



天津大学  
Tianjin University

管理与经济学部  
College of Management and Economics

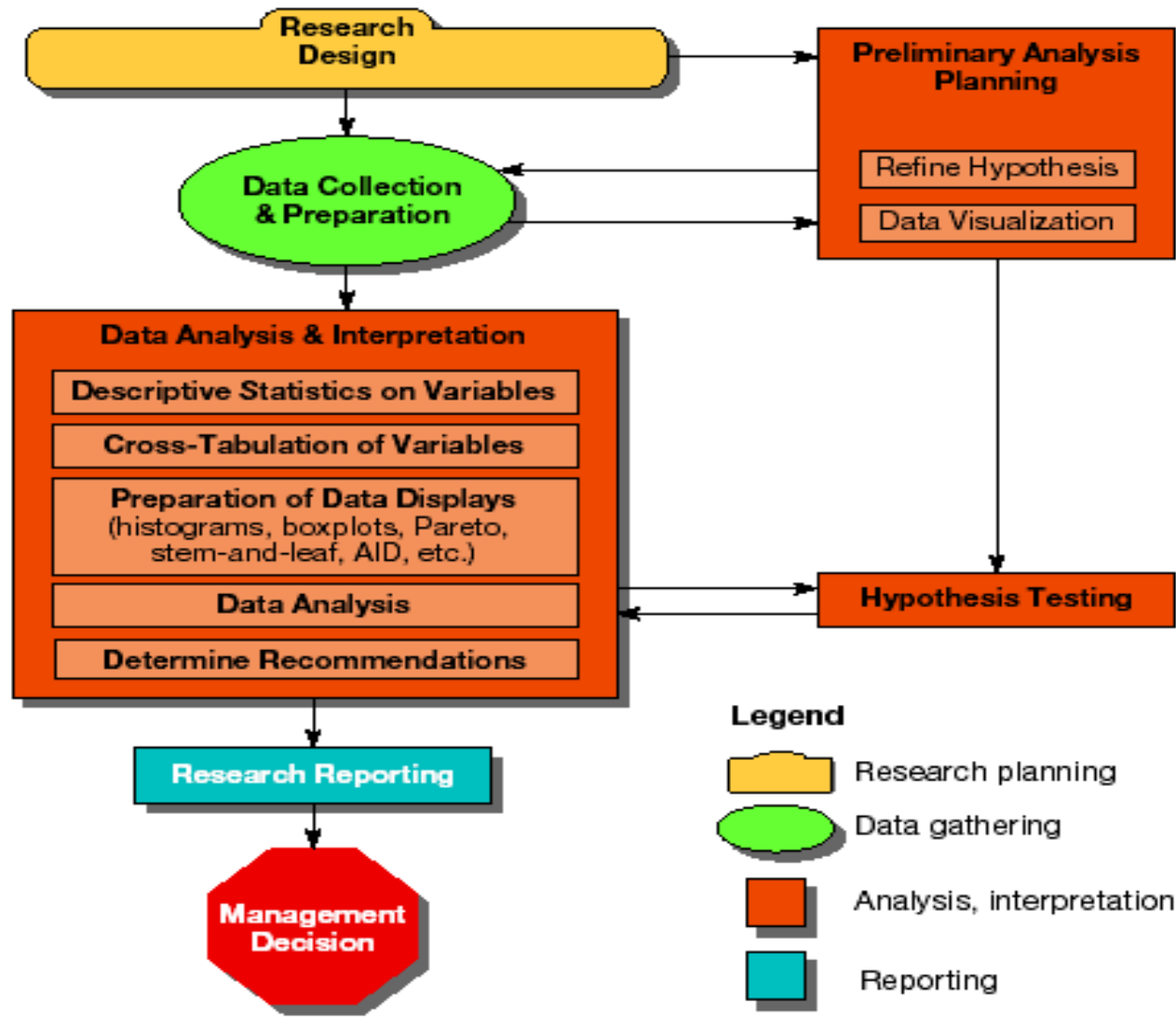


# 描述性分析 (Descriptive Analysis)





# Data Exploration, Examination, and Analysis in the Research Process





## Preparation of Data

- 原始数据的准备 Prepare the raw data
  - 编码 Coding
  - 编辑 Editing
- 通过SPSS打开数据文件 Open the data with SPSS
- 数据处理 Process the data
  - 缺省值 Missing value
- 数据分析 Analyze the data



## Before the data entry

- 编码手册 You need a code book/scoring guide
- 每个样本需有一个编码号 You give ID number for each case (NOT real identification numbers of your subjects) if you use paper survey.
- 如果是在线调研，需有特定手段来确定样本 If you use online survey, you need something to identify your cases.
- 运用**Excel**, **SPSS**或其它软件进行数据录入 You also can use Excel, SPSS or other software to do data entry.





## Example of a code book

**编码手册需界定** A code book is about how you code your variables. What are in code book?

**变量名称** Variable names

**对应的应对选项的内涵** Values for each response option

**如何对变量重新编码** How to recode variables

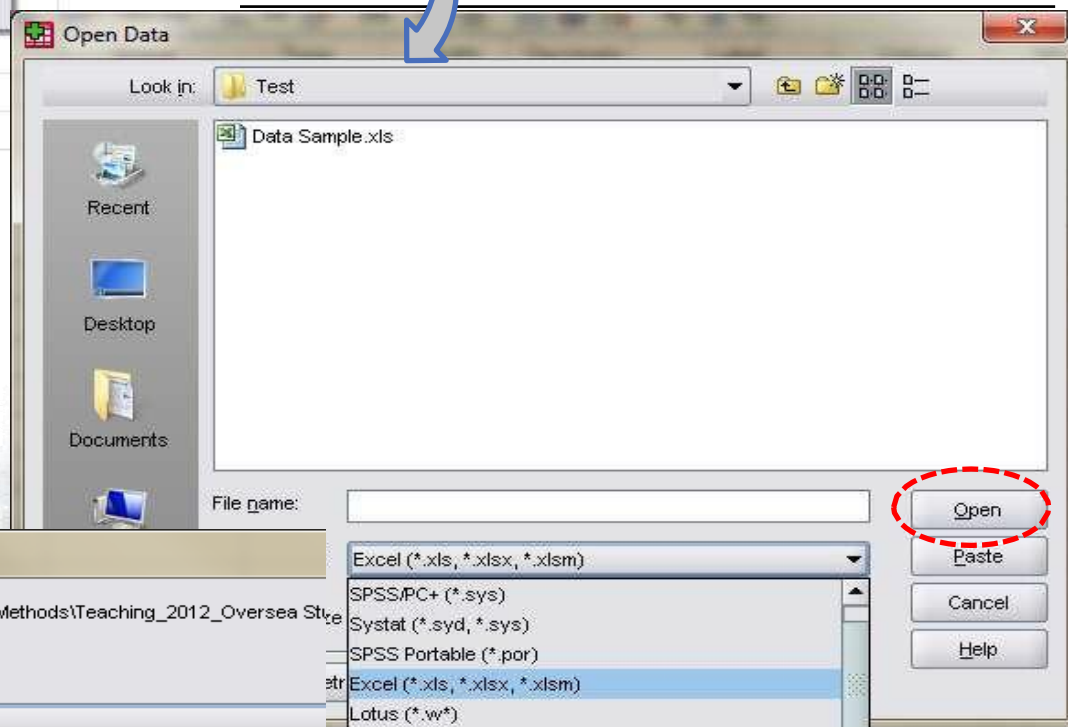
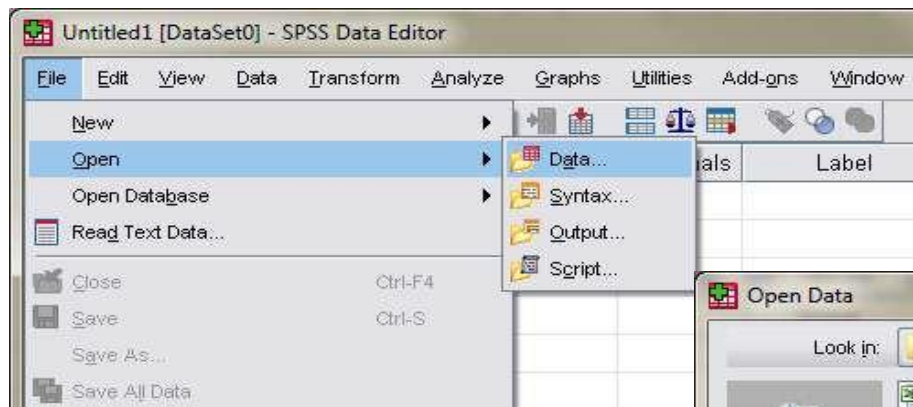
Construct	Original Items	Rules
A	A1-A5	1. strongly disagree      5. Strongly agree
B	B1-B5	
C	C1-C6	
D	D1-D6	
E	E1-E6	
Ownership	CHA	1.State-owned; 2. Private owned; 3. foreign-controlled; 4.joint venture; 5. none
Industry	IND	0 Manufacturing; 1 service
Firm Size	Size	1. <100; 2. 100-299; 3. 300-499; 4. 500-999; 5. 1000-1999; 6. >=2000
IT Department Size	ITQ	1. =<2; 2. 3-5; 3. 6-10; 4. 11-15; 5. >16
Position	POS	1. Senior VP of other functions; 2. CFO; 3. CIO/CTO; 4 COO; 5 CEO; 6 Others



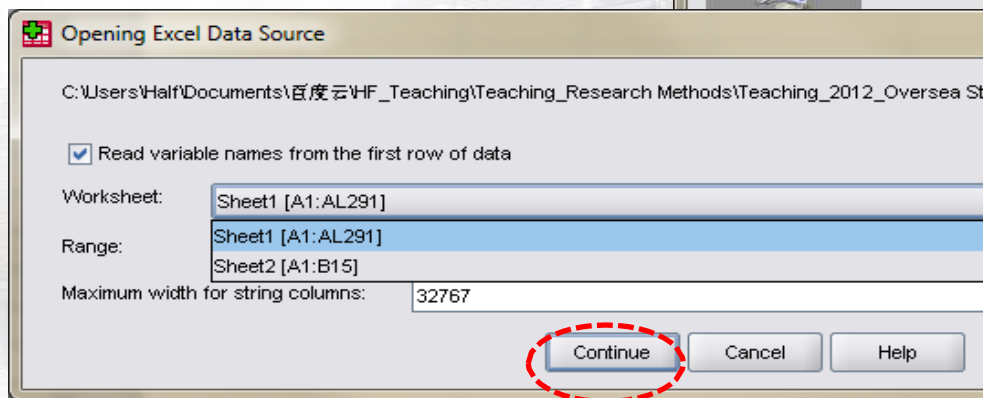
## 不合法变量名示例及分析

变量名	错误原因
NAME_@123	变量名超过8个字符（11.0及以前版本）
NAME_1.	以句点结尾
_12NAME	第一个字符不是字母
NA ME?1	变量名中有? 和空格
ALL	用了不能用作变量的关键词

\*输入不合法的变量名时，会自动显示出错信息



## 导入Excel 数据文件 Import an Excel file





1 : peer

4.4

	peer	inseek	rb	pfram	future	social	role	task
1	4.40	3.40	2.00	3.33	1.40	3.00	4.25	4.00
2	4.40	3.40	2.00	3.33	1.40	3.00	4.25	4.00
3	4.40	3.40	2.00	3.33	1.40	3.50	4.25	4.00
4	4.40	3.40	2.00	3.33	1.60	3.00	4.25	4.60
5	4.40	3.40	2.00	3.33	1.60	3.00	4.25	4.60
6	4.40	3.40	2.00	3.33	1.60	4.00	4.25	4.60
7	4.40	3.20	2.33	3.00	1.80	5.00	4.25	4.20
8	2.80	4.60	2.33	4.00	2.20	4.00	4.25	4.00
9	4.80	2.80	2.33	2.67	3.00	1.00	3.00	3.00
10	4.80	2.80	2.33	2.67	3.00	1.00	3.00	3.00
11	4.80	2.80	2.33	2.67	3.00	1.00	3.00	3.00
12	4.80	2.80	2.33	2.67	3.00	1.00	3.00	3.00
13	4.80	2.80	2.33	2.67	3.00	1.00	3.00	3.00
14	4.20	4.40	2.67	4.33	3.00	3.25	3.50	3.40
15	2.20	3.80	2.67	3.33	3.80	4.00	4.00	4.00
16	3.80	2.40	2.67	3.33	2.60	2.00	2.00	3.80
17	4.80	2.80	2.67	3.00	3.00	3.50	4.00	4.00
18	4.80	2.80	2.67	3.00	3.00	3.50	4.00	4.00
19	4.80	2.80	2.67	3.00	3.00	3.50	4.00	4.00
20	3.80	4.20	2.67	3.67	3.00	1.75	3.75	3.60
21	4.40	4.20	2.67	4.00	3.20	3.00	3.00	3.60





## SPSS interface

数据视角 Data view

数据录入 The place to enter data

- 列：变量； 行：样本  
Columns: variables;  
Rows: records

\*Untitled2 [DataSet1] - SPSS Data Editor

File Edit View Data Transform Analyze Graphs Utilities Add-ons Window Help

1 : NO 70101 Visible: 38 of 38 Variables

	NO	A1	A2	A3	A4	A5
1	70101	5	5	5	2	
2	70103	3	4	4	4	
3	70105	4	3	4	4	
4	70106	3	3	4	4	
5	70107	5	4	2	4	
6	70108	4	4	4	5	
7	70110	4	3	3	3	
8	70112	2	2	2	3	
9	70114	4	3	4	4	
10	70115	4	2	3	3	
11	70116	2	2	2	4	
12	70118	3	3	3	4	
13	70119	4	4	4	5	
14	70121	4	4	4	3	

Data View Variable View

SPSS Processor is ready

\*Untitled2 [DataSet1] - SPSS Data Editor

File Edit View Data Transform Analyze Graphs Utilities Add-ons Window

	Name	Type	Width	Decimals	Label	Values	Miss
1	NO	String	22	0	NO.	None	None
2	A1	Numeric	11	0		None	None
3	A2	Numeric	11	0		None	None
4	A3	Numeric	11	0		None	None
5	A4	Numeric	11	0		None	None
6	A5	Numeric	11	0		None	None
7	B1	Numeric	11	0		None	None
8	B2	Numeric	11	0		None	None
9	B3	Numeric	11	0		None	None
10	B4	Numeric	11	0		None	None
11	B5	Numeric	11	0		None	None
12	C1	Numeric	11	0		None	None
13	C2	Numeric	11	0		None	None
14	C3	Numeric	11	0		None	None
15	C4	Numeric	11	0		None	None

Data View Variable View

SPSS Processor is ready

变量视角 Variable view

变量的录入 The place to enter variables

所有变量特征的列表

List of all variables

Characteristics of all variables



## Enter data in SPSS 16.0

\*Untitled2 [DataSet1] - SPSS Data Editor

File Edit View Data Transform Analyze Graphs Utilities Add-ons Window Help

1 : NO 70101 Visible: 38 of 38 Variables

	NO	A1	A2	A3	A4	A5
1	70101	5	5	5	2	
2	70103	3	4		4	
3	70105	4	3		4	
4	70106		3		4	
5	70107				4	
6	70108			4	5	
7	70110	4	3	3	3	
8	70112	2	2	2	3	
9			3	4	4	
10			2	3	3	
11			2	2	4	
12	70118	3	3	3	4	
13	70119	4	4	4	5	
14	70121	4	4	4	3	

行: 样本

列: 变量

数据视角

Data View Variable View

SPSS Processor is ready



## Enter variables

4. 变量描述

2. 变量名

3. 变量类型: 字符

1. 变量视角

The screenshot shows the SPSS Variable View window for a dataset named 'Untitled2 [DataSet1]'. The window displays a table of variables with columns: Name, Type, Width, Decimals, Label, Values, and Miss. The first variable, 'NO', is highlighted in blue. Annotations include: a blue oval labeled '2. 变量名' pointing to the 'Name' column; a blue oval labeled '3. 变量类型: 字符' pointing to the 'Type' column; a blue oval labeled '4. 变量描述' pointing to the 'Label' column; and a blue oval labeled '1. 变量视角' pointing to the 'Variable View' tab at the bottom. The 'Variable View' tab is selected, and the 'Data View' tab is also visible. The status bar at the bottom indicates 'SPSS Processor is ready'.

