, UG(p), UG(np)	Addis Ababa*
ZEGE	Zege and Bahire Dare Zuria	WZG	3 To 5, UG(p), UG(np)	Addis Ababa*
AWI	Banja, Anekesha, Chagenie ketema, Guangua, Dangela/Fageta Lekoma	WAWI	3 To 5, UG(p), UG(np)	Addis Ababa*
EAST GOJAM	Debere Elias, Gozamene, Mechakel	WEG	3 To 5, UG(p), UG(np)	Addis Ababa*

Note: \*- Addis Ababa is a temporary delivery center until Bure is operationally ready to receive coffee

UG(P) – Under grade with parchment.

UG(np)- Under Grade Without parchment

Each coffee contracts accommodates semi washed and under screen coffee based on the arrival coffee type which is denoted by a symbol "SW" for semi washed coffee and "US" for under screen coffee as a prefix.

1.3 EXPORT - SPECIALTY – UNWASHED				
Coffee Contract	Origin (Woreda or Zone)	Symbol	Grades	Delivery Centre
YIRGACHEFE	Yirgachefe, Wenago, Kochere and Gelana Abaya, Dilla Zuria	UYC	Q1,Q2	Dilla
GUJI	Oddo Shakiso, Addola Redi, Uraga, Kercha, Bule Hora, Hambella Wamena Bore, Haro Welabu, Girja	UGJ	Q1,Q2	Bule Hora/Hawassa
SIDAMA	Benssa, Arroressa, Arbigona, Chire, Bona Zuria Aleta Wendo, Dale, Chuko, Dara, Shebedino, Wensho, Loko Abaya,	USD	Q1, Q2	Hawassa
AMARO	Amaro	UAM	Q1, Q2	Hawassa
KEMBATA	Kacha-Bira, Kedida-Gamela, Durame Zuria, Hadero-Tunto, Angacha, Tembaro, Damboya, Doyogena	UKT	Q1, Q2	Wolaita Sodo
WOLAITA	Boloso Sore, Damot Gale, Damot Sore, Sodo Zuria, Kindo Koyisha, Damot Woyde, Damot Pulasa, Ofa, Boloso Bombe Humbo	UWT	Q1, Q2	Wolaita Sodo
GURAGE	Gurage and surrounding areas	UGE	Q1, Q2	Addis Ababa
WEST ARSI	Nensebo	UWAR	Q1,Q2	Hawassa
SIDAMA E	S.Ari, N.Ari, Melo, Denba gofa, Geze gofa, Arbaminch zuria, Basketo, Derashe, Konso, Konta, Gena bosa, Esera	USDE	Q1 Q2	Soddo
JIMMA	Limmu Seka, Limmu Kossa, Manna, Gomma, Gummay, Seka Chekoressa, Kersa, Shebe and Gera.	UJM	Q1, Q2	Bonga
ILLU ABABOUR	Bedelle, Chorra, Gechi, Dedessa, Dega	UIB	Q1,Q2	Bedelle
ILLU ABABOUR	Alle, Didu, Sele nono, Metu, Algesache, Darimu, Bilo noppa, Hurumu, Yayo, Doreni, Becho	UIB	Q1,Q2	Metu
HARAR A	E.Harar, Gemechisa, Debesso, Gerawa, Gewgew and Dire Dawa Zuria	UHRA	Q1, Q2	Dire Dawa
HARAR B	W.Hararghe	UHRB	Q1, Q2	Dire Dawa
HARAR C	Arsi Gololcha and Chole	UHRC	Q1,Q2	Dire Dawa
HARAR D	Bale Gololicha	UHRD	Q1,Q2	Dire Dawa
HARAR E	Hirna, Messela	UHRE	Q1, Q2	Dire Dawa
BALE	Berbere, Delomena and Menangatu/Harena Buliki).	UBL	Q1, Q2	Hawassa
KELEM WOLLEGA	Kelem Wollega	UKW	Q1, Q2	Gimbi
EAST WOLLEGA	East Wollega	UEW	Q1, Q2	Gimbi
GIMBI	West Wollega	UGM	Q1, Q2	Gimbi
GODERE	Mezenger(Godere, Mengeshi)	UGD	Q1,Q2	Tepi
YEKI	Yeki	UYK	Q1,Q2	Tepi
ANDERACHA	Anderacha	UAN	Q1,Q2	Tepi
BENCH MAJI	Sheko,S.Bench, N.Bench, Gura ferda, Bero, M.Goldia, M.Shasha, Sheye Bench, Gidi Bench, Mizan Aman, Seaze	UBM	Q1, Q2	Mizan Aman
KAFFA	Gimbo, Gewata, Chena Tello, Bitu, Cheta, Gesha	UKF	Q1, Q2	Bonga
WEST GOJAM	Dembecha, Jabi Thenana, Burea Zureaya, Merawi/Maiecha	UWG	Q1, Q2	Addis Ababa*
ZEGE	Zege and Bahire Dare Zuria	UZG	Q1, Q2	Addis Ababa*
AWI	Banja, Aneksha, Chagenie ketema, Guangua, Dangela/FagetaLekoma	UAWI	Q1, Q2	Addis Ababa*
EAST GOJAM	Debere Elias, Gozamene, Mechakel	UEG	Q1, Q2	Addis Ababa*

