## **Problem Statement**

## KPI's requerements

We need to analyze key indicators for pizza restaurant sales data to gain insights into our business performance. Specifically, we want to calculate the following metrics:

- 1. Total Revenue: Total amount of income the company brings in from selling pizzas.
- 2. Average Order Value: Average amount spent per order.
- **3.** Total Pizzas Sold: The sum of quantities of all pizzas sold.
- **4. Total Orders:** Total number of orders placed.
- 5. Average Pizzas per Order: Average number of pizzas per order.

## **Data Visualization**

We want to visualize various aspects of our pizza sales data to gain insights and understand key trends. The following charts are required in the dashboard:

- 1. **Hourly Total Orders:** Stacked bar chart that displays the hourly trend of total orders over a specific time. This chart will help us identify any fluctuations in order volumes on an hourly basis.
- 2. **Week Total Orders:** Line chart which illustrates the weekly trend of total orders through the year. This will help us identify peak weeks or periods of high order activity.
- **3. Sales by Category (Distribution):** Pie chart that shows the distribution of sales across different pizza categories. This chart will provide insights into the popularity of various pizza categories and their contribution to overall sales.
- **4. Sales by Size:** Pie chart that represents the sales by pizza size. This will help us to understand the preference of customers for pizza sizes and the impact on sales.
- **5. Sales by Category (Amount):** Funnel chart that presents the total number of pizzas sold for each pizza category. This chart will allow us to compare the performance of different pizzas categories.
- **6. Bottom 5 Best Sellers (Revenue, Quantity, Orders):** Bar chart showcasing bottom 5 worst selling pizzas based of different criteria.
- **7. Top 5 Best Sellers (Revenue, Quantity, Orders):** Bar chart showcasing top 5 bestselling pizzas based of different criteria.