

My name is Rohini Hirelchan.

I completed B.tech in CSE with an overall CGPA of 9.07 then started my career with Maxisoft Global IT as a Quality Analyst having around 2 & half yr of experience.

I am working with client STI secure layer which is security based organization where I am working on our own product "Bugdazz" having multiple modules used for Pentesting.

my day-to-day responsibility is to understand business requirements specification and convert them into test cases.

Extensively involved in execution of test cases and reporting of defect to the developer if there any if get them fixed.

I have experience on Functional, Regression, Smoke, Sanity, API, Security, Performance Testing.

I am working on Agile environment, we have daily standup call and we have 2 week sprint cycle. I am part of 7-member team out of which 4-dev, 1-manager, 1-BA, 1-Tester.

I am passionate to learn new skills & technologies and exploring it.

I am quick learner & ready to face new challenges required, perform better.

to

Salary Negotiation

1) The average salary for this position in this area for a professional with my level of experience is between 8 to 10 LPA, so that would be my salary expectation for this role. Due to my skill set and experience level, I feel that this is a comfortable & appropriate range for my work.

Is this in line with your thoughts?

along with salary, on top of that for me in work, culture and environment I really want to learn, grow and spend as much amount of time in company.

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① How are you?

I am good, how are you. I really like overall flow process, kind of arrangements. Why are you leaving your current company? I want to know your motivation to leave the company, to join the company.

→ I really want to explore new domain & really want to learn some new tools and technologies which is not up to mark in previous company and really want to switch "domain name" that actually attracts me a lot & motivate me a lot.

& I really want to enhance my self in skills in terms of technology or tools also. Why do you want to join this company?

- I am looking for change & just preferred your company just because of product style, texture, the kind of products that you have the kind of business that you guys are delivering to the customer that really actually excited me & I know that you have really really good customer base which is actually scale it very large so I really want to work in the challenging environment & really want to solve some really challenging problems here & that actually saw through your linkedin post on your social media. kind of impact your company is doing with your product that I really liked it. & know couple of people in your company they are really good at technical grants & they are really great so that's why like that's my dream to work that's why I prefer this company to join

What are you expecting & what is your salary expectations?

answering in terms of work, culture, environment
you are looking for in terms of salary.

are you able to give those environment, company culture

Avoid → ① negotiating on basis of offers you are having

→ 60%, 50% nice that is for I am looking for

along with extra perks or benefits, medical expense, travelling, you are too far from office (you really want cab facility)

→ along with salary, everyone is looking for

on top of that^{for me} work, culture & environment

I really want to learn, grow, need to spend as much amount of time in company.

balanced in money & culture fit

→ money is imp but also looking for culture, environment & good learning thing & good life balance.

(Work life balance) work

Are you ready to work in odd hours or weekends?

Fine, I am totally OK with that, once in a while I totally understand the situation of the product & whatever the hard work that we have done & at the time of release in fact entire team it will be fun when we all are working together to release the product to the customer & see the kind of happiness the kind of satisfaction & the kind of appreciation we will be getting that is totally diff feeling altogether.

Once in a while it is okay I am ready to do that, I will be more than happy to deliver the product to the customer with the best quality

How do you handle pressure or how do you handle the stress?

I totally understand that whenever the deliveries are there or imp projects are there pressure will always be there. without pressure IT jobs you know sometimes you have to handle it & you should know how to handle it. I've already spent this amount of years. I have seen certain projects where the pressure was too much & then we have to work & given we have to delivery the product we have to maintain the best quality because the competition was very high & the expectation was very high from the customer.

Try to be cool & calm do some yoga some exercise & then spend good time with the team & then outside of the office also try to mingal with some parties

To release pressure we can go for the lunch or dinner, this kind of initiatives we can take under company.

Ques ⇒ weakness & strength

Strength ⇒ should be job profile. quick learner, easily mingal with the team

weakness ⇒ should not impact on job profile.

I am quick learner, don't need ^{any} spoon feeding.

the moment I join the company, I want to be productive as soon as possible. ^{so} I take the responsibility & then on the basis of that I try to understand the product, feature & everything that I work like that I don't want to be dependent on many people for longer period of time. everybody busy in their project.