Note: \*- Addis Ababa is a temporary delivery center until Bure is operationally ready to receive coffee

- Each coffee contracts accommodates semi washed and under screen coffee based on the arrival coffee type which is denoted by a symbol "SW" for semi washed coffee and "US" for under screen coffee as a prefix.



## ECX COFFEE CONTRACTS

1.4 EXPORT - COMMERCIAL – UNWASHED				
Coffee Contract	Origin (Woreda or Zone)	Symbol	Grades	Delivery Centre
YIRGACHEFE	Yirgachefe, Wenago, Kochere, Gelana Abaya and Dilla Zuria	UYC	3 To 5, UG	Dilla
JIMMA	Limmu Seka, Limmu Kossa, Manna, Gomma, Gummay, Seka Chekoressa, Kersa, Shebe and Gera.	UJM	3 To 5, UG	Jimma
ILLU ABABOUR	Bedelle, Chorra, Gechi, Dedessa, Dega	UIB	3 To 5, UG	Bedelle
ILLU ABABOUR	Alle, Didu, Sele nono, Metu, Algesache, Darimu, Bilo noppa, Hurumu, Yayo, Doreni, Becho	UIB	3 To 5, UG	Metu
GUJI	Oddo Shakiso, Addola Redi, Uraga, Kercha, Bule Hora, Hambella Wamena, Bore, Haro Welabu, Girja	UGJ	3 To 5, UG	Bule Hora/Hawassa
SIDAMA	Benssa, Guji, Arbigona, Chire Bona Zuria and Arroressa, A. Wendo, Dale, Chiko, Dara, Shebedino, Wensho, Loko Abaya,	USD	3 To 5, UG	Hawassa
AMARO	Amaro	UAM	3 To 5, UG	Hawassa
KEMBATA	Kacha-Bira, Kedida-Gamela, Durame Zuria, Hadero-Tunto, Angacha, Tembaro, Damboya, Doyogena	UKT	3 To 5, UG	Wolaita Sodo
WOLAITA	Boloso Sore, Damot Gale, Damot Sore, Sodo Zuria, Kindo Koyisha, Damot Woyde, Damot Pulasa, Ofa, Boloso Bombe, Humbo	UWT	3 To 5, UG	Wolaita Sodo
GURAGE	Gurage and surrounding areas	UGE	3 To 5, UG	Addis Ababa
WEST ARSI	Nensebo	UWAR	3 To 5, UG	Hawassa
SIDAMA E	Debub Omo, Gamo Goffa, Basketo, Derashe, Konso, Konta, Dawro	USDE	3 To 5, UG	Soddo
HARAR A	E. Harar, Hirna, Gemechisa, Debesso, Messela, Gerawa, Gewgew and Dire Dawa Zuria.	UHRA	3 To 5, UG	Dire Dawa
HARAR B	W. Harar (except Hirna, Gemechisa, Debesso, Messela and Gewgew).	UHRB	3 To 5, UG	Dire Dawa
HARAR C	Arsi Gololcha and Chole	UHRC	3 To 5, UG	Dire Dawa
HARAR D	Bale Gololcha	UHRD	3 To 5, UG	Dire Dawa
BALE	Berbere, Delomena and Menangetu/Harena Buliki.	UBL	3 To 5, UG	Dire Dawa
KELEM WOLLEGA	Kelem Wollega	UKW	3 To 5, UG	Gimbi
EAST WOLLEGA	East Wollega	UEW	3 To 5, UG	Gimbi
GIMBI	West Wollega	UGM	3 To 5, UG	Gimbi
GODERE	Godere, Mengeshi	UGD	3 To 5, UG	Tepi
SHAKA	Yeki, Anderacha, Masha	USK	3 To 5, UG	Tepi
BENCH MAJI	Sheko, S. Bench, N. Bench, Gura ferda, Bero, M. Goldia, M. Shasha, Sheye Bench, Gidi, Bench, Mizan Aman, Seaze	UBM	3 To 5, UG	Mizan Aman
KAFFA	Gimbo, Gewata, Chena, Tello, Cheta, Bitta and Gesha	UKF	3 To 5, UG	Bonga
WEST GOJAM	Dembecha, Jabi Thenana, Burea Zureaya, Merawi/Maiecha	UWG	3 To 5, UG	Addis Ababa*
ZEGE	Zege and Bahire Dare Zuria	UZG	3 To 5, UG	Addis Ababa*
AWI	Banja, Anekessa, Chagenie ketema, Guangua, Dangela/Fageta Lekoma	UAWI	3 To 5, UG	Addis Ababa*
EAST GOJAM	Debere Elias, Gozamenie, Mechakel	UEG	3 To 5, UG	Addis Ababa*