	Name	Type	Width	Decimals	Label	Values	Miss
1	NO	String	22	0	NO.	None	None
2	A1	Numeric	11	0		None	None
3	A2	Numeric	11	0		None	None
4	A3	Numeric	11	0		None	None
5		Numeric	11	0		None	None
6		Numeric	11	0		None	None
7		Numeric	11	0		None	None
8	B2					None	None
9	B3					None	None
10	B4	Numeric		0		None	None
11	B5	Numeric		0		None	None
12	C1	Numeric	11	0		None	None
13	C2	Numeric	11	0		None	None
14	C3			0		None	None
15				0		None	None

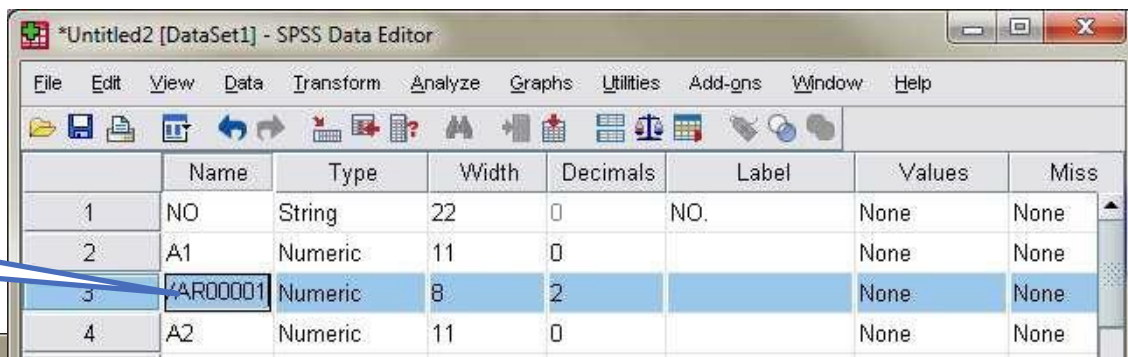
Data View Variable View

SPSS Processor is ready



## Enter variables

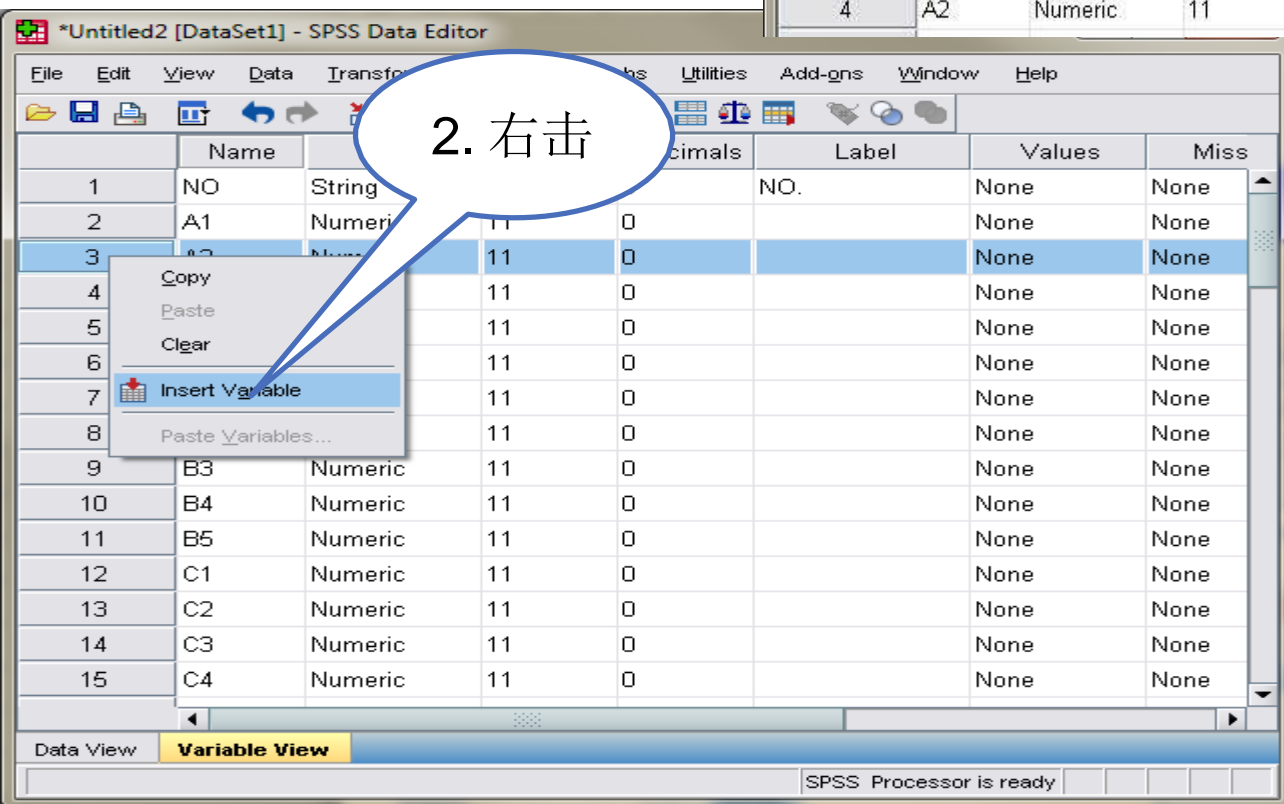
1. 双击改变



\*Untitled2 [DataSet1] - SPSS Data Editor

	Name	Type	Width	Decimals	Label	Values	Miss
1	NO	String	22	0	NO.	None	None
2	A1	Numeric	11	0		None	None
3	VAR00001	Numeric	8	2		None	None
4	A2	Numeric	11	0		None	None

2. 右击



\*Untitled2 [DataSet1] - SPSS Data Editor

	Name	Type	Width	Decimals	Label	Values	Miss
1	NO	String	22	0	NO.	None	None
2	A1	Numeric	11	0		None	None
3	VAR00001	Numeric	8	2		None	None
4	A2	Numeric	11	0		None	None
5			11	0		None	None
6			11	0		None	None
7			11	0		None	None
8			11	0		None	None
9	B3	Numeric	11	0		None	None
10	B4	Numeric	11	0		None	None
11	B5	Numeric	11	0		None	None
12	C1	Numeric	11	0		None	None
13	C2	Numeric	11	0		None	None
14	C3	Numeric	11	0		None	None
15	C4	Numeric	11	0		None	None

Context Menu:

- Copy
- Paste
- Clear
- Insert Variable
- Paste Variables...

Data View Variable View

SPSS Processor is ready



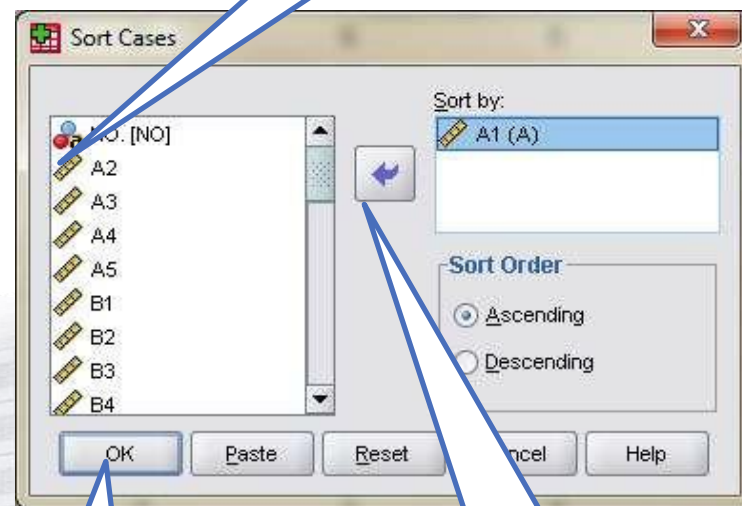
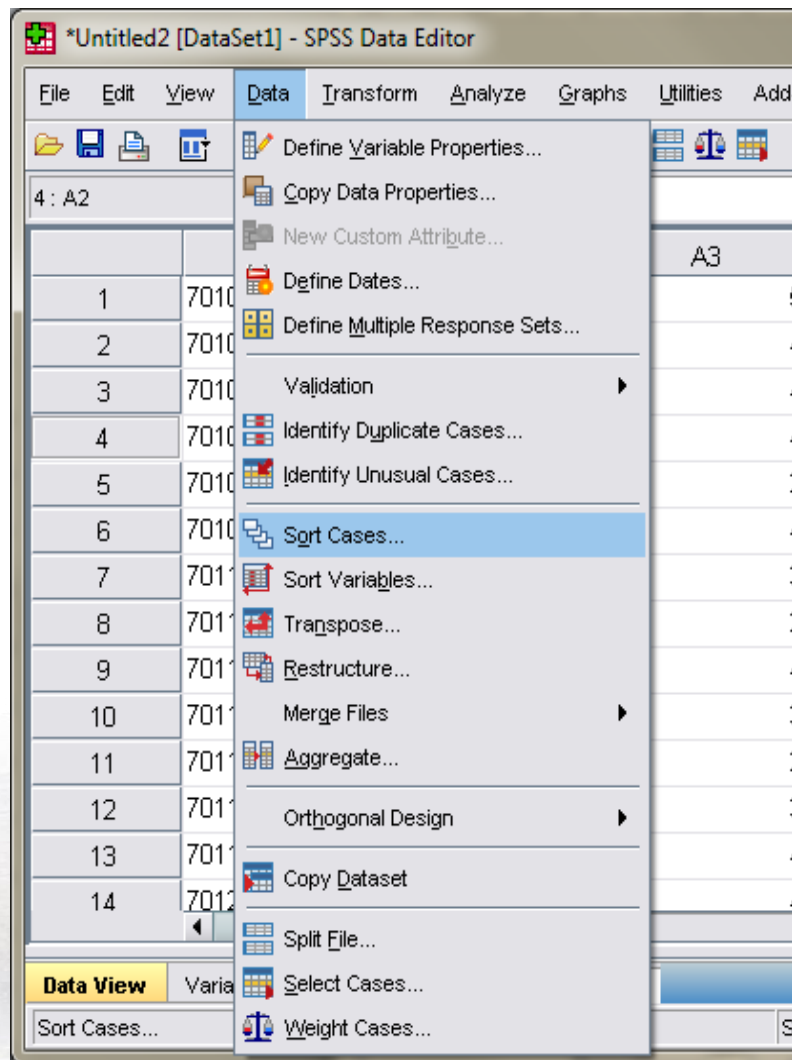


## Clean data after import data files

- 输入每个变量的数值和标注 Key in values and labels for each variable
- 数据排序 Sort the data
- 分析每个变量的频次 Run frequency for each variable
- 查看是否有错误数值 Check see if you have variables with wrong values
- 查看缺失值 Check missing values and physical surveys if you use paper surveys, and make sure they are real missing.
- 重新将字符变量变成数值变量 Sometimes, you need to recode string variables into numeric variables



## Sorting the data



1. 选择变量

3. 点击

2. 点击



## Missing values

\*Untitled2 [DataSet1] - SPSS Data Editor

File Edit View Data Transform Analyze Graphs Utilities Add-ons Window Help

1 : A1 Visible: 38 of 38 Variables

	NO	A1	A2	A3	A4	A5
1	70501	.	4	3	3	
2	70502	.	4	4	4	
3	70504	.	4	4	2	
4	70505	.	3	4	3	
5	70506	.	4	4	4	
6	70634	1	2	3	5	
7	70635	1	5	5	5	
8	70707	1	1	1	3	
9	80506	1	2	2	2	
10	80519	1	4	4	4	
11	80710	1	3	2	1	
12	80980	1	3	4	3	
13	NJ05	1	2	3	3	
14	SZ12	1	3	3	5	

Data View Variable View

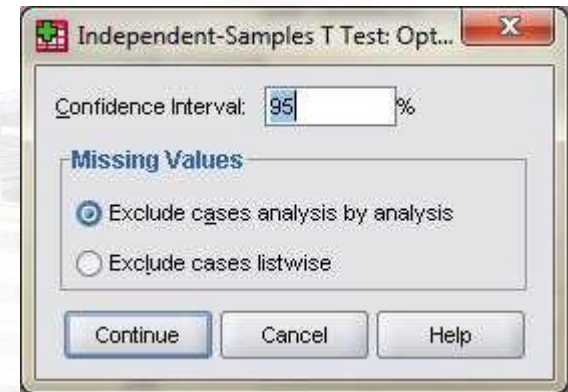
SPSS Processor is ready

缺失值



## Missing values-methods

- 检查缺失值 Check for missing value
  - 用频次分析分类变量 Use Frequency for categorical variable
  - 用描述统计分析指标变量 Use Descriptive Stat. for measurement variable
- 分类变量 For categorical variables:
  - 如缺失值小于5%， 运用List-wise选项
  - 如缺失值大于5%， 增加一个新类别 If  $\geq 5\%$
- 指标变量 For measurement variables:
  - 如缺失值小于5%， 运用List-wise选项
  - 如介于5%和15%间，用替代法来替代缺失值
  - 如大于15%，剔除样本或变量



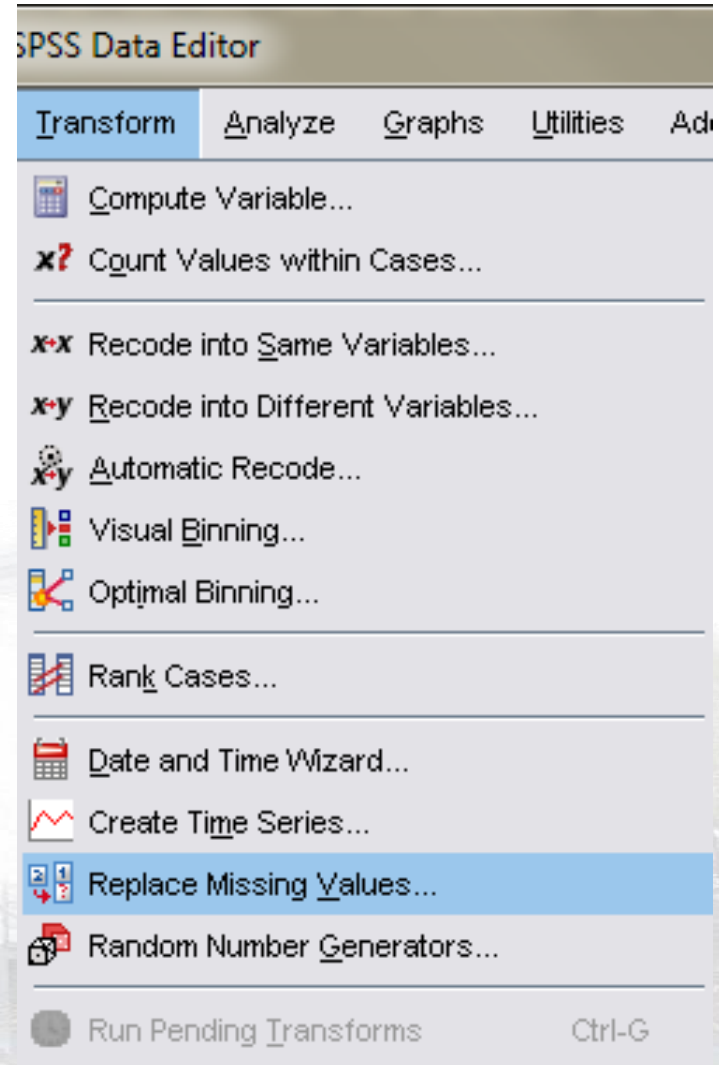




## SPSS—Missing value

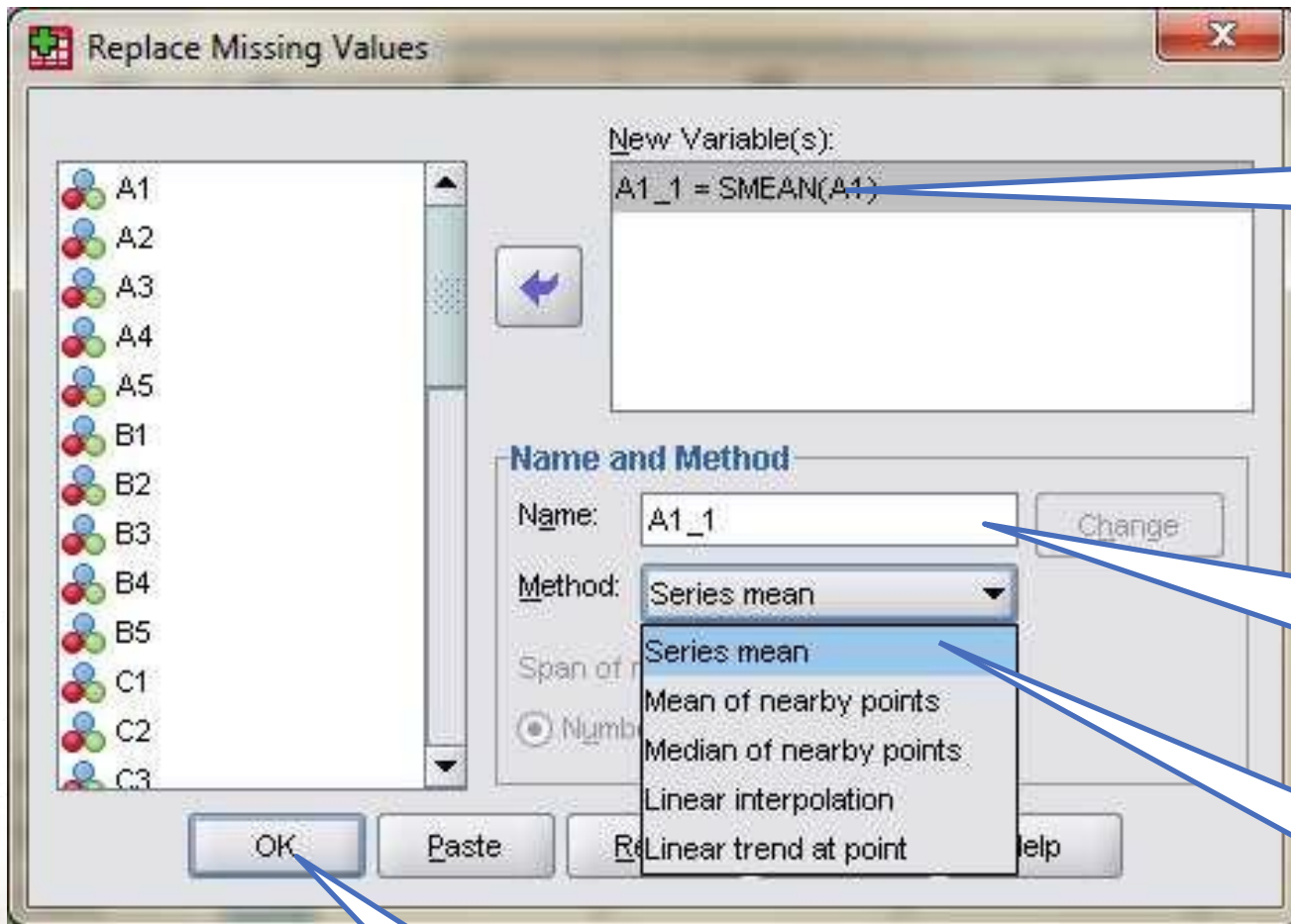
### ■ Transform:

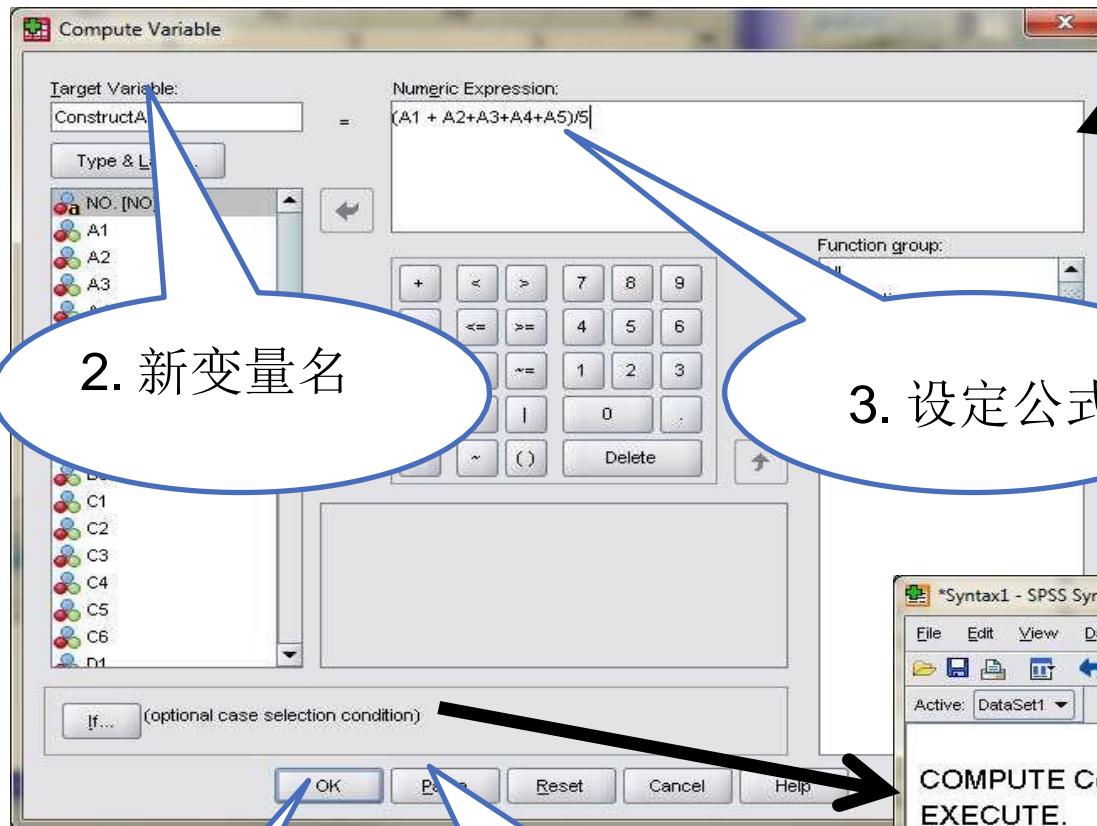
- 缺失值 Missing Value
  - 均值替代 series mean
  - 近点有效数值的均值 mean of nearby point
  - 邻近点有效数值的中位数值 median of nearby point
  - 线性插值法 linear interpolation
  - 线性拟合方式 Linear trend at point





## Missing value





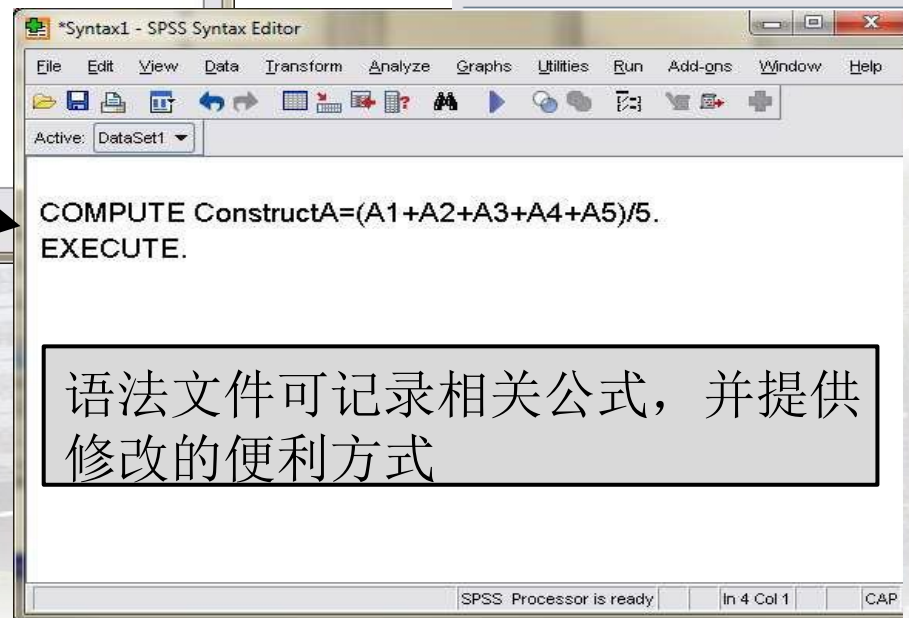
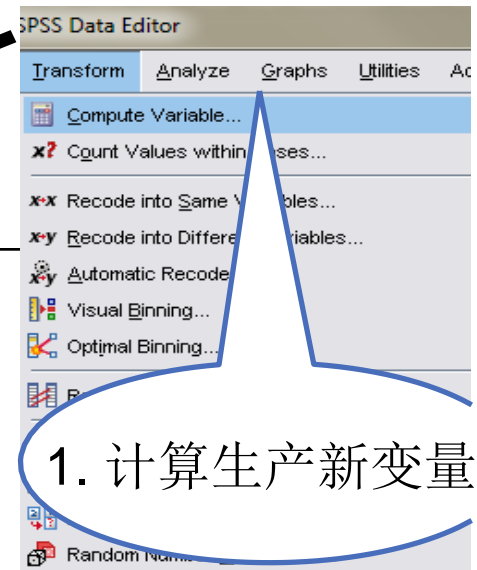
2. 新变量名

3. 设定公式

1. 计算生产新变量

4. 点击

5. 创建语法文件



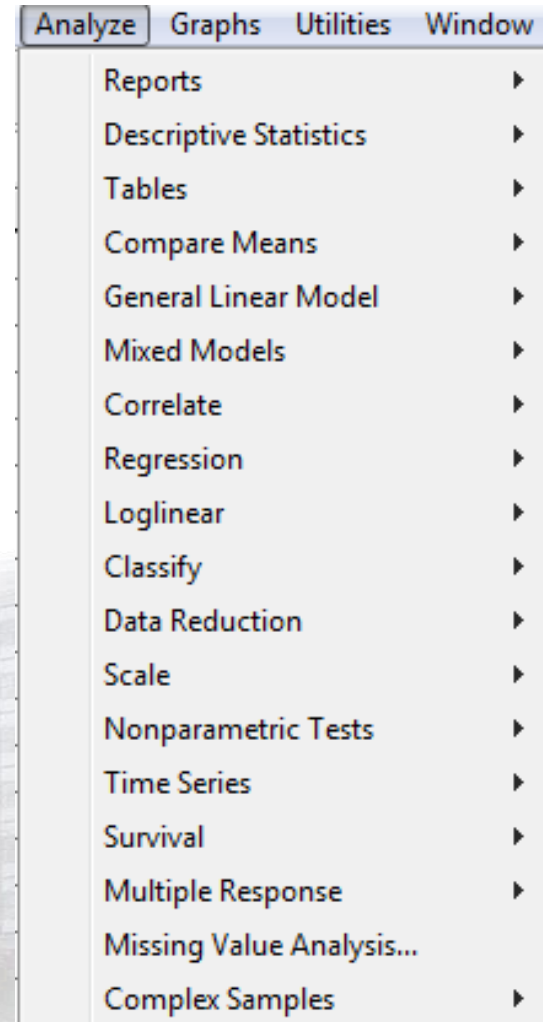
语法文件可记录相关公式，并提供修改的便利方式



## SPSS-- Analyze

### ■ Analyze:

- Descriptive Statistics
- Compare means
- Correlate
- Data Reduction
- Scale
- Regression

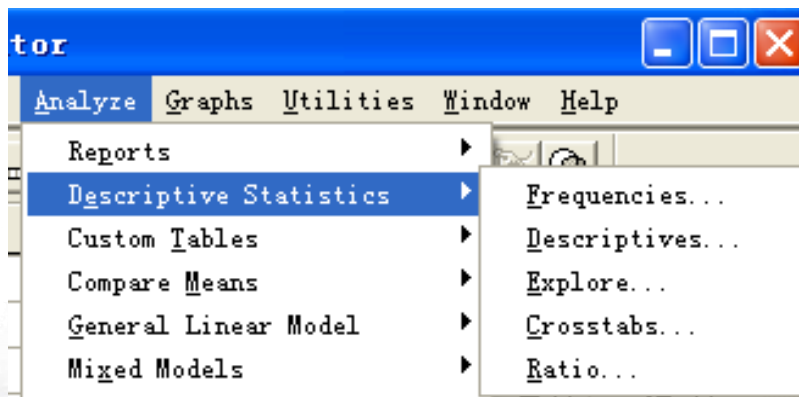
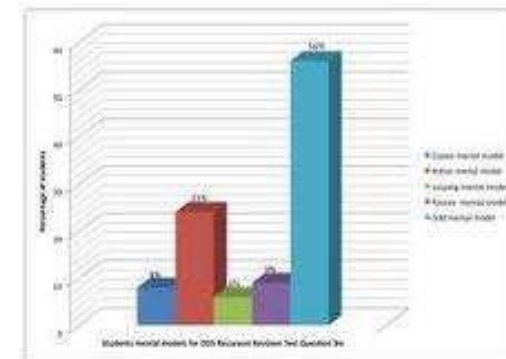






## Descriptors of Research Design-- Purpose of the Study

### Descriptive



- Who
- What
- Where
- When
- How much

***Not WHY & HOW***



TABLE 1  
Summary Statistics

	Mean	s.d.	Minimum	Maximum
1. Early termination	0.13	0.34	0.00	1.00
2. Extend	0.14	0.35	0.00	1.00
3. Time	8.12	2.90	0.00	12.00
4. Time squared	74.38	39.95	0.00	144.00
5. Fixed fee	0.56	0.50	0.00	1.00
6. Time and materials	0.31	0.46	0.00	1.00
7. Hybrid	0.10	0.30	0.00	1.00
8. Compustar hardware	0.24	0.43	0.00	1.00
9. Mainframe	0.26	0.44	0.00	1.00
10. Proprietary	0.15	0.35	0.00	1.00
11. Other hardware	0.09	0.29	0.00	1.00
12. Programming	0.46	0.50	0.00	1.00
13. Interdependence	0.12	0.33	0.00	1.00
14. Innovation	2.53	1.20	1.00	6.00
15. Prior projects	7.90	6.10	0.00	15.23
16. Duration	2.11	1.06	0.18	4.95
17. Minimum distance	4.14	1.76	0.69	6.56
18. Any office 50	0.45	0.50	0.00	1.00
19. Measurement	0.44	0.50	0.00	1.00
20. Breadth	3.96	1.85	1.00	7.00
21. Lines	4.19	2.74	0.00	9.00
22. Reusability	0.39	0.49	0.00	1.00

Weber, L., Mayer, K.J., and Macher, J.T. (2011), "An Analysis of Extendibility and Early Termination Provisions: The Importance of Framing Duration Safeguards", *Academy of Management Journal*, Vol. 54, 182-202



## Sample: Angst et al. 2010

Table 2 Descriptive Statistics for Full Sample and by U.S. Regions

Variable	Descriptives: Mean $\pm$ std. dev. or count (% of total)					Description
	All	NE	MW	South	West	
<i>HOSPITALS</i>	3,989	641	1,056	1,571	720	Number of hospitals
<i>HITC</i>	34.43 $\pm$ 6.56	34.82 $\pm$ 5.09	32.99 $\pm$ 7.36	35.35 $\pm$ 6.31	34.17 $\pm$ 6.64	Concentration of HIT apps
<i>PROFIT</i>	665 (16.7%)	61 (9.5%)	120 (11.4%)	371 (23.6%)	113 (15.7%)	<i>For-profit</i> variable
<i>TEACH</i>	334 (8.4%)	121 (19.2%)	80 (7.6%)	88 (5.6%)	43 (6.0%)	Academic or not
<i>HITINIT</i>	16.74 $\pm$ 14.47	23.81 $\pm$ 14.47	16.24 $\pm$ 12.57	9.15 $\pm$ 3.46	27.72 $\pm$ 20.63	State HIT initiatives
<i>IS BUDGET</i>	2.84 $\pm$ 3.04	2.76 $\pm$ 2.60	3.07 $\pm$ 3.24	2.71 $\pm$ 3.01	2.85 $\pm$ 3.14	Percentage of budget for IS (scale from 1 to 10) <sup>a</sup>
<i>SIZE</i>	183.31 $\pm$ 163.62	229.35 $\pm$ 172.85	168.09 $\pm$ 167.28	180.84 $\pm$ 164.06	170.23 $\pm$ 140.04	Number of staffed beds
<i>AGE</i>	29.37 $\pm$ 34.09	38.35 $\pm$ 43.01	33.14 $\pm$ 36.27	24.18 $\pm$ 28.19	27.12 $\pm$ 31.19	When hosp. opened relative to 2005 (2001 is four years)
<i>AGE</i> $\times$ <i>SIZE</i>	6,635 $\pm$ 12,667	9,329 $\pm$ 14,616	6,820 $\pm$ 13,172	5,734 $\pm$ 11,987	5,933 $\pm$ 11,075	Number of staffed beds $\times$ age of hospital
<i>WIRED</i> <sup>b</sup>	0.24 $\pm$ 1.03	0.36 $\pm$ 1.40	0.23 $\pm$ 0.98	0.18 $\pm$ 0.80	0.15 $\pm$ 0.78	Number of times on Most Wired list in past seven years

<sup>a</sup>The mean of 2.84 falls into 1.5%–1.99% of total budget range.

<sup>b</sup>Although the award is entitled “The 100 Most Wired Hospitals,” the total count on average exceeds 100 hospitals per year. This occurs for two reasons: (1) more than 100 hospitals made the list because of statistical ties, and/or (2) a health system, or a portion of a health system that includes multiple hospitals, was given the award.

Angst, C.M., Agarwal, R., Sambamurthy, V., Kelley, K., 2010. Social Contagion and Information Technology Diffusion: The Adoption of Electronic Medical Records in US Hospitals. *Management Science* 56, 1219-1241





**Table 3. Sample Characteristics (N = 241)**

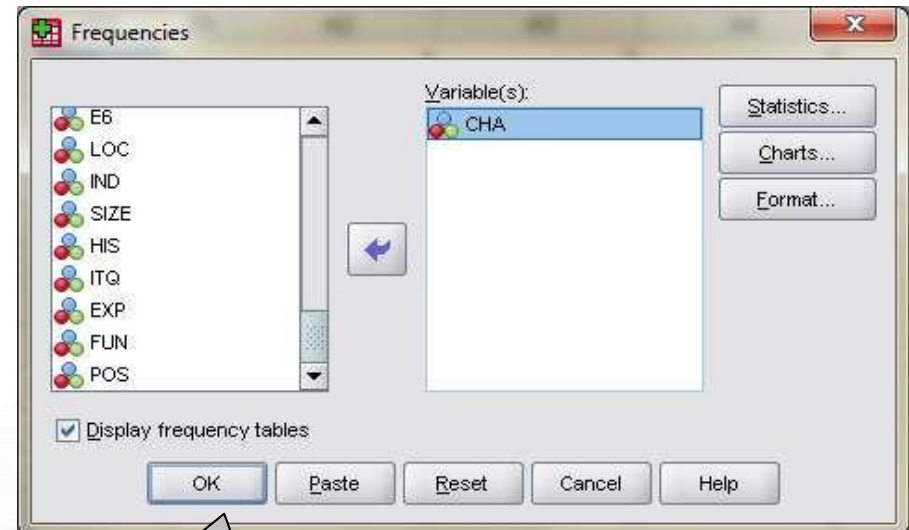
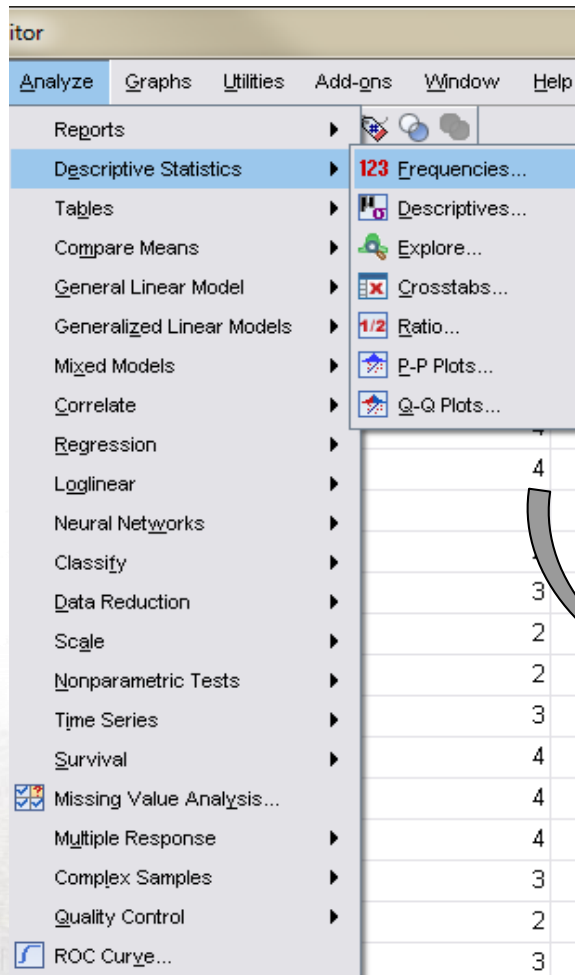
	Frequency	Percent
<b>Revenues (2001)</b>		
Less than \$100 million (m)	15	6.2
\$100 m - \$250 m	75	31.1
\$250 m - \$500 m	54	22.4
\$500 m - \$1billion (b)	44	18.3
\$1b - \$2b	36	14.9
More than \$2b	17	7.1
<b>Industry Group</b>		
Electronics and Computing Machinery	65	27.0
Wholesale and Retail	46	19.1
Financial Services	43	17.8
Business and Professional Services	25	10.4
Metals and Plastics	17	7.1
Pharmaceuticals and Healthcare	12	5.0
Other	33	13.6
<b>Respondents</b>		
<i>IT Executive Survey</i>		
Chief Information Officer	116	46.2
IT Director	50	20.7
SVP/VP, Information Technology	49	20.3
IT Manager	26	10.8
<i>Strategic Planner Survey</i>		
SVP/VP Corporate Development	113	46.9
Business Development Officer	60	24.9
VP Strategic Planning	37	15.3
Chief Financial Officer	31	12.9

Tallon, P.P.,  
and Pinsonneault,  
A. (2011),  
"Competing  
Perspectives on the  
Link between  
Strategic  
Information  
Technology  
Alignment and  
Organizational  
Agility: Insights  
from a Mediation  
Model", *MIS  
Quarterly*, Vol. 35,  
463-484.



