

## CE4

### **Question 1: Asia Magazine Dataset**

#### **Q1.1 Clustering**

- Dataset: Asia Magazine (ASIA)
- Target Variable for DTs: Cluster ID
- Ignored Variables: Rank, Company Name, Country, Main Business, Note
- Missing Values Treatment: Imputed using MICE method

#### **Segmentation Models:**

Label	Algorithm	Initial Cluster Centers	Distance Measures	Normalization Method	No. of Clusters
LKER_3	Lloyd	k-means++	Euclidean	Range	3
MRCZ_3	MacQueen	Random	Chi-square	Z-score	3

#### **Q1.2 Decision Tree Implementation**

##### **Tree Hyper-parameters:**

- Splitting Criteria: Entropy, Gini
- Min Samples per Leaf: 6% of smallest cluster size (excluding outliers)
- Max Depth: 3

##### **Evaluation Criteria:**

- Accuracy (Weight: 0.60)
- Simplicity (Weight: 0.40)

Model	Accuracy (Entropy)	Simplicity (Entropy)	Score (Entropy)	Accuracy (Gini)	Simplicity (Gini)	Score (Gini)
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LKER_3	0.80	1	<b>0.80</b>	0.73	1	0.73
MRCZ_3	0.75	1	<b>0.75</b>	0.72	1	0.72

Best Decision Tree for LKER\_3: Entropy (Accuracy: 0.80, Simplicity: 1)

Best Decision Tree for MRCZ\_3: Entropy (Accuracy: 0.75, Simplicity: 1)

### **Q1.3 Summary of Results**

- Winner: LKER\_3 (Entropy-based DT) with Accuracy = 0.80 and Simplicity = 1.0
- Reason: Highest weighted score (0.80), clearer rule structures, more interpretable clusters

### **Q1.4 Compare Clustering Results Using DT Rules**

LKER\_3 DT Rules (Entropy):

- Cluster 0: Characterized by high revenue growth and moderate asset size
- Cluster 1: Dominated by firms with high profits and global presence
- Cluster 2: Smaller firms with low asset turnover and regional influence

MRCZ\_3 DT Rules (Entropy):

- Cluster 0: Balanced profile but with low capital efficiency
- Cluster 1: Rapidly growing companies with lean operating models
- Cluster 2: Conservative, legacy companies with stable earnings

## **Question 2: DMAGECR Dataset**

### **Q2.1 Clustering**

- Dataset: DMAGECR
- Target Variable for DTs: good\_bad (used only for DT evaluation, not for clustering)
- Sampling: Stratified; Train = 80%, Test = 20%

### Segmentation Models:

Label	Algorithm	Init Centers	Distance Measure	Normalization	No. of Clusters
LKER_2	Lloyd	k-means++	Euclidean	Range	2
ERER_2	Elkan	Random	Euclidean	Z-score	2

### Q2.2 Decision Trees

#### Tree Hyper-parameters:

- Splitting Criteria: Entropy, Gini
- Min Samples per Leaf: 6% of smallest cluster
- Max Depth: 3

#### Evaluation Criteria:

- Accuracy (Weight: 0.60, Threshold > 0.70)
- Lift @ 2nd Decile (Weight: 0.30, Threshold > 0)
- Stability (Weight: 0.10, Threshold > 0)

Segment	Cluster	Accuracy (Best DT)	Proportion	Lift	Stability
LKER_2	C1	0.77 (Entropy)	0.55	1.78	0.012
	C2	0.73 (Gini)	0.45	1.79	0.017
ERER_2	C1	0.72 (Entropy)	0.50	1.76	0.017
	C2	0.70 (Gini)	0.50	1.76	0.019

## Q2.3 Summary of Results

Presentation Table for Overall Accuracy Calculation:

Segmentation	Cluster C1			Cluster C2			Overall Accuracy
	Accuracy	Best Acc (acc1)	prop1	Accuracy	Best Acc (acc2)	prop2	accSeg
<b>LKER_2</b>	Entropy	0.77	0.55	Gini	0.73	0.45	<b>0.752</b>
<b>ERER_2</b>	Entropy	0.72	0.50	Gini	0.70	0.50	<b>0.71</b>

## Q2.4 Compare the Accuracy

Best DT from CE1 Q1 (from en\_6): Accuracy = 0.74, Lift = 1.214

### Comparison with CE1:

- LKER\_2 outperforms CE1 in terms of accuracy ( $0.752 > 0.74$ )
- ERER\_2 does not outperform CE1 ( $0.71 < 0.74$ )

### Conclusion for Q2:

- Winner: LKER\_2 segmentation with weighted DTs showing best performance (Accuracy  $> 0.70$ , Lift  $> 1.75$ , Stability  $> 0.01$ )
- Overall: LKER\_2 is more effective than CE1's best model in this scenario

## Final Notes

- Both parts of CE4 demonstrate the strength of well-parameterized clustering followed by DT modeling
- For Q1, LKER\_3 (Entropy) is recommended
- For Q2, LKER\_2 segmentation yields the best model performance and outperforms CE1

### Google collab link -

[https://colab.research.google.com/drive/1Px1tlG1tiwkBmZK\\_DpbDYmxLnvWzNOOI?usp=sharing](https://colab.research.google.com/drive/1Px1tlG1tiwkBmZK_DpbDYmxLnvWzNOOI?usp=sharing)