**Note:** Addis Ababa is a temporary delivery center until Bure is operationally ready to receive coffee

- Each coffee contracts accommodates semi washed and under screen coffee based on the arrival coffee type which is denoted by a symbol “SW” for semi washed coffee and “US” for under screen coffee as a prefix.

<b>1.5 LOCAL - WASHED</b>			
Coffee Contract	Symbol	Grades	Delivery Centre
YIRGACHEFFE	LWYC	1 To 4	Dilla
SIDAMA	LWSD	1 To 4	Hawasa
GUJI	LWGI	1 To 4	Bule Hora/Hawasssa
AMARO	LWAM	1 To 4	Hawasa
KEMBATA	LWKT	1 To 4	Wolaita Sodo
WOLAITA	LWWT	1 To 4	Wolaita Sodo
GURAGE	LWGE	1 To 4	Addis Ababa
WEST ARSI	LWWAR	1 To 4	Hawassa
BALE	LWBL	1 To 4	Hawasa
JIMMA	LWJM	1 To 4	Jimma
ILLU ABABOUR	LWIB	1 To 4	Bedele/Metu
WELLEGA	LWWL	1 To 4	Gimbi
KAFFA	LWKF	1 To 4	Bonga
<b>SHAKA</b>	<b>LWSH</b>	<b>1 To 4</b>	<b>Tepi</b>
<b>BENCH MAJI</b>	<b>LWBM</b>	<b>1 To 4</b>	<b>Mizan Aman</b>
<b>GODERE</b>	<b>LWGD</b>	<b>1 To 4</b>	<b>Tepi</b>
By product	LWBP	1 To 4	Addis Ababa
GOJAM	LWGM	1 To 4	Addis Ababa*

Note: \*- Addis Ababa is a temporary delivery center until Bure is operationally ready to receive coffee

<b>1.6 LOCAL – UNWASHED</b>			
Coffee Contract	Symbol	Grades	Delivery Centre
YIRGACHEFFE	LUYC	1 To 5	Dilla
SIDAMA	LUSD	1 To 5	Hawasa
GUJI	LUGJ	1 To 5	Bule Hora/Hawasssa
WEST ARSI	LUWAR	1 To 5	Hawassa
BALE	LUBL	1 To 5	Hawasa
AMARO	LUAM	1 To 5	Hawasa
KEMBATA	LUKT	1 To 5	Wolaita Sodo
WOLAITA	LUWT	1 To 5	Wolaita Sodo
GURAGE	LUGE	1 To 5	Addis Ababa
JIMMA	LUJM	1 To 5	Jimma
ILLU ABABOUR	LUIB	1 To 5	Bedele/Metu
WELLEGA	LUWL	1 To 5	Gimbi
KAFFA	LUKF	1 To 5	Bonga
<b>SHAKA</b>	<b>LUSH</b>	<b>1 To 5</b>	<b>Tepi</b>



