

Attention to the Recruiting Team,  
Ladies and Gentlemen,  
Dear Colleagues,

After more than eighteen years with SICK, during which I have held positions of increasing responsibility — from Application Engineer to Senior Product Manager and currently Team Leader — I have developed a comprehensive understanding of our business and a deep passion for both people and technology.

Throughout these years, I have learned that an organization's success depends on the balance between technical excellence, collaboration, and mutual trust. My career has allowed me to deal with complex challenges across the product life cycle, market positioning, and commercial strategy. This experience has strengthened my problem-solving mindset, which has always been central to the way I work and lead.

What motivates me to apply for the *Managing Director* position is the desire to bring my experience and commitment to a broader context — one that offers higher complexity and greater responsibility. I firmly believe that true leadership is built on transparency, competence, and humility, along with the listening skills and resilience necessary to take responsible and transparent decisions: those values I strive to embody every day.

I am confident that this opportunity represents a natural next step in my professional journey and a meaningful way to contribute to SICK's continued growth and success.

Thank you for considering my application. I would welcome the opportunity to discuss it further in an interview and in general feel free to contact me for whatever you would need to proceed.

Sincerely,  
Roberto Pollini