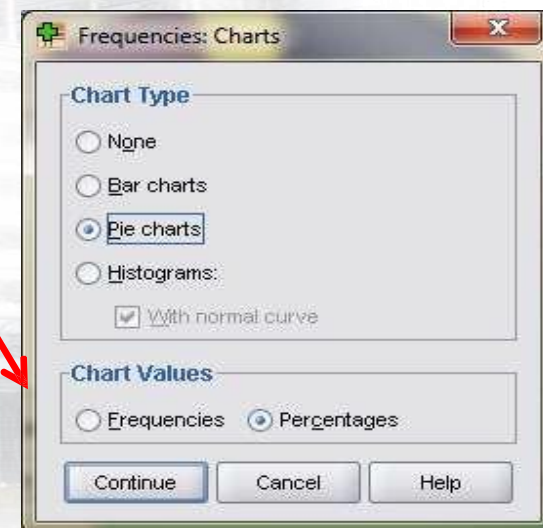
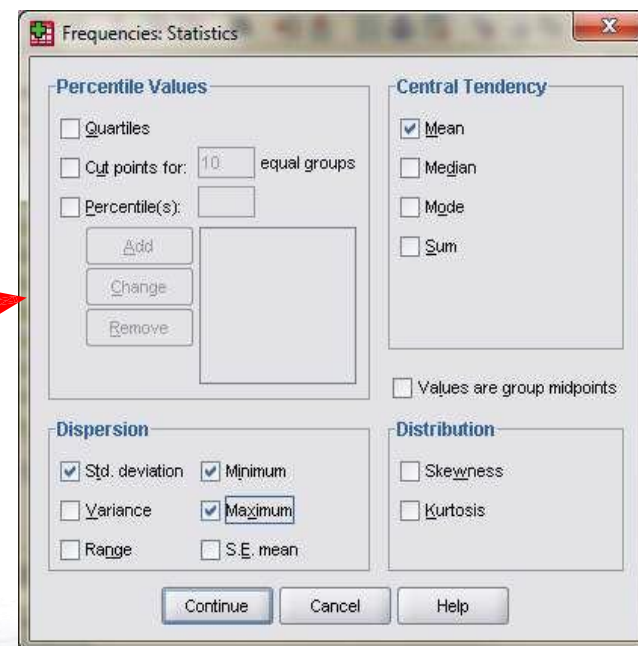
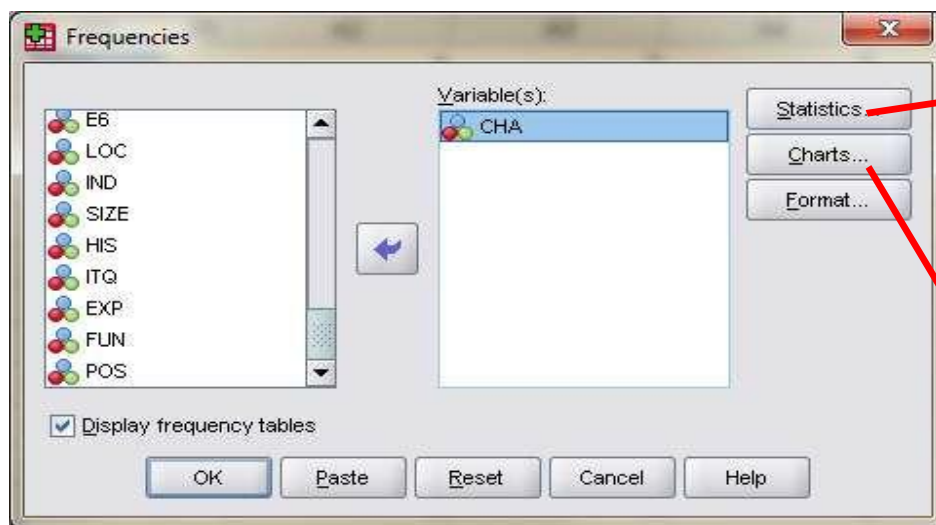


## Descriptive Statistics——Frequencies





## Descriptive——Frequencies





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## Descriptive——Frequencies

Mean		均数
Std. Error of Mean		标准误
Median		中位数
Mode		众数
Std. Deviation		标准差
Variance		方差
Skewness		峰度系数
Std. Error of Skewness		峰度系数的标准误
Kurtosis		偏度系数
Std. Error of Kurtosis		偏度系数的标准误
Range		全距
Minimum		最小值
Maximum		最大值
Sum		合计
Percentiles	25	25%位数
	50	50%位数
	75	75%位数

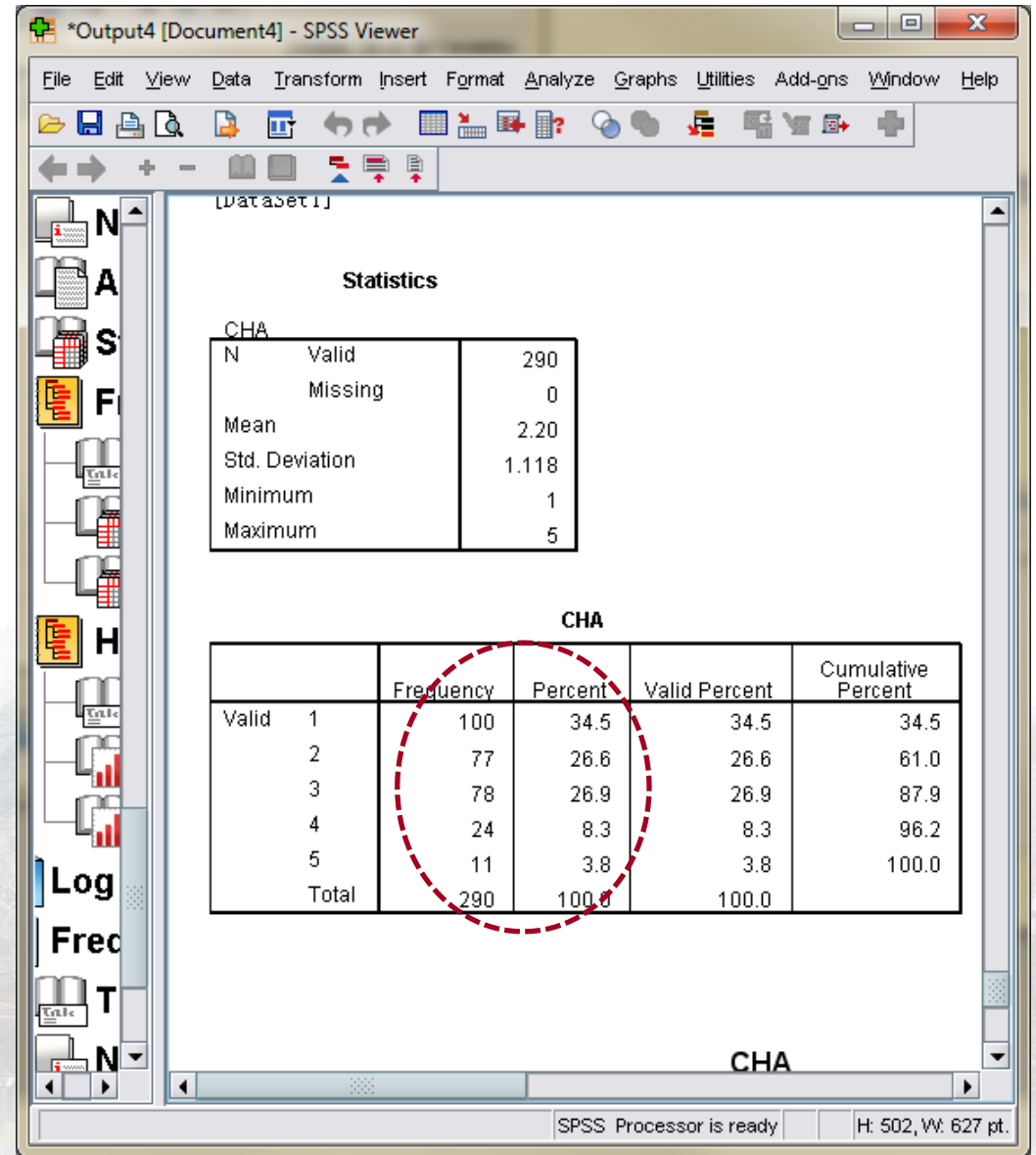
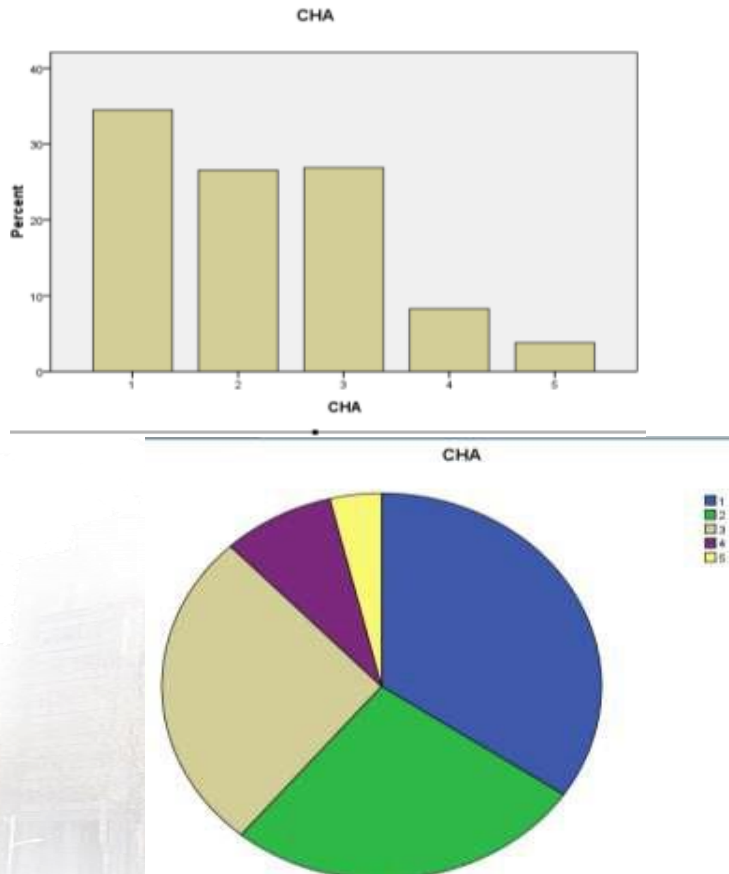
## Statistics

身高

N	V alid M issing	999 1
Mean		160.639
Std. Error of Mean		.2659
Median		160.100
Mode		161.0
Std. Deviation		8.4038
Variance		70.6235
Skewness		.226
Std. Error of Skewness		.077
Kurtosis		.405
Std. Error of Kurtosis		.155
Range		69.1
Minimum		136.4
Maximum		205.5
Sum		160478.0
Percentiles	25	154.700
	50	160.100
	75	166.500



## Frequency table







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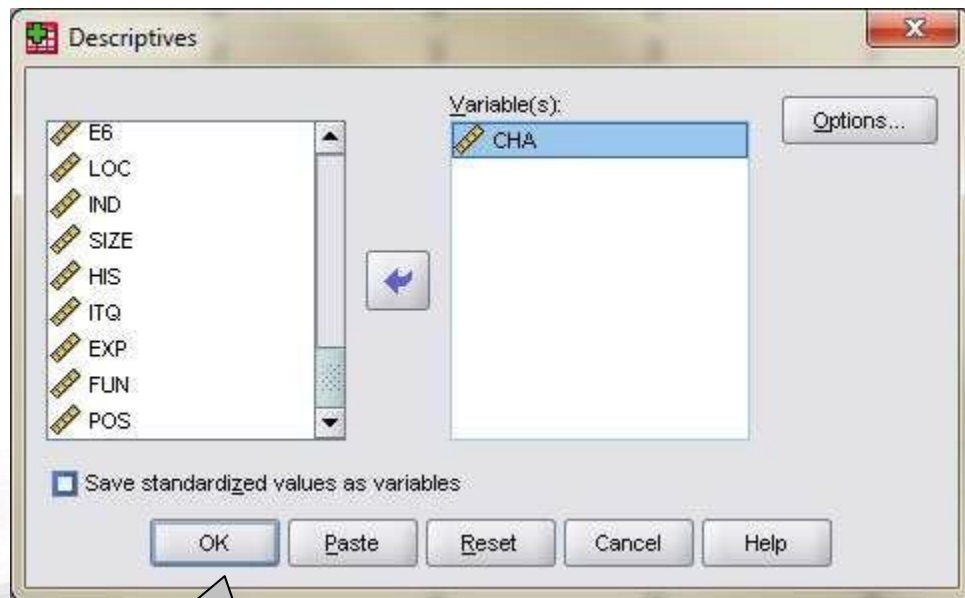
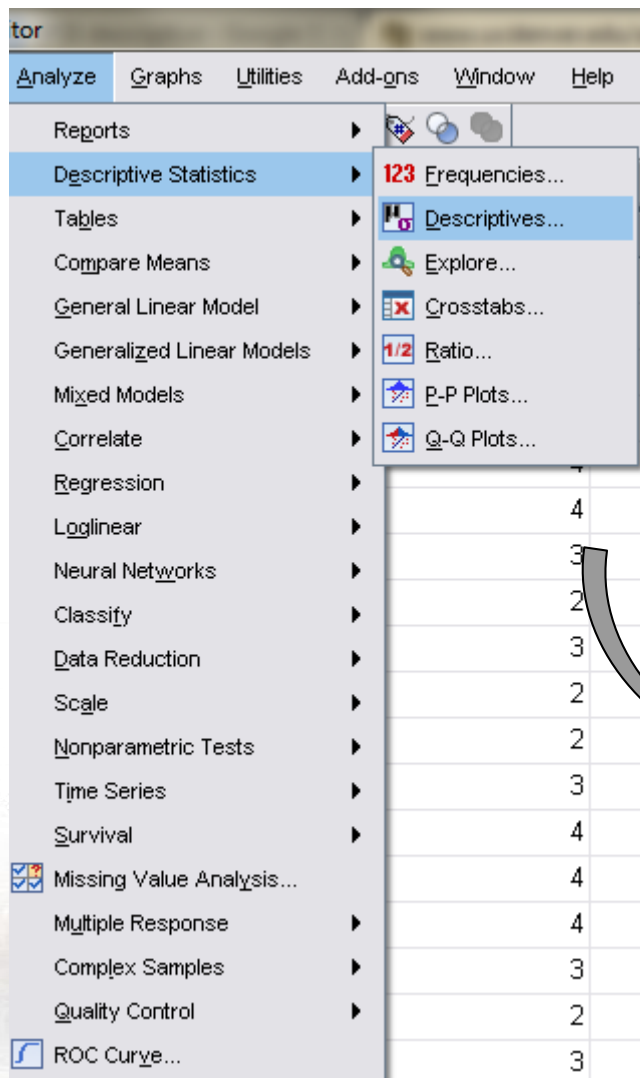
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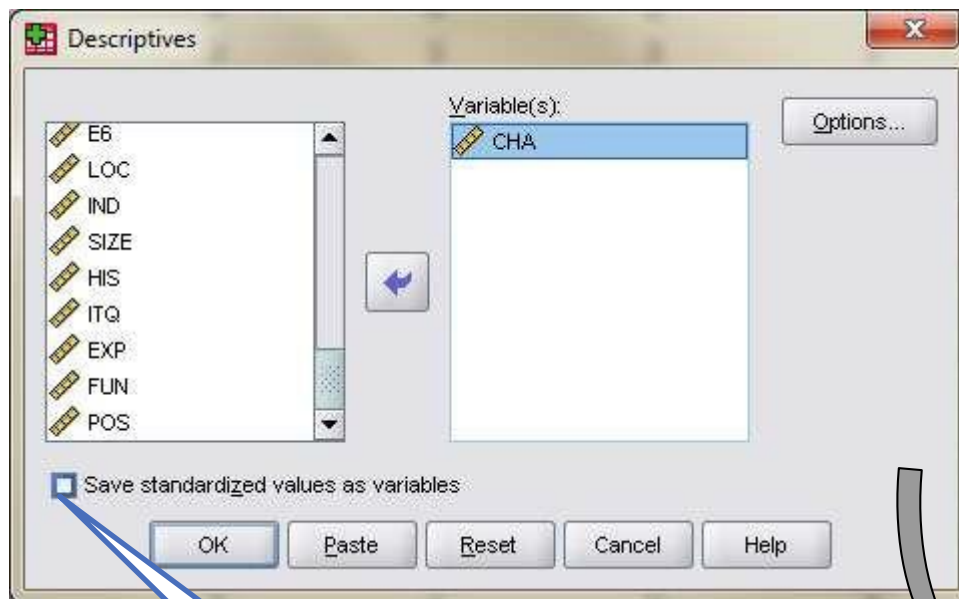