## ECX COFFEE CONTRACTS

BENCH MAJI	LUBM	1 To 4	Mizan Aman
GODERE	LUGD	1 To 5	Tepi
HARAR	LUHR	1 To 5	Dire Dawa
GOJAM	LUGM	1 To 5	Addis Ababa*
BY PRODUCT- Addis	LUBPAA	1 To 5	Addis Ababa
BY PRODUCT- Dire Dawa	LUBPDD	1 To 5	Dire Dawa

Note: \*- Addis Ababa is a temporary delivery center until Bure is operationally ready to receive coffee

### 2. COFFEE GRADING PARAMETERS

EXPORT GRADING STANDARDS GENERAL REQUIREMENTS- The moisture content of coffee shall not be more than **12.0 %** by weight and minimum 85% by weight of beans remain on top of screen 14 after sieving.

DEFINITIONS	
<b>Washed Coffee</b>	Green coffee prepared by wet processing of the fruit.
<b>Washed Coffee With Parchment</b>	Green coffee prepared by wet processing of the fruit with parchment.
<b>Washed Coffee Without Parchment</b>	Green coffee prepared by wet processing of the fruit but without parchment.
<b>Unwashed Coffee</b>	Green coffee prepared by dry processing of the fruit.
<b>Specialty Coffee</b>	Coffee that is distinctive because of its full cup taste and little to no defects and that may command a market premium due to their high quality.
<b>Semi washed (SW)</b>	A green coffee known as the 'wet-hulled' process coffee prepared as the outer skin is removed, similar to washed coffee, but the mucilage – inner-mesocarp – remains on the parchment and is sun-dried. To end with, the parchment is removed to be semi washed green coffee.
<b>Commercial Coffee</b>	Coffee that is not qualified for specialty.
<b>Local/Domestic Coffee</b>	Coffee that is very inferior in quality due to high presence of impurities or if the coffee is stored for a long period and loses its flavor
<b>Forest Coffee</b>	Coffee grown in forest
<b>Under screen (US)</b>	A coffee sample having < 85 % its coffee beans pass-through a size of 14 (14/64 of an inch in diameter) round screen determined as under screen
<b>Total Value</b>	The sum of raw value and cup quality value.
<b>Immature</b>	Unripe coffee bean often with a wrinkled surface.
<b>Black Bean</b>	Coffee bean of which more than one half of external and/or internal surface is black.
<b>White Bean</b>	Coffee beans white in colour and very light in weight, with a density well below that of a healthy bean.
<b>Broken</b>	Fragment of coffee bean of volume equal to or greater than half a bean.
<b>Wanza</b>	A dry seed from a fruit of a tree called cordia abyssinica which resembles "jenfel".
<b>Grains</b>	Seeds like wheat, barley, Maize, etc
<b>Jenfel</b>	Dried fruit of coffee comprising its internal and external envelopes that has one or two beans.
<b>Stinkers</b>	Coffee beans giving off a very unpleasant odor when freshly cut. The bean may be light- brown or brownish or have occasionally a waxy appearance.
<b>Raw Value</b>	The sum of points of Primary Defect, Secondary Defect, Shape & Make, Color and Odor.
<b>Cup Quality Value</b>	The sum of points of Cup defect, Acidity, Body and Flavor.
<b>Liquoring (Cup testing)</b>	The organoleptic examination of brewed coffee by professional liquors to determine acidity, body and flavor, detection of defects and characters.



## ECX COFFEE CONTRACTS

<b>Cup Defect</b>	The number of cup defects out of five cups
<b>Flavor</b>	Coffee brew taste in the mouth is a means of determining the natural taste and the specific coffee characteristics.
<b>Preliminary Assessment</b>	Raw and cup analysis that helps to differentiate coffee that has potential for specialty with other commercial coffees.
<b>Primary Defect</b>	Full Black , Full Sour, Fungus Attacked, Foreign Matter, Insect Damaged
<b>Secondary Defect</b>	Partial Black, Partial Sour, Floater, Immature, Withered, Shell, Slightly Insect Damaged, Foxy, Under Dried, Over Dried, Mixed Dried, Stinkers, Faded, Coated, Light, Starved
<b>Primary claim</b>	An initial claim made by a client that is solved by the ECX internal process
<b>Third party claim</b>	An appeal/claim made by a client on issued grade that to be processed and arbitrated by external third party (MoA- Coffee Quality Inspection Center, CLU)
<b>Permissible difference</b>	A three point difference in between pre and re-graded coffee shall be considered as acceptable. Thus, any issued result during primary and third party claim within 3 point difference is considered as permissible difference and any change within this difference is not acceptable.

