

Robert Clarke

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OBJECTIVE

Seeking a program management or software engineering management role in a significant, leading-edge software project with opportunity for large-scale user and business impact.

WORK EXPERIENCE

Oracle, Inc.

Apr. 2019 – Present

Technical Program Manager, SaaS Cloud Security

Bellevue, WA

Oracle SaaS Cloud Security is responsible for protecting a complex business with many discrete LOBs and billions of dollars in revenue. Led efforts across multiple engineering and teams to deliver security services to our customers.

- Managed a team of remote software engineers to build an automation and provisioning platform using Gitlab CI/CD, Node, Python and Go.
- Drove the creation of automated reporting across a large web-scale infrastructure for cloud security inventory, telemetry, metrics which rolled up to senior leadership.
- Built immutable infrastructure for security software (SIEM, AV) on Oracle Cloud (OCI) using Terraform.
- Defined process and methodologies to facilitate SaaS migrations from on-prem to Oracle's cloud infrastructure.

Spectero, Inc.

Sep. 2017 – Apr. 2019

Founder

Seattle, WA

Creator and founder of a VPN proxy service B2B company. I grew the company from inception through \$1M ARR in 20 months. The product was built using a distributed development team and leveraged open source applications and cloud-based infrastructure. Company was later sold, and I stayed on as a consultant for an additional quarter.

- Led a full-time team of 5 developers to deliver software to our customers. Team worked on a restful API and cross-platform server daemon in C# with a front-end web app written in Vue.js. (github.com/projectspectero).
- Balanced relationships with 20+ software/cloud vendors to achieve an 80% margin on our services.

ServerCrate

Jun. 2012 – Sep. 2017

Founder

Seattle, WA

Started ServerCrate in my freshman year of high school as a way to host game servers for my friends and I to play Minecraft. Over the years, I built the company to a leader in the game server hosting space while also catering to customers requiring SaaS/PaaS/IaaS solutions in other verticals. Developed this venture from the beginning to the acquisition by Frantech Solutions in September 2017.

- Managed multiple teams to handle customer service, business development, and operations.
- Oversaw the uptime and reliability of remote colocation space while striving to achieve 99.999% uptime.
- Managed LAMP/LEMP web stacks on OpenVZ/KVM VMs to scale website infrastructure as needed for 100M+ monthly requests.

SKILLS & INTERESTS

Skills and Interests:

- **Skills:** Technical business planning; cross-team communication; strategic partnerships; cloud infrastructure architecture planning; scaling development teams
- **Interests:** Demonstrated passion and ability for bridging engineering efforts and customer adoption. Shipped software including high-traffic PHP websites, proxy software written in C#, and Node apps running in multi-cloud environments. Actively maintaining various personal web properties using GitHub CI/CD, AWS (Route 53, S3, CloudFront) and Cloudflare (github.com/RobertClarke).