## Descriptive——descriptives

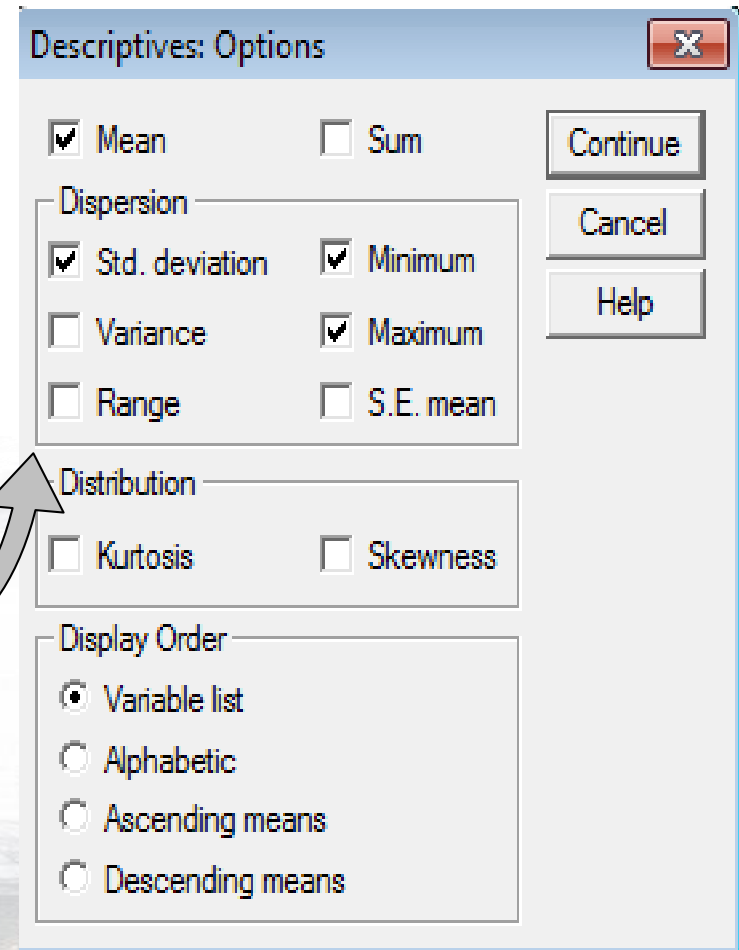




## Descriptive——descriptives



选择标准数据

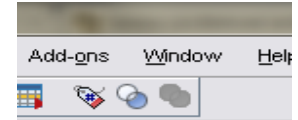




## Descriptive——descriptives

同时进行多变量的基础性描述统计分析，只需将它们同时从左边选入右边框即可

对原有变量标准化之后形成的新变量



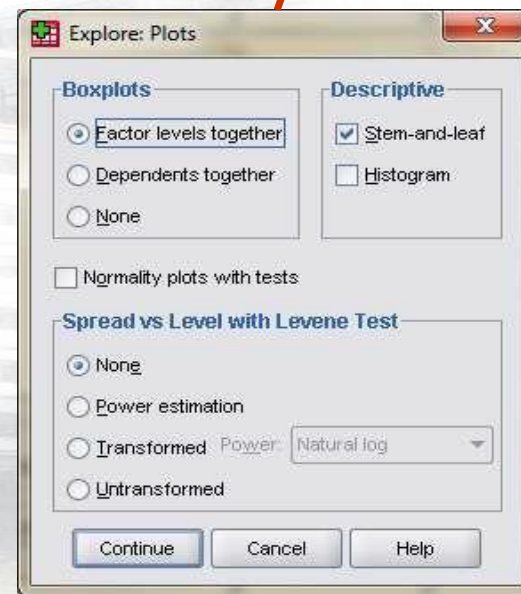
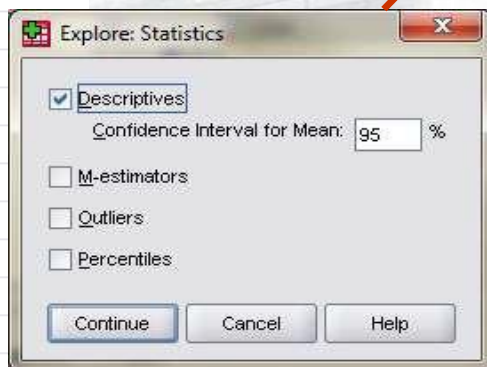
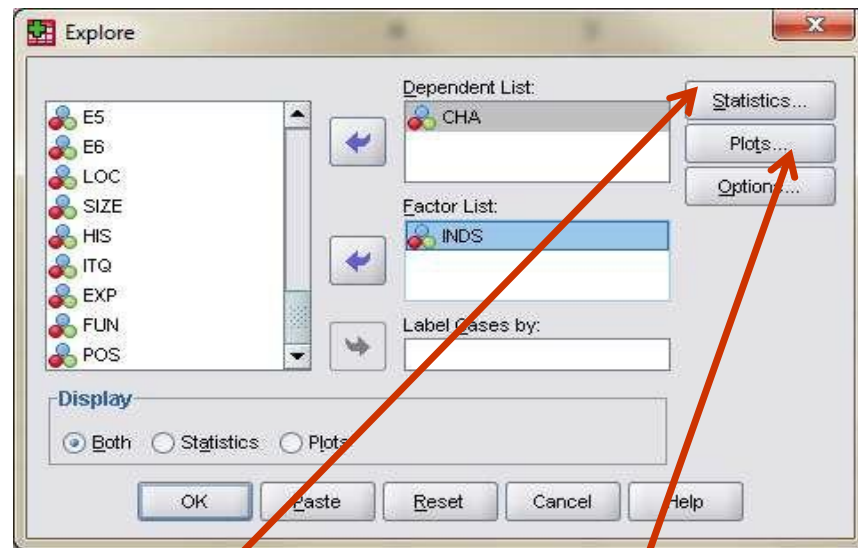
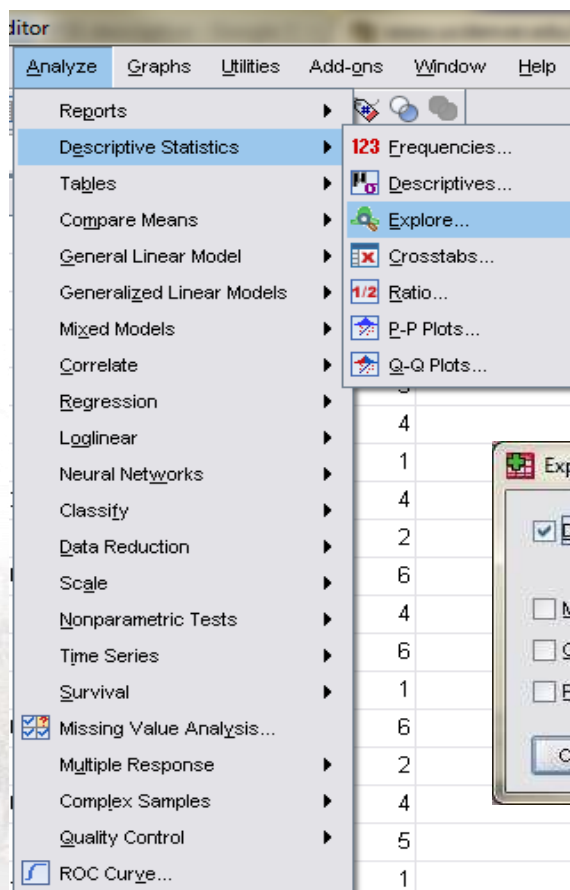
ZCHA
-1.07677
-0.18203
-1.07677
-1.07677
-1.07677
-1.07677
-0.18203
-0.18203
-1.07677
-1.07677
-1.07677
0.71271
1.60745
-0.18203
-0.18203
-1.07677
-1.07677
0.71271
-1.07677
-0.18203
-1.07677
-1.07677
-1.07677
-0.18203
-1.07677

### Descriptive Statistics

	N	Minimum	Maximum	Mean	Std. Deviation
CHA	290	1	5	2.20	1.118
Valid N (listwise)	290				



## Descriptive——Explore







## Descriptive——Explore

增加 “INDS” 变量后，结果将分成两部分—— 一组对应 制造业，一组对应服务业

Descriptives

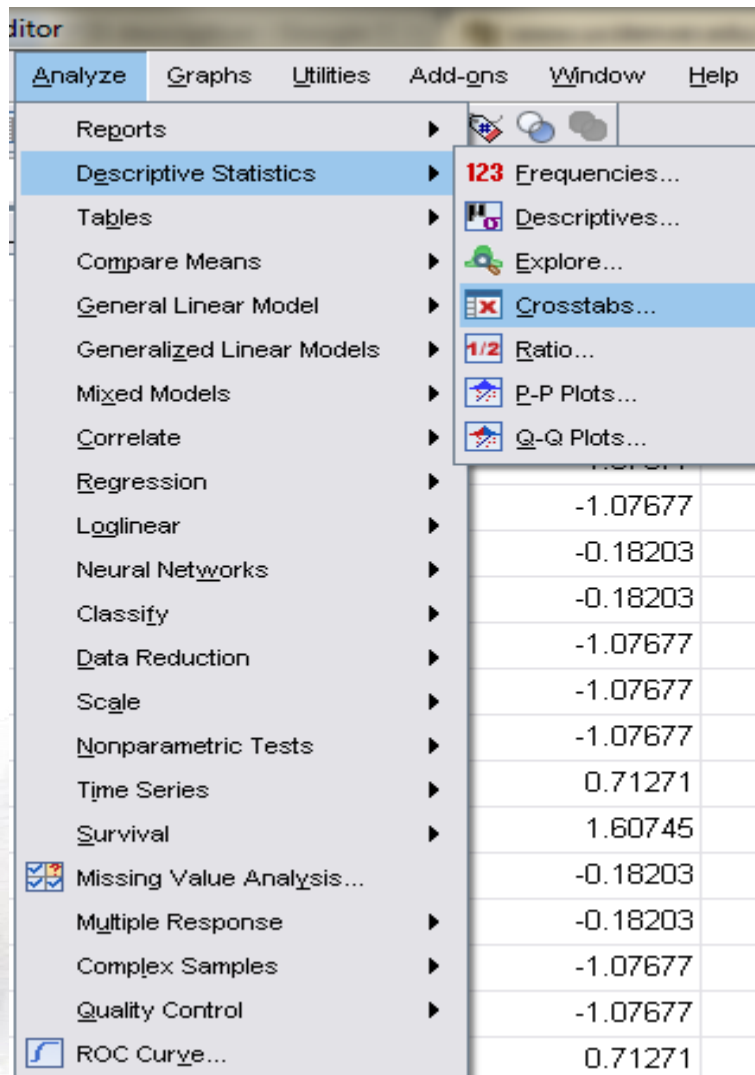
INDS				Statistic	Std. Error
CHA	0	Mean		2.20	.104
		95% Confidence Interval for Mean	Lower Bound	2.00	
			Upper Bound	2.41	
		5% Trimmed Mean		2.12	
		Median		2.00	
		Variance		1.333	
		Std. Deviation		1.155	
		Minimum		1	
		Maximum		5	
		Range		4	
		Interquartile Range		2	
		Skewness		.595	.217
		Kurtosis		-.521	.431
	1	Mean		2.20	.085
		95% Confidence Interval for Mean	Lower Bound	2.04	
			Upper Bound	2.37	
		5% Trimmed Mean		2.13	
		Median		2.00	
		Variance		1.194	
		Std. Deviation		1.093	
		Minimum		1	
		Maximum		5	
		Range		4	
		Interquartile Range		2	
		Skewness		.628	.188
		Kurtosis		-.267	.375

Case Processing Summary

		Cases					
		Valid		Missing		Total	
		N	Percent	N	Percent	N	Percent
CHA	0	124	100.0%	0	.0%	124	100.0%
	1	166	100.0%	0	.0%	166	100.0%



## Descriptive——Crosstabs



在“crosstabs”分析中，可输入一个或更多变量作为频数表中的“行”，其它变量作为“列”

The “Crosstabs” dialog box lets you enter one variable (or more) as “rows” in a frequency table, and another variable as the “columns” in the same table.



## Descriptive——Crosstabs

The image displays three overlapping SPSS dialog boxes for a Crosstabs analysis. The background box is the main 'Crosstabs' dialog, showing 'CHA' in the Row(s) list and 'IND' in the Column(s) list. The 'Statistics...' button is highlighted with a red arrow pointing to the 'Crosstabs: Statistics' dialog box. The 'Cells...' button is highlighted with a red arrow pointing to the 'Crosstabs: Cell Display' dialog box.

**Crosstabs: Cell Display**

- Counts:** ☒ Observed, ☐ Expected
- Percentages:** ☒ Row, ☒ Column, ☒ Total
- Residuals:** ☐ Unstandardized, ☐ Standardized, ☐ Adjusted standardized
- Noninteger Weights:** ☒ Round cell counts, ☐ Round case weights, ☐ Truncate cell counts, ☐ Truncate case weights, ☐ No adjustments

**Crosstabs**

- Row(s): CHA
- Column(s): IND
- Buttons: Exact..., Statistics..., Cells..., Format..., Previous, Next, Reset, Cancel, Help

**Crosstabs: Statistics**

- ☒ Chi-square
- ☐ Correlations
- Nominal:** ☐ Contingency coefficient, ☐ Phi and Cramer's V, ☐ Lambda, ☐ Uncertainty coefficient
- Ordinal:** ☐ Gamma, ☐ Somers' d, ☐ Kendall's tau-b, ☐ Kendall's tau-c
- Nominal by Interval:** ☐ Eta, ☐ Kappa, ☐ Risk, ☐ McNemar
- ☐ Cochran's and Mantel-Haenszel statistics
- Test common odds ratio equals: 1
- Buttons: Continue, Cancel, Help



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## Descriptive——Crossta

基于双变量分组后每组的样本数  
The total number of firms that have each individual combination of the various levels of the two variables.

基于某一变量分组的样本数和占比  
The far-right column shows you the total for each diagnosis, as a percent of all firms.

基于另一变量分组的样本数和占比  
The bottom-most row slices the data the other way, showing you the total for each type of industry, as a percent of all firms.

CHA \* INDS Crosstabulation

			INDS		Total
			0	1	
CHA 1	Count		46	54	100
	% within CHA		46.0%	54.0%	100.0%
	% within INDS		37.1%	32.5%	34.5%
	% of Total		15.9%	18.6%	34.5%
2	Count		28	49	77
	% within CHA		36.4%	63.6%	100.0%
	% within INDS		22.6%	29.5%	26.6%
	% of Total		9.7%	16.9%	26.6%
3	Count		34	44	78
	% within CHA		43.6%	56.4%	100.0%
	% within INDS		27.4%	26.5%	26.9%
	% of Total		11.7%	15.2%	26.9%
4	Count		11	13	24
	% within CHA		15.8%	54.2%	100.0%
	% within INDS		8.9%	7.8%	8.3%
	% of Total		3.8%	4.5%	8.3%
5	Count		5	6	11
	% within CHA		45.5%	54.5%	100.0%
	% within INDS		4.0%	3.6%	3.8%
	% of Total		1.7%	2.1%	3.8%
Total	Count		124	166	290
	% within CHA		42.8%	57.2%	100.0%
	% within INDS		100.0%	100.0%	100.0%
	% of Total		42.8%	57.2%	100.0%





This can be used to test the non-response bias

Manager = 131; and Director = 29. Non-response bias was examined using a Chi-square test; the non-significant  $\chi^2$  test results indicate the representativeness of the respondents for the sampling frame.

