# Discrimination-Free Insurance Pricing

Mario V. Wüthrich RiskLab, ETH Zurich



"Deep Learning with Actuarial Applications in R" Swiss Association of Actuaries SAA/SAV, Zurich October 14/15, 2021

### **Programme SAV Block Course**

- Refresher: Generalized Linear Models (THU 9:00-10:30)
- Feed-Forward Neural Networks (THU 13:00-15:00)
- Discrimination-Free Insurance Pricing (THU 17:15-17:45)

- LocalGLMnet (FRI 9:00-10:30)
- Convolutional Neural Networks (FRI 13:00-14:30)
- Wrap Up (FRI 16:00-16:30)

### **Contents: Discrimination-Free Insurance Pricing**

- Direct discrimination
- Indirect discrimination
- Unawareness price
- Discrimination-free price

• Direct Discrimination

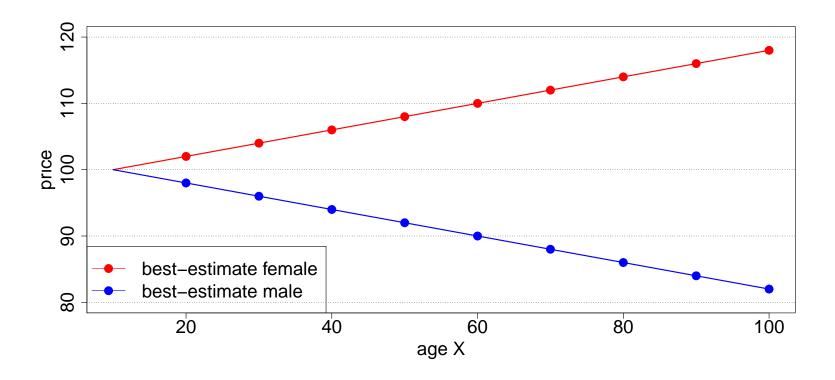
### **Best-Estimate Pricing**

- Basic pricing setup is given by
  - $\star Y$  denotes the claim costs;
  - \* X denotes non-discriminatory covariates;
  - \* **D** denotes discriminatory covariates.
- ullet Develop regression model for Y using covariates X and D as explanatory variables.
- This motivates best-estimate price for Y

$$\mu(\boldsymbol{X}, \boldsymbol{D}) = \mathbb{E}[Y|\boldsymbol{X}, \boldsymbol{D}].$$

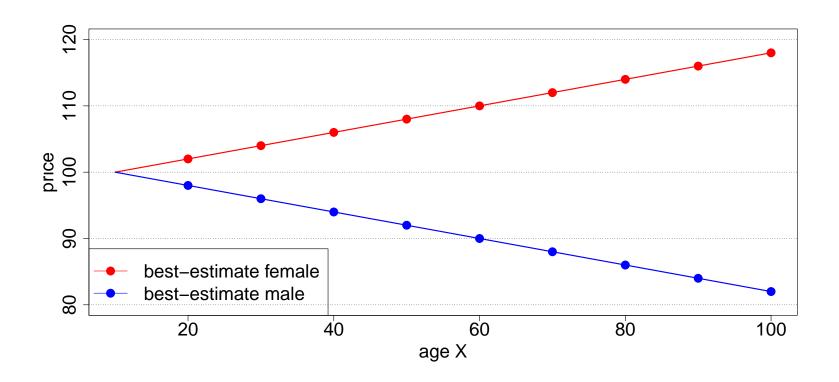
- The best-estimate price
  - $\star$  uses maximal available information X and D;
  - $\star$  minimizes prediction uncertainty (in an  $L^2$ -sense);
  - $\star$  is discriminatory w.r.t. **D**.

### **Best-Estimate Price: Example**



- ullet Best-estimate prices  $\mu(oldsymbol{X},oldsymbol{D})$  using all available information
  - $\star$  with non-discriminatory age information X;
  - $\star$  with discriminatory gender information D.

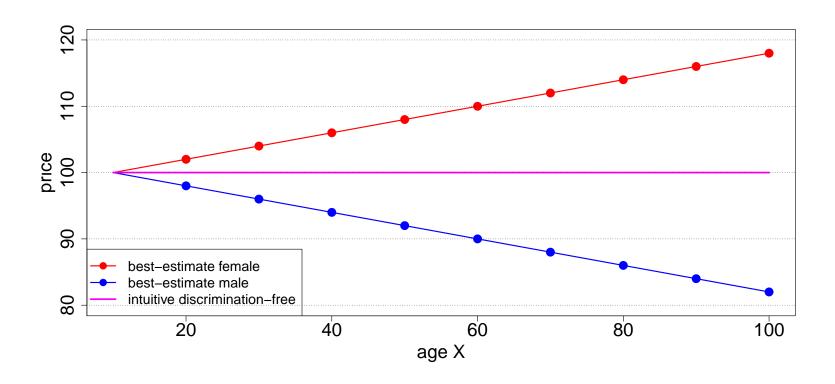
#### **Best-Estimate Price: Direct Discrimination**



- Article 2(a):<sup>1</sup> "direct discrimination: where one person is treated less favourably, on grounds of sex..."
- Intuitive guess for discrimination-free price?

