

Rodolfo Diaz

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Troy Mi USA 48083

Excellence in Program Management

- Skilled commercial negotiator, focused on business growth
- Strong record on crisis management & Risk mitigation
- Global citizen with proven success leading complex development teams
- Technical leadership and OEM interface

Core expertise:

Powertrain, Transmissions, Sensors, Actuators, Smart Valves, Eclectic Motors, Car Connectivity, Audio & Infotainment, Driver Information, Telematics, HUDs, BLDC Motors, Fuel Handling, Thermal management, Exhaust Systems, Digital Business Tool developer (Full-stack MERN)

I have led multiple international development teams delivering top notch products and platforms for the automotive industry.

As program manager I consider pragmatic communication to be among my strongest assets as well as coaching “Agile” methodologies for organizational mindset shift.

Recognized several times in different companies as best manager to lead global business units.

Additional Skills

Global Program Management, Business Development , P&L Management, Finance Controlling, Business Strategic Planning, Engineering Management, Problem Solving, IATF.

Software:

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| • MS Project | • C++ | • LabVIEW | • JScript |
| • Full-Stack MERNI | • VSCode | • Python | • MathLab |

Certifications

Effective Negotiations – Karrass TM

Difficult Negotiations - Schraner Negotiation Institute TM

Negotiations and Closures – ProAktiv GmbH TM

Red X Journeyman – Shainin LLC TM

PMI-ACP

Languages

English, Spanish, Italian

Websites: https://rodolfod1.github.io/Updated_Portfolio/Index.html

Career Highlights

Eberspächer GmbH	Sr. Program Manager	May-2015 to Present
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Exhaust Systems & Smart Actuators	Novi, MI
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Regional PMO coaching and supervising 12 Program Managers for the North America business unit.

Full P&L responsibility from business acquisition to end of production (cradle to grave).

Programs Launched: Ford P708 Super Duty, P702 F-150, U625 Explorer, Cx482 Escape, FCA JL Jeep

Wrangler, FCA DT Ram 2500

Main Achievements: Capital **savings of \$ 25.8M**, EBIT improvement **from 9% to 20.3%**

Global release of the next generation of PLM software

Business development for Ford Motor Company awarding the first program for Eberspaecher in North America,

Development of a SMART Software platform to manage multiple complex programs.

Career Highlights Cont.

Nippon Seiki Digital Clusters ICP Business development & supervisor Liaison Japan - USA and OEM to Tier1 Programs Launched: FCA RU, FCA WD/WK, FCA MK, FCA JK Main Achievements: Awarded FCA Supplier of the year, Working trade capital improvement recovering \$18M reducing recovery time from 29 months to 9 months after investment	Platform Manager & Business Development Troy, MI. Nagaoka ,Japan	May-2014 to May-2015
Johnson Electric Powertrain Global Business and program manager for General Motors account Programs Launched: GM D2UXX (USA and PRC), GM 31XX (USA Only), GM INOVAR (Brazil) Main Achievements: New Facility startup in Mexico for BLDC motors ; Corporate mindset turnover converting a lost business into 6 won acquisitions, Global launch of D2UXX platform on 3 countries simultaneously Customer recognition for 31XX flawless launch; CEO recognition for best Global PM execution	Global Program Manager Plymouth, MI. Asti, Italy. Hong Kong.	Sept-2011 to May-2014
Audisel Inc. Automation and test Turnkey manufacturing systems and automation specialist Programs Launched: turnkey assembly cells for Automotive, Aerospace, and Medical industries Main Achievements: Increase company revenue on \$ 2.6M in three months	Business Development Manager El Paso TX / Juarez Mexico	April-2011 to Sept-2011
Delphi Powertrain Technical program manager , Electronics specialist , launch coordination and budget control Programs Launched: Mercedes-Benz Smart Actuator, Ford ETB actuator, KIA GDI valve, and GM transmission control Module Main Achievements: New facilities set up at Mexico and China for Fuel Pumps and Electronic Actuators	Platform Manager Mexico Technical Center	June-2006 to April-2011
Delphi Powertrain Cross functional team leader for test and controls engineering, Test equipment and Automated equipment specifications , procurement and validation Programs Launched: Harley Davidson V-ROD and Sportster, BMW i7 Main Achievements: EBITA improvement from 6% to 19.5% representing savings of \$2.5M/ year Setup of a the 1 st prototype facility outside USA for Fuel Pumps and propulsion systems	Sr. Manufacturing Engineer Mexico Technical Center	Aug-2004 to June-2006
Visteon Audio Infotainment & Telematics Cross functional team leader for software and hardware engineering teams Programs Launched: GM Epsilon DVD, Chrysler FES (RA,JK,) , Ford D186 radio and RCU Main Achievements: Design and implementation of End of line testers and Calibration Equipment for GPS and Entertainment systems	Advanced Manufacturing Engineer Chihuahua, Mexico	Dec-1998 to Aug-2004

Education

Michigan State University Class 2021 - Full-Stack MERN development GPA 4.0
Chihuahua Institute of Technology Class 2001 (Chihuahua City, Mexico) BS Electrical Electronics Engineering GPA 3.4
Minor: Industrial Engineering