Table 2

Comparisons of sample and respondents

Variables Sam

SIC			
34	760 (26%)	70	83
35	680 (23%)	62	65
36	599 (20%)	55	58
37	490 (16%)	45	38
38	450 (15%)	41	29
Chi-square test ( $\chi^2 = 7.6$ , d.f. = 4, $P > 0.10$ )			
Number of employees			
100-249	1280 (43%)	117	135
250-499	650 (22%)	60	63
500-999	419 (15%)	38	35
>1000	630 (20%)	58	40
Chi-square test ( $\chi^2 = 8.6$ , d.f. = 3, $P > 0.02$ )			
Job title			
CEO/President	680 (23%)	62	70
Vice-president	459 (15%)	42	43
Manager	1610 (54%)	148	131
Director	230 (8%)	21	29
Chi-square test ( $\chi^2 = 3.3$ , d.f. = 3, $P > 0.10$ )			
Total	2979 <sup>a</sup> (100)	273	273

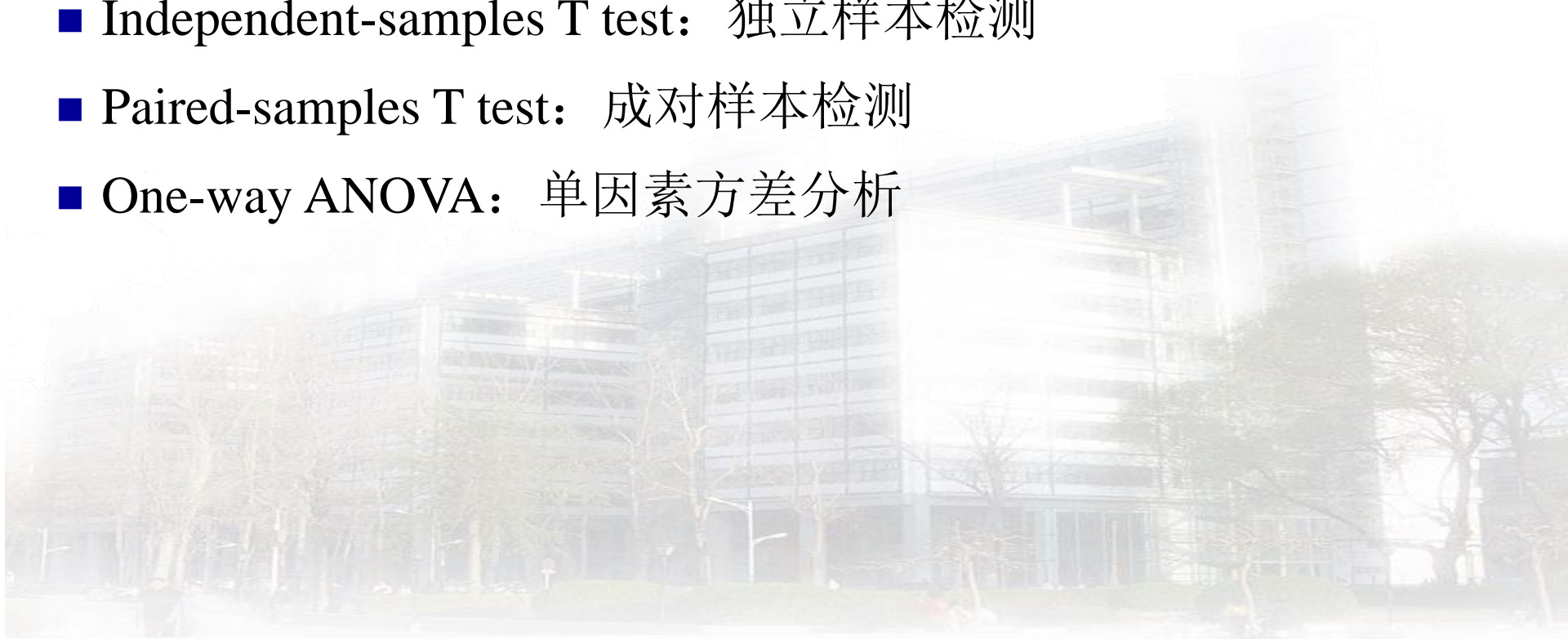
a. 1 cells (10.0%) have expected count less than 5. The minimum expected count is 4.70.

Zhang, Q. Y.,  
Vonderembse, M. A., &  
Lim, J. S. (2003).  
Manufacturing flexibility:  
defining and analyzing  
relationships among  
competence, capability,  
and customer satisfaction.  
*Journal of Operations  
Management*, 21(2), 173-  
191.



## SPSS的均值检测(Compare Means)

- Means: 平均数
- One-samples T test: 单一样本检测
- Independent-samples T test: 独立样本检测
- Paired-samples T test: 成对样本检测
- One-way ANOVA: 单因素方差分析

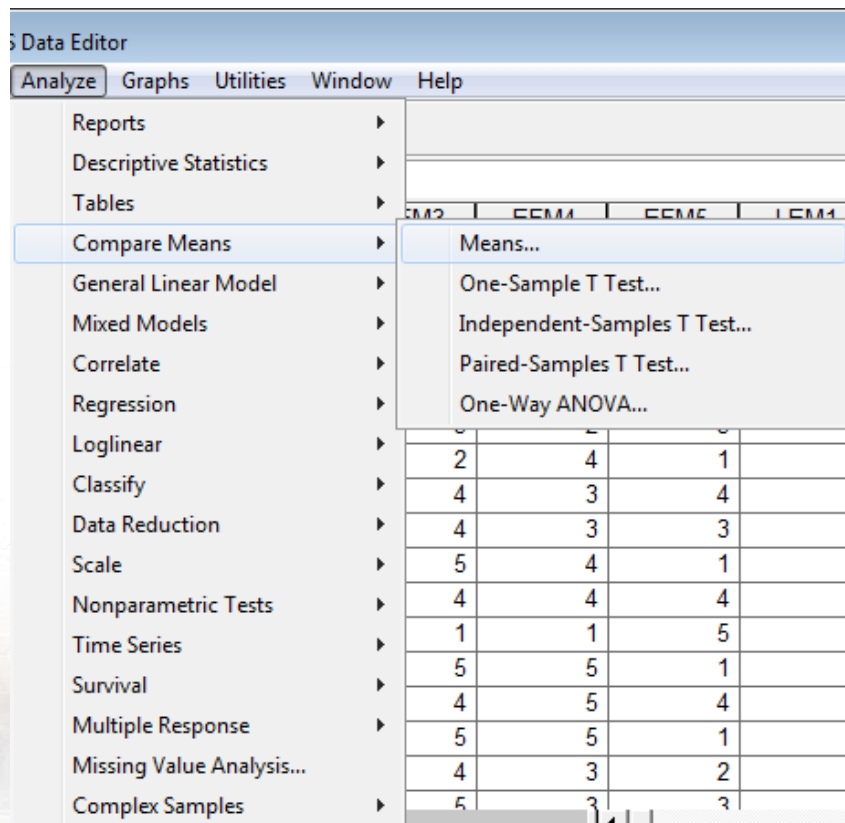




## 平均数(Means)

分析基于产业类别分类的特定构念的均值差异

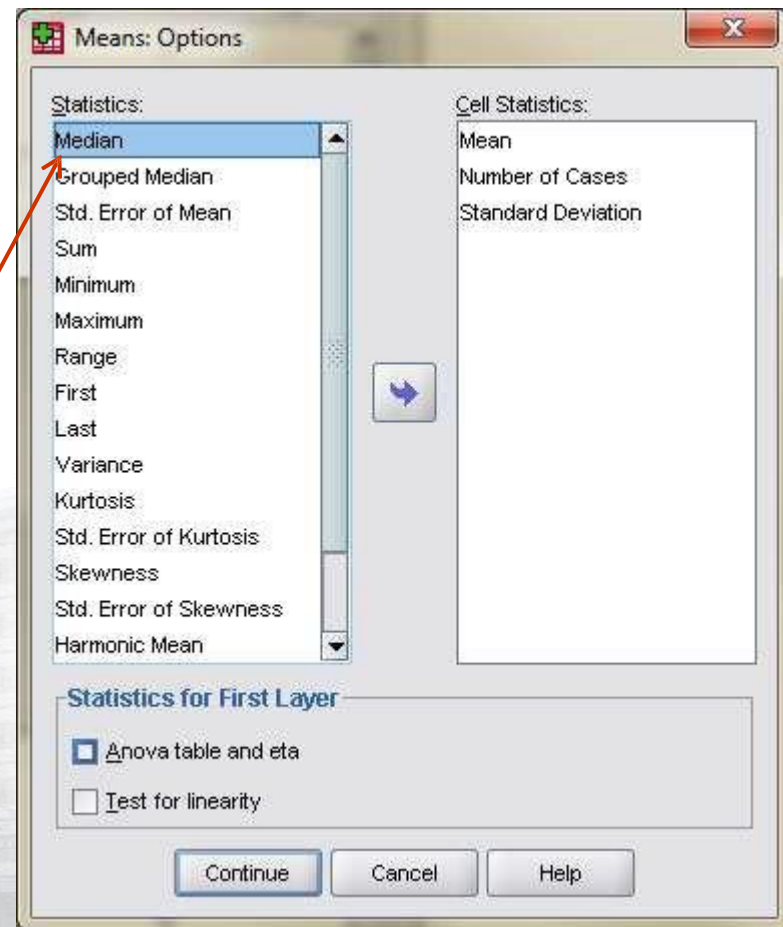
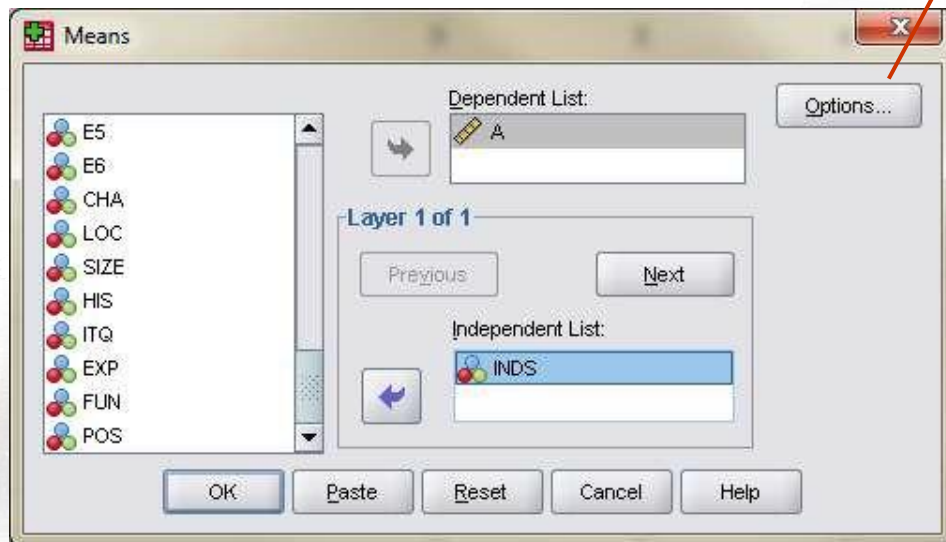
Analyze the difference of mean of a specific construct based on Industry type





## 平均数(Means)

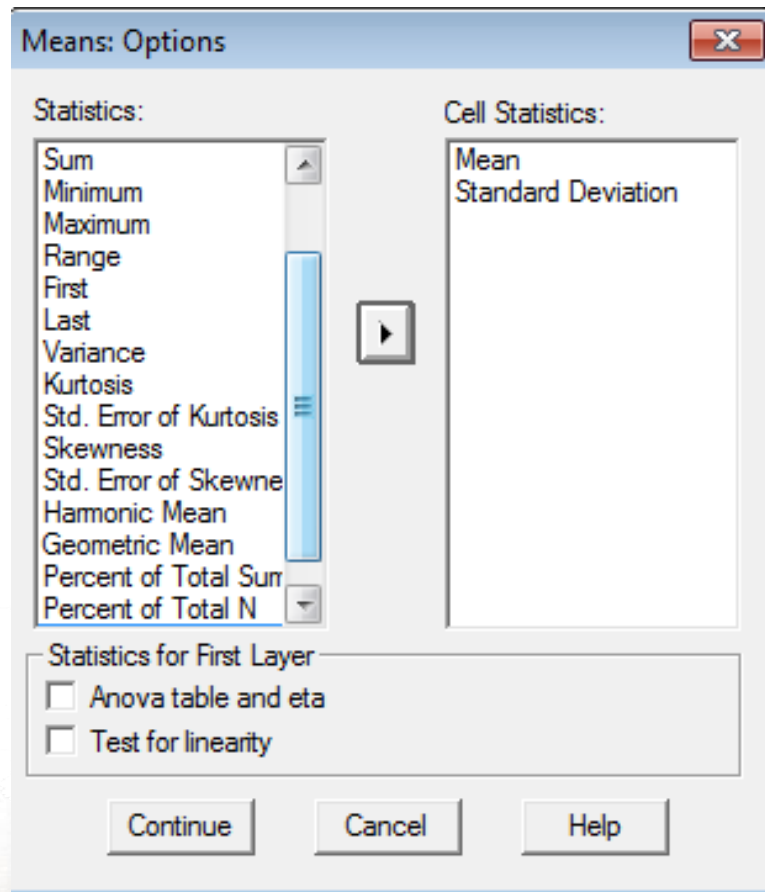
1. 将感兴趣的变量选入因变量框  
Move the variables of interest [A] to the Variables list box.
2. 将分组变量选入自变量框 To  
subdivide the dataset into groups,  
move the grouping variable [INDS]  
to the Grouping Variable(s) list box.







## 平均数(Means)



Case Processing Summary

	Cases					
	Included		Excluded		Total	
	N	Percent	N	Percent	N	Percent
A * INDS	290	100.0%	0	.0%	290	100.0%

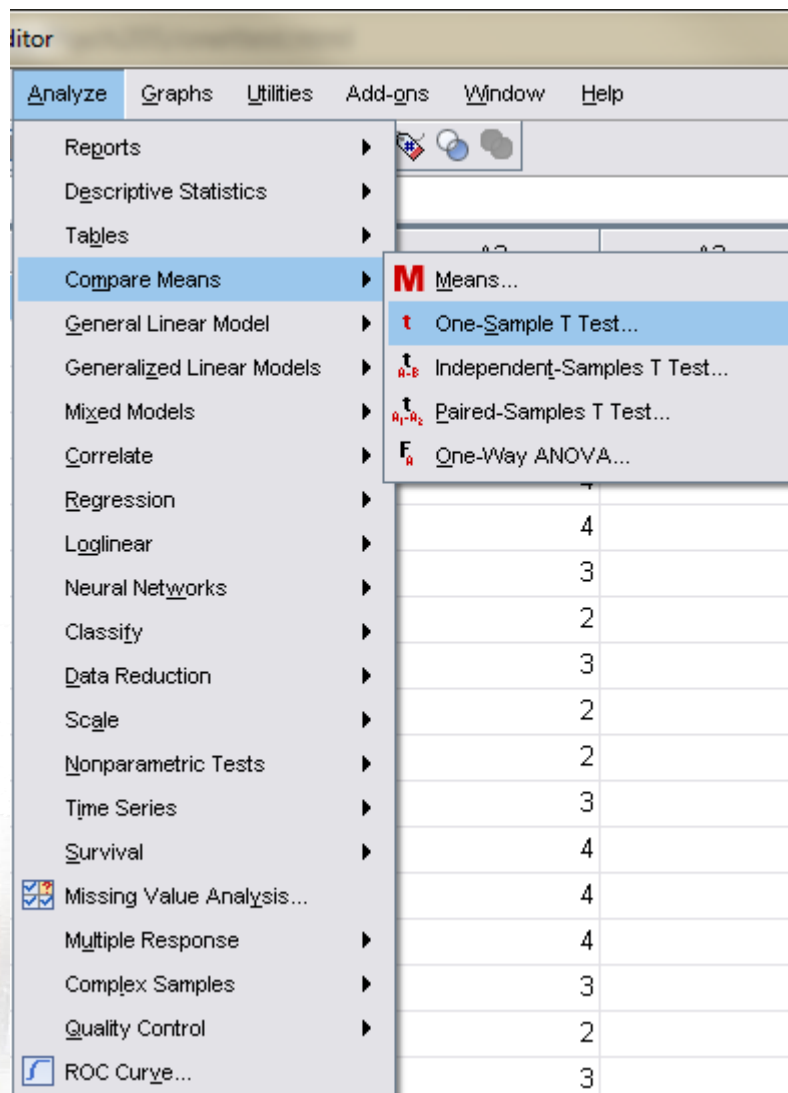
Report

A			
INDS	Mean	N	Std. Deviation
0	3.5774	124	.63870
1	3.5940	166	.70201
Total	3.5869	290	.67458

The mean of A is close  
between INDS1 and INDS0



## 单一样本平均数检测(One-Sample T Test)



比较样本均值与某一特定值的差异。  
特定值通常是总体的均值

compares the mean score of a sample to a known value.

Usually, the known value is a population mean.

