**Robert Clarke**

robert@rjfc.net  robertclarke.com  (425) 442-6485  Seattle, WA

**OBJECTIVE**

Seeking a program management or software engineering management role in a significant, leading-edge software project with opportunity for large-scale user and business impact.

**WORK EXPERIENCE**

**Oracle, Inc. Apr. 2019 – Present**

*Technical Program Manager, SaaS Cloud Security Bellevue, WA*

Oracle SaaS Cloud Security is responsible for protecting a complex business with many discrete LOBs and billions of dollars in revenue. Led efforts across multiple engineering and security teams to deliver security services to our customers.

* Defined process and methodologies to facilitate SaaS migrations from on-prem to Oracle’s cloud infrastructure.
* Built immutable infrastructure for security software (SIEM, AV) on Oracle Cloud (OCI) using Terraform.
* Managed a team of remote software engineers to build an automation and provisioning platform using Gitlab CI/CD, Node, Python and Go.
* Drove the creation of automated reporting across a large web-scale infrastructure for cloud security inventory, telemetry, metrics which rolled up to senior leadership.

**Spectero, Inc. Sep. 2017 – Apr. 2019**

*Founder Seattle, WA*

Creator and founder of a VPN proxy service B2B company. Grew the company from inception through $1M ARR in 20 months. Assembled a distributed development team to support the needs of our customers.

* Led a full-time team of 5 developers to deliver software and services to our customers. Team worked on a restful API and cross-platform server daemon in C# with a front-end web app written in Vue.js. (github.com/projectspectero).
* Balanced relationships with 20+ software/cloud vendors to achieve an 80% margin on our services.

**ServerCrate Jun. 2012 – Sep. 2017**

*Founder Seattle, WA*

Started ServerCrate in my freshman year of high school as a way to host game servers for my friends and I to play Minecraft. Built the company to a leader in the game server hosting space while also catering to customers requiring SaaS/PaaS/IaaS solutions in other verticals. Developed this venture from the beginning to the acquisition by Frantech Solutions in September 2017.

* Managed multiple teams to handle customer service, business development, and operations.
* Oversaw the uptime and reliability of remote colocation space while striving to achieve 99.999% uptime.
* Managed LAMP/LEMP web stacks on OpenVZ/KVM VMs to scale SaaS deployments for 100M+ monthly requests.

**SKILLS & INTERESTS**

**Skills and Interests:**

* **Skills**: Technical business planning; cross-team communication; strategic partnerships; cloud infrastructure architecture planning; scaling development teams
* **Interests**: Demonstrated passion and ability for bridging engineering efforts and customer adoption. Shipped software including high-traffic PHP websites, proxy software written in C#, and Node apps running in multi-cloud environments. Actively maintaining various personal web properties using GitHub CI/CD, AWS (Route 53, S3, CloudFront) and Cloudflare (github.com/RobertClarke).