

# Elvison AI

## AUTOMATED PARTNER RECRUITMENT SYSTEM

An autonomous AI workforce designed to identify, qualify, and engage strategic partners in international markets.

**Target:** Dubai Partner Network for Tax Advisory & Wealth Management.

# System Architecture

## End-to-End Recruitment Pipeline

01

### Target Profiling & Configuration

The system is initialized with strict "Ideal Customer Profile" (ICP) criteria. We target firms such as Tax Advisory and Wealth Management groups that manage High-Net-Worth Individuals (HNWIs) but lack a Dubai presence. Automatic exclusion rules filter out irrelevant prospects.

02

### Automated Discovery

AI agents perform broad-spectrum searches across search engines, corporate registries, and professional directories. The system uses iterative logic to aggregate a comprehensive list of potential firms in target geographic regions (e.g., London, Paris, Zurich).

03

### Qualification & Analysis

An autonomous research agent visits every website to verify suitability. It analyzes "About Us" and "Service" pages to confirm HNWI focus and strictly filters out firms that already have a Dubai partner. Firms are scored on a 1-10 scale for fit.

04

### Decision Maker Identification

For qualified firms, the system identifies key stakeholders (Partners, Directors, Heads of Tax) and retrieves verified contact information to ensure outreach is directed to the correct decision-makers.

05

### Outreach Workflow

The system generates hyper-personalized messages citing specific business context found during research. It manages multi-channel

delivery (Email, LinkedIn) and automatically hands off interested leads to the sales team upon response.

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