

Elvison AI

AUTOMATED PARTNER RECRUITMENT SYSTEM

An autonomous AI workforce designed to identify, qualify, and engage strategic partners in international markets.

Target: Dubai Partner Network for Tax Advisory & Wealth Management.

System Architecture

End-to-End Recruitment Pipeline

01

Target Profiling & Configuration

The system is initialized with strict "Ideal Customer Profile" (ICP) criteria. We target firms such as Tax Advisory and Wealth Management groups that manage High-Net-Worth Individuals (HNWIs) but lack a Dubai presence. Automatic exclusion rules filter out irrelevant prospects.

02

Automated Discovery

AI agents perform broad-spectrum searches across search engines, corporate registries, and professional directories. The system uses iterative logic to aggregate a comprehensive list of potential firms in target geographic regions (e.g., London, Paris, Zurich).

03

Qualification & Analysis

An autonomous research agent visits every website to verify suitability. It analyzes "About Us" and "Service" pages to confirm HNWI focus and strictly filters out firms that already have a Dubai partner. Firms are scored on a 1–10 scale for fit.

04

Decision Maker Identification

For qualified firms, the system identifies key stakeholders (Partners, Directors, Heads of Tax) and retrieves verified contact information to ensure outreach is directed to the correct decision-makers.

05

Outreach Workflow

The system generates hyper-personalized messages citing specific business context found during research. It manages multi-channel

delivery (Email, LinkedIn) and automatically hands off interested leads to the sales team upon response.
