

# Robert Clarke

robert@rjfc.net ❖ robertclarke.com ❖ (425) 442-6485 ❖ Seattle, WA

---

## OBJECTIVE

---

Seeking a program management or software engineering management role in a significant, leading-edge software project with opportunity for large-scale user and business impact.

## WORK EXPERIENCE

---

### Oracle, Inc.

Apr. 2019 – Present

*Technical Program Manager, SaaS Cloud Security*

*Bellevue, WA*

Oracle SaaS is a large and complex business comprised of many discrete LOBs within our scope. Subsequently, we are responsible for protecting billions of dollars in revenue in datacenters worldwide. I am leading engineering efforts across multiple teams to deliver security services to our customers.

- Managed a team of remote software engineers to build an automation and provisioning platform using Gitlab CI/CD, Node, Python and Go.
- Drove the creation of automated reporting capabilities across a large web-scale infrastructure for cloud security inventory, telemetry, metrics and to senior leadership.
- Built immutable infrastructure for security software (SIEM, AV) on Oracle Cloud (OCI) using Terraform.
- Defined process and methodologies to facilitate SaaS migrations from on-prem to Oracle's cloud infrastructure.

### Spectero, Inc.

Sep. 2017 – Apr. 2019

*Founder*

*Seattle, WA*

Creator and founder of a VPN proxy service B2B company. I grew the company from inception through \$1M ARR in 20 months. The product was built using a distributed development team and leveraged open source applications and cloud-based infrastructure. Company was later sold, and I stayed on as a consultant for an additional quarter.

- Lead a full-time team of 5 developers to deliver software for our customers. We worked on a restful API and cross-platform server daemon in C# with a front-end web app written in Vue.js. ([github.com/projectspectero](https://github.com/projectspectero)).
- Managed relationships with 20+ software/cloud vendors to reduce operating costs.

### ServerCrate

Jun. 2012 – Sep. 2017

*Founder*

*Seattle, WA*

I started ServerCrate in my freshman year of high school as a way to host game servers for my friends and I to play Minecraft. Over the years, I built the company to a leader in the game server hosting space while also catering to customers requiring SaaS/PaaS/IaaS solutions in other verticals. I developed this venture from the beginning to the acquisition by Frantech Solutions in September 2017.

- Managed multiple teams to handle customer service, business development, and operations.
- Oversaw the uptime and reliability of colocation space with servers and networking gear in remote datacenters while striving to achieve 99.999% uptime.
- Managed LAMP/LEMP web stacks on OpenVZ/KVM VMs to scale website infrastructure as needed for 100M+ monthly requests.

## SKILLS & INTERESTS

---

### Skills and Interests:

- **Skills:** Technical business planning; cross-team communication; strategic partnerships; cloud infrastructure architecture planning; scaling development teams
- **Interests:** I'm actively maintaining various personal web properties using GitHub CI/CD, AWS (Route 53, S3, CloudFront) and Cloudflare. I'm also contributing to open source projects ([github.com/RobertClarke](https://github.com/RobertClarke)) and participating in ARIN NRPM (North American network resource allocation policy) discussions.