## Pioneer Scorecard Report

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|---|---|----|--|
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| KPI                          | Weightage | Feb | Mar   |
|------------------------------|-----------|-----|-------|
| Budget performance           | 10        | x   | ×     |
| Bunker Management            | 10        | x   | ×     |
| Crewing                      | 5         | x   | ×     |
| Dry Dock Management          | 10        | x   | ×     |
| Fleet Safety                 | 10        | x   | ×     |
| Inspections & Audit          | 10        | x   | ×     |
| Lub Oil and Paint Management | 5         | x   | ×     |
| M&R Management               | 10        | x   | ×     |
| On Time Delivery             | 5         | x   | ×     |
| Technical Off-hire           | 10        | x   | ×     |
| Test Kpi                     | 0         |     |       |
| Vessel Performance           | 10        | ×   | ×     |
| Vessel turn around in Port   | 5         | x   | ×     |
| Average Score                | 100       | 1.8 | 2.125 |

| Pioneer | Scorecard | Report |
|---------|-----------|--------|
| ×       |           |        |



# Budget performance



| Element                    | Weightage | Fe | b | Mar |
|----------------------------|-----------|----|---|-----|
| Total Operating Expense    | 30        | ×  | × | ×   |
| Technical Expense          | 25        | ×  | × | ×   |
| Manning Expense            | 40        | ×  | × | ×   |
| Voyage Related Expense/OAE | 5         | ×  | × | ×   |
|                            |           |    |   |     |
| Budget performance         | 100       | ×  | × | ×   |

| Budget performance |  |
|--------------------|--|
| ×                  |  |



## **Bunker Management**



| Element   | Weightage | Fe | eb | Mar |
|---|-----------|----|----|-----|
| Variance between Tank Soundings & Log Book Figs | 100       |    |    | ×   |
|   |           |    |    |     |
| Bunker Management                               | 100       | ×  | ×  | ×   |

| Bunker Management |  |
|-------------------|--|
| ×                 |  |



## Crewing



| Element  | Weightage | F | eb | Mar |
|--|-----------|---|----|-----|
| Retention Rate for Indian Crew   | 20        | × | ×  | ×   |
| Ability to implement specific & cost effective training for deck officers, engineers and crew. | 35        | × | ×  | ×   |
| Medical sign off   | 25        | × | ×  | ×   |
| Retention rate for top four  | 20        | × | ×  | ×   |
| Crewing  | 100       | × | ×  | ×   |

| Crewing |  |
|---------|--|
| ×       |  |



# Dry Dock Management



| Element                         | Weightage | Fe | eb | Mar |
|---------------------------------|-----------|----|----|-----|
| Total Docking Cost vs Budget    | 35        | ×  | ×  | ×   |
| Total Time in Dock vs Budget    | 30        | ×  | ×  | ×   |
| Final Docking Report Timeliness | 20        | ×  | ×  | ×   |
| Vessel Load Ready Timeliness    | 15        | ×  | ×  | ×   |
|                                 | :         |    |    |     |
| Dry Dock Management             | 100       | ×  | ×  | ×   |

| Dry Dock Management |  |
|---------------------|--|
| ×                   |  |



# Fleet Safety



| Element         | Weightage | Fe | ∍b | Mar |
|-----------------|-----------|----|----|-----|
| LTIF for Fleet  | 30        | ×  | ×  | ×   |
| TRCF for Fleet  | 30        | ×  | ×  | ×   |
| Major Incidents | 40        | ×  | ×  | ×   |
|                 | :         |    |    |     |
| Fleet Safety    | 100       | ×  | ×  | ×   |

| Fleet Safety |  |
|--------------|--|
| ×            |  |

# Inspections & Audit



| Element  | Weightage | F | eb | Mar |
|--|-----------|---|----|-----|
| No. Of PSC Deficiencies Per Inspection                     | 15        | × | ×  | ×   |
| PSC Detention Rate   | 15        | × | ×  | ×   |
| No. Of PSC Inspections without Deficiencies Per Inspection | 15        | × | ×  | ×   |
| DOC (office) Audit Major NCR                               | 15        | × | ×  | ×   |
| ISM/ISPS/MLC (shipboard) Audit Major NCR                   | 20        | × | ×  | ×   |
| Right Ship Rating  | 20        | × | ×  | ×   |
|  |           |   |    |     |
| Inspections & Audit  | 100       | × | ×  | ×   |

Inspections & Audit



## Lub Oil and Paint Management



| Element                                     | Weightage | Feb | Mar |
|---|-----------|-----|-----|
| SCOC  | 25        | ×   | ×   |
| Lub Oil Bulk Stem                           | 40        | ×   | ×   |
| Late Order Charge & Minimum Delivery Charge | 15        | ×   | ×   |
| Bulk Stem Paint                             | 20        | ×   | ×   |
|   |           |     | -   |
| Lub Oil and Paint Management                | 100       | × : | ×   |

Lub Oil and Paint Management



# M&R Management



| Element                         | Weightage | Feb | Mar |
|---------------------------------|-----------|-----|-----|
| Percentage of Jobs based on PMS | 100       | ×   | ×   |
|                                 |           |     |     |
| M&R Management                  | 100       | ×   | ×   |

| M&R Management |  |
|----------------|--|
| ×              |  |



# On Time Delivery



| Element          | Weightage | Feb |   | Mar |
|------------------|-----------|-----|---|-----|
| Reports to Owner | 50        | ×   | × | ×   |
| Logistics        | 50        | ×   | × | ×   |
|                  |           |     |   |     |
| On Time Delivery | 100       | ×   | × | ×   |

| On Time Delivery |  |
|------------------|--|
| ×                |  |



#### Technical Off-hire



| Element                                     | Weightage | Fel | b | Mar |
|---|-----------|-----|---|-----|
| Unplanned Technical Downtime - YTD          | 80        | ×   | × | ×   |
| Planned Technical Downtime per Vessel - YTD | 20        | ×   | × | ×   |
|   |           |     |   |     |
| Technical Off-hire                          | 100       | ×   | × | ×   |

| Technical Off-hire |  |
|--------------------|--|
| ×                  |  |

# Test Kpi



| Element        | Weightage | Feb |  | Mar |
|----------------|-----------|-----|--|-----|
| Test Element 1 | 100       |     |  |     |
| Test element 2 | 0         |     |  |     |
|                |           |     |  |     |
| Test Kpi       | 100       |     |  |     |

| Test Kpi |  |
|----------|--|
| ×        |  |

#### Vessel Performance



| Element   | Weightage | Feb |   | Mar |
|---|-----------|-----|---|-----|
| Claims from Charterer on Speed and Fuel Consumption | 100       | ×   | × | ×   |
|   |           |     |   |     |
| Vessel Performance                                  | 100       | ×   | × | ×   |

| Vessel Performance |  |
|--------------------|--|
| ×                  |  |



#### Vessel turn around in Port



| Element                     | Weightage | Feb |   | Mar |
|-----------------------------|-----------|-----|---|-----|
| Cargo Hold & Log Readiness  | 40        | ×   | × | ×   |
| Hatch Cover water tightness | 20        | ×   | × | ×   |
| Cargo Crane Operation       | 40        |     |   | ×   |
|                             |           |     |   |     |
| Vessel turn around in Port  | 100       | ×   | × | ×   |

| Vessel turn around in Port |  |
|----------------------------|--|
| ×                          |  |