Weakness ⇒ I am too much workaholic sometime, too much focus on time

Sometime, I trust people easily, quickly may be but still I am improving it. I am still working on it. I am pretty much sure improving this weakness & overcome this weakness.

How long would you be with us?

If I see good personal & professional growth, mutual growth like contributing for the organizational growth, company growth also

& my personal growth in terms of my career, in terms of my tools & technology I am learning, in terms of my individual learning as well as in terms of my financial things also that also matter.

I am having such things in my belief of contributing company goals what exactly company goals matching with me & I am highly motivated person. ^{definitely} the motivation will remain same.

definitely I hope that if it is there the definitely stay longer period of time.

mutual growing & contributing to company ^{growth} ~~goals~~ & my personal learning also. I ^{would} definitely consider

Ques → if needed, would you be willing to relocate or travel?

→ I have been to US, Canada it's a great exposure to know about businesses, to know about work culture to know about people to know about colleagues of counterpart colleagues they are sitting over there in Europe & US or ~~any~~ some other country. It was really good exposure if I'm getting an opportunity to work or travel or relocate over there so definitely I'm okay with that, I don't have any problem with that & it really excites me if I get opportunity definitely I try to contribute & I want to share my knowledge with my other on-site colleagues also & I'm really especially for the service based company you can say like I'm really a good onsite coordinator also.

All⇒ Do you consider yourself as a team player or individual contributor?

I am great team player & I also work as individual contributor also because I have that level of maturity now & that kind of experience also & I personally believe that I can be a really good team player or individual contributor because some profiles what happens that they just need only one person & only one specific requirement is there if you are the only person that you ~~are~~ have to handle specific module, you have to take the ownership yeah it's really excites me but at the same time in my previous companies I was a great team player also & some projects I worked with as an individual contributor as well.

I am always ready to help people & believe in having the communication & good team bonding should be there so that we can deliver the best product to the customer I never hesitated to ask the help from other junior members or senior members that it really doesn't matter to me, for me learning is imp & contribution is imp to me equally whatever job profile or job demands, I can mold myself accordingly so I have both the skill set.

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Q11 => Q11

Ques => Are you over qualified for this job / role?
Ans => No, I really don't think so that I'm over qualified

I am very well qualified for this particular job & i personally believe that there is no end of learning & there is always a scope of learning for improving yourself & I'm really believe that I'm overqualified still there are lot of things that I have to learn because I have seen your interview process & your interviewer also the kind of question, kind of level they are having, I was really really impressed with your I.W process & I really want to work with these people so that I can also learn. [down to earth personality]

It's really good level as per the industry I have faced couple of R.W also but this is something really good if I really want to work with these people to know & I learn so I personally believe that I am over qualified I'm very well qualified just because of my experience kind of knowledge skill set that I have may be my background or my education background because of those things I'm very well qualified for this job not over qualified

Ques ⇒ How are you different from other candidates?
why should i hire you?

I'm here just because of my technical skills & because of my background. I have done really so good in my previous company second that's why I'm here & i really want to judge anyone other candidates also because everyone is having their own strengths & weaknesses because i'm not very much familiar with the other candidates. That's why i really don't want to judge may be they are really good
I am here because of my knowledge & i'm pretty much sure that ~~the~~ whatever the job profile that you are looking for that is exact kind of things that i have in my plate in my resume & this kind of things majority of the things i've already worked in my previous company. & kind of things that you are looking for that really excites me & i'm pretty much sure that is what exactly i'm looking for actually & so i personally believe i'm quite comfortable & quite fit for this particular role & pretty sure you will be getting best fit because there are good candidates also

What challenges you faced?

- we had requirements change a month before the release. The change had more impacted areas in the application.
The change gonna impact almost all the features in the application. That one month phase of testing was more challenging.
We applied various strategies to overcome this.
- when I worked as an individual contributor in one of the product lines. (in our project) where the time was very less. more than testing it included managing things like time, people & resources.

- I want to switch the job becoz my career growth almost stop here... every day there is repeated same task so i need to switch job for career growth..

money is not my priority at this stage.