<sup>&</sup>lt;sup>1</sup>COUNCIL DIRECTIVE 2004/113/EC of 13 December 2004, Official Journal of the European Union L 373/37

#### **Best-Estimate Price: Direct Discrimination**



- Article 2(a): "direct discrimination: where one person is treated less favourably, on grounds of sex..."
- Intuitive guess for discrimination-free price.

• Unawareness Price and Indirect Discrimination

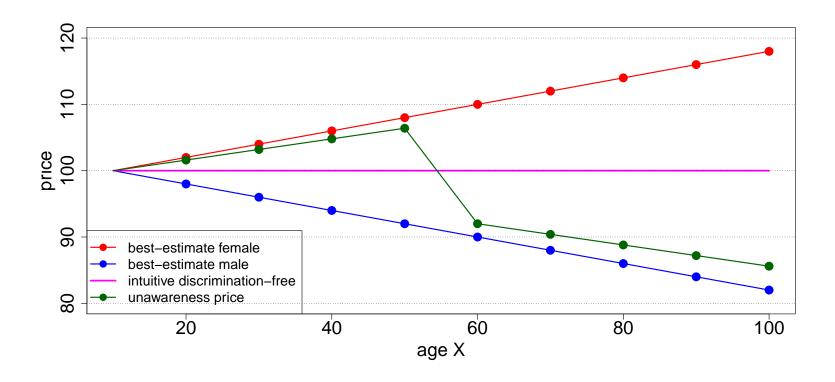
#### **Unawareness Price**

- Direct discrimination can be avoided by dropping discriminatory information D.
- ullet This provides unawareness price for Y

$$\mu(\boldsymbol{X}) = \mathbb{E}[Y|\boldsymbol{X}].$$

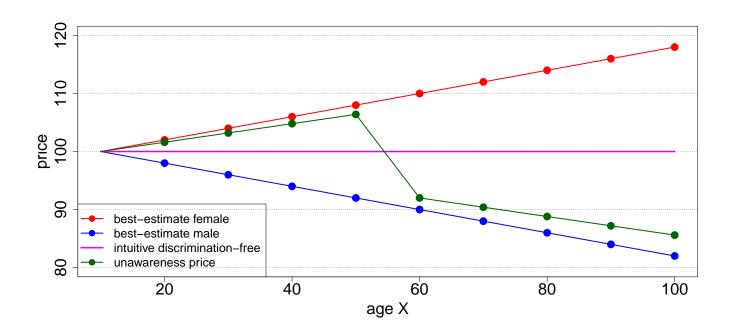
- The unawareness price
  - $\star$  uses maximal available non-discriminatory information X;
  - $\star$  minimizes prediction uncertainty (in an  $L^2$ -sense w.r.t. X);
  - $\star$  is the best approximation to the best-estimate price  $\mu(X, D)$ ;
  - \* avoids direct discrimination.

# **Unawareness Price: Example**

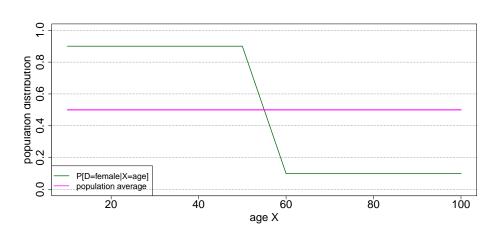


• What goes "wrong" here?

# **Unawareness Price: Example**



• What goes "wrong" here?



### What Goes "Wrong" with the Unawareness Price?

The unawareness prices can be expressed as (tower property)

$$\mu(\boldsymbol{X}) = \mathbb{E} \left[ \mu(\boldsymbol{X}, \boldsymbol{D}) | \boldsymbol{X} \right]$$
$$= \int_{\boldsymbol{d}} \mu(\boldsymbol{X}, \boldsymbol{D} = \boldsymbol{d}) d\mathbb{P} (\boldsymbol{D} = \boldsymbol{d} | \boldsymbol{X}).$$

- This shows that we infer D from X in the unawareness price.
- Article 2(b):<sup>2</sup> "indirect discrimination: where an apparently neutral provision... would put persons of one sex at a particular disadvantage compared with persons of the other sex, unless that provision... is objectively justified..."

