

# ALEJANDRO ROBINSON-CORTÉS

---

1.35 Streatham Court  
University of Exeter Business School  
Rennes Drive  
Exeter, EX4 4PU, UK

---

[a.robinson-cortes@exeter.ac.uk](mailto:a.robinson-cortes@exeter.ac.uk)  
[www.robinson-cortes.com](http://www.robinson-cortes.com)

## ACADEMIC APPOINTMENTS

2020 – Lecturer in Economics, Business School, University of Exeter, UK

## EDUCATION

2014 – 2020 Ph.D. Social Science (Economics), California Institute of Technology (Caltech), USA  
Dissertation Title: “Essays on Market Design and Industrial Organization”  
Committee: Matthew Shum (main advisor), Leeat Yariv, Federico Echenique, Charles Plott  
2014 – 2016 M.S. Social Science, Caltech  
2013 – 2014 M.S. Economics, Centro de Investigación y Docencia Económicas (CIDE), Mexico  
2008 – 2013 B.A. Economics with High Honors, CIDE

## RESEARCH INTERESTS

Empirical Industrial Organization, Market Design and Matching, Econometrics, Applied Microeconomics.

## PUBLICATIONS

“Executive compensation and competitive pressure in the product market: How does firm entry shape managerial incentives?” (with Kaniska Dam). *Mathematical Social Sciences*, 106: 60–77 (July 2020).

## WORKING PAPERS

“An Experimental Study of Decentralized Matching” (with Federico Echenique and Leeat Yariv)  
“Who Gets Placed Where and Why? An Empirical Framework for Foster Care Placement”

## SELECTED WORK IN PROGRESS

“Managing Congestion in Two-Sided Platforms: The Case of Online Rentals” (with Caterina Calsamiglia, Laura Doval, and Matthew Shum)  
“Schedule Optimization and Teacher Allocation Frictions” (with Alvaro Carril)

## AWARDS, GRANTS, AND SCHOLARSHIPS

2023 BA/Leverhulme Small Research Grant, £9,980 (with Climent Quintana-Domeque)  
2022 Research England’s Policy Support Fund (PSF) Grant, £30,000 (with Climent Quintana-Domeque)  
2019 Lance Davis Fellowship, Caltech  
2018 Linde Fellowship, Caltech  
2017 John O. Ledyard Prize for Best Third-Year Paper (shared), Caltech  
2017 Principles of Economics Best Teaching Assistant Prize, Caltech  
2014 – 2020 Graduate Fellowship, Caltech  
2014 Best M.S. Thesis, CIDE

2014	Highest M.S. Cumulative GPA, Class of 2014, CIDE
2013	M.S. Honors Scholarship, Fall 2013, CIDE
2013 – 2014	CONACYT Scholarship
2013	Highest B.A. Cumulative GPA, Class of 2013, CIDE
2008 – 2013	B.A. Honors Scholarship, CIDE

## PROFESSIONAL ACTIVITIES

### Seminar and Conference Presentations (incl. scheduled, \*online)

2023	Structural Econometrics Workshop, UCL Econometric Society European Meetings, Barcelona Varna Workshop on Applied Economics Consumer Search and Markets Conference, Rotterdam Africa Meeting of the Econometric Society*
2022	European Economic Science Association Conference, Bologna Annual Conference in Dynamic Structural Econometrics: Market Design, MIT SITE: Empirical Implementation of Theoretical Models, Stanford Lamezia Workshop on Applied Economics 22nd CEPR/JIE Conference on Applied Industrial Organization, ESMT Berlin
2021	CEBI Virtual Workshop on Children in out-of-home care* NBER Decentralization Conference*
2020	Annual Congress, European Economic Association* World Congress, Econometric Society* 4th Workshop on Mechanism Design for Social Good, MD4SG'20* Queen's University Belfast*, Ryerson University, University of Bristol, University of Exeter, University of Pittsburgh (CAASI)*, Columbia University, University of Wisconsin-Madison, Rice University, Instituto Tecnológico Autónomo de México (ITAM), Banco de México
2018	Children's Data Network, USC North American Meetings, Econometric Society, UC Davis

### Refereeing and Reviewing Activities

*AEJ: Applied Economics; ACM Conference on Equity and Access in Algorithms, Mechanisms, and Optimization (program committee member, 2021 and 2022); Children and Youth Services Review; Economics Bulletin; Ensayos Revista de Economía; Exeter Prize (2021-2023); Latin American Economic Review; Management Science; Mathematical Social Sciences; MIT Press; QUEX Seminar Series (discussant).*

<b>TEACHING</b>	Module Lead: BEEM147 Topics in Micro Theory II, Exeter (graduate), Spring 2021–2023 Module Co-Lead: BEE2025 Microeconomics II, Exeter (undergraduate), Fall 2021–2022 Module Co-Lead: BEE3068 Economics Dissertation, Exeter (undergraduate), Fall 2021
-----------------	---

<b>ADVISING</b>	Scott Dickinson, Exeter (Ph.D. committee member), 2021 – Dércio Chaves de Assis, Exeter (Ph.D. committee member), 2022 – Dissertation supervisor of multiple undergraduate and master's students, Exeter, 2020 –
-----------------	--

<b>SOFTWARE</b>	MATLAB, Stata/Mata, Mathematica, Python, R, Julia
<b>LANGUAGES</b>	Spanish (native), English (fluent), and German (intermediate)
<b>CITIZENSHIP</b>	Mexican