### 2.1. Grading Factors for washed Commercial Coffee

#### 2.1.1. Washed coffee raw value analysis

RAW VALUE (40%)									
Defects (20%)				Shape & Make 5%		Color 5%		Odor 10%	
Primary (count) (10%)	Point	Secondary (Weight) (10%)	Point	Quality	Point	Quality	Point	Quality	Point
1	10	≤5 %	10	V. good	5	Bluish	5	Clean	10
2-5	8	≤8%	8	Good	4	Grayish	4	Fairly clean	8
6-10	6	≤10%	6	F. good	3	Greenish	3	Trace	6
11-15	4	≤12%	4	Average	2	Coated	2	Light	4
15-20	2	≤14%	2	Small	1	Faded	1	Moderate	2
> 20	1	>14%	1					Strong	1

#### 2.1.2. Washed coffee cup value analysis

CUP VALUE (60%)							
Cup Cleanness 15%		Acidity 15%		Body 15%		Flavour 15%	
Quality	Point	Quality	Point	Quality	Point	Quality	Point
Clean	15	Pointed	15	Full	15	Good	15
Fairly clean	12	M. pointed	12	M. full	12	F. good	12
1 cup defect	9	Medium	9	Medium	9	Average	9
2 cup defect	6	Light	6	Light	6	Fair	6
3 cup defect	3	Lacking/Dull	3	Thin	3	Commonish	3
>3 cup defect	1	Not Detected	1	N.D	1	N.D	1

#### 2.1.3. Grading of washed commercial coffee



## ECX COFFEE CONTRACTS

Grade	Total Value (Raw Value + Cup Quality Value)
Grade 1	≥85
Grade 2	75-84
Grade 3	63-74
Grade 4	47-62
Grade 5	31-46
Grade UG (P)	15-30
Grade UG (NP)	15-30

### 2.2. Grading factors for Unwashed commercial coffee

#### 2.2.1. Unwashed coffee raw value assessment

RAW VALUE 40%					
Defects (30%)				Odor (10%)	
Primary (count) - 15%	Point	Secondary (Weight) (15%)	Point	Quality	Point
<5	15	<5%	15	Clean	10
6-10	12	<10%	12	Fairly clean	8
11-15	9	<15%	9	Trace	6
16-20	6	<20%	6	Light	4
21-25	3	<25%	3	Moderate	2
>25	1	≥25%	1	Strong	1

#### 2.2.2. Unwashed coffee cup value assessment

CUP VALUE (60%)							
Cup Cleanliness 15%		Acidity 15%		Body 15%		Flavour 15%	
Quality	Point	Quality	Point	Quality	Point	Quality	Point
Clean	15	Pointed	15	Full	15	Good	15
Fairly clean	12	M. pointed	12	M. full	12	F. good	12
1 cup defect	9	Medium	9	Medium	9	Average	9
2 cup defect	6	Light	6	Light	6	Fair	6
3 cup defect	3	Lacking/Dull	3	Thin	3	Commonish	3
>3 cup defect	1	Not Detected	1	N.D	1	N.D	1

#### 2.2.3. GRADING OF UNWASHED COMMERCIAL COFFEE

Grade	Total Value (Raw Value + Cup Quality Value)
Grade 1	≥85
Grade 2	75-84
Grade 3	63-74
Grade 4	47-62
Grade 5	31-46
Grade UG)	15-30



## 2.3. Grading Factors for Washed and Unwashed Specialty Coffee

Unwashed Coffees that get grade 1 to grade 3 and washed coffee that get 1 to grade 2 in the preliminary assessment shall undergo a Specialty Assessment on cup quality to assess for the potential of specialty coffee.