<sup>&</sup>lt;sup>2</sup>COUNCIL DIRECTIVE 2004/113/EC of 13 December 2004, Official Journal of the European Union L 373/37

• Discrimination-Free Price

### **Discrimination-Free Pricing**

The unawareness prices can be expressed as (tower property)

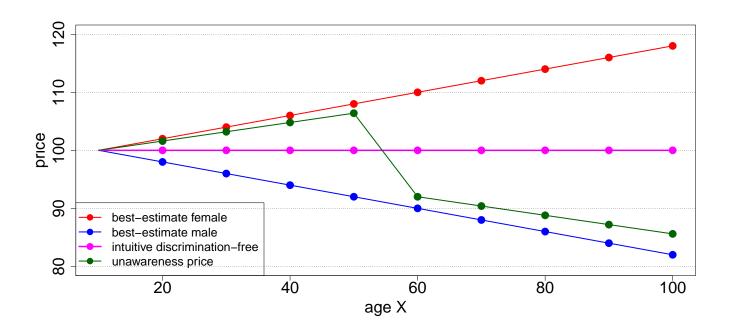
$$\mu(\boldsymbol{X}) = \mathbb{E} \left[ \mu(\boldsymbol{X}, \boldsymbol{D}) | \boldsymbol{X} \right]$$
$$= \int_{\boldsymbol{d}} \mu(\boldsymbol{X}, \boldsymbol{D} = \boldsymbol{d}) d\mathbb{P} (\boldsymbol{D} = \boldsymbol{d} | \boldsymbol{X}).$$

- We need to "break the structure" that allows to infer D from X.
- This motivates discrimination-free price

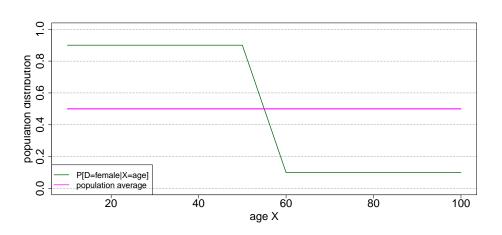
$$\mu^*(\boldsymbol{X}) = \int_{\boldsymbol{d}} \mu(\boldsymbol{X}, \boldsymbol{D} = \boldsymbol{d}) d\mathbb{P}^*(\boldsymbol{D} = \boldsymbol{d}),$$

for some choice  $\mathbb{P}^*$  (there are infinitely many).

## Discrimination-Free Price: Example



• For population distribution  $\mathbb{P}^*(\boldsymbol{D}) = \mathbb{P}(\boldsymbol{D}).$ 



### **Concluding Remarks**

- ullet We need to collect discriminatory information  $oldsymbol{D}$ , otherwise we cannot calculate discrimination-free prices, i.e. just knowledge of  $oldsymbol{X}$  is not good enough.
- Lindholm et al. (2020) give a mathematical definition of (in-)direct discrimination.
- For any given problem there are infinitely many choices  $\mathbb{P}^*$ , and henceforth there are infinitely many discrimination-free prices.
- Discrimination-free prices need to be made unbiased.
- Discrimination-free prices sacrifice predictive power relative to unawareness prices.
- Discrimination-free prices can be motivated by "do-operators" in causal statistics (confounders), see Pearl et al. (2016).
- Discrimination-free prices have same structure as partial dependence plots (PDPs), see Zhao–Hastie (2019) and Lorentzen–Mayer (2020).

- Definition of discrimination-free prices is independent of any model.
- Discrimination-free prices may induce unwanted economic side effects like adverse selection.
- Indirect discrimination can be explained by the fact that non-discriminatory covariates are used to predict discriminatory ones. The better information we have, the more accurately this can be done.
- We did not discuss fairness nor which variables are discriminatory (ethnicity, etc.).

#### References

- Chen, Guillén, Vigna (2018). Solvency requirement in a unisex mortality model. ASTIN Bulletin 48/3, 1219-1243.
- Chen, Vigna (2017). A unisex stochastic mortality model to comply with EU Gender Directive. Insurance: Mathematics and Economics 73, 124-136.
- Frees, Huang (2020). The discriminating (pricing) actuary. SSRN 3592475.
- Lindholm, Richman, Tsanakas, Wüthrich (2020). Discrimination-free insurance pricing. SSRN 3520676. To appear in ASTIN Bulletin 2022.
- Lorentzen, Mayer (2020). Peeking into the black box: an actuarial case study for interpretable machine learning. SSRN 3595944.
- Pearl, Glymour, Jewell (2016). Causal Inference in Statistics: A Primer. Wiley.
- Zhao, Hastie (2019). Causal interpretations of black-box models. Journal of Business & Economic Statistics.