### Hypotheses:

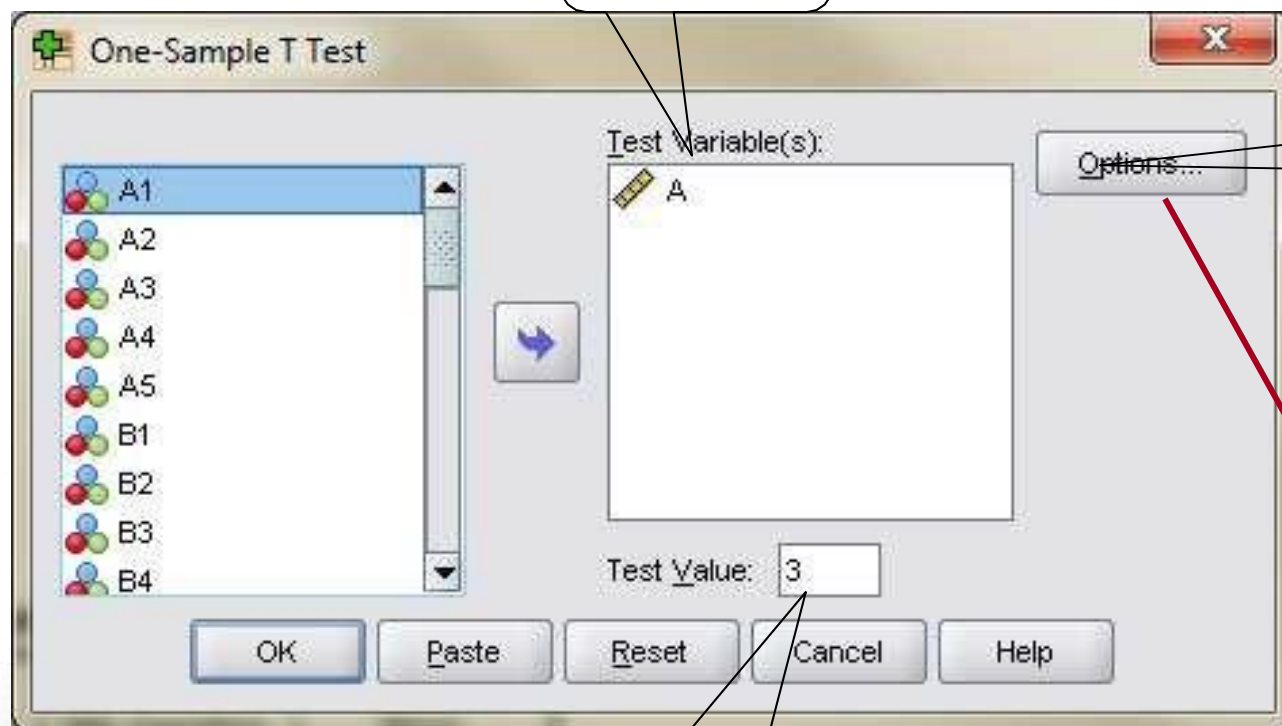
• **Null:** 样本均值和总体均值不存在显著差异 There is no significant difference between the sample mean and the population mean.

• **Alternate:** 样本均值和总体均值存在显著差异 There is a significant difference between the sample mean and the population mean.



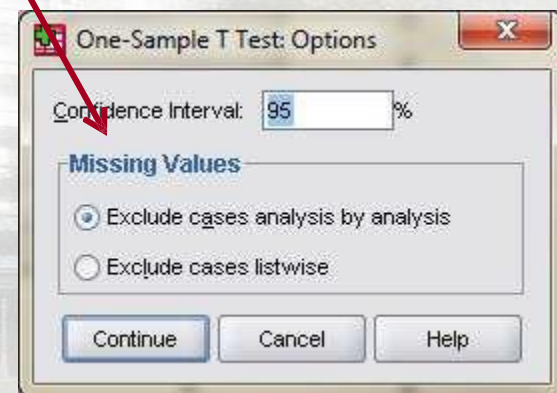
## 单一样本平均数检测(One-Sample T Test)

1. 目标  
变量



2. 特定值

3. 置信区间





## 单一样本平均数检测(One-Sample T Test)

One-Sample Statistics

	N	Mean	Std. Deviation	Std. Error Mean
A	290	3.5869	.67458	.03961

样本均值为3.588, 略高于总体均值3

One-Sample Test

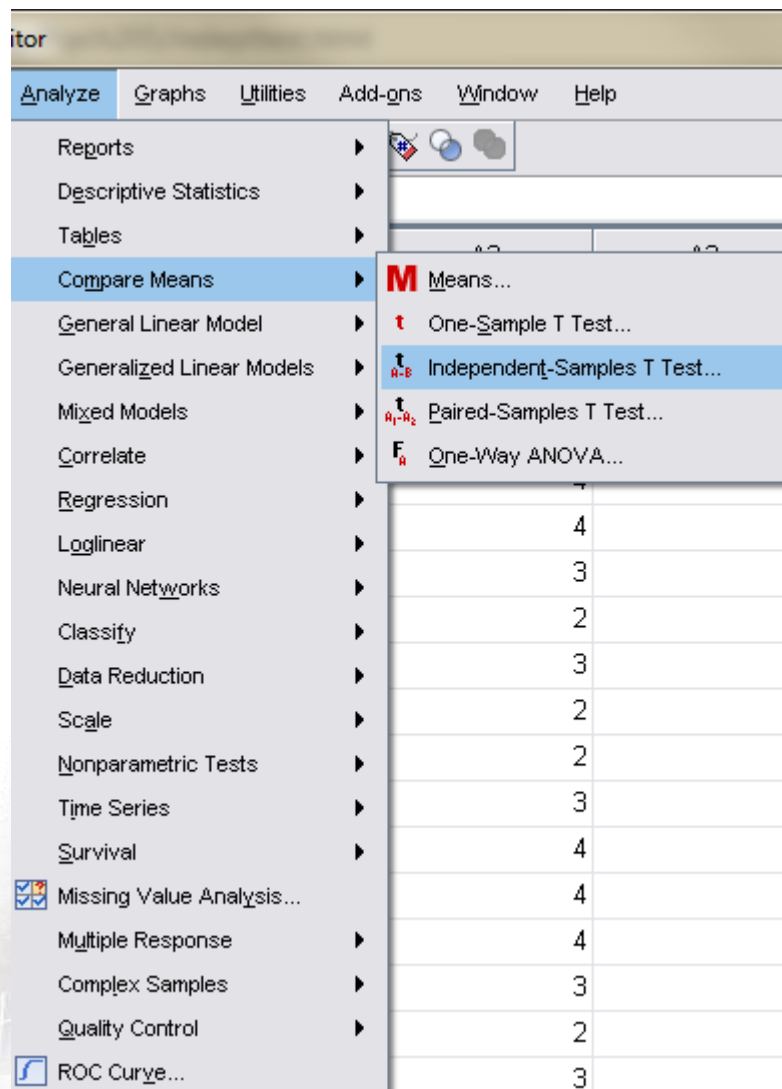
	Test Value = 3					
	t	df	Sig. (2-tailed)	Mean Difference	95% Confidence Interval of the Difference	
					Lower	Upper
A	14.816	289	.000	.58690	.5089	.6649

两者之间有显著差异, 即样本均值3.5869 显著高于总体均值3.





## 独立样本检测 (Independent-samples T test)



比较某一变量在两组数据中的均值

compares the mean scores of two groups on a given variable

### Hypotheses:

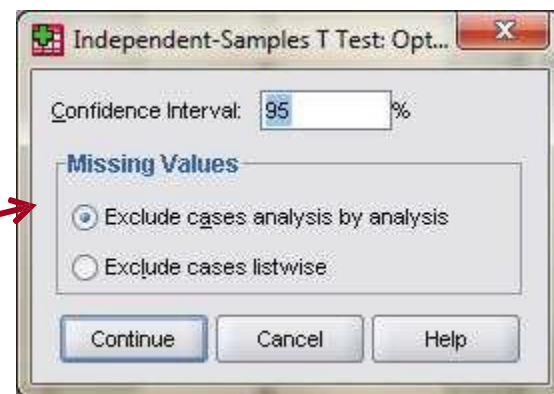
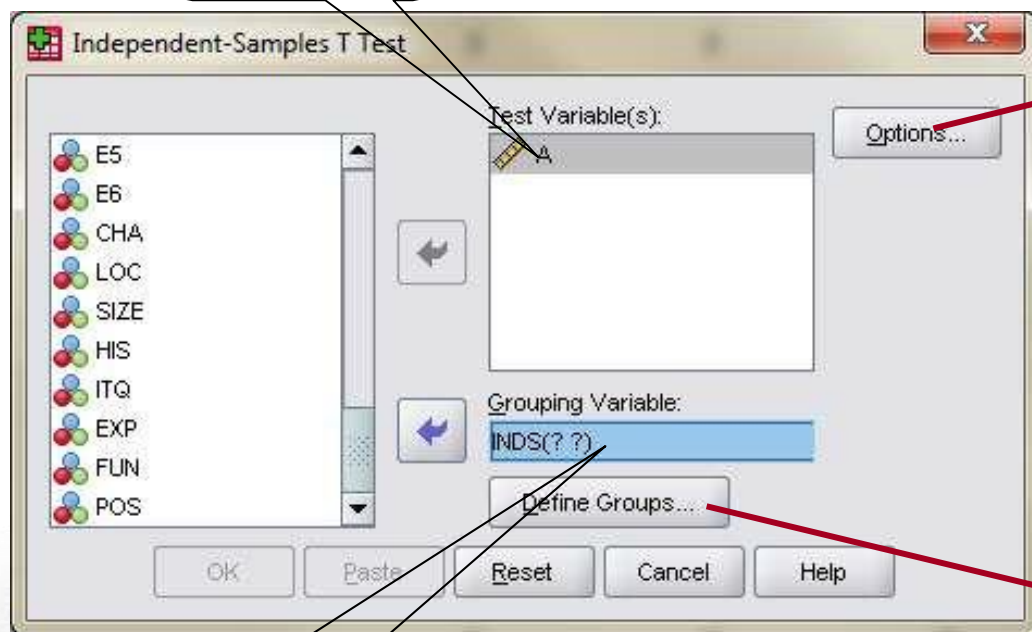
• **Null:** 均值在两组中不存在显著差异 The means of the two groups are not significantly different.

• **Alternate:** 均值在两组中存在显著差异 The means of the two groups are significantly different.



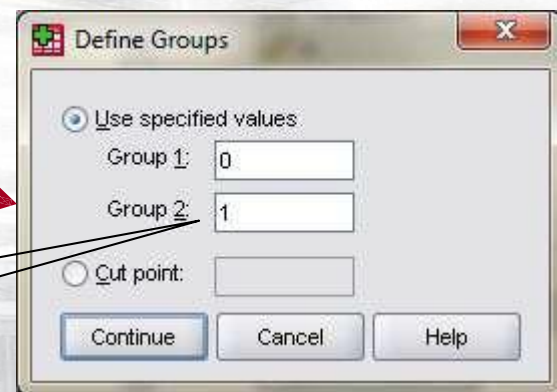
## 独立样本检测 (Independent-samples T test)

1. 分析  
变量



2. 分组变量

0: Manufacturing  
1: Service





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## 独立样本检测 (Independent-samples T test)

“Manufacturing” 组  
高于 “Service” 组

		Levene's Test for Equality of Variances		Indeper
		F	Sig.	t
A	Equal variances assumed	1.619	.204	-.206
	Equal variances not assumed			-.209

Group Statistics

	INDS	N	Mean	Std. Deviation	Std. Error Mean
A	0	124	3.5774	.63870	.05736
	1	166	3.5940	.70201	.05449

the Levene's Test for Equality of Variances: Significant ( $<.05$ ) = significantly different.

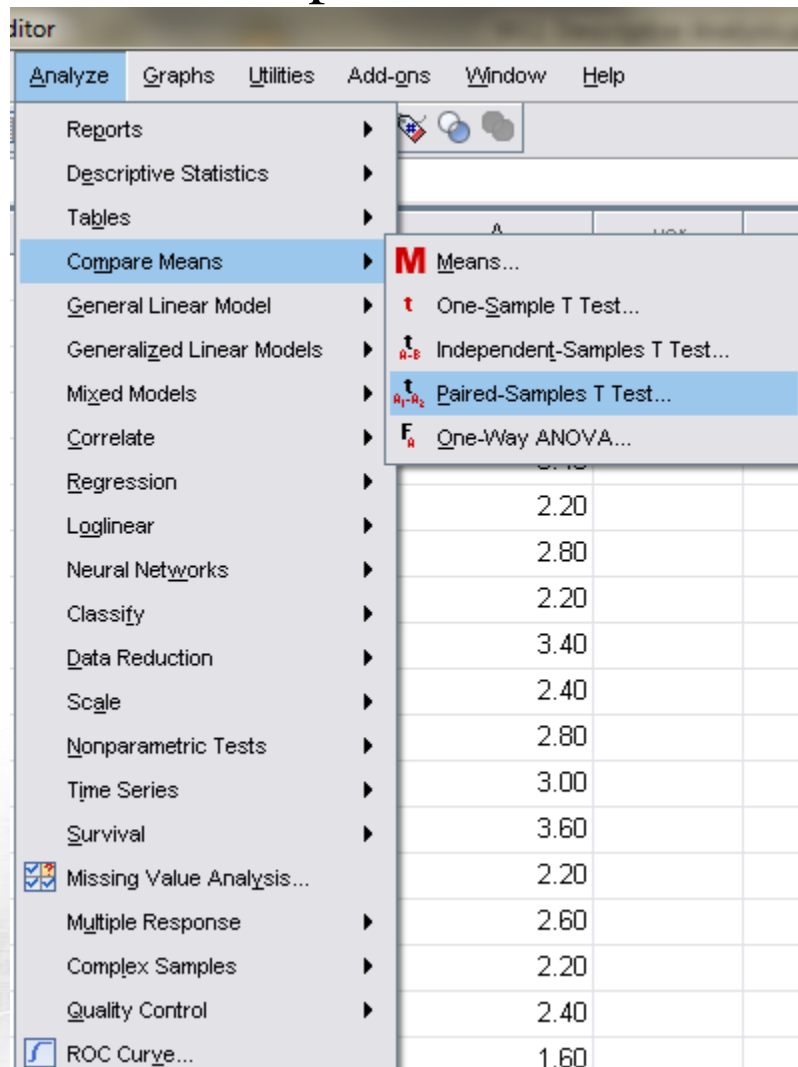
Not significant = are equal  
we have met our second assumption.

### Independent Samples T Test:

如方差显著差异，则看第一行数据  
如方差无显著差异，则看底行数据



## Paired Samples T Test



分析两个变量的均值。比较每个样本的 两个变量间的差异，分析其差异相比0 值是否有显著差异

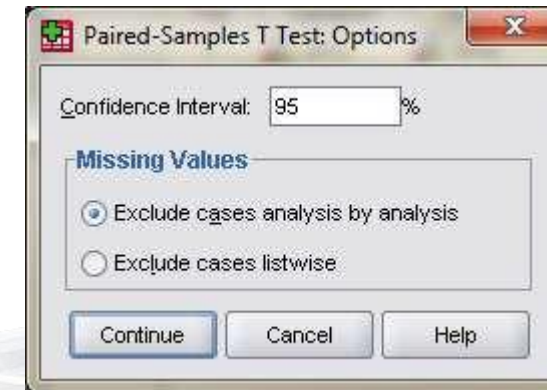
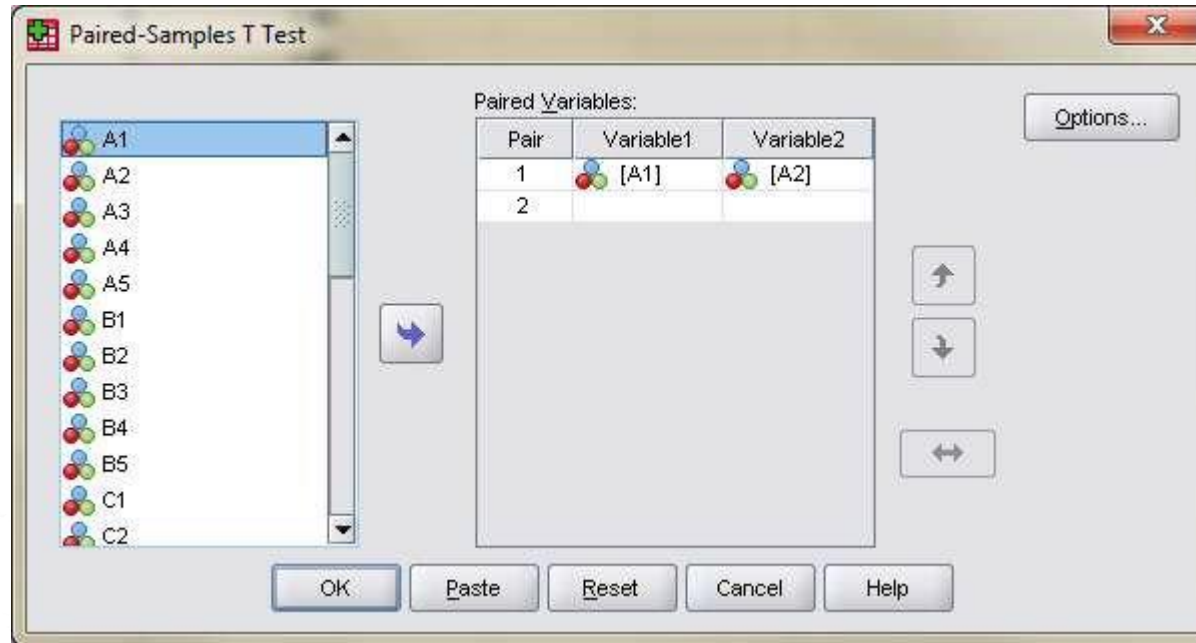
### Hypothesis:

- **Null:** 两个变量的均值没有显著差异 There is no significant difference between the means of the two variables.
- **Alternate:** 两个变量的均值有显著差异 There is a significant difference between the means of the two variables.