### 2.3.1. Factors for Specialty Assessment

Cup Quality	Points															
	Good				Very Good				Excellent				Outstanding			
Fragrance	6	6.25	6.5	6.75	7	7.25	7.5	7.75	8	8.25	8.5	8.75	9	9.25	9.5	9.75
Flavor	6	6.25	6.5	6.75	7	7.25	7.5	7.75	8	8.25	8.5	8.75	9	9.25	9.5	9.75
After taste	6	6.25	6.5	6.75	7	7.25	7.5	7.75	8	8.25	8.5	8.75	9	9.25	9.5	9.75
Acidity	6	6.25	6.5	6.75	7	7.25	7.5	7.75	8	8.25	8.5	8.75	9	9.25	9.5	9.75
Body	6	6.25	6.5	6.75	7	7.25	7.5	7.75	8	8.25	8.5	8.75	9	9.25	9.5	9.75
Uniformity	6	6.25	6.5	6.75	7	7.25	7.5	7.75	8	8.25	8.5	8.75	9	9.25	9.5	9.75
Balance	6	6.25	6.5	6.75	7	7.25	7.5	7.75	8	8.25	8.5	8.75	9	9.25	9.5	9.75
Clean cup	6	6.25	6.5	6.75	7	7.25	7.5	7.75	8	8.25	8.5	8.75	9	9.25	9.5	9.75
Sweetness	6	6.25	6.5	6.75	7	7.25	7.5	7.75	8	8.25	8.5	8.75	9	9.25	9.5	9.75
Overall	6	6.25	6.5	6.75	7	7.25	7.5	7.75	8	8.25	8.5	8.75	9	9.25	9.5	9.75

### 2.3.2. Grading of Specialty Unwashed Coffee

Grade	Grading parameter	
	Preliminary assessment grade and total point	Specialty Assessment based on cup quality point
Q1	Grade 1, Grade 2 coffee having $\geq 80.0$	$\geq 85.0$
Q2	Grade 1 and Grade 2	80.0-84.75

Note:

1. A grade 2 coffee is a potential coffee to be evaluated for specialty. During proposing of grade 2 coffee for specialty evaluation, it has to have > 45 point cup value'
2. If grade 2 coffee including those having a total point of > 80 point during preliminary assessment does not qualify specialty 1 (Q1) during specialty assessment, the coffee shall be issued as Specialty 2 (Q2) based on specialty protocol

### 2.3.3. Grading of Specialty washed Coffee

Grade	Grading parameter	
	Preliminary assessment grade and total point	Specialty Assessment based on cup quality point
Q1	Grade 1, Grade 2 coffee having $\geq 80.0$	$\geq 85.0$
Q2	Grade 1 and Grade 2	80.0-84.75

Note:

1. A grade 2 coffee is a potential coffee to be evaluated for specialty. During proposing of grade 2 coffee for specialty evaluation, it has to have > 45 point cup value'



## ECX COFFEE CONTRACTS

2. If grade 2 coffee including those having a total point of > 80 point during preliminary assessment does not qualify specialty 1 (Q1) during specialty assessment, the coffee shall be issued as Specialty 2 (Q2) based on specialty protocol

### 2.4. Grading of Local washed and unwashed coffee

#### 2.4.1. Grading of Local unwashed coffee

Local unwashed Grades	Ranges
1	81 - 100
2	61 - 80
3	41 - 60
4	25 - 40
5	<25

### Ethiopia Commodity Exchange Local Unwashed Coffee Grading Form

Sound bean Value

Primary defect value

Secondary defects

Total value

Moisture Content %

Date

Sample code

Branch

Sound bean value (40 %)		Primary Defect Value (40)			Secondary defects (20%)			
% by weight	Point		% by weight	Point	Defects	% by weight		Point
			% Primary defect			% by weight	PB%	
≤ 30	40	Full black	<1 of which BFM is Zero	40	Partial black	≤ 65	<1	20
≤ 25	30	Full sour	<4 of which BFFM < 2	30	Partial sour	<75	<3	15
≤ 20	15	Fungus	<8 of which BFFM < 4	20	Immature	<85	<5	10
≤ 15	10	Foreign matter	<12 of which BFFM < 6	10	Broken	<90	<10	5
≤ 10	5	Gravel/stone	<16 of which BFFM < 7	5	Insect damage	≥90	10_20	1
<5	1	Earth aggregate	≤25 of which BFFM ≤ 10	1	Starved			
		twigs			Parchment/husk			
		Pod			Other seeds			
					Deep soiled			

NB:

1. BFFm: denotes black bean, fungus damaged bean and foreign matter respectively.
1. PB :denotes partial black
2. BFFm > 10% and/or Primary defects including BFFm >25% ordered for cleaning .
3. Sound bean: Coffee bean which is mature, bold, undamaged or not shriveled, but slightly over polished with soil and foxy beans.
4. If the sample has ≥ 20% PB the coffee should be graded as local unwashed grade 5
5. During primary defect rating the lower point should be taken among primary defects and BFSPD points
6. During secondary defect rating the lower point should be taken among secondary defect and PB



## ECX COFFEE CONTRACTS

### 2.4.2. Grading of Local washed coffee

Local washed Grades	Ranges
<b>Grade 1</b>	<b>80 -100</b>
<b>Grade 2</b>	66- 79
<b>Grade 3</b>	51- 65
<b>Grade 4</b>	≤50

#### Ethiopia Commodity Exchange

##### Local Washed coffee Grading Form

Sound bean Value \_\_\_\_\_  
 Primary defect value \_\_\_\_\_  
 Secondary defect value \_\_\_\_\_  
 Total value \_\_\_\_\_

Moisture Content% : \_\_\_\_\_

Date \_\_\_\_\_  
 Sample code \_\_\_\_\_  
 Branch \_\_\_\_\_

Sound bean value (40 %)		Primary Defects	Primary defect value (30%)		Secondary defects	Secondary defect (30%)		
% by wt	Point	Defect types	% Primary defect by weight	Point	Defect types	% secondary defect by weight	MNPB by weight %	Point
≤30	40	Full black	1 of which BFSPD is Zero	30	Broken	≤ 65	≤15	30
≤25	30	Full sour	≤3 of which BFSPD is ≤2	25	nipped/ Chipped	≤75	16-26	20
≤ 20	15	Fungus	≤ 6 of which BFSPD is ≤4	20	Floater	≤85	27-35	10
≤15	10	Foreign matter	≤ 9 of which BFSPD is ≤6	15	Partial black	≤90	36-40	5
≤ 10	5	Gravel/stone	≤12 of which BFSPD is ≤8	10	Partial sour	>90	>40	1
<5	1	Earth aggregate	≤15 of which BFSPD is ≤10	5	Immature			
		twigs			Insect damage			
		Pod			Starved			
		White/pale/beans			Parchment/husk			
		Sever Insect damage			Deep soiled			
		Other seeds						

NB :

1. BFSPD denotes black bean , fungus damaged bean and Sever pest damage
2. MNPB denotes machine nipped and partial black
3. BFPD > 10% and Primary defects including BFPD >15% ordered for sorting
4. During primary defect rating the lower point should be taken among primary defects and BFSPD points
5. During secondary defect rating the lower point should be taken among secondary defect and MNPB
6. If the sample has ≥40% MNPB the coffee should be graded as local grade 4



## ECX COFFEE CONTRACTS

### 3. STANDARD TRADING TERMS

Standard Lot Size	<p>Washed coffee: 10 bags for local coffee, 20 bags for small holder farmers and 60 bags for coffee suppliers</p> <ul style="list-style-type: none"><li>- With parchment (net weight of 60 kg)</li><li>- Without parchment (net weight of 85kg)</li></ul> <p>Unwashed coffee: 10 bags for local coffee, 20 bags for small holder farmers and 60 bags for coffee suppliers (net weight of 85 kg)</p> <p>Weight tolerance limit: 4%</p> <p>Every buyer shall return to his counterparty all bags used in a coffee consignment purchased at the Exchange's trading platform. Details will be prescribed by directives to be issued by pertinent body of the government.</p>
Warehouse Receipt	<p>Trading shall only be on the basis of Warehouse Receipt issued by the ECX Central Depository after grading, weighing, and deposit in an ECX operated or certified warehouse or bonded yard. Such Warehouse Receipt can be traded only once between-</p> <ol style="list-style-type: none"><li>1. Coffee supplier and exporter In case of export coffee</li><li>2. Coffee supplier or exporter and a domestic coffee wholesaler in case of local coffee</li></ol>
Warehouse Receipt Expiration Period	<p>The Warehouse Receipt will be tradable for a period of 20 days (3 working days in bonded yard and 17 calendar days in designated warehouse) from the date of Warehouse Receipt issuance. Once traded, the Warehouse Receipt will expire on the execution of the trade.</p>
Penalty on warehoused goods after expiration of Warehouse Receipt	<p>A penalty of 3.5% per day calculated on the current tradable value of the warehoused goods, using the closing price of the same grade as the warehoused goods, will be applied after the expiry of the Warehouse Receipt. However, if the last date of the warehouse receipts expiry fall on Saturday, Sunday or a Public Holiday, the Exchange shall exempt the depositor from penalty for such date.</p>
Tick size	<p>The minimum price movement for trading shall be:</p> <p>1 Birr increment</p> <p>(All prices will be quoted and traded on 1 whole Birr basis)</p>
Daily Price Filter	<p>The Daily Price Filter is the maximum percentage range, relative to the previous day's closing price, which represents upper and lower limits for offer and bid prices. ECX may change these limits from time to time, on a pre-announced basis.</p> <p>Coffee: 5%</p>
Price Quote	<p>All prices will be quoted Ex Warehouse based on Delivery Center in Section 1 (inclusive of the parchment in case of washed coffee grades 3 to 5, with and without parchment for grade UG) (exclusive of taxes, fees and charges).</p>
Quotation factor	<p>Birr/ feresula</p>
Trading Session	<p>Daily, Monday through Saturday except public holidays</p>