## Paired Samples T Test





## Paired Samples T Test

A1的均值更高

两个变量的相关性显著the correlation between the two variables is significant

Paired Samples Statistics

		Mean	N	Std. Deviation	Std. Error Mean
Pair 1	A1	3.59	290	.978	.057
	A2	3.57	290	.906	.053

Paired Samples Correlations

		N	Correlation	Sig.
Pair 1	A1 & A2	290	.563	.000

两个变量的差异的描述统计  
the descriptive statistics for the difference between the two variables

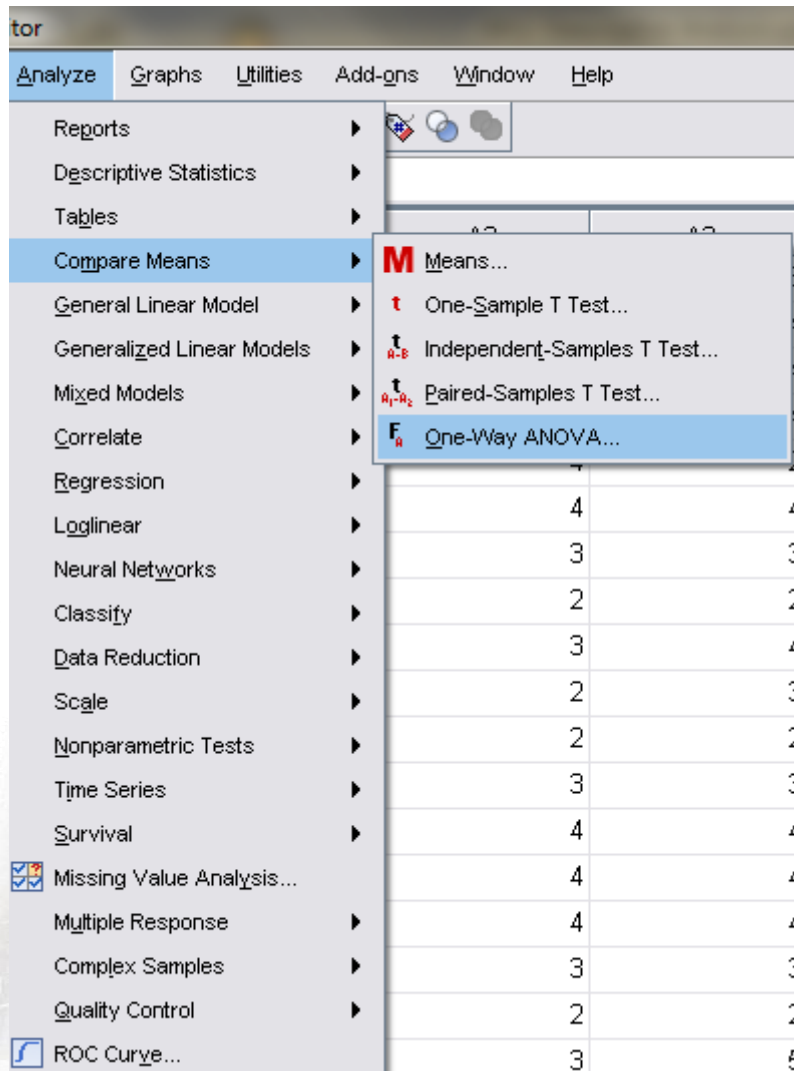
如果显著值小于0.05，则表示差异显著 If the significance value is less than .05, there is a significant difference.

Paired Samples Test

		Paired Differences							
				Std. Error Mean	95% Confidence Interval of the Difference				
					Mean	Std. Deviation	Lower	Upper	t
Pair 1	A1 - A2	.017	.882	.052	-.085	.119	.333	289	.740



## One-Way ANOVA 单因素方差分析



分析多组自变量分组的均值是否有显著差异

is used to determine whether there are any significant differences between the means of three or more independent (unrelated) groups.

### Hypotheses:

• **Null:** 组内均值没有显著差异

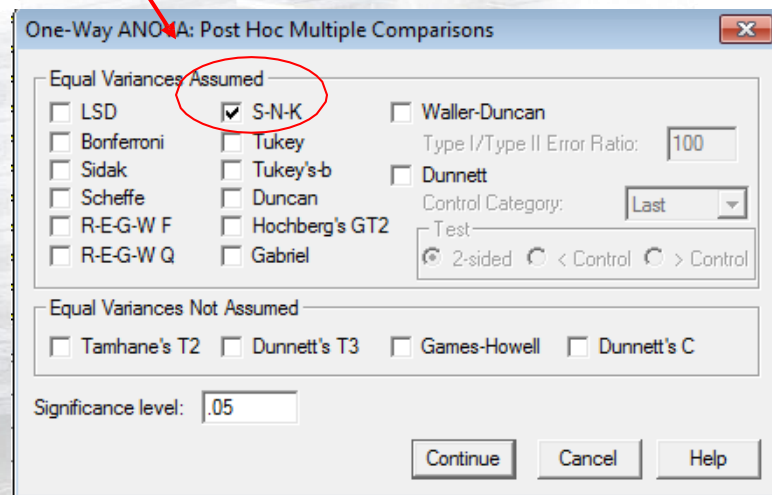
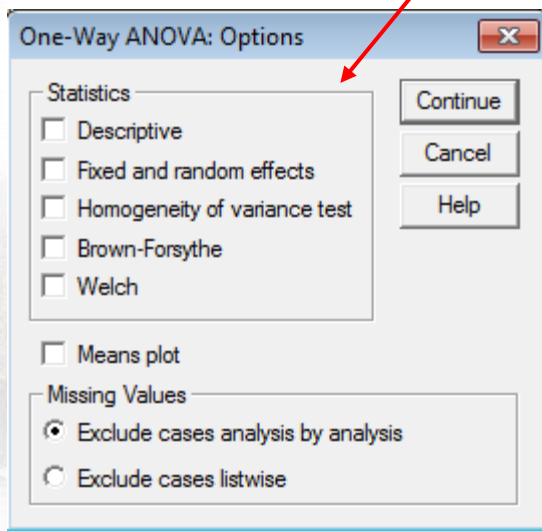
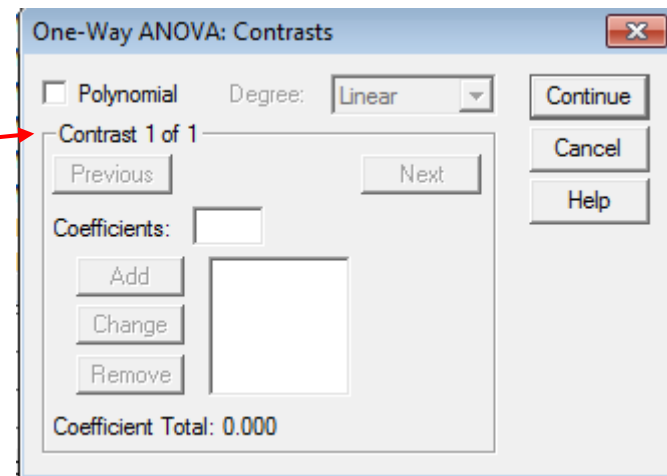
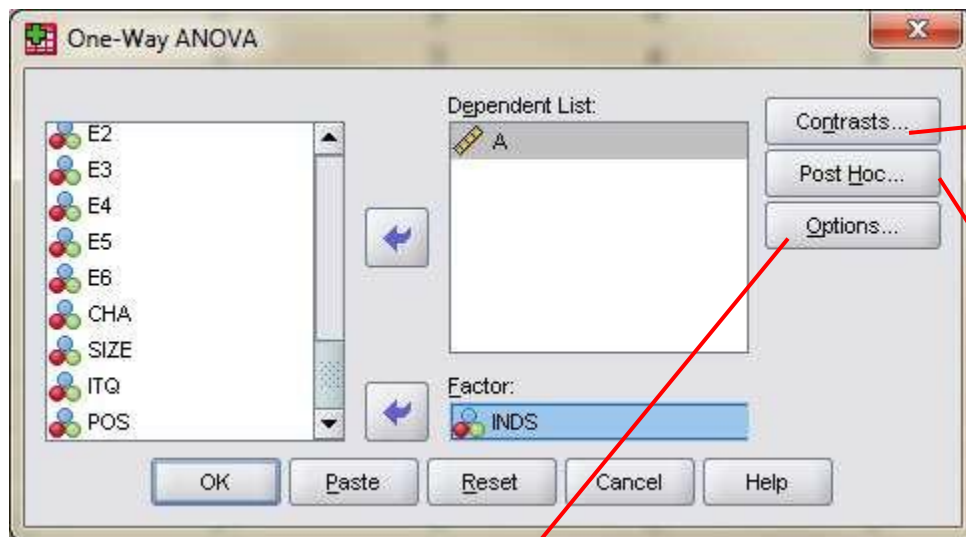
There are no significant differences between the groups' mean scores.

• **Alternate:** 组内均值有显著差异

There is a significant difference between the groups' mean scores.



## One-Way ANOVA 单因素方差分析







## One-Way ANOVA 单因素方差分析

## Descriptives

A	N	Mean	Std. Deviation	Std. Error	95% Confidence Interval for Mean		Minimum	Maximum
					Lower Bound	Upper Bound		
1	100	3.4860	.65026	.06503	3.3570	3.6150	2.00	5.00
2	77	3.6805	.72784	.08294	3.5153	3.8457	1.60	5.00
3	78	3.6821	.65222	.07385	3.5350	3.8291	2.20	5.00
4	24	3.4667	.63154	.12891	3.2000	3.7333	2.00	4.60
5	11	3.4364	.66824	.20148	2.9874	3.8853	2.20	4.20
Total	290	3.5869	.67458	.03961	3.5089	3.6649	1.60	5.00



## One-Way ANOVA 单因素方差分析

Test of Homogeneity of Variances

A			
Levene Statistic	df1	df2	Sig.
.265	4	285	.900

如果 the Levene's Test 显著，两个变量的方差差异显著。如不显著，两者方差则相同

is significant, the two variances are significantly different. It is not significant, the two variances are approximately equal.

ANOVA

A					
	Sum of Squares	df	Mean Square	F	Sig.
Between Groups	2.995	4	.749	1.661	.159
Within Groups	128.515	285	.451		
Total	131.510	289			

两组间不存在显著差异。因此，表明A在不同所有制类型中不存在显著差异 There is not a significant difference between the two groups. Therefore, we can say that there is a significant difference between the four ownership types on A.



Multiple Comparisons

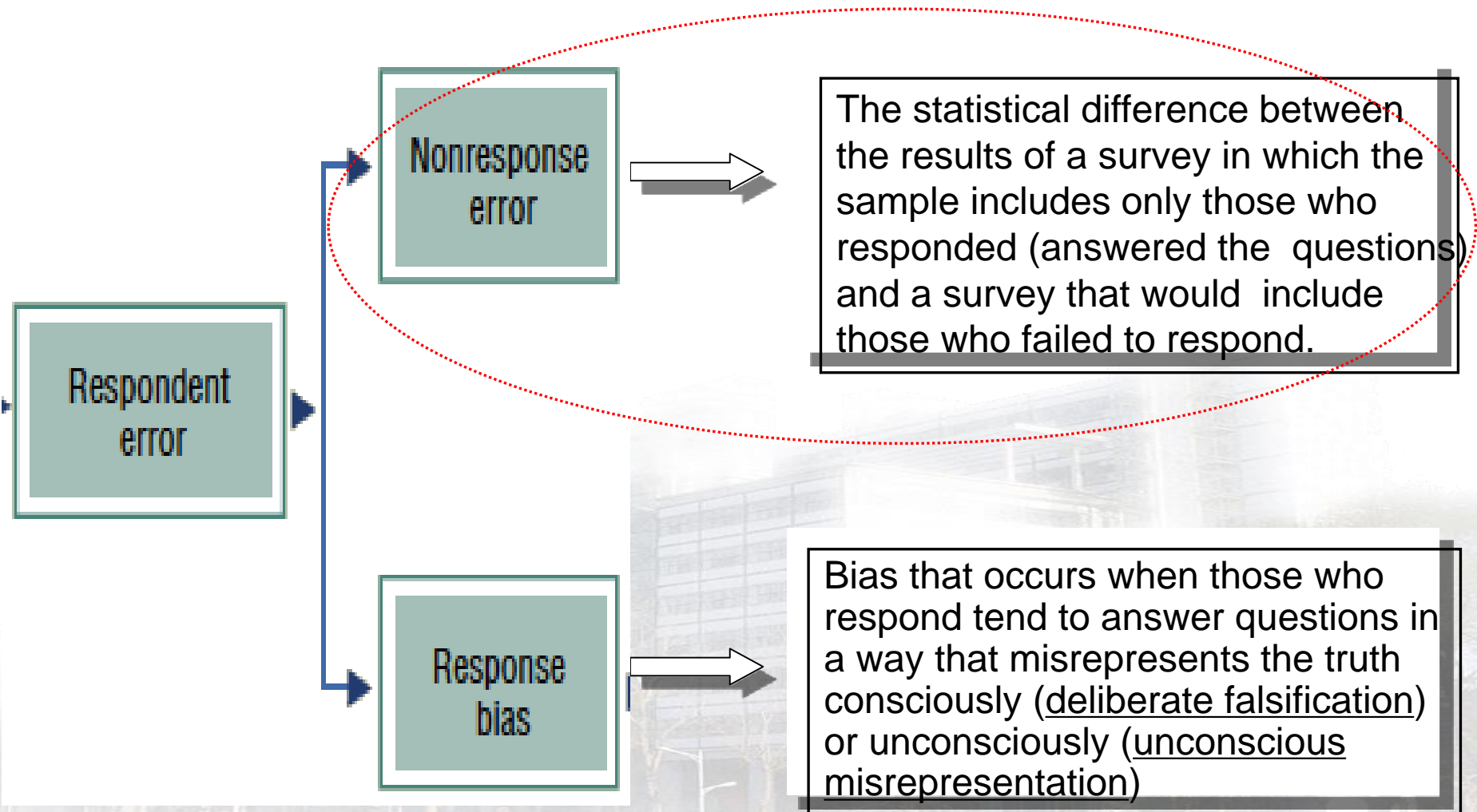
Dependent Variable: A			Mean Difference (I- J)	Std. Error	Sig.	95% Confidence Interval	
(I) CHA	(J) CHA	Lower Bound				Upper Bound	
Tukey HSD	1	2	-.19452	.10181	.314	-.4740	.0850
		3	-.19605	.10144	.302	-.4745	.0824
		4	.01933	.15264	1.000	-.3997	.4384
		5	.04964	.21331	.999	-.5360	.6353
	2	1	.19452	.10181	.314	-.0850	.4740
		3	-.00153	.10788	1.000	-.2977	.2946
		4	.21385	.15699	.652	-.2171	.6448
		5	.24416	.21645	.792	-.3501	.8384
	3	1	.19605	.10144	.302	-.0824	.4745
		2	.00153	.10788	1.000	-.2946	.2977
		4	.21538	.15675	.645	-.2149	.6457
		5	.24569	.21627	.787	-.3481	.8394
	4	1	-.01933	.15264	1.000	-.4384	.3997
		2	-.21385	.15699	.652	-.6448	.2171
		3	-.21538	.15675	.645	-.6457	.2149
		5	.03030	.24450	1.000	-.6409	.7015
	5	1	-.04964	.21331	.999	-.6353	.5360
		2	-.24416	.21645	.792	-.8384	.3501
		3	-.24569	.21627	.787	-.8394	.3481
		4	-.03030	.24450	1.000	-.7015	.6409
Games-Howell	1	2	-.19452	.10540	.351	-.4855	.0964
		3	-.19605	.09840	.274	-.4674	.0753
		4	.01933	.14438	1.000	-.3954	.4340
		5	.04964	.21172	.999	-.6236	.7229
	2	1	.19452	.10540	.351	-.0964	.4855
		3	-.00153	.11106	1.000	-.3082	.3051
		4	.21385	.15329	.634	-.2222	.6499
		5	.24416	.21789	.793	-.4373	.9256
	3	1	.19605	.09840	.274	-.0753	.4674
		2	.00153	.11106	1.000	-.3051	.3082
		4	.21538	.14857	.600	-.2093	.6401
		5	.24569	.21459	.781	-.4312	.9226
	4	1	-.01933	.14438	1.000	-.4340	.3954
		2	-.21385	.15329	.634	-.6499	.2222
		3	-.21538	.14857	.600	-.6401	.2093
		5	.03030	.23919	1.000	-.6909	.7515
	5	1	-.04964	.21172	.999	-.7229	.6236
		2	-.24416	.21789	.793	-.9256	.4373
		3	-.24569	.21459	.781	-.9226	.4312
		4	-.03030	.23919	1.000	-.7515	.6909

可分析每组样本 的均值的显著差异明细  
of groups are significantly differen.

对有显著差异的 值会通过\*显示  
SPSS notes a significant difference with an asterisk (\*).



## The role of “compare mean”







## ANOVA\_ Non-response bias\_ Example

### 3.4. Non-response bias

This study employs Analysis of variance (ANOVA) to check for differences in annual sales and number of employees between early and late respondents to measure non-response bias and ensure that the sample firms were representative of the population ([Armstrong and Overton, 1977](#)). Responses return within four weeks of the first mailing were classified as early ( $n = 182$ ), while those received after four weeks were classified as late ( $n = 71$ ) (cf. [Mishra et al., 1998](#)). The ANOVA indicates no significance difference between these two groups in annual turnover ( $p = 0.91$ ) and number of employees ( $p = 0.89$ ).

Wu, L.-Y., 2010. Applicability of the resource-based and dynamic-capability views under environmental volatility. *Journal of Business Research* 63, 27-31



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