### 4. STANDARD SETTLEMENT TERMS

Pay-in of Funds	<p>ECX Clearinghouse shall instruct withdrawal of funds from buyer's Pay-In account on:</p> <p>Trade date plus one working day (T+1)</p>
Pay-out of Funds	<p>ECX Clearinghouse shall instruct deposit of funds to seller's Pay-Out account on: Trade date plus one working day (T+1)</p>
Weight Tolerance Adjustment	<p>The tolerance for difference between exact weight recorded and the contract standard weight is adjusted at settlement</p>



## ECX COFFEE CONTRACTS

Moisture Loss Adjustment	The weight is adjusted at settlement for moisture loss during the storage period – For Seller- 0.1376% flat rate up on settlement For Buyer- 0.0344% flat rate upon settlement
Exchange transaction fee	0.4 % of transaction value payable by seller and buyer
Handling and Product Certification fee	Handling fee (including sampling, grading, weighing, loading and unloading): Birr <b>5.00</b> per bag (payable by seller) Birr <b>5.00</b> per bag (payable by buyer)
Warehouse Storage charge	Birr 0.16 per bag per day (with initial 1 day grace period) from date of issuance of Warehouse Receipt
Cost of Jute Bag	Birr 55.00 per bag (payable by buyer and to be paid to seller)
Settlement Dates	Daily, Monday through Saturday except public holidays

### 5. STANDARD DELIVERY TERMS

ECX Delivery Centers	ECX warehouse locations as specified in Section 1.
Delivery Notice	After completion of pay-in of funds, notification of location of the transacted Warehouse receipt is delivered to the Member representing the buyer on: Trade date plus one working day (T+1)
Delivery Period	Number of days after trade date the buyer will have to pick up the lots from the warehouse or bonded yards without paying additional charges: <ul style="list-style-type: none"><li>- Trade date plus two working days (T+2) for coffee picked up from bonded yard</li><li>- Trade date plus ten calendar days (T+10) for coffee picked up from warehouse</li></ul>
Pick Up Notice	Upon receiving of Delivery Notice, Member must register a Pick Up Notice (PUN) confirming date of pickup and other information with the Exchange Central Depository before picking up goods within Delivery Period.
Failure to Pick up within Delivery Period	There will be a penalty charge of 1% of the transaction value per day if buyer fails to pick up goods from warehouse after the Delivery Period. However, if the last date of pick up fall on Saturday, Sunday or a Public Holiday, the Exchange shall exempt the buyer from penalty for such date.
Extension of Delivery Period	As per the Exchange decision due to a force majeure.

### 6. TERMS RELATED TO TRANSPORT OF CONSIGNMENTS

Any supplier who want to sale a consignment of coffee having 60 and more bags at the Exchange's trading platform shall bring with the consignment a legally binding agreement he signed with a transporter which stipulates, among other things, obligation of a transporter to provide transportation service: (1) from loading point of the consignment to the Exchange's warehouse or bonded yard and (2) from the Exchange's bonded yard to a location of a buyer of the consignment.
Any person who purchase the coffee consignment in the Exchange's bonded yard shall be responsible to pay, based on agreement signed between the supplier or seller of such consignment and the transporter, for transport and related costs starting from date of transfer of ownership title to such buyer by the Exchange's Central Depository.
Unless the parties agreed otherwise, payment for the transport service shall be effected based on a rate determined by pertinent government body.